

Unlocking Capital for Healthcare Innovation

Tim Davis Regional Head, UK Primary Markets

July 2025



London Has Been the **Largest Venue** in Europe for **Two Decades**

£8.7bn

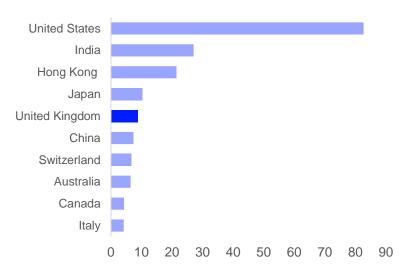
£8.7bn has been raised in London through 130 IPOs & FOs in 2025 YTD

1.3x

1.3x more capital raised than the next European exchange, SIX Swiss (£6.7bn)



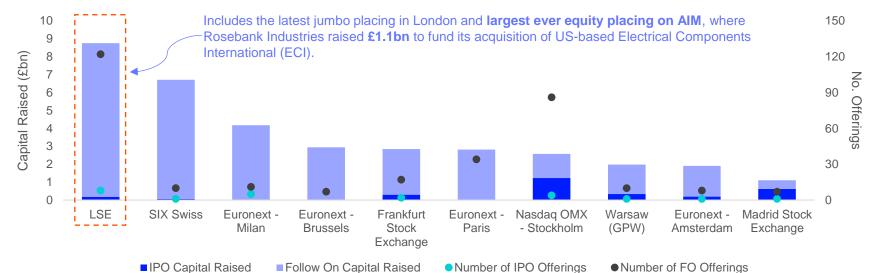
Top 10 Exchanges Globally, By Country 2025 YTD (£bn) Top 5 Transactions in Europe by Capital Raised, 2025 YTD



■IPO Capital Raised

	Exchange	Deal Type	Date	Capital Raised (£m)
Haleon	London	FO	15/01/2025	2,499
Ferrari NV	Milan	FO	27/02/2025	2,487
Haleon	London	FO	19/03/2025	2,379
Novartis	SIX Swiss	FO	26/02/2025	2,301
Galderma Group	SIX Swiss	FO	28/05/2025	1,666

Top 10 European Exchanges, 2025 YTD



Number of IPO Offerings

Follow On Capital Raised

The Home of International Issuers

More international companies choose London



5/10
5 of the top 10 largest
London IPOs since 2019
were international

Exchange for foreign listed companies



Source: London Stock Exchange, LSEG Workspace, Exchange Websites, January 2025. Notes: [1] Major exchanges are those with greater than 250 issuers [1] Chinese companies listing in Hong Kong or Taiwan are considered domestic listings. Euronext Milan refers to Euronext Milan and Euronext Growth Milan only. [3] Starmine country of risk model is used to identify international issuers, which uses, in order of importance: revenue distribution by geography, the location of a company's headquarters etc. The model provides estimates on the countries to which a company is exposed and estimates a fractional contribution to each. The primary country of risk is the country with the largest contribution. [4] London Stock Exchange Issuers based on Country of Primary Business [5] TSX issuers include issuers listed on TSX and TSX Venture.

UK-Dedicated AuM Remains Robust

A listing in London enables access to a broad pool of European-dedicated capital in addition to UK-only capital

£346bn

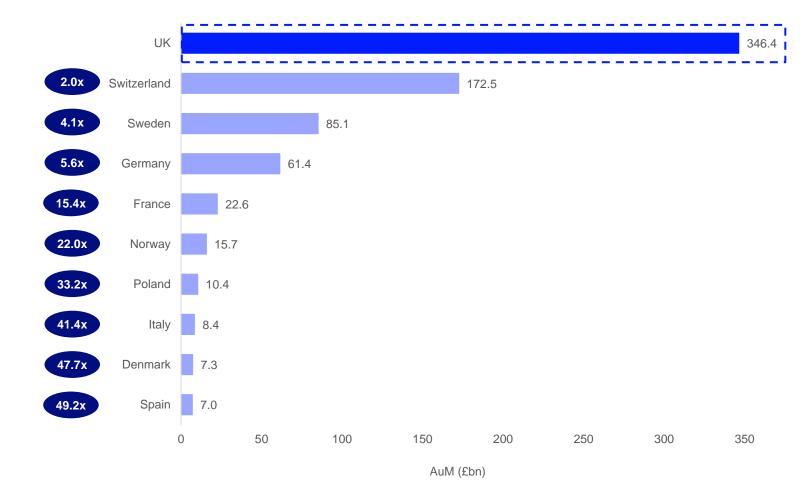
Dedicated AuM, Europe's largest pool of dedicated capital

2.0x

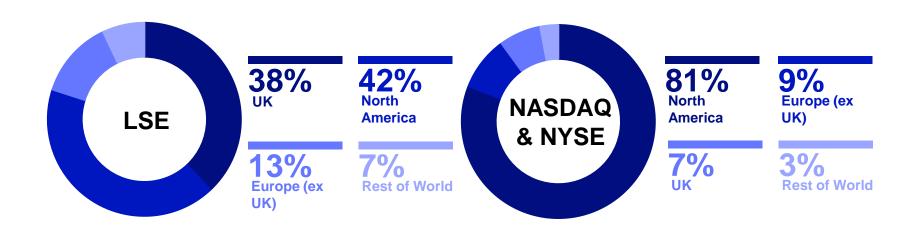
Larger than the next largest countrydedicated capital pool

EXCHANGE

Comparison of European country-dedicated AuM*



World-Class Companies Attract Global Investors



Largest Investors Active in London:

BlackRock Investment Management (UK)

The Vanguard Group

BlackRock Institutional Trust Company, N.A.

Capital Research Global Investors

Norges Bank Investment Management

BlackRock Advisors (UK)

United Kingdom
United States
United States
United States

Norway

United Kingdom

Largest Investors Active in United States:

The Vanguard Group, Inc.

BlackRock Institutional Trust Company, N.A.

State Street Global Advisors (US)

Geode Capital Management, L.L.C.

Fidelity Management & Research Company LLC

Norges Bank Investment Management

United States
United States

United States

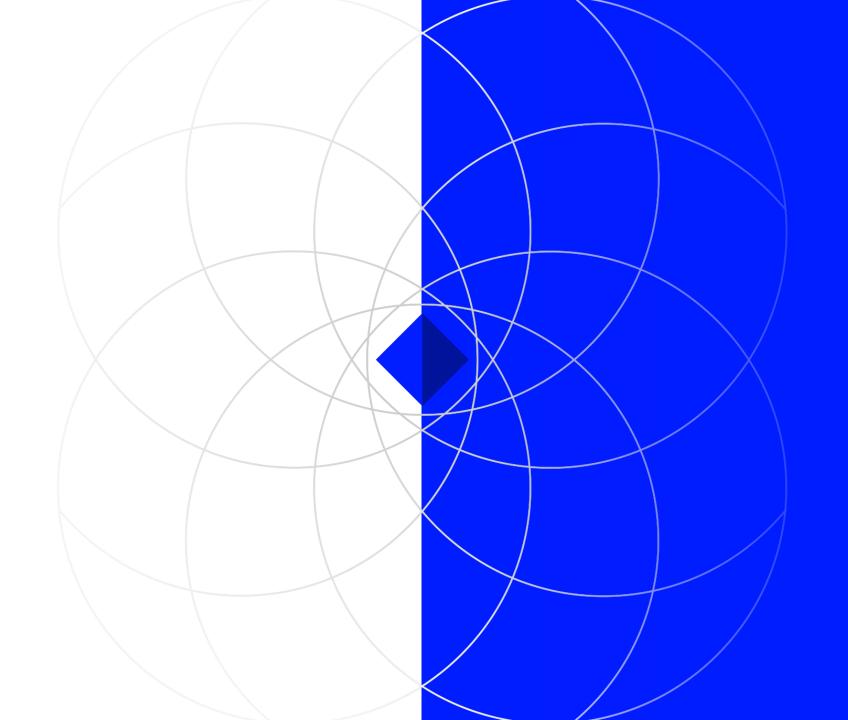
United States

United States

∃ Horway



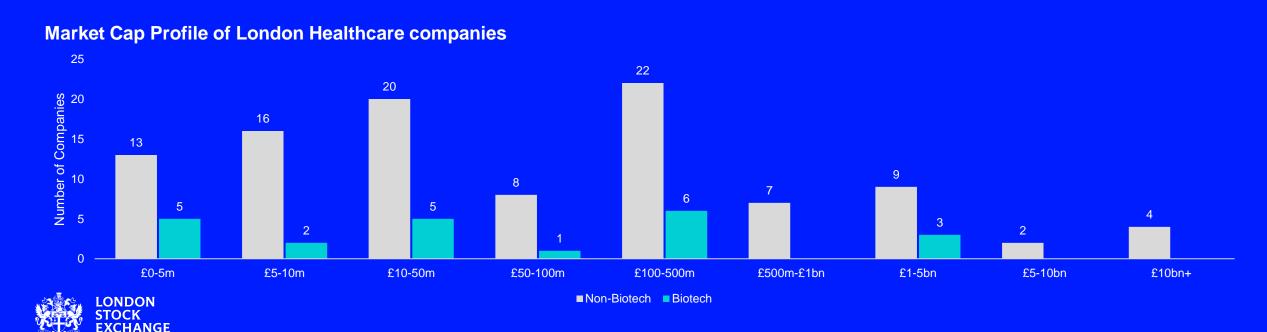
OVERVIEW - HEALTHCARE





The UK Listed Healthcare Sector

	Main Market		Al	M	Total LSE Healthcare		
	No. of companies	Total market cap (£m)	No. of companies	Total market cap (£m)	No. of companies	Total market cap (£m)	
Biotech	8	6,257	14	3,152	22	9,409	
Non-Biotech	36	333,224	65	6,054	101	339,279	
					123	348,687	



UK Healthcare Capital Raising YoY

23

Deals by healthcare companies in 2025 YTD

£5.0bn

Total capital raised by healthcare companies in London in 2025 YTD





Largest Healthcare deals in London, 2025¹

Company	Date	Deal Type	Capital raised (£m)
Synairgen plc	16 January	FO	18.0
Faron Pharmaceuticals Oy	06 February	FO	10.0
One Health Group plc	20 March	IPO	7.8
Oxford BioDynamics plc	15 January	FO	7.0
Wellnex Life Ltd	21 March	IPO	5.2

Healthcare Capital Raised (£m), YoY Comparison, 2020- 2025YTD

		IPO	FO	Total
2025 VTD	Capital raised	£13.1m	£4,940.6m	£4,953.6
2025 YTD	No. of Deals	2	21	23
2024	Capital raised	£35.1m	£7,528.4	£7,563.5
2024	No. of Deals	1	56	57
2023	Capital raised	£55.1m	£1,904.6m	£1,959.7m
2023	No. of Deals	1	42	43
2022	Capital raised	£3.8m	£463.6m	£467.3m
2022	No. of Deals	1	33	34
2024	Capital raised	£824.8m	£715.6m	£1,540.4m
2021	No. of Deals	17	38	55
2020	Capital raised	£71.5m	£2,337.0m	£2,408.5m
2020	No. of Deals	3	65	68

2025 YTD – Stand-out Healthcare Deals in London

HALEON

Date	Q1 2025
Transaction	Follow-On
Total Number of Deals	2
Total Amount Raised	£4,878.3 million
Sector	Consumer Healthcare
Use of Proceeds	Pfizer completed its full exit from Haleon

Largest cumulative equity issuance in Europe in 2025 and 2nd largest globally



Date	20 March 2025
Transaction	IPO
Amount Raised	£7.8 million
Primary (%)	100
Sector	Health Care Providers
Use of Proceeds	To expand surgical capacity by building its own surgical hubs

First Healthcare IPO of the Year





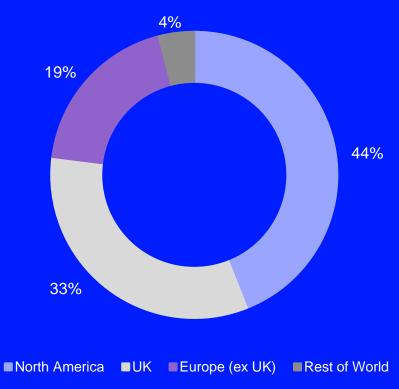
International Life Science Companies Use London as a Platform for Growth

Company	Focus	HQ	Listing Date	Market Cap at IPO (£m)	Current Market Cap (£m)	Deal Size (£m)	Dual Listing?	Performance Since Listing
Hutchmed (China)	Biotherapeutics	Hong Kong	19 May 2006	140.8	2,144.0	40.0	Nasdaq (ADR), Hong Kong (Share)	1,422.7%
Hikma Pharmaceuticals1	Pharmaceuticals	London, UK ¹	01 November 2005	552.8	4,681.7	149.6	Nasdaq Dubai (Share)	746.9%
Maxcyte	Cell Engineering Tools	Maryland, USA	29 March 2016	30.4	171.2	10.0	Nasdaq (Share)	463.3%
Beximco Pharmaceuticals	Pharmaceuticals	Dhaka, Bangladesh	21 October 2005	57.0	236.3	12.0	Dhaka (Share)	314.6%
Faron Pharmaceuticals	Immunotherapeutic Treatments for Cancer	Turku, Finland	12 November 2015	60.1	243.0	10.0	First North Finland (Share)	304.4%
BATM Advanced Communications	Diagnostic Laboratory Equipment	Hod Hasharon, Israel	03 July 1996	38.8	73.1	8.1	Tel Aviv (Share)	88.4%
Novacyt	Infectious Disease Diagnostics	Paris, France	01 November 2017	22.4	32.8	8.8	Paris (Share)	46.6%
Polareon Imaging	Medical Imaging Drug Device	North Carolina, USA	29 March 2018	11.0	15.1	3.0	-	36.9%
Puretech Health	Biotherapeutics	Massachusetts, USA	19 June 2016	363.6	335.1	124.4	Nasdaq (ADR)	-7.8%
Zhejiang Yongtai Pharmaceuticals	Pharmaceuticals	Zhejiang, China	11 July 2023	1,550.1	1,379.5	55.1	Shenzen (Share)	-11.0%
Wellnex Life Ltd	Consumer Healthcare	Melbourne, Australia	21 March 2025	21.4	8.6	5.2	ASX (Share)	-59.5%
Renalytix	Kidney Disease Diagnostics	New York, USA	06 November 2018	61.6	24.0	22.3	Nasdaq (ADR)	-61.1%
Renalytix	Kidney Disease Diagnostics	New York, USA	06 November 2018	61.6	24.0	22.3	Nasdaq (ADR)	-61.1%
Ondine Biomedical	Photo-Disinfection Based Therapies	Vancouver, Canada	06 December 2021	126.2	39.8	22.3	-	-68.5%
Verici Dx	Kidney Transplant Diagnostics	Tennessee, USA	03 November 2020	28.4	3.9	14.5	-	-86.1%



London's Healthcare Investor Base

Geographical Breakdown of Institutional Investors in London-listed Healthcare Companies

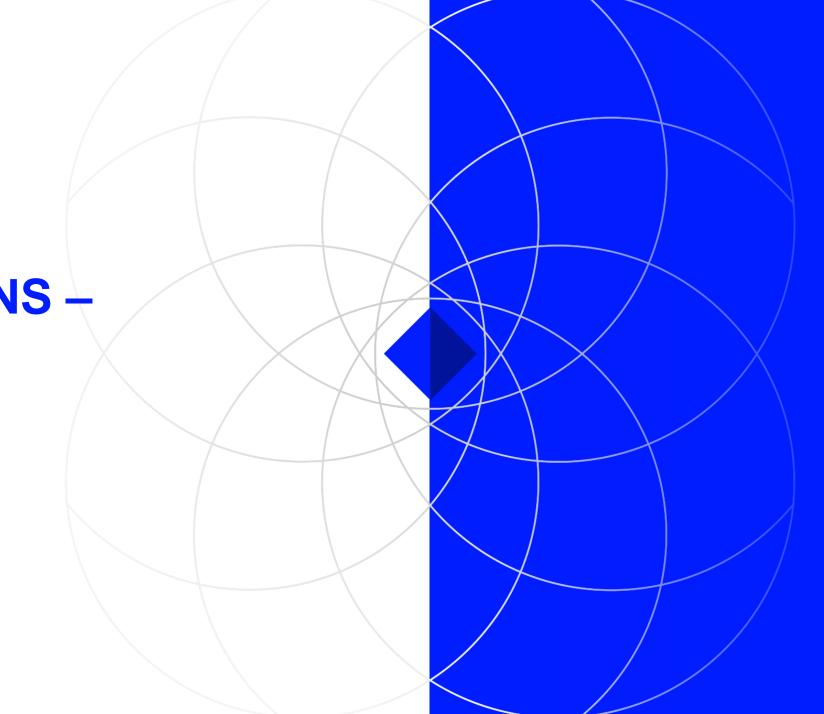


LONDON STOCK EXCHANGE

Top Institutional Holdings in London Healthcare*

Institution	Country	Value Held (£bn)	AUM (£bn)
BlackRock Investment Management (UK) Ltd.	UK	16.3	479.2
Wellington Management Company, LLP	US	11.3	465.5
The Vanguard Group, Inc.	US	9.6	5,785.1
Capital Research Global Investors	US	8.1	970.6
BlackRock Institutional Trust Company, N.A.	US	6.6	2,741.8
Norges Bank Investment Management (NBIM)	Norway	6.4	953.9
Investor AB	Sweden	5.9	52.0
BlackRock Advisors (UK) Limited	UK	4.2	251.0
MFS Investment Management	US	3.3	370.0
State Street Global Advisors (UK) Ltd.	UK	3.1	95.6
Legal & General Investment Management Ltd.	UK	3.1	352.6
Dodge & Cox	US	2.9	167.5
Capital World Investors	US	2.7	614.4
Vanguard Global Advisers LLC	US	2.5	44.1
Causeway Capital Management LLC	US	2.2	23.8

LISTING
CONSIDERATIONS –
COMPARING UK
AND NASDAQ





The Grass is Not Greener

A UK listing offers significant advantages over the US



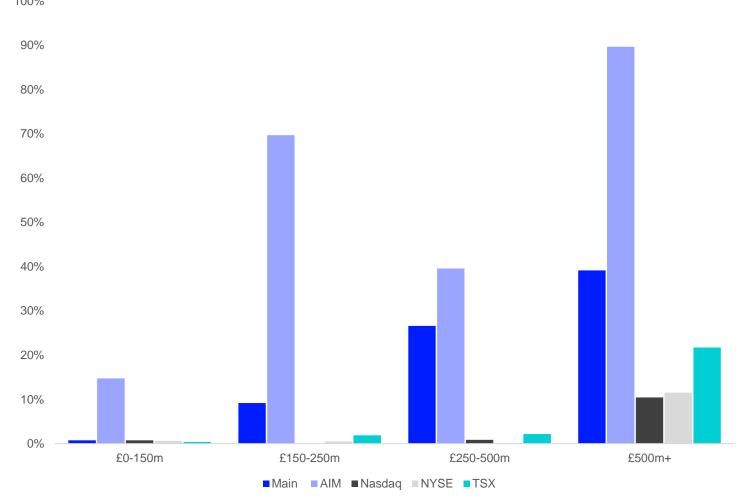
Key Issue	United States	United Kingdom	
Liability regime arising from disclosure	Sarbanes Oxley introduces a risk of personal criminal liability for CEO and CFO who must signoff on disclosure, financial and accounting controls and disclosure in SEC filed annual report.	Directors responsible for content of annual report, would not incur personal criminal liability except in cases of fraud.	
Index Inclusion	S&P Index inclusion questionable	FTSE 100/250	
Litigation	218 new securities class action lawsuits filed in 2021	Only 5 class actions filed since 2010	
Directors and Officers Insurance	D&O Insurance costs, historically 3x more expensive, is reportedly now 10-15x more expensive for a company listed in the US	Owing to the less litigious environment, D&O Insurance is generally far cheaper in the UK than the US	
Underwriting Fees	6 – 7%	1.5 – 5%	
Excessive IPO "Pop" (excl. SPACs)	50%+: 175 25%+: 342	50%+: 5 25%+: 19	
1 st Day Churn	28%	8%	
Growth Company Secondary at IPO?	Rare	Common	
Price Discovery Mechanisms	Limited Testing The Waters No Deal Research	Extensive pre-IPO Investor Engagement Deal Research	
Post-IPO	Quarterly reporting, SoX	Half-yearly reporting	



Secondary Sell-Downs

UK Investors are comfortable with secondary sell downs, at IPO and subsequently

Average % of IPO size consisting of secondary sell-down 2020-2025 YTD 100%

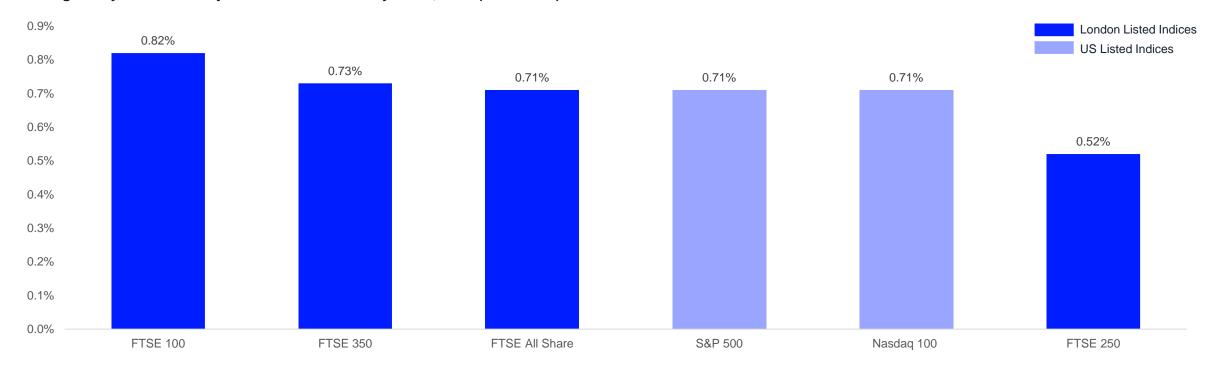


Source: Dealogic, June 2025

London Liquidity is Comparable with the US

When using a metric which accounts for market size, and that uses fully comparable volume data, liquidity in London and New York is broadly on par.

Average Daily Free-Float Adjusted Turnover Ratio by Index, 2024 (12 months)





UK Healthcare companies in the US

Only 15 UK healthcare companies have IPO'd in the US since 2015. Of these:

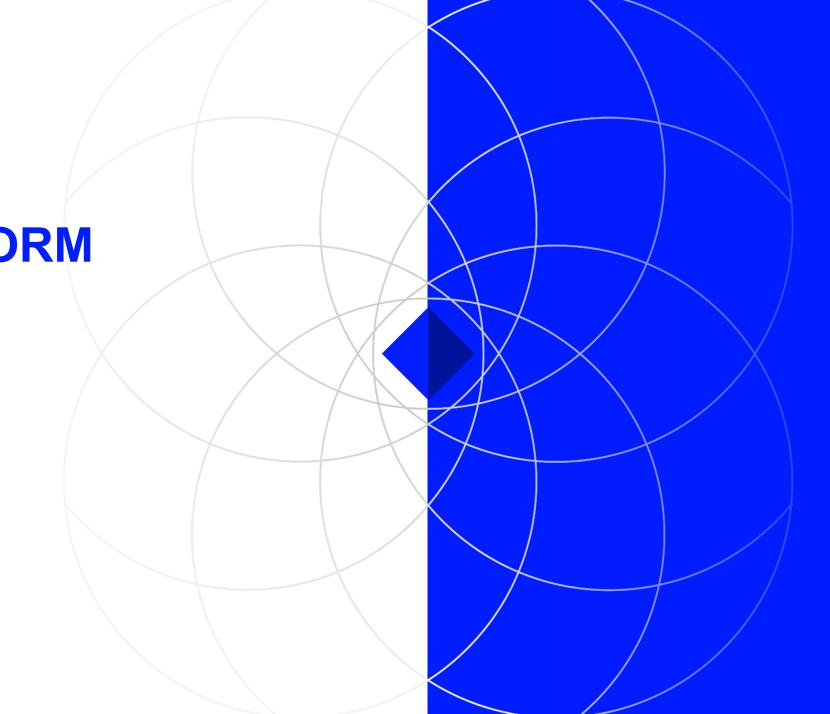
- 1 is trading up
- 7 have delisted
- Remaining 7 are trading down
 84% on average¹

Note: Excludes de-SPACs where the performance is worse



Company	Method of Listing	Listing Date	Sector	Offer Price (£)	Capital Raised (£m)	Current Share Price (£)	Price Perf. Since Listing (%)
Immunocore Holdings	IPO	05-Feb-21	Biotechnology	19.04	218	26.26	+36.8%
Bicycle Therapeutics	IPO	23-May-19	Biotechnology	11.01	51	6.47	-37.4%
COMPASS Pathways	IPO	18-Sep-20	Biotechnology	13.14	113	3.39	-73.0%
Autolus Therapeutics	IPO	22-Jun-18	Biotechnology	12.91	131	1.65	-86.8%
Vaccitech ²	IPO	30-Apr-21	Biotechnology	12.23	80	0.71	-94.4%
Virax Biolabs Group	IPO	21-Jul-22	Biotechnology	4.17	6	0.72	-98.1%
Adaptimmune Therapeutics	IPO	06-May-15	Biotechnology	11.23	126	0.20	-98.4%
NuCana	IPO	28-Sep-17	Biotechnology	11.15	85	0.12	-98.8%
Exscientia AI	IPO	01-Oct-21	Biotechnology	16.32	260	Delisted	Delisted
Freeline Therapeutics Holdings	IPO	07-Aug-20	Biotechnology	13.73	139	Delisted	Delisted
Orchard Therapeutics	IPO	31-Oct-18	Biotechnology	10.92	176	Delisted	Delisted
Spring Bank Pharmaceuticals ³	IPO	06-May-16	Biotechnology	8.28	9	Delisted	Delisted
Nightstar Therapeutics	IPO	28-Sep-17	Biotechnology	10.40	64	Delisted	Delisted
Achilles Therapeutics	IPO	31-Mar-21	Biotechnology	13.06	127	Delisted	Delisted
TC Biopharm	IPO	11-Feb-22	Biotechnology	3.14	13	Delisted	Delisted





The Capital Markets Industry **Taskforce**

Vision Statement:

Ensure the UK is the place where great companies can start, grow, scale and stay and ensure our investors have access to assets that provide returns and support the real economy in which they live and work.











Listed Company Chair

Private Company **CEO**

Pension Fund/Insurer









Peter Harrison. Director. Lazard. Morgan Sindall LinkedIn



Matthew

Scullion.

CEO and

Founder,

Matillion

LinkedIn

Website

Nick Lyons, Chairman. Phoenix Group LinkedIn Website



Erin Platts. CEO, Octopus Ventures LinkedIn Website

Investment Bank

Lawyer

Exchange

Accountant

Small / Mid Cap IB and Investor

Asset Owner





LinkedIn



Mark Austin, Partner. Latham & Watkins LinkedIn

Hoggett, CEO London Stock Exchange Plc LinkedIn

Website

Julia



Joe Cassidy, Head of Strategy, KPMĞ LinkedIn Website



Lisa

LinkedIn

Gordon. Group Chair. Cavendish LinkedIn Website

Michelle Ostermann CEO. Pension Protection Fund

Listing Rules Risk/Pension Capital Retail **PISCES** Renumeration / Corporate Governance Research **UK Listings Review Private Intermitted Securities and Capital Mansion House Exchange (PISCES) Listing Rules Reforms** Compact Lord Hill published a **Pension Investment Review** The world's first regulated cross-over market review looking into the Largest rewriting of the UK listing rules 9 (now 11) life & pensions competitiveness of the between private and public markets, enabling in a generation. Increasing flexibility for Reforming the UK pensions landscape. In companies agree to periodic liquidity in private company shares. UK capital markets. **CMOT Report** issuers, including: allocate~5% (~£50bn Nov 24, the FCA published an Interim Mar 24. the Chancellor announced PISCES as collectively) of default report. Consultation closed in Jan 2025 Near term Combined the Premium and The Capital Markets of part of an HMT consultation on the venue. pension funds to unlisted recommendations Tomorrow (CMOT) Standard Segments. Nov 24, HMT publish draft legislation. equities by 2030. Objective: implemented: Removed 3-yr financial information report published. Legislate for a minimum size and Dec 24, FCA published a consultation on the Reduced free float conditions. market rules, closing Feb 2025. Many signatories have maximum number of DC pension to 10%. The report highlighted Removal of written relationship made significant progress scheme default funds - consolidating Dual-class shares HMT has started laying the Statutory Instrument to agreement for controlling the goal of towards this goal. the market. admitted to the empowering UK retail shareholders. establish the legislation for PISCES, with the full Premium segment. Disclosure-oriented regulation for investors as a regulatory framework expected to be delivered this Jul 23 Jan 25 SPAC rule reforms. material transactions. strategic priority. summer. Dec 21 Jul 24 Sep 24 May 25 2023 2025 2021 2022 2024 **Principles of Renumeration Prospectus Reform Mansion House** Less prescriptive Secondary Capital Raising **Research Provision Speech** Renumeration Principles Review FCA consultation on a new framework to replace the **Corporate Governance Code** published by the IA. The Chancellor UK Prospectus regime closed in October 2024 Rachel Kent's Research announced plans to A review led by Mark Austin A new code introduced to review, with Greater engagement and Proposals include: consolidate the UK's 86 looking at Improving deliver improvements that recommendations Raising the threshold for requiring a prospectus to constructive co-operation companies' abilities to raise council pension promote trust, transparency and published in July 23 75%(from 20%) of no. shares admitted to trading. between Remuneration additional capital. accountability in companies. including: schemes into eight Reduction in prescribed content requirements for Committees and shareholders 'pension megafunds' Recommendation is encouraged. summaries. Introduction of a to boost investment Code remains as "Comply or implemented to permanently Additional disclosures for issuers who identify Explain". research platform. raise the ability of companies Nov 24. Oct 24 climate-related risks. Code of conduct for to issue 20% of share capital. Shortened period (3 days, down from 6) for the retail investors. Jan 24 Stewardship Code Review prospectus to be made public prior to listing. Jul 22 Implemented in July FRC published a draft Stewardship Code Removal of the £8m cap on retail offers not 24, removing MiFID

unbundling rules.

Jul 24

Consultation with responses due by Feb

2025.

Nov 24

requiring a full prospectus.

Exp Summer 25

UK Capital Market Reforms

LONDON

EXCHANGE

STOCK

With Reforms Continuing in 2025...

Listing Rules

Spring Statement

The UK Chancellor gave

an update on her plans for

the UK economy

alongside an updated

analysis released by the

Office for Budget

Responsibility (OBR)

Mar 25

Risk/Pension Capital

Renumeration / Corporate Governance

Research

Retail

PISCES

Private Intermitted Securities and Capital Exchange (PISCES)

The world's first regulated cross-over market between private and public markets, enabling periodic liquidity in private company shares

HMT has started laying the Statutory Instrument to establish the legislation for PISCES, with the full regulatory framework expected to be delivered this summer.

May 25

Mansion House Accord

On 13 May 2025, seventeen major UK workplace pension providers signed the voluntary Mansion House Accord, committing to allocate at least 10% of their defined contribution default funds into private markets by 2030, with at least 5% specifically directed toward UK-based private assets like infrastructure, clean energy, and startups.

May 25

Mansion House Speech

Chancellor expected to unveil new plans around unlocking risk and pension capital to invest in UK equity

Jul 2025

Retail Access to Bond Markets

FCA expected to implement a new regulatory regime for retail access to fixed income markets.

Proposals include:

- Single standard for bond disclosure in prospectus regime
 No minimum £100.000 denomination threshold
- New definition to FCA glossary of "non-complex listed securities" covering existing London equity issuers who are issuing non-complex debt instruments

Exp Q4 25

2025

Retail Access to Bond Markets

A consultation on changes to the prospectus regime for bonds to allow issuers to access the market and offer more fixed income products to retail investors

Mar 25

Prospectus Reform

FCA consultation on a new framework to replace the UK Prospectus regime closed in October 2024

Proposals include:

- Raising the threshold for requiring a prospectus to 75% (from 20%) of no. shares admitted to trading
- Reduction in prescribed content requirements for summaries
- Additional disclosures for issuers who identify climate-related risks
- Shortened period (3 days, down from 6) for the prospectus to be made public prior to listing
- Removal of the £8m cap on retail offers not requiring a full prospectus

Exp Summer 25

Autumn Budget

The UK Chancellor will deliver her Autumn Budget, her annual major economic event giving an indication of changes to economic policy which may impact UK capital markets

Exp Oct 25

Stewardship Code Implementation

Implementation of the new Stewardship Code expected in 2026.

Focus on streamlining the resources required for reporting, with a public consultation currently ongoing

2026



PISCES: The World's First Regulated Crossover Market

Overview

The PISCES (Private Intermittent Securities and Capital Exchange System) Regulatory Framework is a new concept in markets aiming to provide private companies the ability to provide regular auctions in their shares (e.g. monthly, guarterly, half-yearly), with investor access through intermediaries known as Registered Auction Agents (e.g. banks, market makers, brokers).

Market Features



Secondary liquidity



Ruleset tailored for private companies



Auction Optionality:
Open and Permissioned
Auctions



Price parameters for companies



Configurable auction timings, concentrating liquidity



Registered Auction
Agents



Robust Settlement Infrastructure



Disclosure Portal



Ecosystem of advisors



Investor access to private companies

Current Status

Following market consultation, the legislation for PISCES will be finalised by May 2025, with launch in a regulatory sandbox environment (for real transactions) after this point.

- The Chancellor committed to the development of the venue in the Mansion House speech in November 2024
- The government released a <u>consultation paper</u> outlining the PISCES model as part of the Spring Budget in March 2024, with a <u>response and draft statutory instrument</u> published in November 2024, as well as FCA consultation in December 2024



Sentiment is improving

Deutsche Numis 🗵

Mood of the Market Report

91%

91% of institutional investors expect UK IPO volumes to pick up in 2025

52%

52% of investors are actively looking for new investment opportunities, compared to 37% at the end of 2023

95%

95% of investors are keen to meet prospective IPO candidates, an increase on 2024

BANK OF AMERICA

Global Fund Manager Survey

Highest UK Equity allocation since June 2021

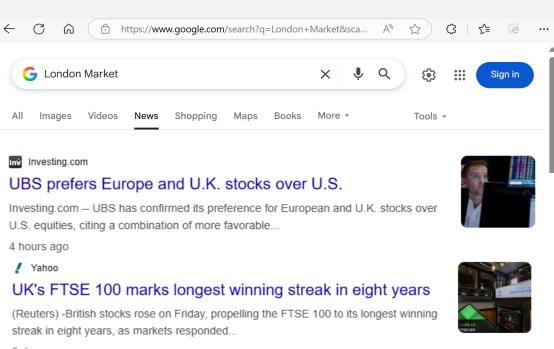
In March 2025, global fund managers made the highest allocation to London-listed equities since June 2021, while US equity allocation saw the biggest (MoM) drop on record.

Fund Managers are 23% underweight in US Stocks

Fund managers reported being about 23% underweight in US stocks - a plunge of 40 percentage points from the previous survey

Lowest US equity allocation since June 2023

Bank of America's fund manager survey showed that the allocation to US stocks is the lowest since June 2023



5 days ago

Yahoo

Investors flock to Europe as US exceptionalism fades: BofA survey



The latest Bank of America Fund Manager Survey shows a record rotation from US to European equities, driven by Germany's fiscal stimulus and...

1 month ago

City AM

Confidence in UK stocks hits new high among retail investors



A third of all retail investors are backing the UK as the top performing stock market over the next five years, a survey of 1,000 investors from...

4 weeks ago



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