

“TRADEblazing” International Trade Management

For over 15 years, Ropaar has been leading the transformation in global trade, transportation and warehousing for Fortune 500 customers across the world.

15+
years
in business

100+
Global
implementations in
NA, EMEA, LATAM &
APAC



Services we offer



SAP Global Trade Services



SAP Transportation Management



SAP Logistics Business Network



SAP S/4HANA International Trade Management



SAP Watch List Screening



SAP GTS-as-a-Service



SAP Extended Warehouse Management

Industries We Serve



CPG



Food & Beverage



Sporting Goods



Chemicals



Food Production & Processing



A & D



Manufacturing



Life Sciences



Oil & Gas



Hi-Tech

Ropaar Specializations



SAP GTS FTZ (Foreign Trade Zone) Capabilities



Free Trade Agreements USMCA, EU, CPTPP, ASEAN



Import Export Self-Filing and Broker Filing



SAP IBPP experience (Identity Based Preference Processing) which allows users to determine the preference status at a specific batch level

Why Ropaar?



90-day sprints to prove immediate value/find alignment to customer goals



Cross-domain experience in solution design and roll-out



Deep experience in Risk and Compliance



Responsive to modern trade challenges (future proof)



ClassifAI™ (algorithmic trade classification to accelerate results)



Migration and upgrade capabilities of SAP GTS Edition for HANA

Our References



GTS E4H Global Export Compliance and Broker Integration US, CA and MX

Objectives Achieved:

- Timebound replacement of OCR legacy GTM with GTS E4H 2020
- Replacement of legacy broker specific integrations with SAP GTS standard
- Onboarding for electronic integration with Livingston, Elco and Transplace brokers
- HS classifications cleansing of Million+ product classifications



GTS E4H US Export Compliance & Self-Filing to ACE/AES

Objectives Achieved:

- Achieved Leprino Foods overriding objective of replacing Amber Road with GTS E4H, within budget with Fixed bid
- Live in record 8-month timeframe
- SAP Acknowledged first North America GTS E4H go-live



Export Compliance, SPL, US Export Self-filing, EU Intrastat, Global Classifications

Objectives Achieved:

- Life Sciences company: Current project to co-deploy GTS E4H 2023 with S4HANA 2023 – expected go-live in May 2024
- Implemented GTS as part of Repligen's global S4 transformation program
- Initial go-live on GTS V11 completed in 2022

Our Global Customers



Global Presence



On-shore & Off-shore Consultants

- US
- Belgium
- India

Off-Shore Development and Support Capacity

Ability to -:

- Service global projects
- Time zone support
- Blended cost structure to hold down costs

Customer Testimonials

“Repligen does business around the world, so using GTS E4H co-deployed with S/4HANA not only provides appropriate levels of compliance but does so with an optimized system landscape, cost-efficiently. Ropaar helped us with preserving our GTS footprint while migrating to GTS E4H, meeting a challenging timeline in sync with a S/4HANA 2023 upgrade.”

Keith Lee Robinson
Chief Information Office



“Ropaar was instrumental in helping us implement systems and processes for exception-based Trade Compliance worldwide, freeing our staff to focus on value-add activities. Ropaar consultants understood our needs perfectly and guided through a full lifecycle implementation reducing our reliance on freight forwarders and brokers for ACE filings while building Trade Compliance into our corporate Logistics and Procurement processes.”

Janice Showacre
Sr. Director-International
Trade Compliance



"Ropaar provided superior Solution architecture services which allowed us to successfully complete a time-constrained project to implement GTS. In the process, Ropaar helped us maintain our SASP authorization in Europe to Self-file Imports into Netherlands and GB solely to HMRC (Her Majesty's Revenue and Customs) while defending our new system and processes in an HMRC audit. I believe the real value Ropaar provided was the ability to merge their knowledge of GTS capability with a solid understanding of the regulatory environment we face."

Steve Stoffel
Vice President-
Trade Compliance



How Do We Get Started?



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