

MEETINGS 2026 Hosted Buyer Programme Criteria

Event Dates: 17–18 June 2026

Venue: New Zealand International Convention Centre (NZICC)

General Overview

- Applications for the Hosted Buyer Programme are welcomed from Australia and New Zealand. **International markets via invitation only.** All applicants must demonstrate the potential to conduct conference and incentive travel business in New Zealand.
- All applicants must agree to the Hosted Buyer Terms and Conditions and submit a completed application form with accurate business details. Incomplete or non-compliant applications will not be assessed.

Domestic Hosted Buyer Criteria (New Zealand)

- Applicants must meet the following criteria:
- Minimum **2 years' experience** planning and managing business events end-to-end (e.g., sourcing, budgeting, contracting, and delivery).
- Active in sectors such as:
 - Associations
 - Professional Conference Organisers (PCOs)
 - Destination Management Companies (DMCs)
 - Event management agencies
 - Corporate in-house event planners
 - Incentive travel planners
- Experienced venue sourcing professionals for business events.
- Must regularly manage business events.
- Minimum number of events and delegates will be assessed based on application details.

- Associations hosting conventions, congresses, or annual scientific meetings in the **AU/NZ region** are eligible.

Australia Hosted Buyer Criteria

- Applicants must meet the following criteria:
- Minimum 2 years' experience planning and managing business events end-to-end.
- Active in sectors such as:
 - Associations
 - PCOs
 - DMCs
 - Event management agencies
 - Corporate in-house event planners
 - Incentive travel planners
- Experienced venue sourcing professionals for business events.
- Must manage business events outside their own country; minimum number of events and delegates will be assessed based on application details.
- Associations hosting conventions, congresses, or annual scientific meetings in the AU/NZ are eligible.
- Must have held some business events in Australia or Asia-Pacific within the past 2 years, with definite plans to organise future events in New Zealand.
- Final eligibility is at the discretion of the Hosted Buyer Team.

Programme Participation Requirements

- If accepted into the Hosted Buyer Programme, applicants agree to:
- Fully participate in the pre-scheduled appointment programme and meet with exhibitors as per their appointment diary.
- Attend all MEETINGS 2026 social and networking events.
- Represent their organisation professionally and engage actively with New Zealand suppliers.