

James Cook University

Network Security Solution with Fortinet

Presenters



Kevin Lane – Senior Infrastructure Engineer

- (Project Manager + Architect)



JCU - At a glance

About Us



- ✓ 1 UNIVERSITY
- ✓ 2 COUNTRIES
- ✓ 3 TROPICAL LOCATIONS

**+\$500M
REVENUE**

STUDENTS

WORLDWIDE

~22,000



~4,827

STAFF

FOCUS AREAS

1. RESEARCH



2. INNOVATION

TOP 2%

3. CONNECTIVITY

**PEOPLE, + PLACE
+ TECHNOLOGY**

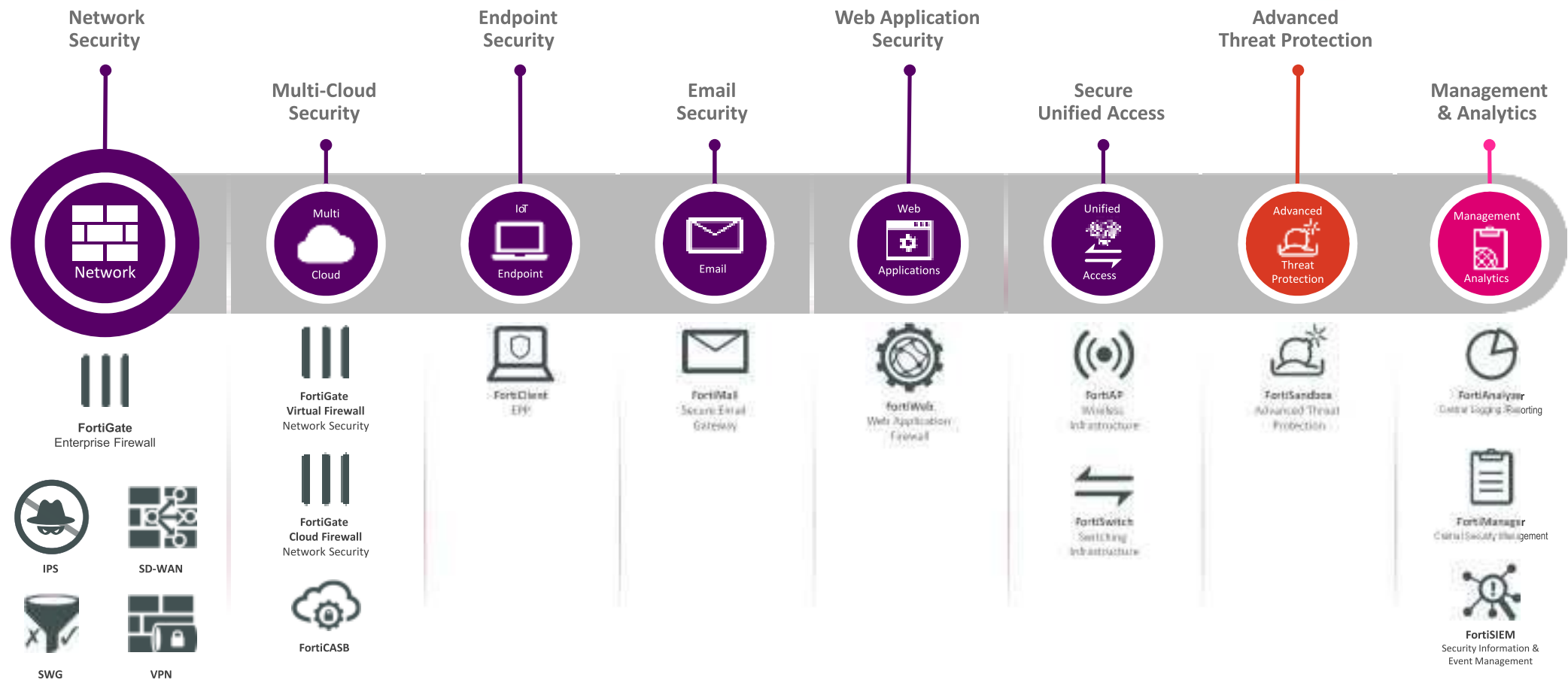
Background & Challenge

- Multiple remote locations with limited bandwidth
- Transitioning from 10Gbps to 100Gbps
 - 2.5Gbps for all peering and Internet
 - We moved to 3 x 10Gbps dedicated networks
- Research data reaching PBs

Requirements

- Independent Internet access for each campus
- Campus Segmentation
- Capacity for greater than 30Gbps traffic between segments within and between campus locations
- Advanced Threat Protection at the border
- Centralised Management
- Centralised Logging & Analytics
- SSL VPN for Clients

Fortinet: Differentiator = Breadth of Capability



BUILT FROM THE GROUND UP TO DELIVER TRUE INTEGRATION END TO END

FORTINET

What Fortinet delivered?



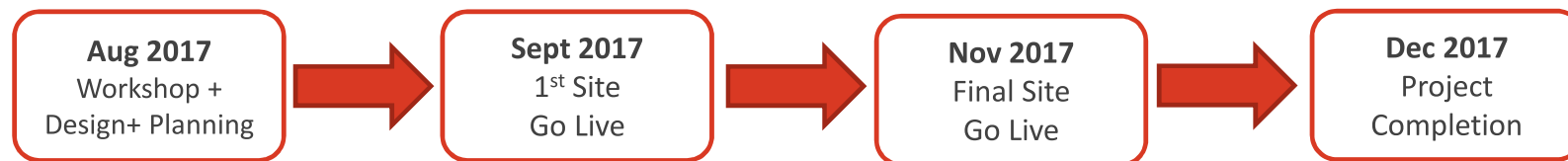
- Addressed all key Business Requirements
- Product Variety matched locations: Flexible Scaling
- Capacity was easily met
- Strong Commercials
- Flow mode vs Proxy mode for threat
- FortiManager + FortiAnalyzer
- FortiClient + Telemetry
- Customized Training package (onsite)
- Tech Account Management + Dedicated Support



Solution Roll Out



Key Milestones:



Future road map

Ongoing Engagement (Account Mgr/SE + TAM)

Expansion of Fortinet Fabric

- Telemetry + End-Point

Potential Future Evaluation of:

- FortiWeb
- FortiMail
- FortiDDOS
- FortiSIEM
- FortiCamera + FortiRecorder