



Driving thyssenkrupp Rasselstein's Competitive Edge with Digital Material Passports

June 2024 | Mario Kossmann (Vice President Digital Solutions)
thyssenkrupp | Steel | Packaging Steel

engineering.tomorrow.together.



thyssenkrupp

Driving thyssenkrupp Rasselstein's Competitive Edge with DMP's

→ Company

Vision Digitization

Material Information Exchange

Sustainability & Digital Material Passport



Part of a high-performance supply chain

Materials Services



Steel



Automotive Technology



Plant Technology



Sales 37.536 billion EUR | Employees 99,981

Steel

Sales 12.375 billion EUR | Employees 26,822

As of fiscal year 2022/2023



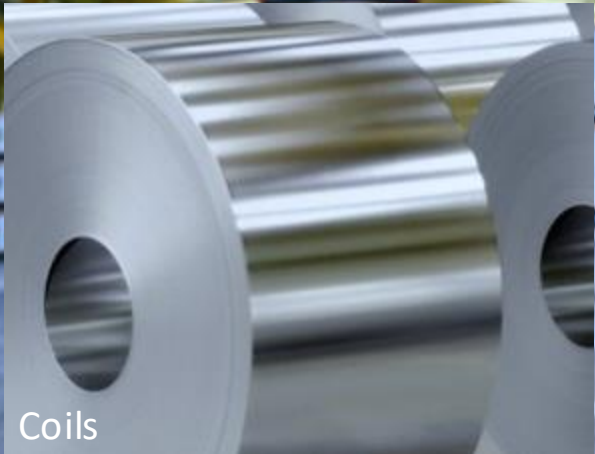
Known worldwide for high-quality packaging steel

- Founded in 1760
- World's largest production site for packaging steel
- Partner of about 400 customers in more than 80 countries
- Production capacity of 1.5 million tons per year
- About 2,400 employees

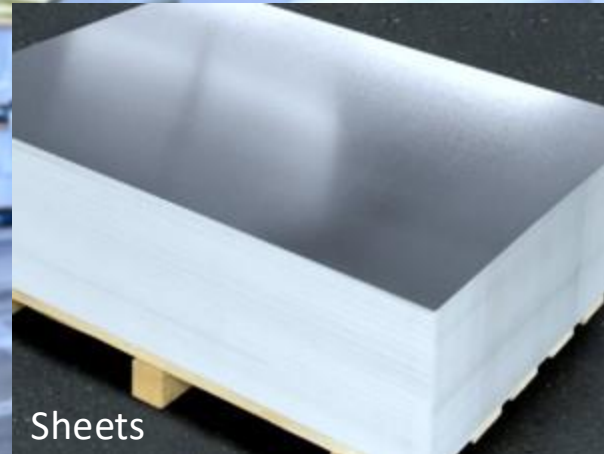


Whole product range from a single source

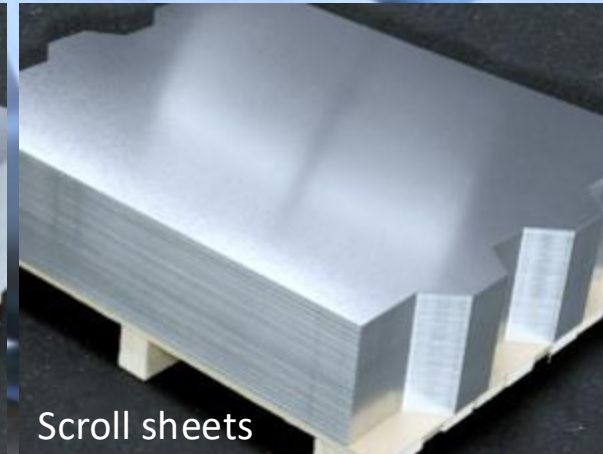
- Tinline or special chromium-coated packaging steel in thicknesses from 0.100 mm to 0.499 mm and widths from 10 mm to 1,200 mm
- Organic coating with lacquer and/or foil on request



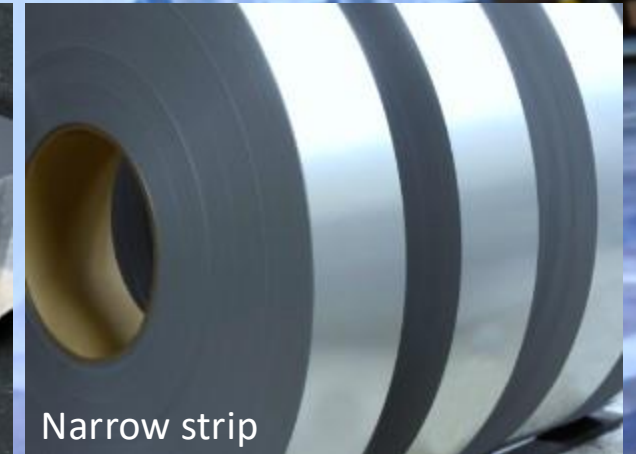
Coils



Sheets



Scroll sheets



Narrow strip



Packaging steel is highly efficient

Packaging steel producer



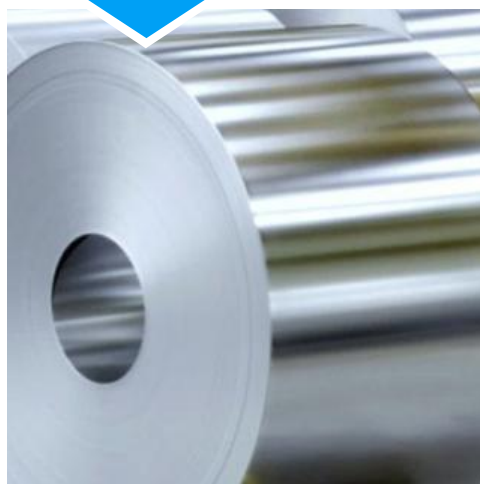
Filler

- Filling speed
- Process reliability
- Product safety



Consumer

- Convenience
- Reliability
- Easy storage
- Ecology



Can maker

- Efficiency
- Production speed



Retail


- Shelf life
- Appeal
- Differentiation





Efficiency along the entire value chain – from the packaging steel producer to the consumer





Packaging steel offers numerous competitive advantages

 Secure packaging material

 High-quality printability

 100% protection against light and air

 Naturally long shelf life of the products

 Closed material loop

 Permanent material

 Highly efficient

MADE
OF
STEEL

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we make tinplate digitally ... tangible!

"Our suppliers experience us as an innovation driver in digital transformation.

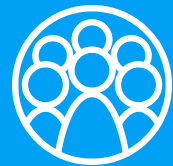
We enable them to react quickly and gain added value in their collaboration through information exchange and flexible, transparent processes."



Supply Chain

"Our employees experience us as an innovative company with high-quality, future-proof jobs that connect tinplate with data.

We offer them challenging jobs, innovative tools and digital support to make their work more flexible and to qualify for their tasks."



Employees

"Our customers experience us as an innovation driver in the digital transformation of the tinplate world.

We offer our customers added value through information exchange, flexible, transparent processes and fast support in their business processes."



Customer

"We use the digital toolbox in production to analyze product and plant data in order to make our manufacturing, logistics and maintenance processes more efficient and stable."



Product &
Production-
process



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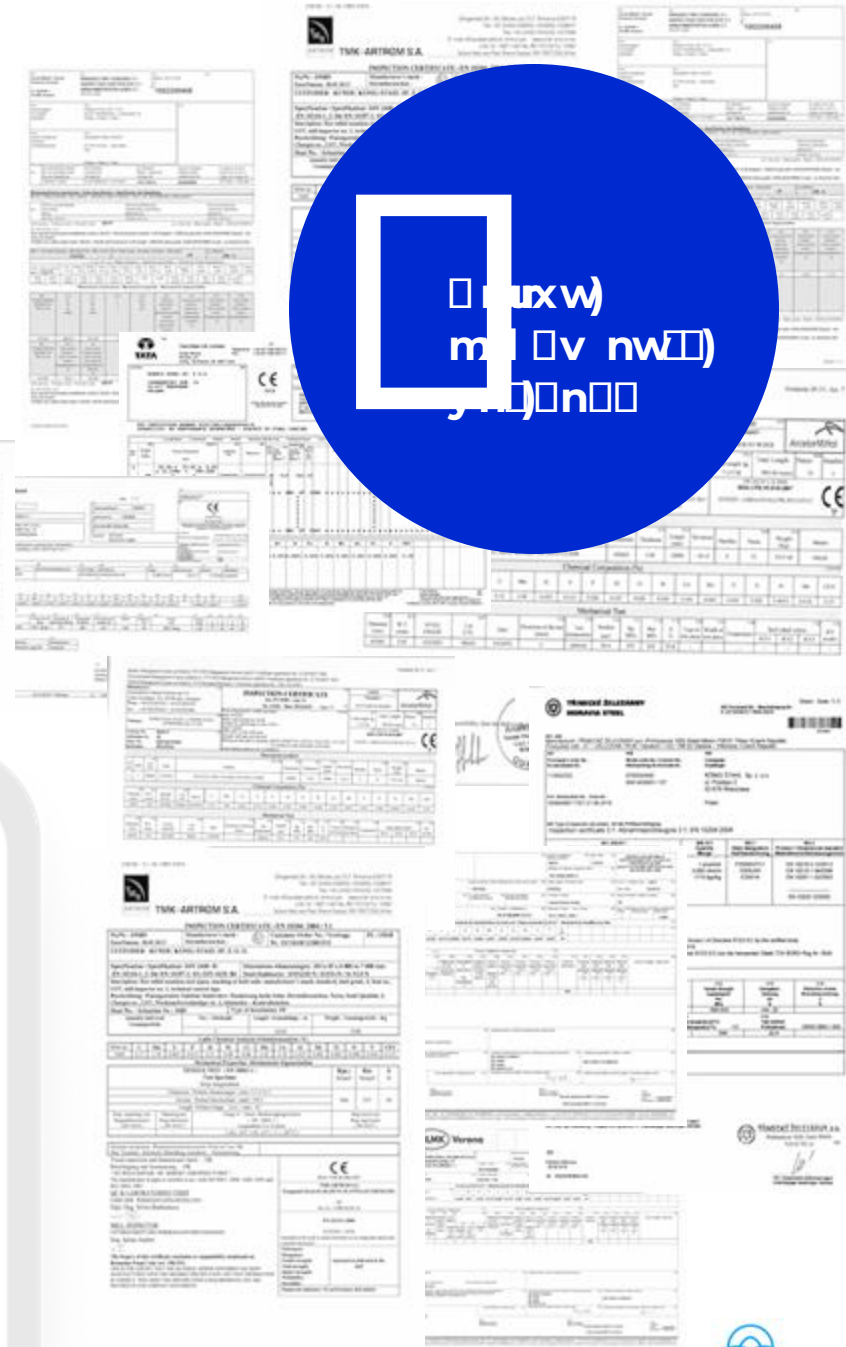
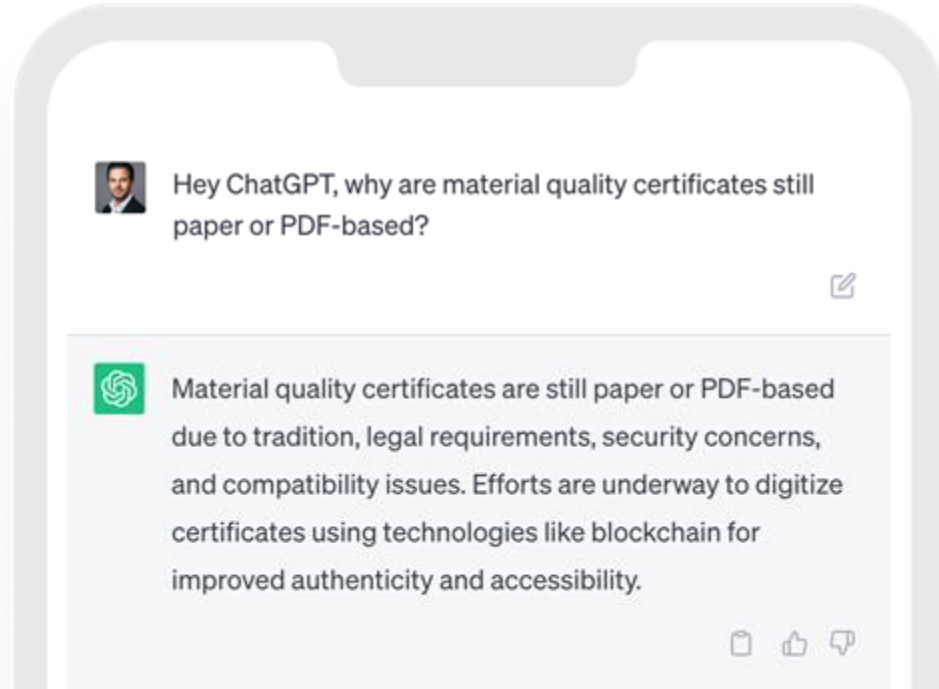
➔ Material Information Exchange

Sustainability & Digital Material Passport



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with no possibility of connecting this information to digital processes and machines.



But: Our Customer's want more and integrated data



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Clear commitment to environmental protection

- Modern facilities for the purification of air and water
- Efficient use of raw materials and energy
- Continuous development of packaging steel
- Environmental management system certified acc. to ISO 14001:2015
- Sustainable sourcing according to the BME Code of Conduct principles (UN Human Rights Conventions)
- With a recycling rate of **92.4 %** (2020) tinsplate is number one among all packaging materials in Germany



Importance of material quality and sustainability data for tinfoil

**Ensure
market
access**

Stay ahead of increasingly
complex regulatory needs

**Drive
process
automation**

Maintain connected with factory
and supply chain digitization

**Tap new
revenues
segments**

Outpace competition and add
sustainability based pricing



With DMP, we seamlessly integrate materials with digital workflows



1 ()990000:2
00yn0000 n00



1N : 909000902
Nunl 0000 r 0m 00 n00
✓ digital exchange
✓ digital archive



1N : 90900090a\$N : 9: 000090a)000)00X : 9000090a2

Mrpr00y 00h00y 0000yx00)1M 0 2

- ✓ open, industry compliant standard
- ✓ machine readable data
- ✓ tamper evident, digitally verifiable



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  }
}
    
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BASF		BASF	
Produkt		Technische Daten	
Produktname	Aspirin 100mg	Hersteller	Bayer AG
Produktcode	100mg	Produktionsdatum	2021-02-17
Produktbeschreibung	Aspirin 100mg Tabletten	Produktionsort	Munich, Germany
Produkttyp	Tabletten	Produktionsmethode	Tablettenpressen
Produktfarbe	weiß	Produktionsdauer	10 min
Produktgewicht	100 mg	Produktionskosten	0,10 €
Produktgröße	5 mm x 5 mm	Produktionsgeschwindigkeit	1000 Stück/h
Produktmaterial	Aspirin	Produktionsanforderungen	ISO 9001
Produktzustand	fest	Produktionsstandards	ISO 13485
Produktverpackung	Blisterpackung	Produktionsverfahren	Tablettenpressen
Produktverpackungsgröße	100 Stück	Produktionsverfahren	Tablettenpressen
Produktverpackungsmaterial	Alu-Blisterpackung	Produktionsverfahren	Tablettenpressen
Produktverpackungsart	Blisterpackung	Produktionsverfahren	Tablettenpressen
Produktverpackungsmerkmal	Blisterpackung	Produktionsverfahren	Tablettenpressen
Produktverpackungsmerkmal	Blisterpackung	Produktionsverfahren	Tablettenpressen



TC459-SC12-WG4

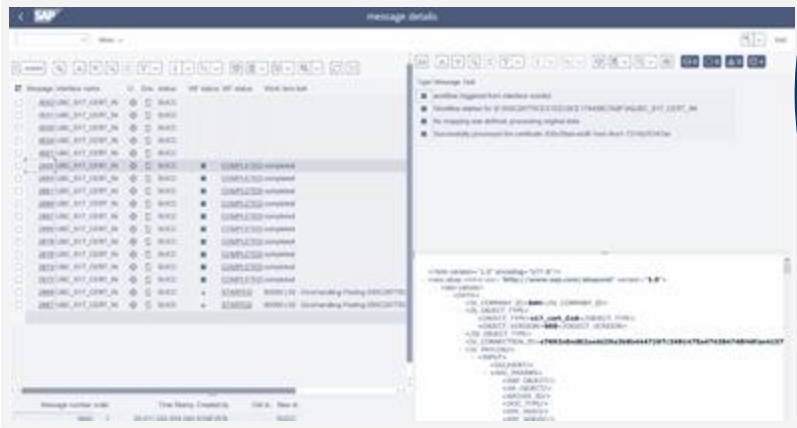
materialidentity.org
open source data format



Snap-in integration, supporting existing enterprise software

Integrate with SAP

Integrate with SAP to support existing enterprise software. This integration allows for seamless data exchange and process automation between SAP and SISEVEN Data Hub.



Orchestrate data sources and create a DMP from your existing enterprise software.

Orchestrate data sources and create a DMP from your existing enterprise software.

Provide immutable credentials to the DMP and its content, secured on the Blockchain

Provide immutable credentials to the DMP and its content, secured on the Blockchain



SISEVEN Data Hub

1

2

3

As email and PDF maintain supported, a Material Providers migrate all its customers at once, as the just receive one additional attachment.

Check data integrity and the identity of its originator anywhere in the value chain online or via API for free



Simply integrate DMP data with digital workflows, regulatory registries and industry data ecosystems just one single set-up

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Thank you for your
attention.

