

# State Health

Guidehouse has assisted health and human services agencies in every state over the last two decades. We provide end-to-end consulting services that range from program strategy at the highest levels within state government to the most detailed operational aspects of program design, implementation, and evaluation.

## 1,000+ Healthcare Consultants

- Former Federal, State, and Local Government Commissioners, Directors, and Administrators
- Former Health, Human Services, University, and Health Plan Leadership
- Deep Bench of Experts in Medicaid, Public Health, Behavioral Health, and Long-Term Services & Supports

## 30+ Years of State Health Consulting

## 100+ State Health Engagements Supported Annually

### Our Services



#### Design, Implementation, Operations, & Evaluation

Managed Care Procurement, Readiness Review, Monitoring, & Waiver Development | Quality Strategy | Care Delivery (e.g., Health Homes, Patient-Centered Medical Homes)



#### Actuarial

Managed Care Rate-Setting | Directed Payments | Waivers & Budget Neutrality Calculations



#### Finance & Provider Reimbursement

UPL Demonstrations, Supplemental Payments, & Disproportionate Share Hospital | Value-Based Payments | HCBS & LTSS Rate Development



#### Compliance & Federal Reporting

CMS-64, CMS-37, CMS-21, & Other Federal Reporting | Policies & Procedures, Staff Training & Augmentation



#### Systems & Technology

Analytics & Data Visualizations | Technology Modernization Using AI & Low-Code Platforms | Waiver Case Management | Incident/Grievance Management | CCWIS | APS System | Grants Management | HR & Budgets | MES | MMIS | Cybersecurity | Modularity | Interoperability | IVV



#### State Revenue Opportunities

Federal Match Claiming | Cost Containment Reviews | Program Integrity



#### Behavioral Health & Substance Abuse

Institutions for Mental Disease (IMD) Waivers | Physical & BH Integration | Quality & Access



#### Health Equity & Access

Social Determinants of Health | Health Disparities | Rural Health



#### Long-Term Services & Supports (LTSS)

Program / Policy Development & Redesign | Person-Centered Planning Design | Managed LTSS



#### Public Health

Strategic Planning & Accreditation | Data Modernization & Analytics | Program Evaluation | Workforce Development | Organizational Design

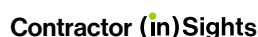
Our proprietary state-of-the-art tools and solutions maximize service delivery and impact.



Our science-based change management process that helps manage organizational change.



Advanced IT platform that combines demographic, socioeconomic, market, and patient data.



Dedicated data analytics platform used to monitor, oversee, and drive vendor compliance and performance.



Project management methodology that improves efficiency, mitigates risk, and realizes value at every stage of the project.

## Our Clients

- State Health and Human Services Agencies
- State Medicaid Agencies
- State Units on Aging
- State Disability Agencies
- State Behavioral Health Agencies
- State Public Health Agencies
- State Child Welfare Agencies

## Examples of Our Work



We support a variety of health-related initiatives in Tennessee, including with TennCare and the Departments of Health, Economic & Community Development, and Finance & Administration.

### Patient-Centered Medical Home (PCMH) and Health Home Training & Technical Assistance

Supported more than 85 PCMH practices and 21 health home organizations that serve more than 600,000 members, resulting in a 3% reduction in the total cost of care and approximately \$23 million in performance payments for the practices.

### Rural Health Care Task Force

Facilitated a task force comprised of 34 public and private stakeholders to develop a report containing \$197 million in recommendations to support access to care, social drivers of health, and workforce development.



We are supporting several Kentucky agencies, including Department for Medicaid Services, Department for Community-Based Services, and Department for Public Health.

### Children's Waiver Feasibility Study

Determined whether a 1915(c) waiver for children with autism spectrum disorder, intellectual disabilities, or related conditions, and/or severe emotional disability may be successful in Kentucky, leading to the legislature providing funding for a new program beginning in 2026.

### Compliance Support for Ryan White Part B

Developed policy guidelines to increase compliance with federal requirements, and developed monitoring tools to improve department capabilities to evaluate program components (e.g., programmatic, fiscal, administrative) of Ryan White Part B subrecipients.

## Contacts

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## About Guidehouse

Guidehouse is a leading global provider of consulting services to the public sector and commercial markets, with broad capabilities in management, technology, and risk consulting. By combining our public and private sector expertise, we help clients address their most complex challenges and navigate significant regulatory pressures focusing on transformational change, business resiliency, and technology-driven innovation. Across a range of advisory, consulting, outsourcing, and digital services, we create scalable, innovative solutions that help our clients outwit complexity and position them for future growth and success. The company has more than 16,000 professionals in over 55 locations globally. Guidehouse is led by seasoned professionals with proven and diverse expertise in traditional and emerging technologies, markets, and agenda-setting issues driving national and global economies. For more information, please visit [guidehouse.com](https://guidehouse.com).

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