



USTDA
U.S. TRADE AND DEVELOPMENT AGENCY

U.S.-AFRICA PUBLIC PRIVATE PARTNERSHIPS FOR INFRASTRUCTURE **WORKSHOP**

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NAIROBI, KENYA

IN COLLABORATION WITH



Otilia Phiri

*Principal Corporate Counsel
Microsoft*



Otilia is an in-house legal professional with over fifteen years' experience across Middle East and African markets who enjoys working at the intersection of law and technology. Currently a Principal Corporate Counsel at Microsoft leading commercial legal support for the business in Africa. Her role includes engagement with both private and public sector organizations as they navigate the evolving technology regulatory landscape. Prior to joining Microsoft, she worked in various roles in both the technology and infrastructure development space. She served as Legal Advisor, Development Projects at Nakheel and as well at Samsung Construction & Engineering working on iconic developments in the region such as the Palm Jumeirah and Burj Khalifa. She also served in various capacities including Legal Counsel Middle East & Africa at Nokia Corporation during the period leading to the acquisition of Nokia devices and services business by Microsoft Corporation.

Otilia holds an LLB from the University of Cape Town, South Africa, a Post-Graduate Diploma in Project Management from Heriot Watt University, Dubai Campus and is admitted as a Legal Practitioner in the High Court of Zimbabwe.

Otilia is driven by a passion for people and community engagement. She is an active participant in various industry associations including Lawyers in Technology, American Chamber of Commerce in Kenya and has contributed to work streams in pan-African organizations such as Smart Africa.