



**USTDA**  
U.S. TRADE AND DEVELOPMENT AGENCY

# U.S.-AFRICA PUBLIC PRIVATE PARTNERSHIPS FOR INFRASTRUCTURE **WORKSHOP**

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NAIROBI, KENYA



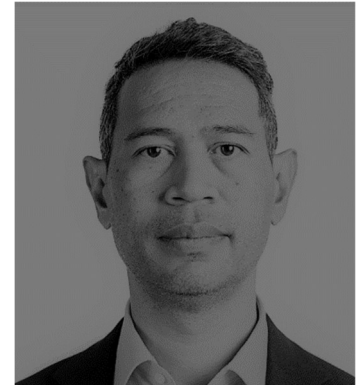
IN COLLABORATION WITH



## **Stefan Rajaonarivo**

*Principal Global Industry Lead, Energy Regional Lead, West and Central Africa*

*International Finance Corporation (IFC)*



Stefan Rajaonarivo is a Principal with the Transaction Advisory group of the International Finance Corporation (IFC). IFC Transaction Advisory supports sovereign clients in attracting private investment to further sustainable public service projects with the objective of making a positive impact on people's everyday life in emerging markets. As Global Sector Lead for the Energy sector, he is responsible for industry strategy development on top of providing senior management and execution teams with advice on portfolio projects informed by market trends, policy, standards, and regulations. He previously was Regional Head in West & Central Africa (WCA) where he oversaw all IFC sovereign advisory operations in energy, transport, telecommunications, health, housing, education, and hospitality in 28 countries. Under his direction, WCA became the sub-region where IFC Transaction Advisory was most active on the African continent with the number of advisory mandates tripling over a period of 5 years. During his earlier years with IFC, Stefan worked in Latin America and Africa on several infrastructure and financial institutions transactions. Prior to joining IFC, Stefan gained experience in investment banking and consulting working on M&A transactions in the automotive, retail, banking, pharmaceuticals, and chemical industries.