



# RISE with SAP

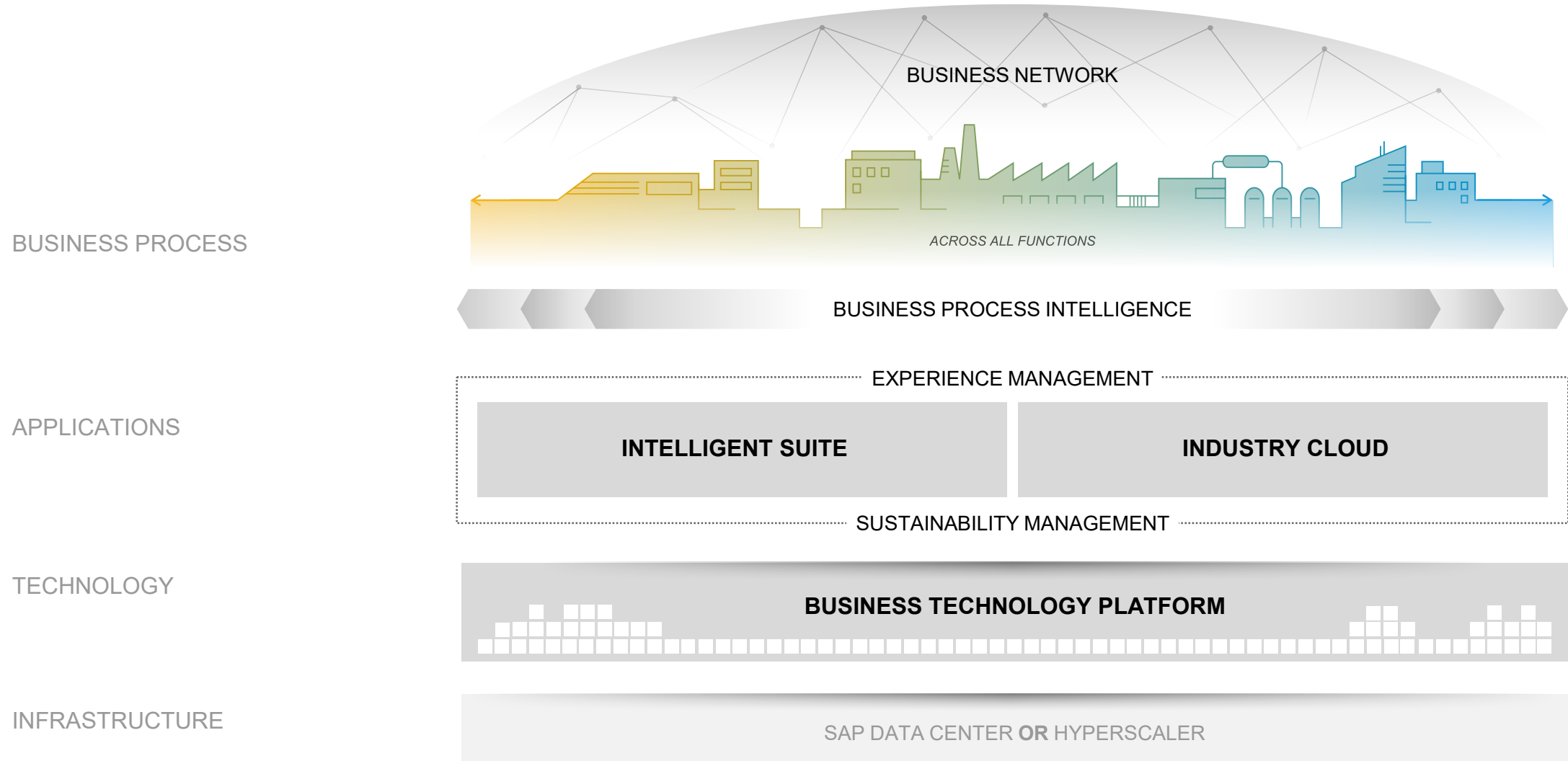
## The journey to your Intelligent Enterprise

Uwe Grigoleit  
SAP S/4HANA Solution Management & GTM

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PUBLIC

# Intelligent Enterprise: Your goal is our vision



# SAP's Concierge Service to the Intelligent Enterprise

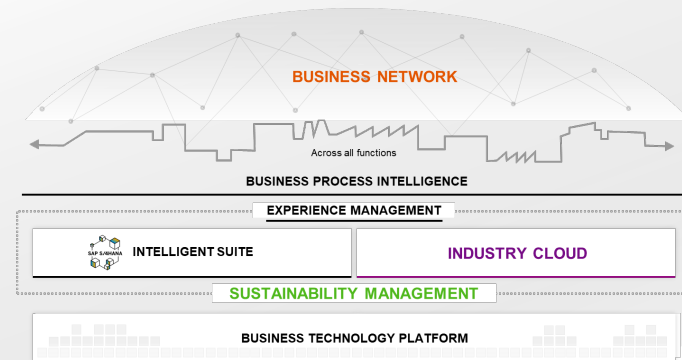
**ECC Customers**  
(with or without an active maintenance agreement)

**SAP S/4HANA On-Premise Customers**  
(incl. shelfware and live)

**New Customers**

**RISE  
WITH  
SAP**

Business Transformation as a Service



**RISE with SAP** brings together everything you need to transform your business in the way that works best for you – regardless of your point of departure or how fast you want to move.

**RISE  
WITH  
SAP** | Business Transformation as a Service

### Business Process Redesign

BUSINESS PROCESS INTELLIGENCE



ALL POINTS OF **Departure**

Lean vs. Complex

### Technical Migration

TOOLS & SERVICES



### Build your Intelligent Enterprise

INFRASTRUCTURE & OPERATIONS



SAP BUSINESS TECHNOLOGY PLATFORM



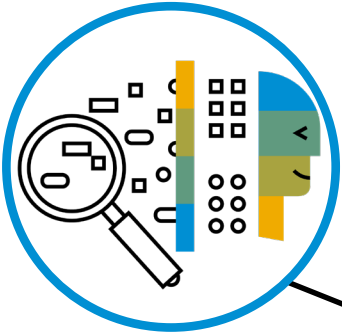
SAP BUSINESS NETWORK



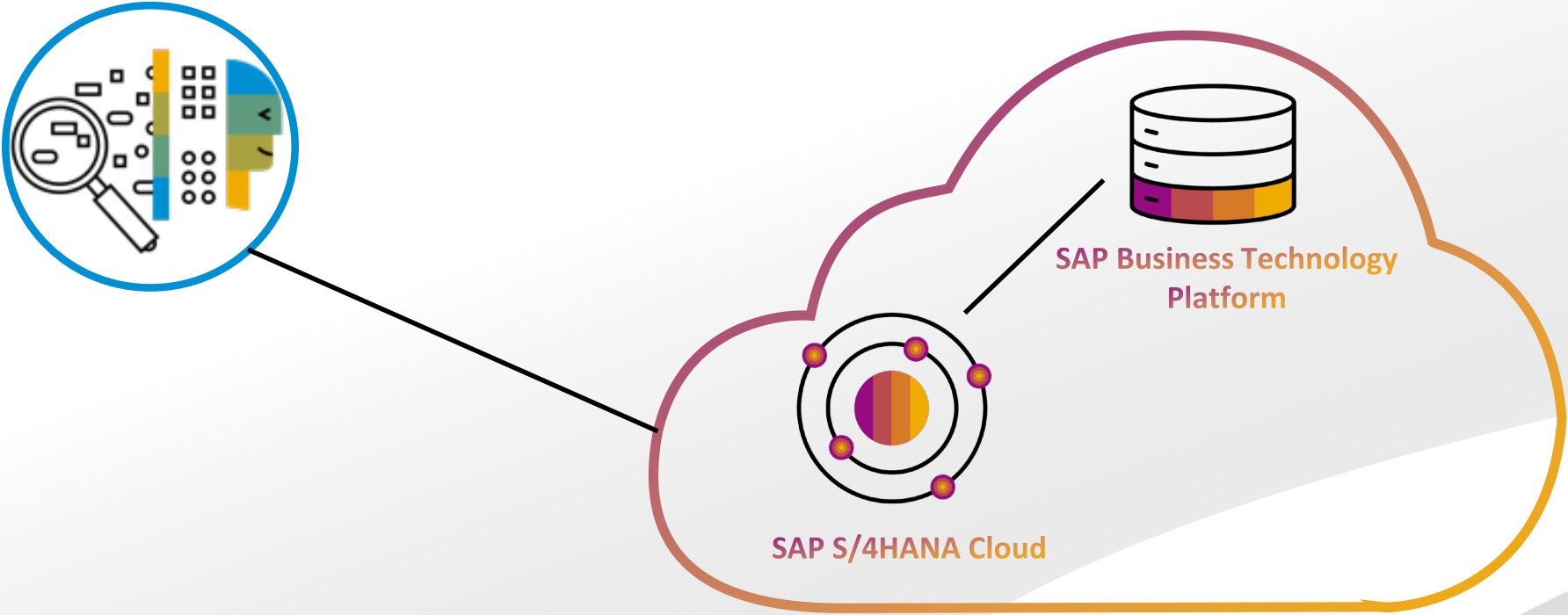
SAP S/4HANA CLOUD



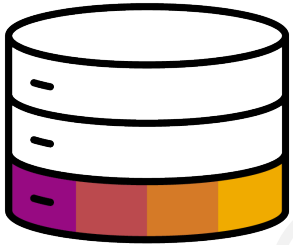
Business Process Design



# Business Process Design



# Extending S/4HANA Values with SAP Business Technology Platform



## Business Benefits

- 1,800+ prebuilt integration packs
- 160+ connectors to SAP and third-party systems
- Over 100 pre-built Analytics content packages
- Industry & LOB content and process workflows



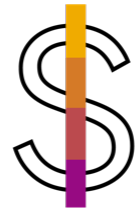
## Technology Benefits

- Extend S/4HANA to new users
- Modify or add new functionality quickly
- Extensions upgrade seamlessly
- Minimizes maintenance costs



## Partner Ecosystem

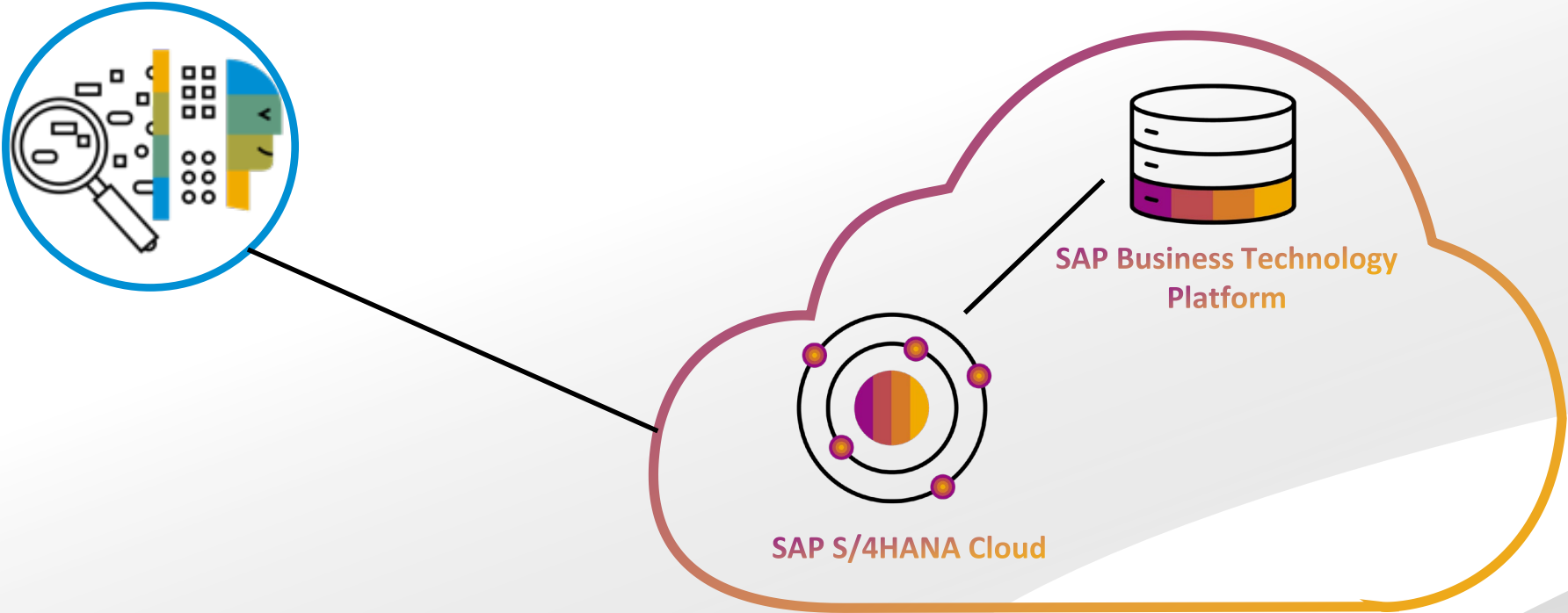
- Access to 15,000 partners across 25 industries
- Partners digital content and business workflows
- Implementation best practices



## Cost Optimization

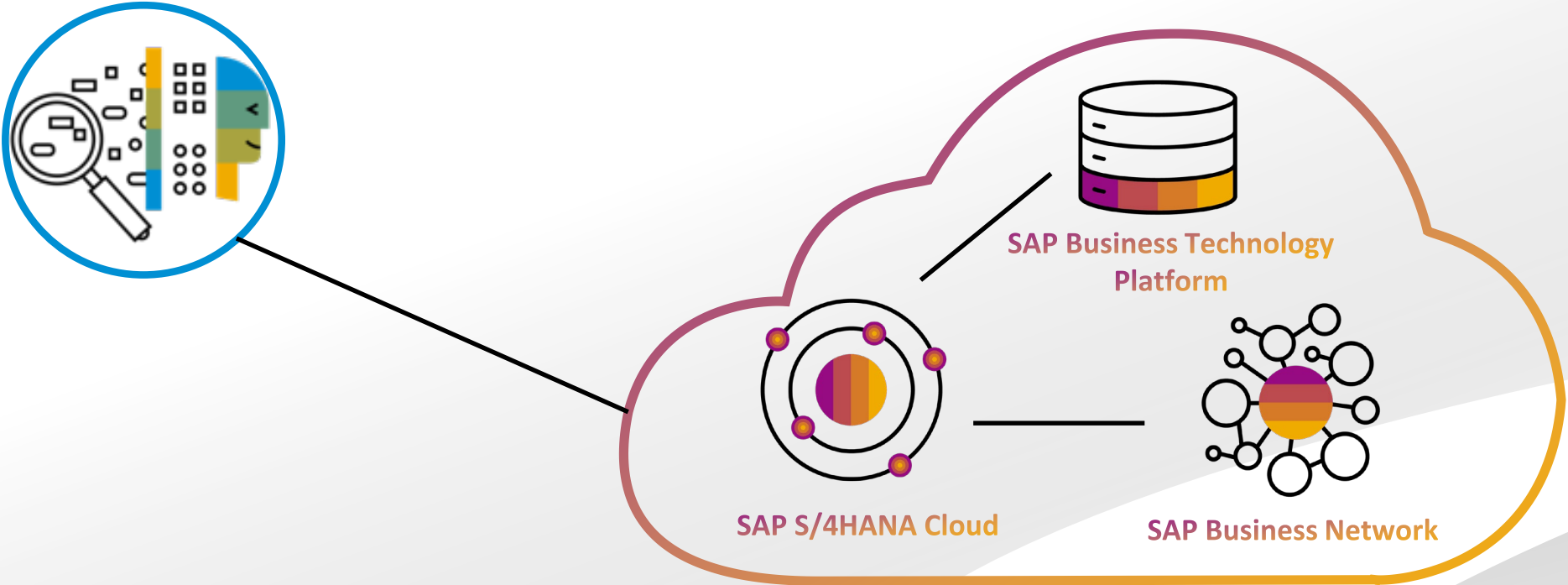
- Cloud credits for free
- Pay for the used services only

# Business Process Design





# Business Process Design



# Why networks matter to Business!



# Why we offer RISE + SAP Business Network

**\$4 Trillion** In business to business transactions

**77%** World transaction revenue Processed via SAP systems

**440K+** Customers served by SAP 180+ countries

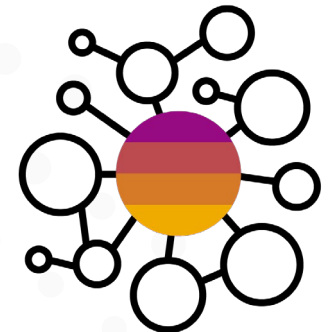
**92%** Of the Forbes Global 200 companies

**4.2 Million** Businesses on the network

**97%** Of the greenest companies

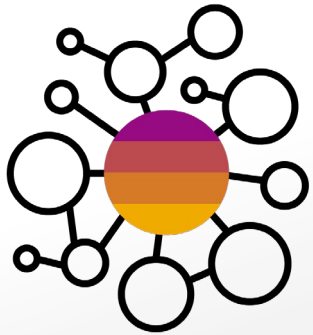
## THE DIFFERENTIATOR

- The Network makes **S/4 more competitive** in the market
- S/4 is **more valuable** with the SAP Business Network
- A compelling case for companies to **move to the cloud!**



# Transform to your Intelligent Enterprise

## SAP Business Network

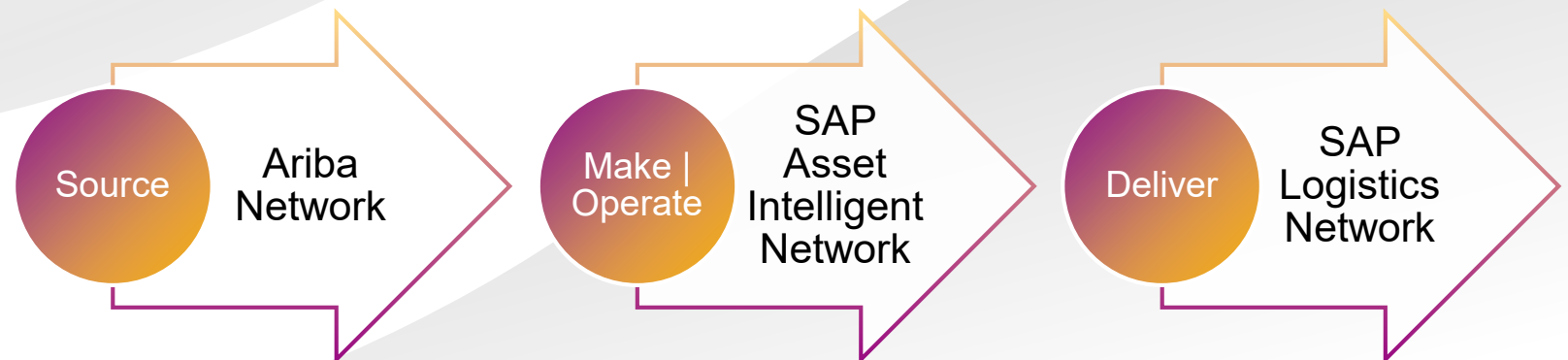


Connect your enterprise to the world's largest business network:

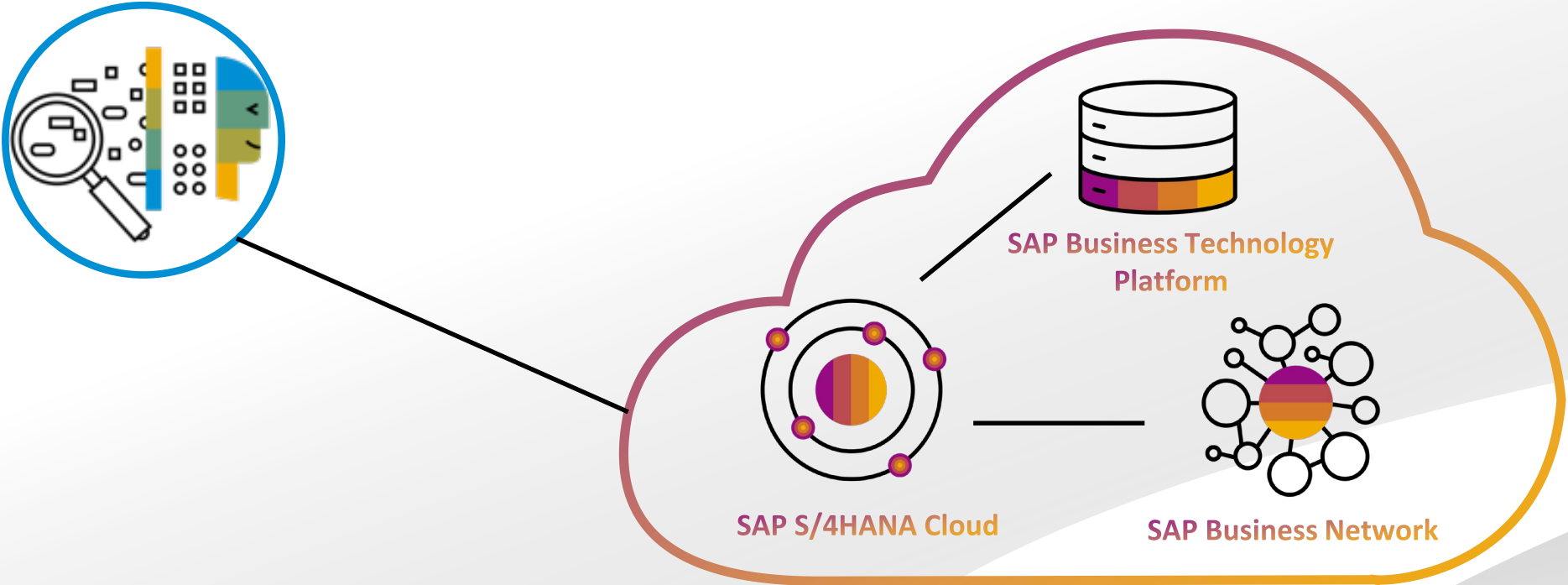


Expand your intelligent E2E business processes beyond your enterprise borders, by integrating into the world's largest business network

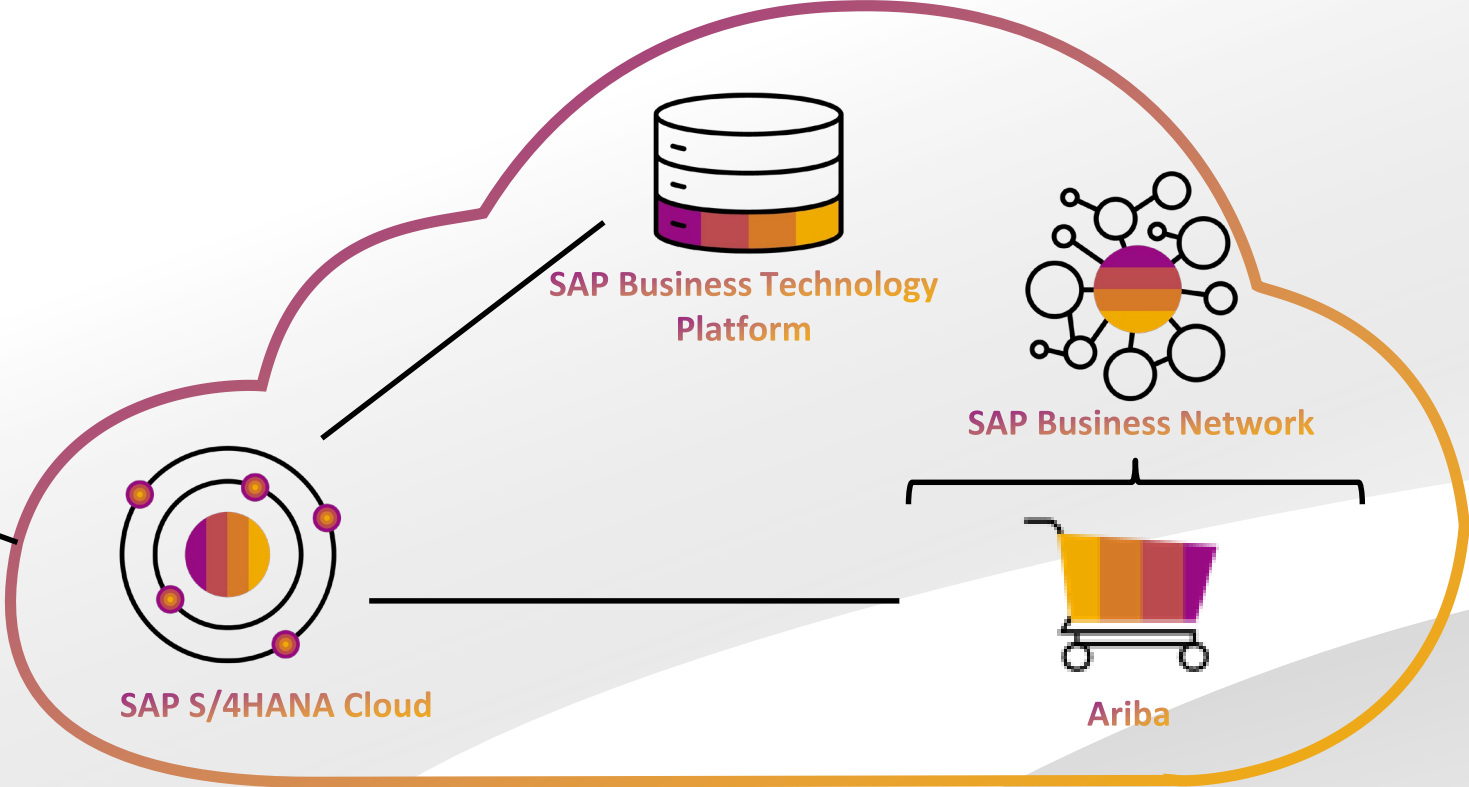
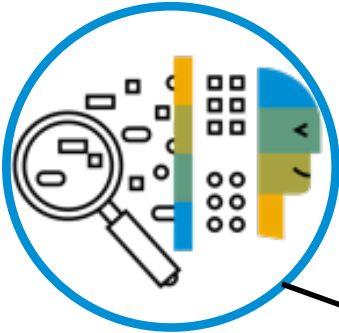
- Out-of-the-box integrations to partners forming a global network
- Provide unified, consistent experience and value for trading partners



# Business Process Design

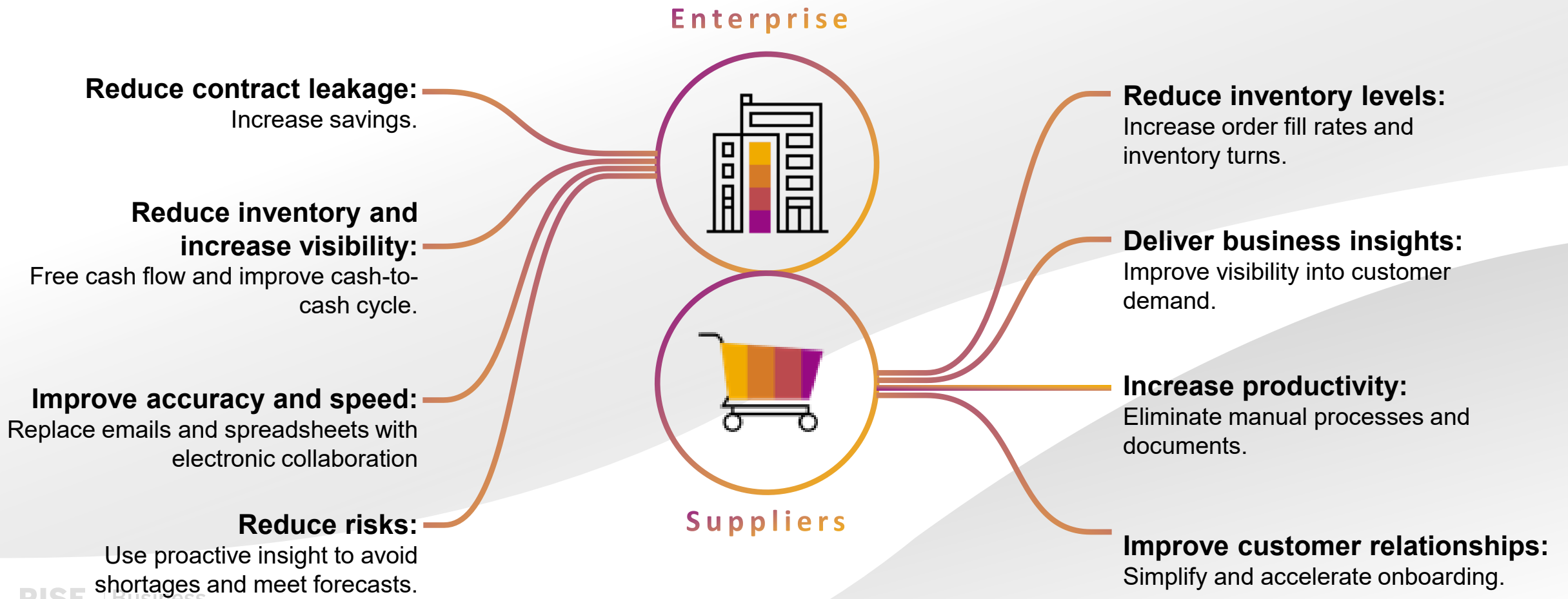


# Business Process Design



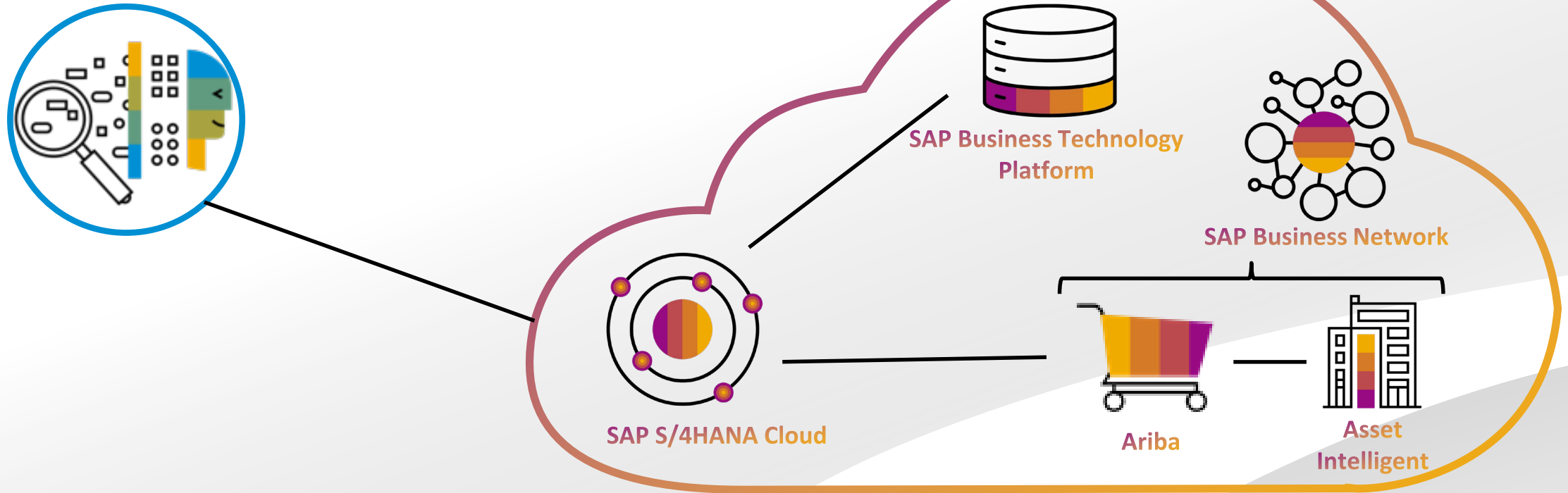
# Transform to your Intelligent Enterprise

## SAP Ariba Network



Strengthen and simplify supplier collaboration

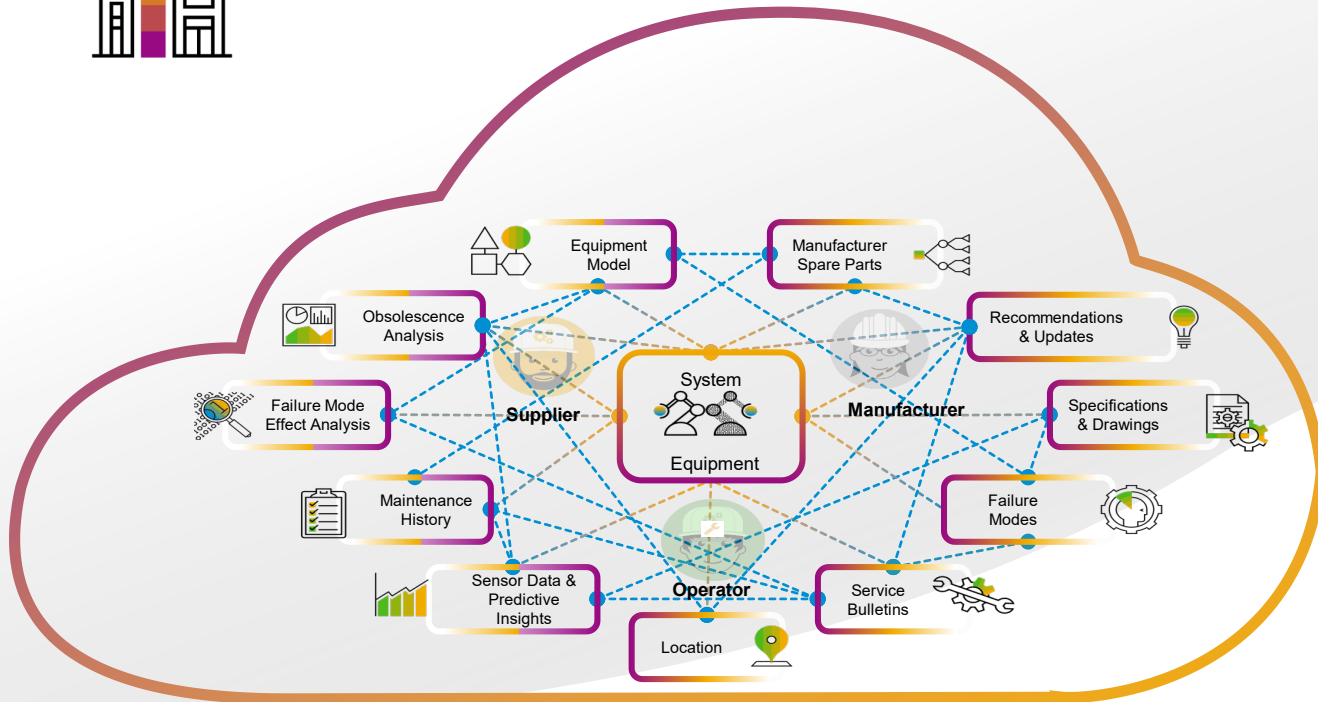
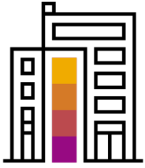
## Business Process Design





# Transform to your Intelligent Enterprise

## SAP Asset Intelligent Network (AN)



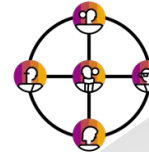
**Asset business network** for collaboration between manufacturers, suppliers, operators and service providers



One network channel for smooth **electronic data handover** from OEM or constructors to asset operators



Endorse **asset data integrity** and foremost improve operational performance with trusted data sources

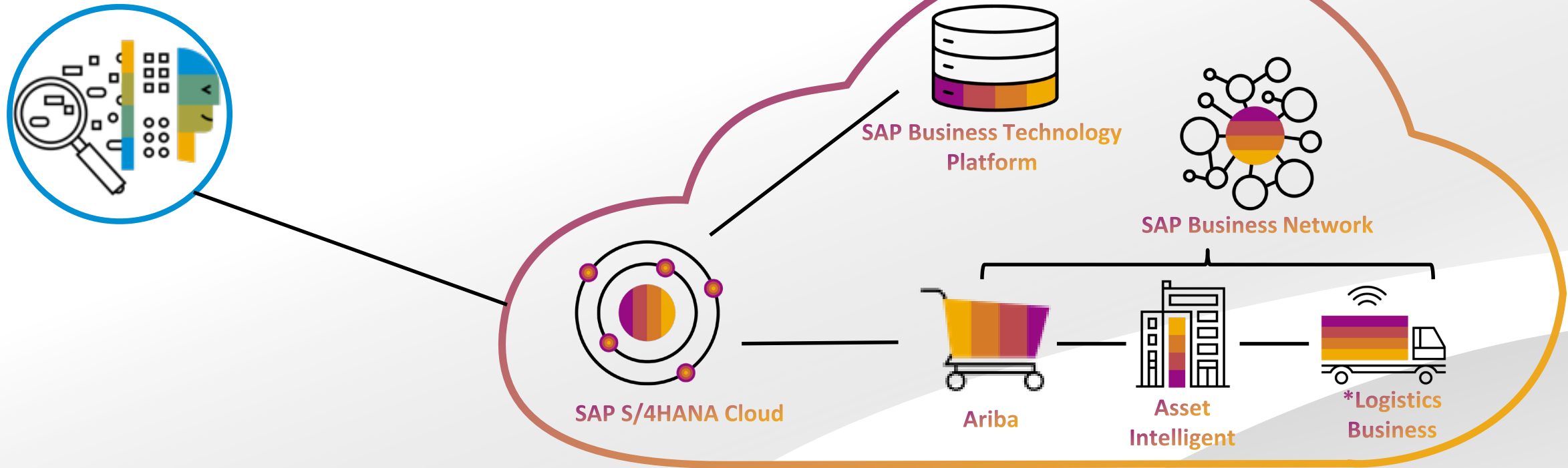


Provides integrated **maintenance collaboration** between asset owner, OEM and service providers



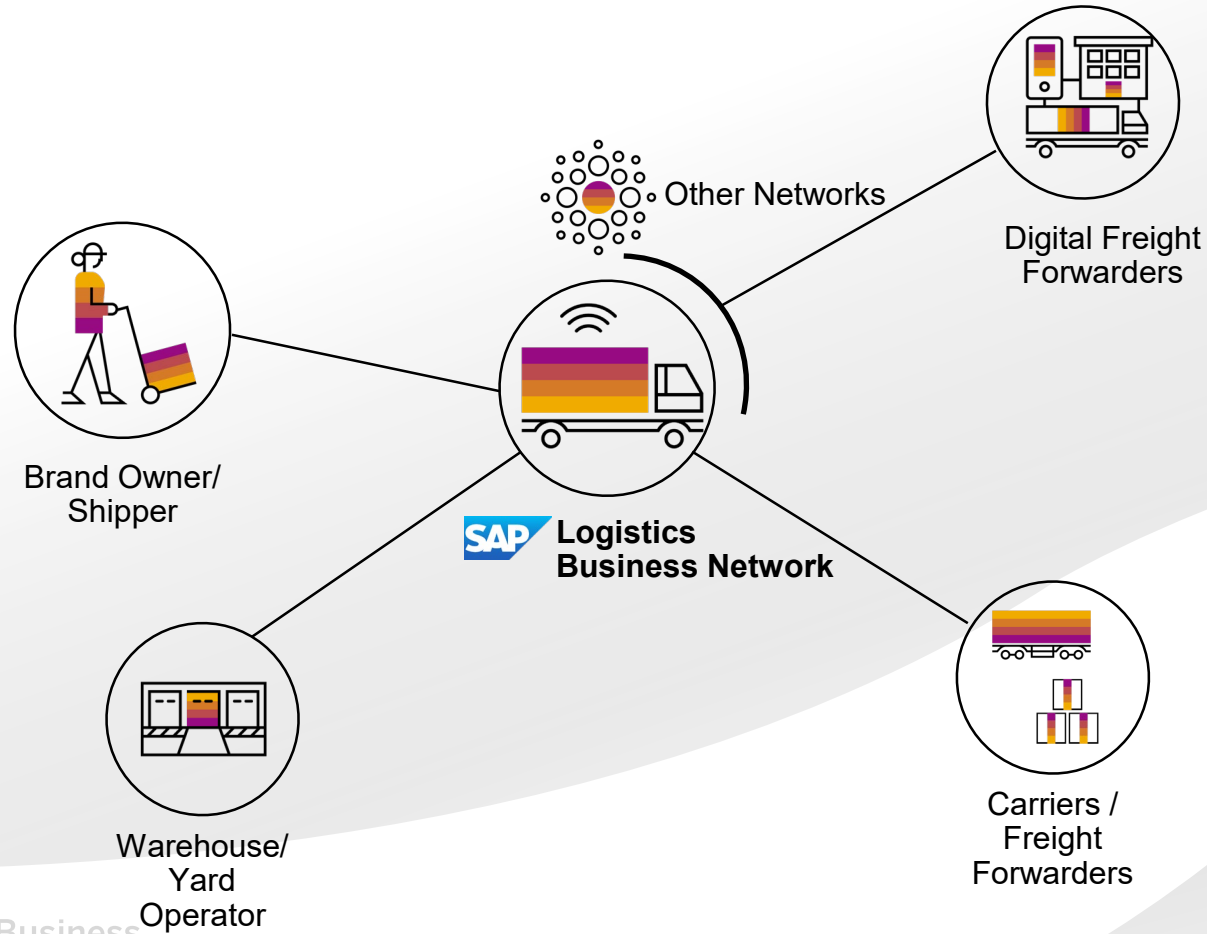
Promotes **new business models** by allowing to sell equipment-as-a-service

## Business Process Design



# Transform to your Intelligent Enterprise

## SAP Logistics Business Network (LBN)\*



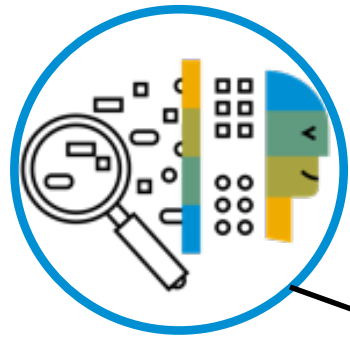
### Freight collaboration

- Manage freight more efficiently with standardized collaboration and insights, integrated with SAP S/4HANA by design
- Enable real time visibility to better predict expected time of arrival and milestones
- End-to-end carrier collaboration for shipments

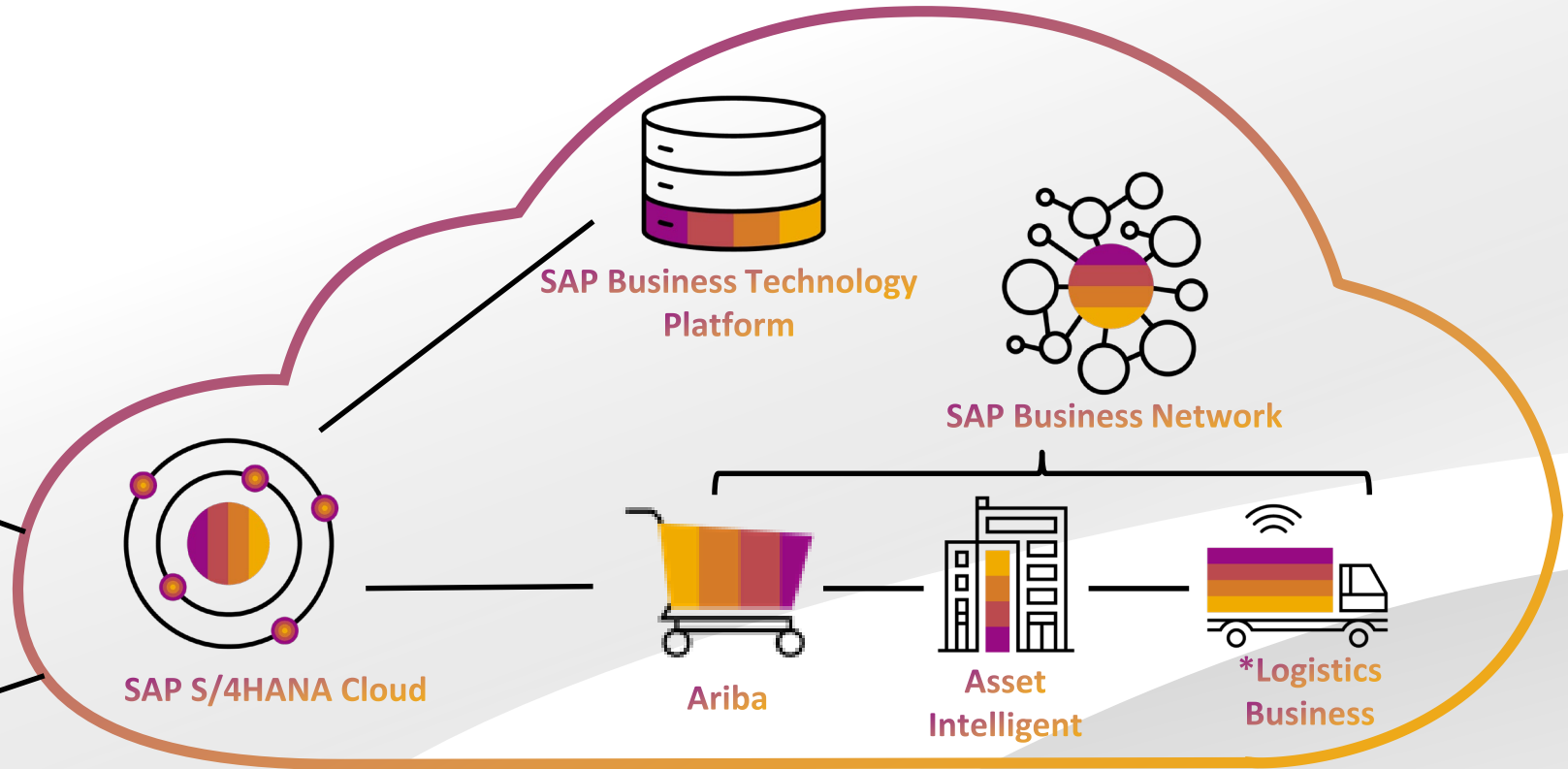
### 3rd party networks reach

- Instantly connect with pre-boarded networks for multiple modes of transport
- Embrace local and regional expertise for B2B connectivity and IoT integration
- Easily access excess freight capacity through digital carriers

## Business Process Design



## Business Process Discovery



# Identify further process improvement areas

## Business Process Discovery



Following the implementation of RISE with SAP you can compare your implemented processes against SAP best practices and identify areas for future improvement and how S/4HANA can help your business:



Obtain unique insights into your current business processes performance and system usage compared to industry benchmarks

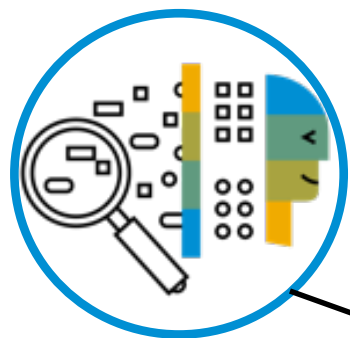


Identify value drivers per LoB and your improvement potential with tailor-made recommendations for SAP S/4HANA capabilities, SAP Fiori Apps and automation

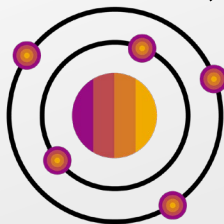


Create executive and business awareness for the need to change

## Business Process Design



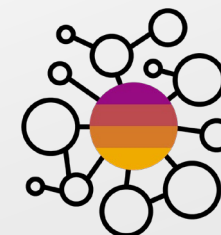
## Business Process Discovery



SAP S/4HANA Cloud



SAP Business Technology Platform



SAP Business Network



SAP Cloud ALM



Ariba



Asset Intelligent



\*Logistics Business

# Manage and Drive your application

## SAP Cloud Application Lifecycle Management



Gain transparency in SAP landscape, Automate operation aspects, Avoid anomalies :

### Accelerate Time-to-Market



- Work with SAP Activate content
- Control configuration activities
- Speed up testing
- Improve quality

### Ensure Business Continuity



- Analyze risks
- Detect problems pro-actively
- Accelerate problem resolution
- Automate operations

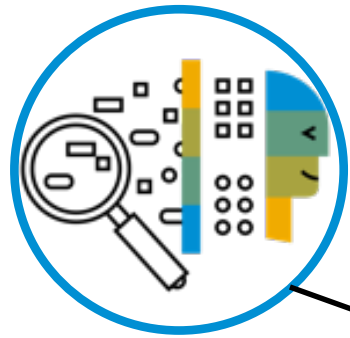
### Reduce Cost of Ownership



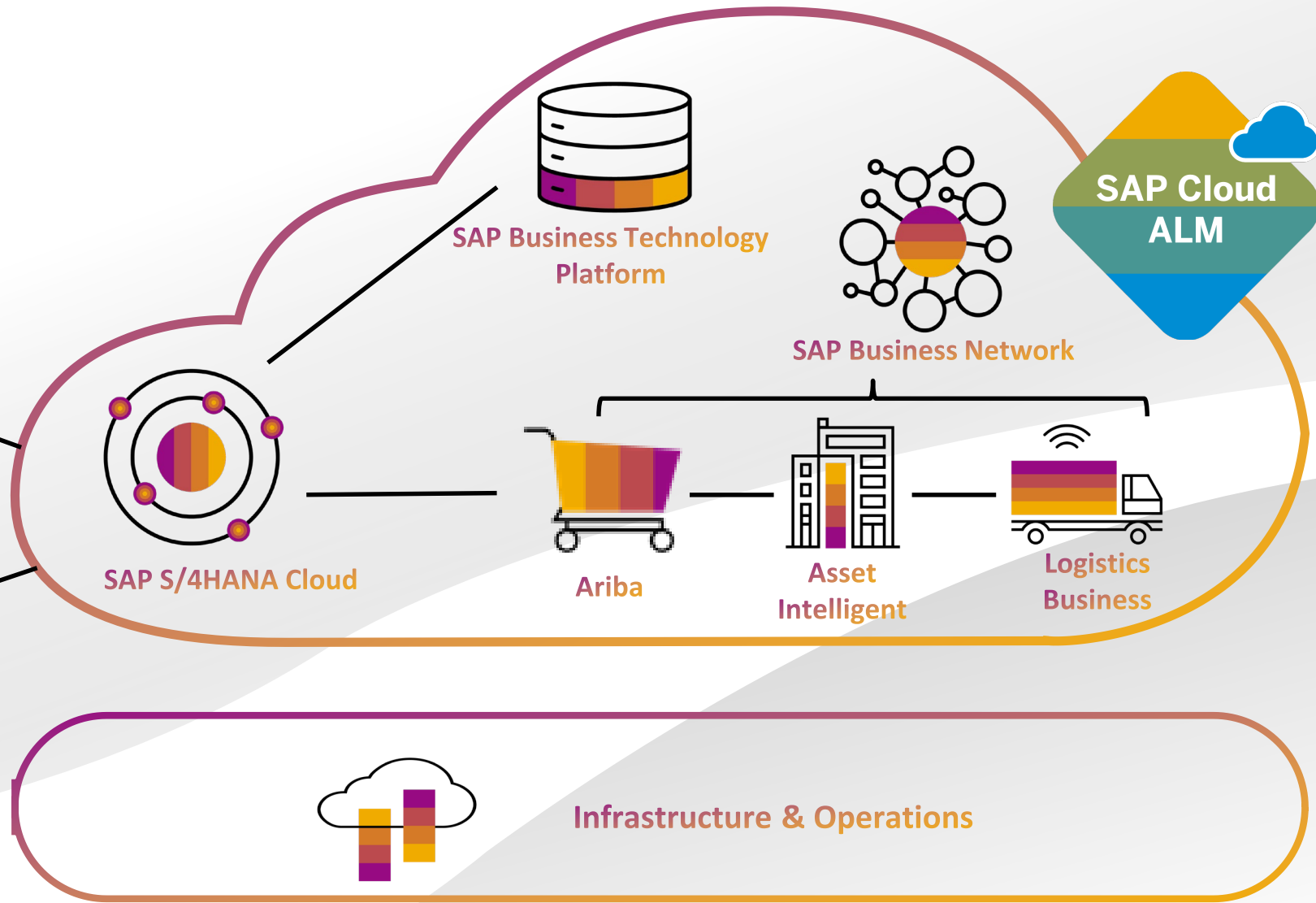
- Lower cost of implementation
- Lower cost of operation
- Avoid license/maintenance cost
- Ease traceability and governance



## Business Process Design



## Business Process Discovery






# Transform to your Intelligent Enterprise

## Infrastructure & Operations



Take your next step towards an intelligent enterprise:

 Resilience and low TCO with infrastructure of choice

- SAP Data Center
- Hyperscaler Infrastructure

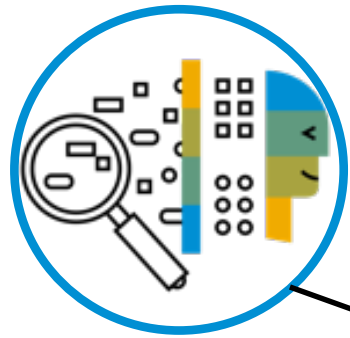
 Scalability option based on the growth of your business

 Technical operations excellence by SAP

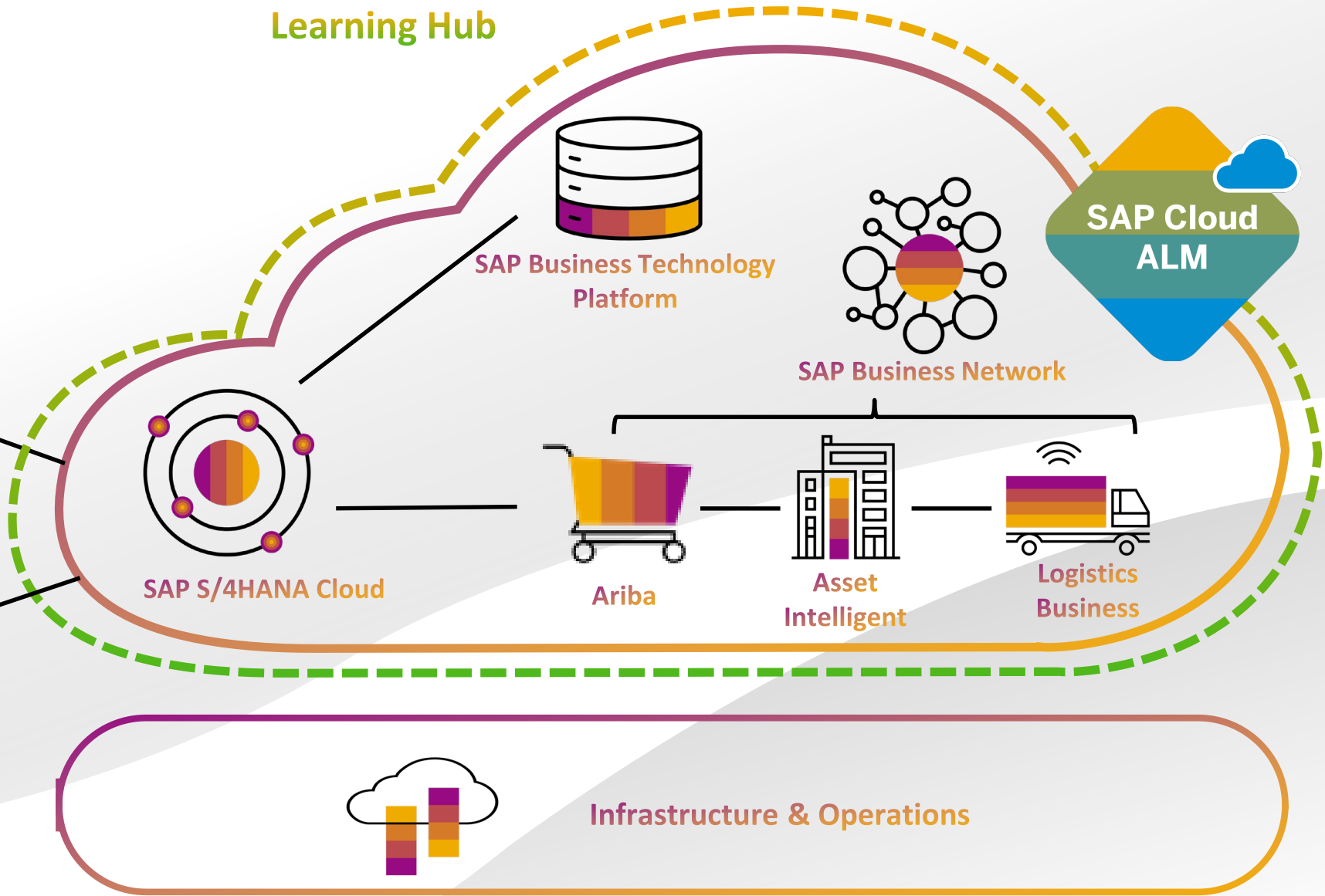
- Single point of contact
- One set of SLAs

# Learning Hub

## Business Process Design



## Business Process Discovery



# Transform to your Intelligent Enterprise

## Learning Hub\*

Take your next step towards an intelligent enterprise:



The digital solution for SAP software skills



Build and maintain SAP software skills with online, collaborative, hands-on expert-led training



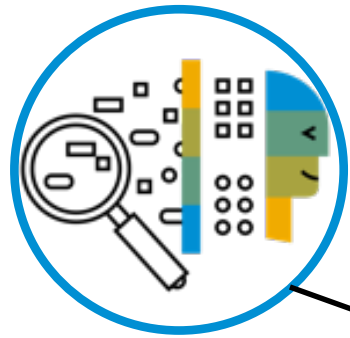
Designed for professional roles, like consultants, administrators, developers and those involved in SAP software implementation or deployment, to build solution proficiency in multiple product areas



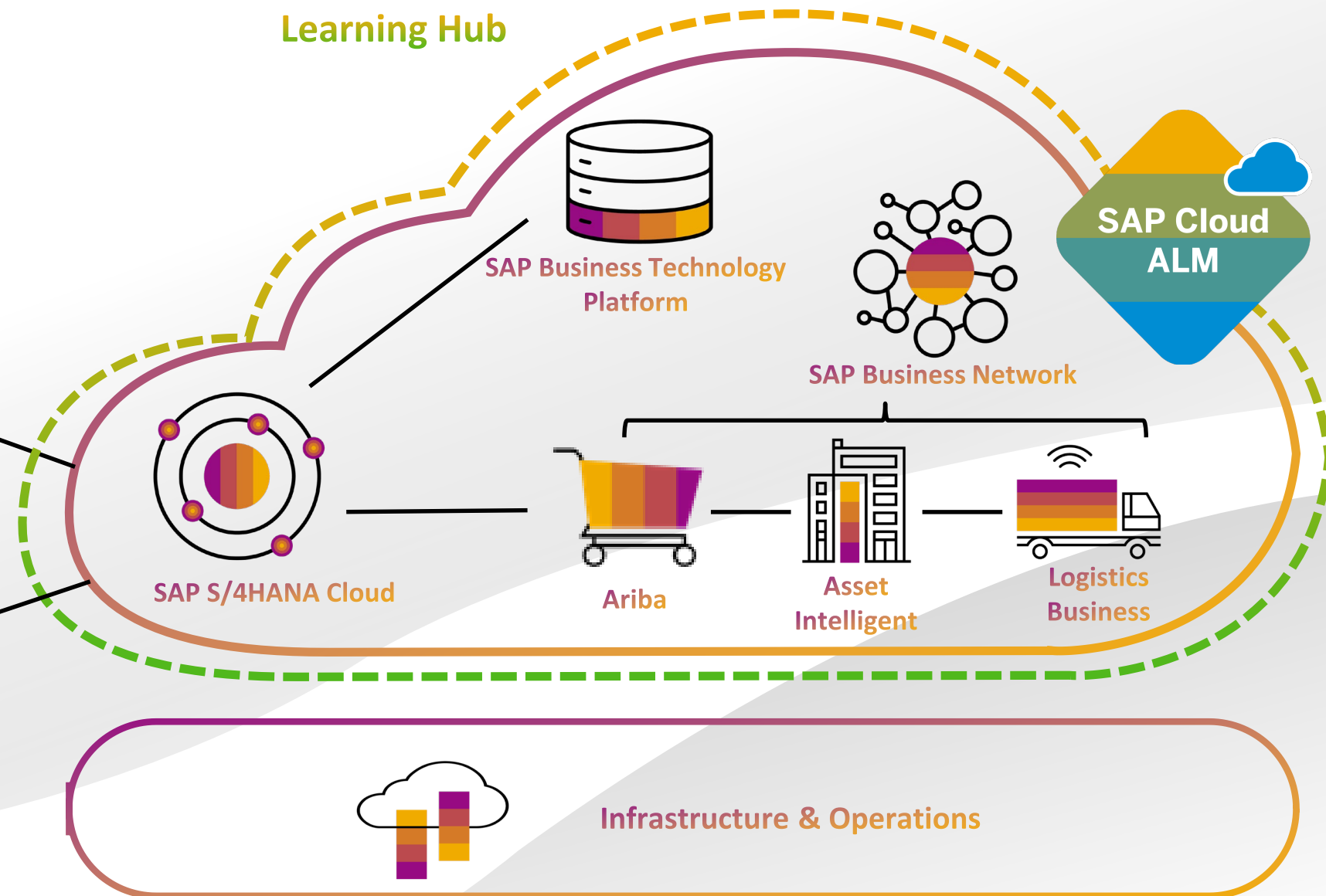
24/7 anywhere, anytime access to an online social learning platform

# Learning Hub

## Business Process Design



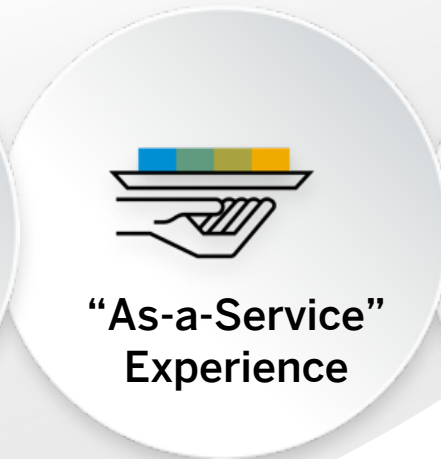
## Business Process Discovery



## Addresses multiple business and IT value levers



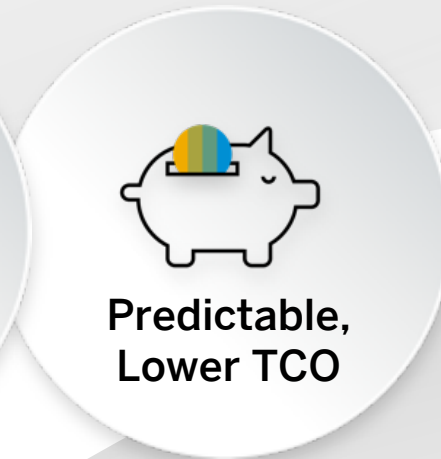
S/4HANA Cloud or PCE, conversion tools and Business Technology Platform



Overall RISE with SAP e.g. Business Networks delivery



RISE Cloud Operations SLA 99.7



ONE cloud offer (Business Applications and Infrastructure) with Guided options

**Highly impacting RISE component**

# Thank you!

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