



USTDA
U.S. TRADE AND DEVELOPMENT AGENCY

**U.S.-AFRICA PUBLIC PRIVATE
PARTNERSHIPS FOR
INFRASTRUCTURE WORKSHOP**

OCTOBER 2-3, 2024
NAIROBI, KENYA

IN COLLABORATION WITH



Leah Okullo

Managing Director

Delphos



Ms. Okullo joined Delphos in 2024 and contributes her expertise in support of capital raising and transaction advisory mandates across the global emerging markets, especially East and West Africa.

Ms. Okullo currently holds the position of Managing Director at Delphos, with a specific focus on East Africa. In her role, she oversees the capital raising transactions, providing comprehensive support and guidance throughout the lifecycle.

With a wealth of experience, Ms. Okullo has spearheaded sophisticated capital raises and adeptly managed senior client negotiations and partnerships at esteemed organizations in Africa. Her impressive track record includes influential roles at KCB Group PLC, Open Capital Advisors, NCBA Capital, and Acumen Fund East Africa. Among her notable achievements, Ms. Okullo played a pivotal role in developing a fund strategy for a philanthropic initiative aiming to establish a USD 1 billion Pan-African impact fund. Additionally, she contributed to the successful \$56 million acquisition of the National Bank of Kenya by KCB Group, worked on the proposed acquisition of Chase Bank In- Receivership, and led various significant M&A transactions for diverse financial institutions in Kenya. Ms. Okullo's strategic leadership and expertise have left an indelible mark on the financial landscape in the region.