



EUROPEAN CENTRE FOR  
CLINICAL RESEARCH TRAINING



# ***Make your way into the Clinical Research or Regulatory Affairs worlds***

Virginie Hamtiaux, Senior Trainer and Business Coach at ECCRT  
Testimonial Zhanar Mustapova ECCRT Intern

Gent, November 2025



EUROPEAN CENTRE FOR  
CLINICAL RESEARCH TRAINING



# MISSION

## Upholding professional excellence

Our mission is to facilitate Clinical Research professionals to excel in their job for the benefit of patients. We aim to achieve this by providing clinical research professionals with competencies to develop new therapies for patients quicker & more efficient, without jeopardizing quality.



Effective Learning  
Approach



Innovation



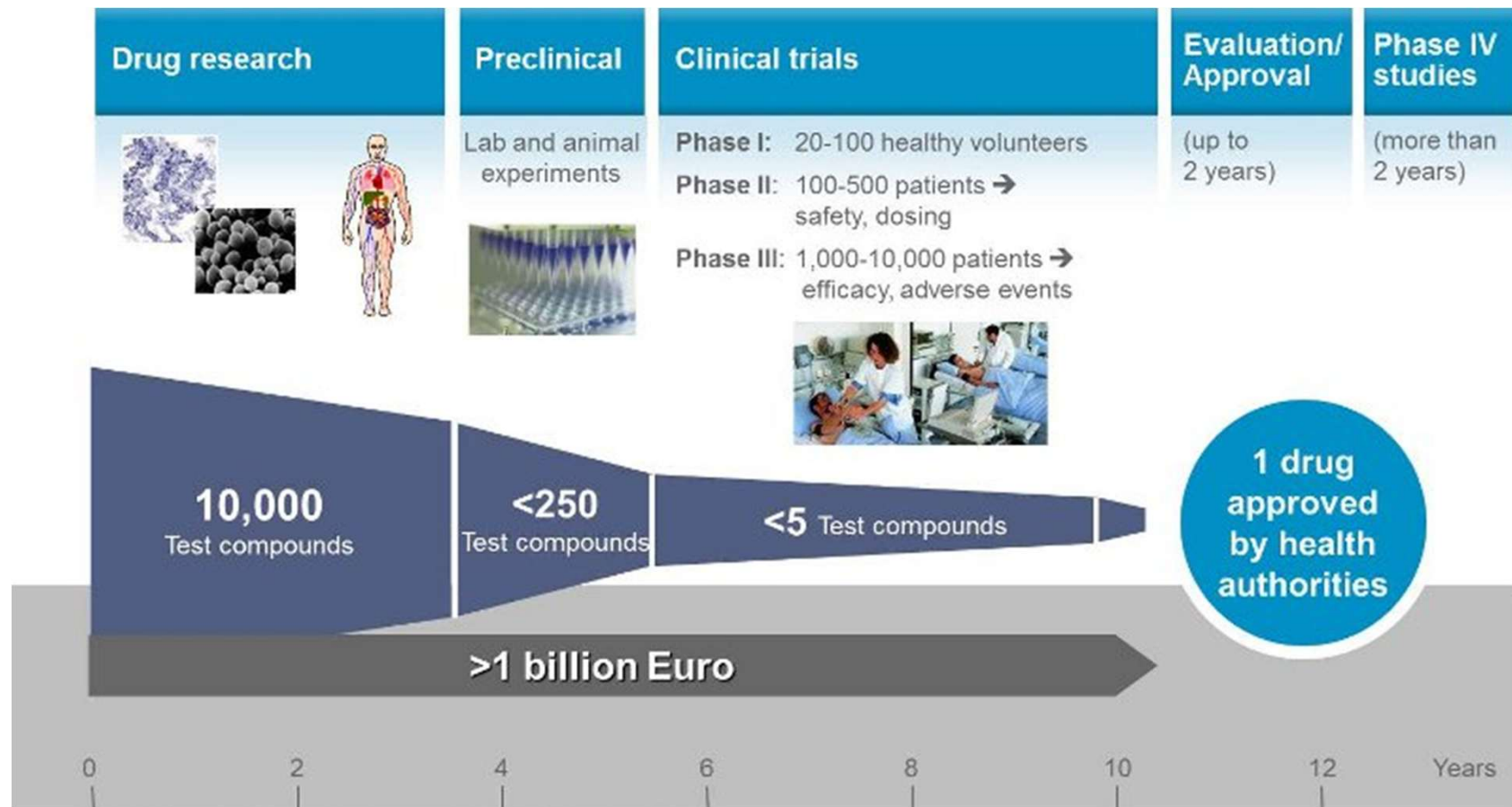
Human Centred  
Approach

# Agenda:

1. Drug Development Overview
2. Regulatory Affairs and Clinical Research
3. Boost your competencies to find a job
4. ECCRT STAR programs



# Drug Development Overview



Source: based on PhRMA Profile Pharmaceutical Industry 2010



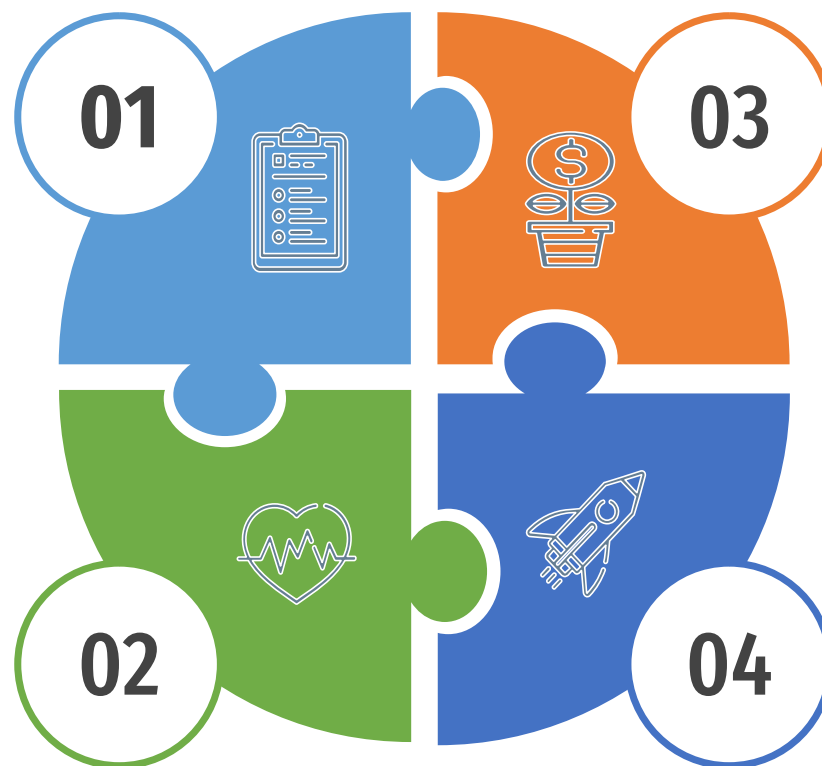
# The Pharma Industry: Regulatory Affairs

## Regulatory Affairs

Registration  
Marketing Authorisation

## Clinical

Part of R&D



## Market Access

Health Economics  
RWE  
Reimbursement

## Marketing

Sales force  
Medical Scientific  
Liaison

**Regulatory affairs** (RA), is a profession within regulated industries, such as pharmaceuticals, medical devices, energy, banking, telecom etc. Regulatory affairs also has a very specific meaning within the healthcare industries (pharmaceuticals, medical devices, biologics and functional foods).

# Mission of RA in drug development

- Ensure products can be:
  - Developed
  - Authorized
  - Maintained on the market
- in line with all applicable legislations & regulations
- through continuous collaboration with partner functions



Regulatory  
Submission

Health  
Authorities

Local  
Affiliates

Regulatory  
Intelligence

R&D

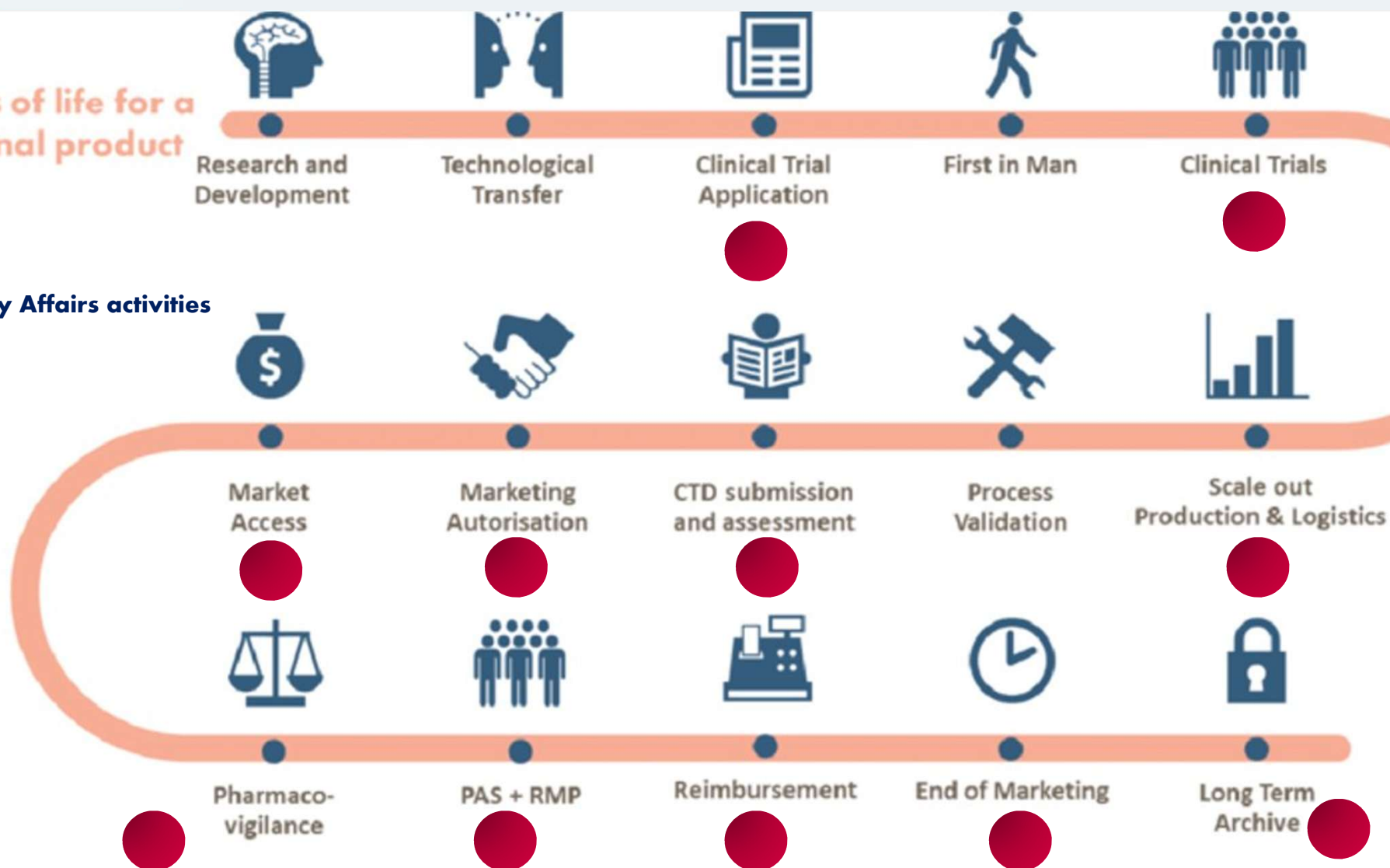
## Pharmaceutical legislation

- A **Marketing Authorisation (MA)** can only be obtained if a company provides sufficient data that show that the medicine:
  - Has the effect that is claimed (**efficacy**)
  - Is (relatively) harmless (**safety**)
  - Is of acceptable and constant quality (**quality**)
- Post-authorisation, the **benefit-risk balance (B/R)** should remain to be favourable!



## Phases of life for a medicinal product

### Regulatory Affairs activities



# Jobs in Regulatory Affairs

## Regulatory Affairs

Registration  
Marketing Authorisation (MA)

01



**Examples of job title:**

*Associated Regulatory Affairs  
Regulatory Affairs Manager  
Regulatory Officer  
Regulatory Affairs Specialist  
Labelling Operation Manager  
Pharmacovigilance associated  
Regulatory CMC consultant  
Ect ....*

- Submission for Marketing Authorisation (MA)
- Chemistry Manufacturing Control (CMC)
- Labelling
- Good Distribution Practice (GDP)
- Pharmacovigilance (PV)
- Regulatory Policy and Intelligence
- Information and Publicity

# Regulatory Affairs STAR Programme – 24 Sept 2026



## Comprehensive Course Programme



Introduction to Regulatory Affairs



Good Distribution  
Practice



Life Cycle of a pharmaceutical  
product



Regulatory Information



Submission for Marketing  
Authorisation



Pharmacovigilance



Chemistry, Manufacturing  
and Controls



Information and publicity



Labelling, GMP

# Practical Traineeship

Optional



**Pharmaceutical or  
Consultancy Company**

Duration: 6 months

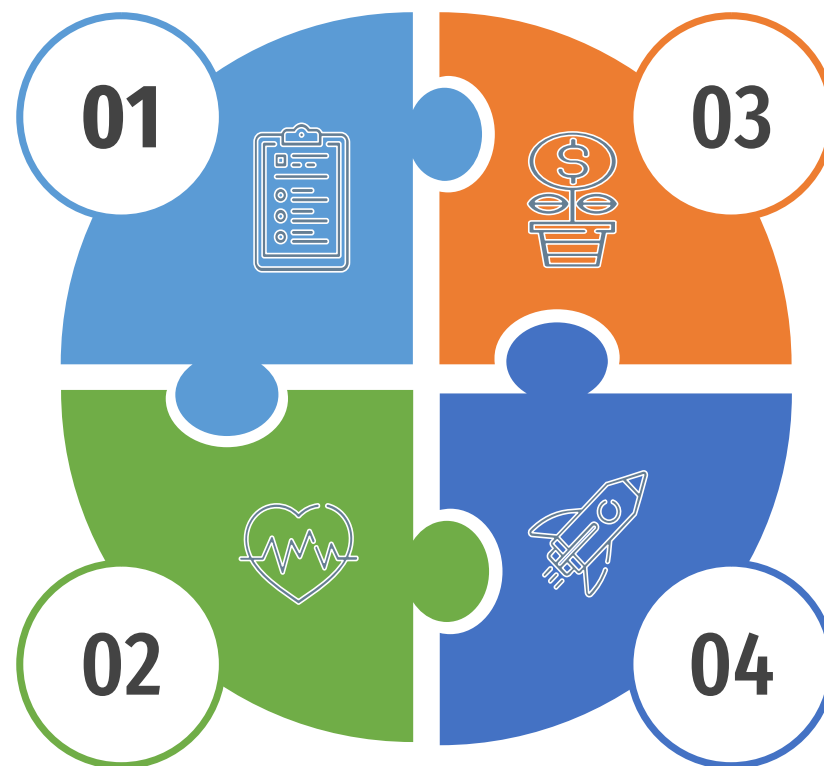
# The Pharma Industry: Clinical Research

## Regulatory Affairs

Registration, Marketing  
Authorisation

## Clinical

Part of R&D



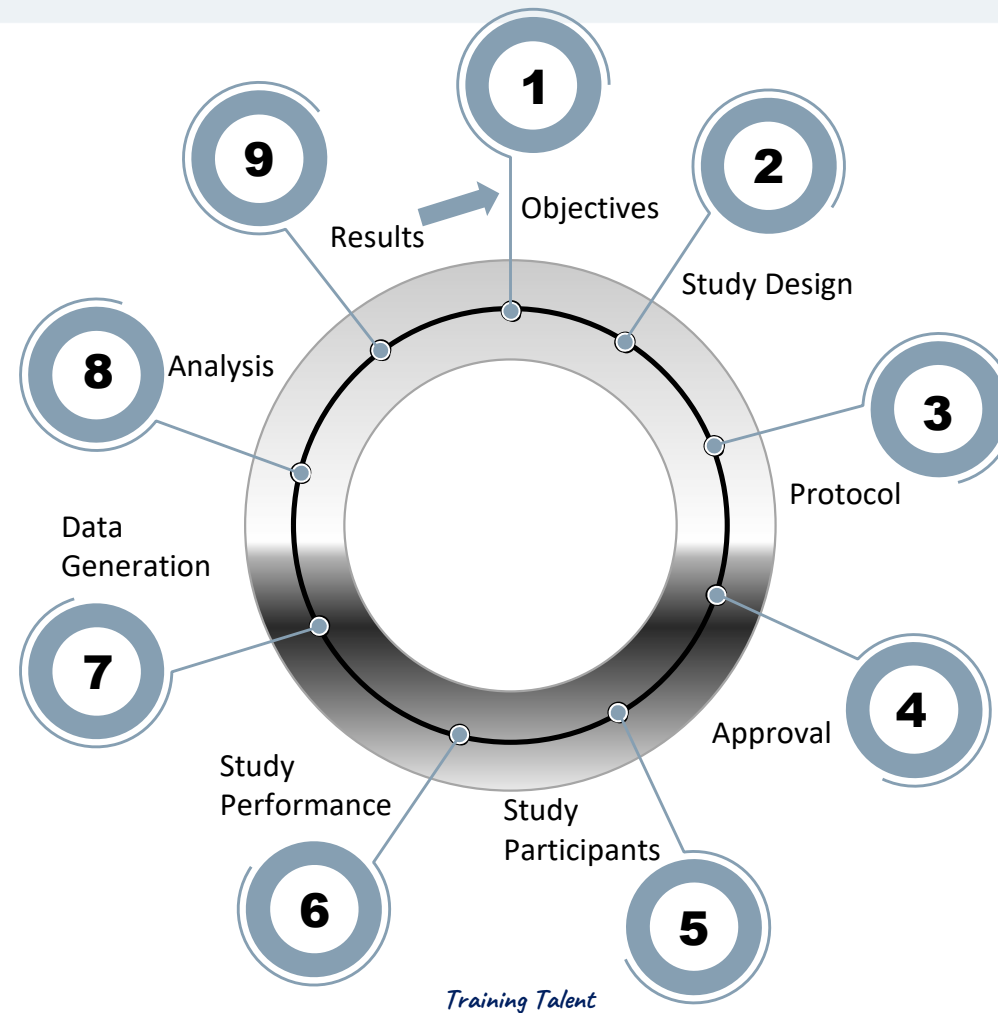
## Market Access

Health Economics  
RWE  
Reimbursement

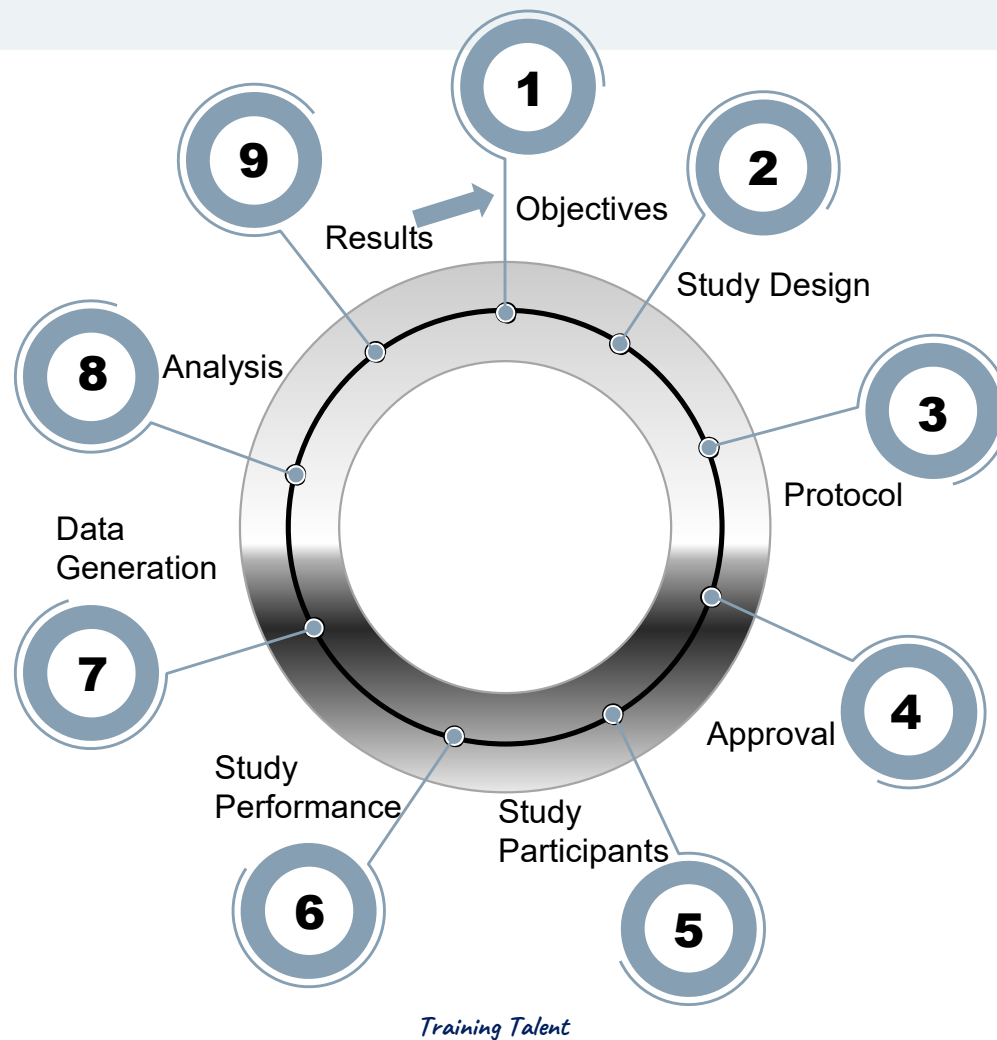
## Marketing

Sales force  
Medical Scientific  
Liaison

# The Clinical Trial Cycle



# Clinical Research Associate (CRA)



Clinical Research Associate  
(CRA or Monitor)



This programme aims to bridge the GAP by providing...



## ★ Comprehensive Course Programme



Introduction to Clinical Research



Basics on regulatory requirements in clinical research



Orienting your career in clinical research



ICH-GCP



Clinical Research training for CRAs



Communication Skills

## 3 Internships: learn by doing



Hospital

*Duration: 2 months*



Pharmaceutical Company

*Duration: 6 months*



Contract Research Organisation

*Duration: 4 months*

**Next sessions:**

**13 April 2026**

**23 June 2026**

**22 Sept 2026**

**In Brussels**

**NEW**

**Available  
WITH or  
WITHOUT  
Internships**

# Testimonial

## Junior Clinical Researcher STAR programme

### Zhanar Mustapova

#### MSc Biomedical sciences

- Junior Researcher in Oncology Center for preclinical studies
- Laboratory Manager of clinical laboratory

#### STAR Programme – Traineeships – Place, scope , activities :

1. CUSL - Cliniques Universitaires Saint Luc - Clinical Trial Centre in the Emergency Department, 2 months
2. Eli Lilly and Company - **Investigator Engagement Team**, 2 months
3. Eli Lilly and Company - **Trial Capabilities Center**, 4 months

#### Why we would recommend this programme

- **Comprehensive theoretical instruction complemented by practical application**
- **Proactive engagement and networking within the industry**
- **Flexibility to pursue opportunities aligned with your strengths and interests**

## Monitor/CRA



- Monitoring in practice = monitor **checks** if:
  - INV supervises the team on site, i.e., team is adequately informed, performs trial specific functions
  - INV did not delegate functions to unauthorised individuals
  - INV enrolls only eligible subjects
  - INV follows the study protocol
  - INV completes/updates/maintains source and trial records accurately, completely, legibly, timely and dated
  - INV follows up on action items
  - .....

# Site Management

- Keep team informed & be informed
  - Keep track of recruitment, of problems
  - Inform study team about any problem, indicate actions and follow-up until solutions
  - Follow-up outstanding matters asap
  - Inform, motivate & support the investigator and his/her study team
  - Escalate to manager poor performing / persistent non-compliant sites



# Clinical Research Associate (CRA) Monitor



## Role

- **Is the contact between Sponsor/CRO and the investigational sites**
- Prepare the sites for the study
- Work with site for recruitment
- Perform sites **Monitoring** visits
- Manage study progress and conduct
- Verify safety events
- Collect key documents
- Quality of study activities and documentation

## Skills

- Scientific background, Life Science Degree
- Master level
- Good written and verbal communication
- Good organizational skills
- English + Local languages
- Mobile (driving licence) and willing to travel
- 1-2 years' experience for Junior CRA
- More experience for Senior CRA

# Know yourself !

Short-Term Goals  
(1-2 years)

Mid-Term Goals  
(3-5 years)

Long-Term Goals  
(6 years +)





## Develop your competencies !

***[Competencies] = [Training + Hands-on experience + How to do it]***

**ECCRT STAR Programmes:**

**Junior Clinical Researcher STAR**

**Regulatory Affairs STAR**



## All info on our website:

- [www.eccrt.com](http://www.eccrt.com)
- Public Courses / STAR Programmes

✓ Apply Online



### Regulatory Affairs

*This STAR Programme is different from most of the others because it includes practical traineeships throughout the year. This will give you the possibility to acquire practical experience in the field and thus a kick-start of a brand-new career in Regulatory Affairs*

Read more



### Junior Clinical Researcher

*This STAR Programme will provide the capabilities you need to become a Junior Clinical Researcher. Most employers will require practical experience on the job before considering your application. At ECCRT, we are aware of this and combine trainings with real-life experience in several organisations.*

Read more

**Next opportunity to learn more, join us !**



**½ day Orienting Training in Clinical Research  
13 April 2026 – in Brussels**



**½ day Orienting Training in Regulatory Affairs  
23 June 2026 – in Brussels**

**=> Connect to register for  
free course**



## STAR PROGRAMMES

Your Pathway to Professional Excellence and Success!

***Any Questions ?  
Visit our booth # 16***



## Questions? Contact us !

### European Centre for Clinical Research Training (ECCRT)

Phone : +32-2-504-07-20

Website : [www.eccrt.com](http://www.eccrt.com)

Email : [info@eccrt.com](mailto:info@eccrt.com)

Address : Cantersteen 47, 1000 Brussels







EUROPEAN CENTRE FOR  
CLINICAL RESEARCH TRAINING

*Thank you*