

### "TRADEblazing" International Trade Management

For over 15 years, Ropaar has been leading the transformation in global trade, transportation and warehousing for Fortune 500 customers across the world.

15+

in business

Global implementations in NA, EMEA, LATAM & APAC



#### Services we offer



SAP Global Trade Services



SAP Transportation Management



SAP Logistics Business Network



SAP S/4HANA International Trade Management



SAP Watch List Screening



SAP GTS-as-a-Service



SAP Extended Warehouse Management

#### **Industries We Serve**



CPG



A & D

Food & Beverage



Manufacturing



Sporting Goods



Life Sciences



Chemicals



Oil & Gas



Food Production & Processing



Hi-Tech

#### **Ropaar Specializations**



SAP GTS FTZ (Foreign Trade Zone) Capabilities



Free Trade Agreements USMCA, EU, CPTPP, ASEAN



Import Export Self-Filing and Broker Filing



SAP IBPP experience (Identity Based Preference Processing) which allows users to determine the preference status at a specific batch level

#### Why Ropaar?



90-day sprints to prove immediate value/find alignment to customer goals



Responsive to modern trade challenges (future proof)



Cross-domain experience in solution design and roll-out



ClassifAl™ (algorithmic trade classification to accelerate results)



Deep experience in Risk and Compliance



Migration and upgrade capabilities of SAP GTS Edition for HANA



# **Our References**



GTS E4H Global Export Compliance and Broker Integration US, CA and MX

#### **Objectives Achieved:**

- Timebound replacement of OCR legacy GTM with GTS E4H 2020
- Replacement of legacy broker specific integrations with SAP GTS standard
- Onboarding for electronic integration with Livingston, Elco and Transplace brokers
- HS classifications cleansing of Million+ product classifications



GTS E4H US Export Compliance & Self-Filing to ACE/AES

#### **Objectives Achieved:**

- Achieved Leprino Foods overriding objective of replacing Amber Road with GTS E4H, within budget with Fixed bid
- Live in record 8-month timeframe
- SAP Acknowledged first North America GTS E4H go-live



Export Compliance, SPL, US Export Self-filing, EU Intrastat, Global Classifications

#### **Objectives Achieved:**

- Life Sciences company: Current project to codeploy GTS E4H 2023 with S4HANA 2023 – expected go-live in May 2024
- Implemented GTS as part of Repligen's global S4 transformation program
- Initial go-live on GTS V11 completed in 2022



## **Our Global Customers**



































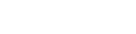












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# **Global Presence**



#### On-shore & Off-shore Consultants

- US
- o Belgium
- India

Off-Shore Development and Support Capacity

#### Ability to -:

- Service global projects
- Time zone support
- Blended cost structure to hold down costs



## **Customer Testimonials**

"Repligen does business around the world, so using GTS E4H co-deployed with S/4HANA not only provides appropriate levels of compliance but does so with an optimized system landscape, cost-efficiently. Ropaar helped us with preserving our GTS footprint while migrating to GTS E4H, meeting a challenging timeline in sync with a S/4HANA 2023 upgrade."

Keith Lee Robinson
Chief Information Office



"Ropaar was instrumental in helping us implement systems and processes for exception-based Trade Compliance worldwide, freeing our staff to focus on value-add activities. Ropaar consultants understood our needs perfectly and guided through a full lifecycle implementation reducing our reliance on freight forwarders and brokers for ACE filings while building Trade Compliance into our corporate Logistics and Procurement processes."

**Janice Showacre** 

Sr. Director-International Trade Compliance



"Ropaar provided superior Solution architecture services which allowed us to successfully complete a time-constrained project to implement GTS. In the process, Ropaar helped us maintain our SASP authorization in Europe to Self-file Imports into Netherlands and GB solely to HMRC (Her Majesty's Revenue and Customs) while defending our new system and processes in an HMRC audit. I believe the real value Ropaar provided was the ability to merge their

knowledge of GTS capability with a solid understanding of the regulatory environment we face."

Steve Stoffel

Vice President-Trade Compliance





# How Do We Get Started?



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