



U.S.-AFRICA PUBLIC PRIVATE PARTNERSHIPS FOR INFRASTRUCTURE WORKSHOP

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NAIROBI, KENYA



IN COLLABORATION WITH



Janita Ferentino

PPP Transactional Advisor And CP3P Trainer

Unique Financial Services/ Unique Academy, Tanzania



With over three decades of professional experience across multiple sectors, Janita Ferentinos-van Putten is a seasoned partnership broker, Public-Private Partnership (PPP) Transactional Consultant, and Certified Private-Public Partnership (CP3P) Trainer. Her extensive experience, particularly in Tanzania and other African countries, equips her with the expertise to facilitate impactful collaborations between the public and private sectors.

Janita has served as a part-time Strategic PPP Advisor at the Tanzania PPP Centre, where her efforts have been crucial in institutional capacity building. Her work has focused on empowering a growing team of experts to implement comprehensive PPP strategies encompassing large-scale infrastructure projects and vital small-scale initiatives, which are crucial for local development.

In her past roles, Janita specialized in partnership brokering and management, consistently demonstrating exceptional skills in managing complex stakeholder dynamics. Her strategic negotiation skills, coupled with her ability to ensure effective communication and consensus-building among diverse partners—including government entities, private investors, and international donors—have consistently yielded successful project outcomes.

Janita's passionate commitment to enabling sustainable development through PPPs is reflected in her strategic advisory roles, impactful training sessions, and adeptness in navigating and managing complex partnerships. As an institutional capacity-building consultant and CP3P trainer, Janita uses engaging, interactive activities that blend theoretical knowledge with practical insights. Her dedication to capacity building and extensive experience make her an appreciated player in Public-Private Partnerships.