

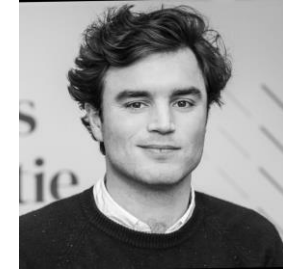
Participatiemaatschappij Vlaanderen (PMV) Life Sciences & Care (LS&C)

Maximilien
Souvereyns



About Myself

01.



2014 - 2019



Msc Bioscience Eng.

- Bachelor Food Technology
- Master Chemistry & Bioprocess Technology
- Thesis: BBEPP
- **Work at the forefront of innovation, but not as a researcher**

2019 - 2020



MscBA

- General business administration
- **Expansion of my horizons**

2020 - 2021



Young graduate development program

- Supply chain
- 3 years, 3 rotations
- **Realised what I did not want**

2021 - 2022



Business Development Manager

- A – Z deal making: origination - execution
- Strategy development
- Market intelligence
- A lot of conferences, a lot of travelling
- **Realised what I wanted**

2022 - 2024

Investment analyst

- Due Diligence Management
- Financial Analysis and Modelling
- Deal origination (pitch events, ...)
- Portfolio management
- **Very diverse and challenging job**



About PMV

02.

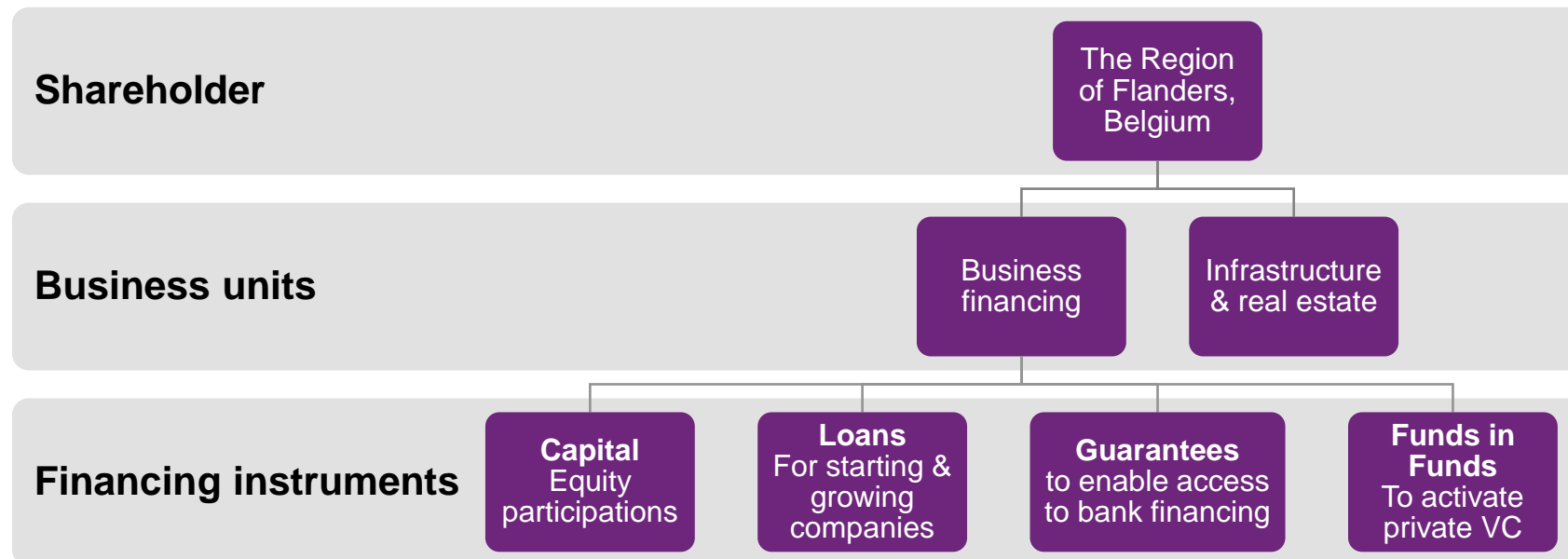
Regional investment company with a broad range of financing solutions



Broad financing solutions with vast expertise

As **public** investment company PMV **builds a sustainable Flemish economy**

We are the partner of ambitious companies and projects that are **committed to financial return and social impact**



>€ 2 B assets under management

~ € 178 M invested in 2023

>175 employees

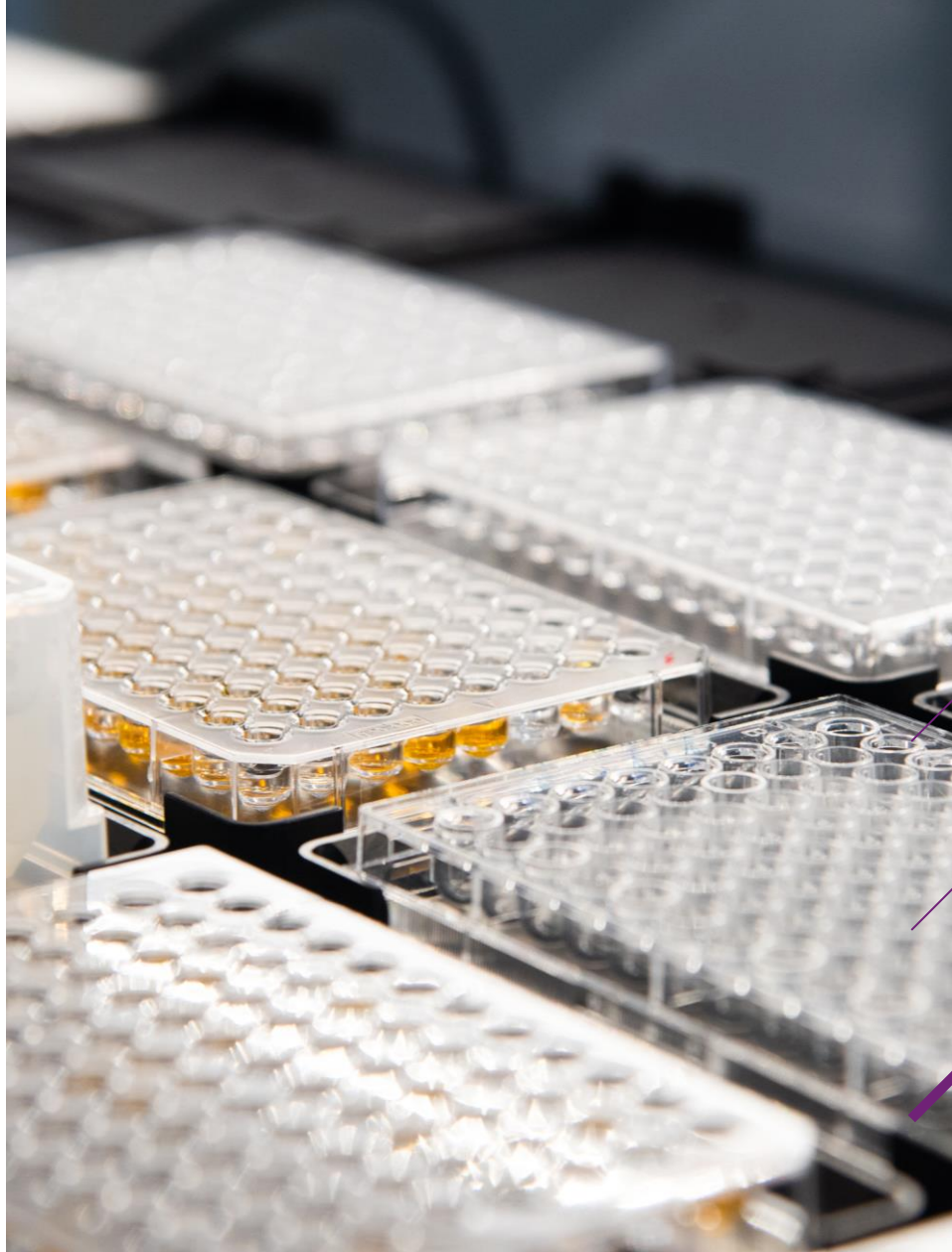
~ € 42 M consolidated net profit in 2023

FoF in 26 specialized LS funds

PMV Life Sciences & Care

03.

Center of expertise within PMV
specialized in venture capital for
companies in life sciences



Active and diversified LS&C investor

“We aim to strengthen the competitive position of our ecosystem within a global context in a sustainable way by focusing on fostering both groundbreaking developments and strong entrepreneurship in the life science sector“

- **Most active** venture capital LS investor in Flanders*
- **Evergreen** fund; exit horizon of 3 to 10+ years
- Investing **from early-stage to post IPO** 
- **Diversified** investment verticals
 - Therapeutics
 - Agribiotech
 - Digital health
 - Medical technologies
- **Investment up to € 25 M** by company

Key numbers



60 companies



€ 260M invested

Complementary team of seasoned specialists



Kenneth Wils
Head of LS&C

- MSc. Chemical Eng., International MBA
- Therapeutics, Dig. Health



Bart De Taeye
Sr Investment Manager

- Pharm. D. PhD
- Therapeutics



Tine Bekaert
Sr Investment Manager

- Biotechnology, PhD
- Therapeutics, MedTech



Tobias Wilms
Investment Manager

- Biotechnology, PhD
- Therapeutics, Agribiotech



Thomas Beke
Investment Manager

- Bioscience Engineer
- Agribiotech



Aline Van Acker
Investment Manager

- Mol. Cell Biol. Biomedical Science PhD
- MedTech, Digital Health



Nathalie Van Bruaene
Investment Manager

- Bioscience engineer, PhD
- Medtech, Digital Health, Diagnostics



Thomas Marrecau
Investment Analyst

- Bioscience Engineer
- Therapeutics, MedTech



Maximilien Souvereyns
Investment Analyst

- Bioscience Engineer, MBA
- Agribiotech, Digital Health



Kiana Buttiens
Investment Analyst

- MSc. Biochemistry and Biotechnology, PhD
- Therapeutics



Stein Coppens
Investment Support Officer

- BBA Global Business Management



Kelly Niesing
Management Assistant

- Bachelor of Arts



Jim Van heusden
Strategic Advisor

- Mol. Cell Biol. & Genetics, PhD
- Therapeutics



Alexandra Tolia
Strategic Advisor

- Medical Sciences, PhD



Strategic advisors

Day-to-day activities of an Investment professional



Deal sourcing

- Conferences
- Pitching events
- Proactive outreach
- Inbound



Outsourced Due diligence

- Scoping and coordination
- Standard topics
 - Legal (contracts, etc.)
 - Financial (accounting, etc.)
 - IP (FTO, etc.)



Portfolio management

- Preparing board meetings
- Attending board meetings
- Strategic decision-making
- Facilitating fundraising
- ...



In-house Due diligence

- Quick and dirty
- Extended due diligence
 - Technology/science
 - Competition
 - Market
 - Financial

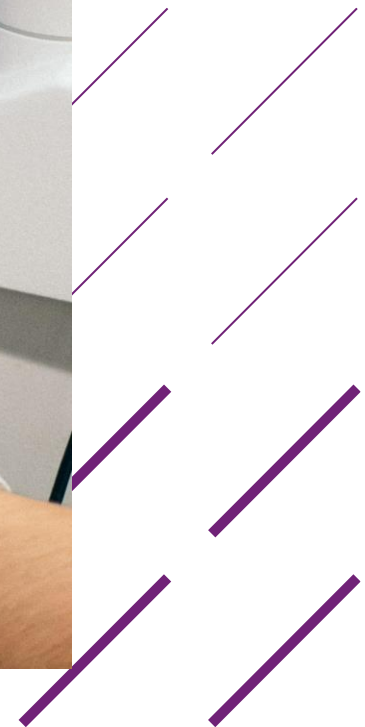


Contract documentation and negotiation

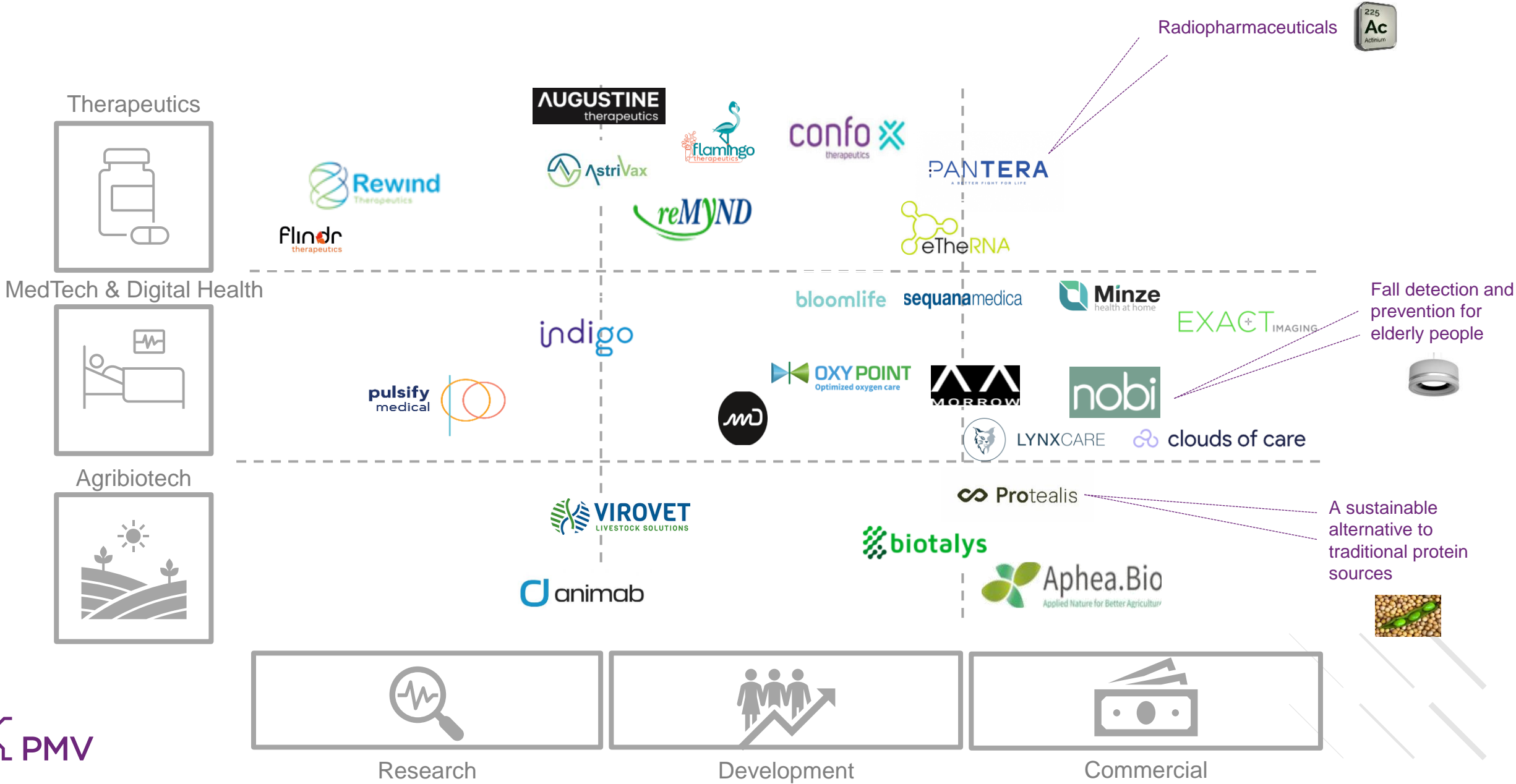
- Drafting Head of Terms (HoT)
- T&C negotiation between the company and co-investors
- Review of transaction documentation
- Negotiation of transaction documentation



Our track record 04.



Our current investment portfolio



Thank you for your attention!

Check out our vacancies: <https://www.pmv.eu/duurzaamheid/pmv-als-mensgerichte-werkgever/>

