

SPONSORSHIP
PROSPECTUS



BOTH SIDES OF THE FENCE

18 NOVEMBER 2022 | ADELAIDE OVAL



2022

WORKERS
COMPENSATION
SEMINAR

INVITATION

2022 brings the opportunity for the **'Both Sides of the Fence' Workers Compensation Seminar** to again be held at the Adelaide Oval. The seminar will continue to combine informative and engaging speakers with the opportunity for industry colleagues to network and discuss important issues.

More than 250 delegates attended last years seminar. 100% of respondents said they would both attend future seminars and recommend the seminar to others. Delegates described the seminar as:-

"A very good program once again"

"Great networking opportunity and a nice venue (Adelaide Oval was excellent too)"

"The speakers were particularly good this year, and the salted caramel tarts were outstanding."

"Professor Lorimer Moseley AO was brilliant"

"I think the speakers this year were outstanding and I certainly heard many say this was the best seminar in a couple of years."

The 'Both Sides of the Fence' Workers Compensation Seminar will provide your organisation with great exposure, specifically:

- An excellent opportunity to maintain a high profile;
- Networking both formally and informally;
- Enabling your employees to attend a quality educational program.
- Exposure to an interested, relevant and influential audience;

To confirm your acceptance please complete the Sponsorship Application Form at the back of this prospectus and return it to the Seminar Organisers. You will be sent a confirmation letter and invoice for the sponsorship amount.

Specific details regarding the artwork for logos and advertisements, location of display areas and/or signage, specifications and delivery details for signage and delivery of satchel inserts will be sent in the confirmation letter accompanying your tax invoice.

Please return your Sponsorship Application Form as soon as possible to secure your preferred sponsorship package.

If you would like to discuss any of the packages in detail, please don't hesitate to contact Patti Sbrissa via patti.sbrissa@aomevents.com. We are more than happy to work with you to create a package that will work for you and your organisation.

FURTHER INFORMATION

Presented by
The Society of Labour Lawyers (SA)

Supported by
Australian Insurance Law Associate SA Branch

Venue
Adelaide Oval
War Memorial Dr, North Adelaide

For all sponsorship queries, or for any other Seminar matters, please contact the organisers.

Patti Sbrissa
All Occasions Group
12 Stirling Street
THEBARTON SA 5031
E: patti.sbrissa@aomevents.com



SPONSORSHIP PACKAGES

Please select from the following packages.

If you would like to discuss other sponsorship options, please contact Patti Sbrissa (patti.sbrissa@aomevents.com).

As the Society of Labour Lawyers (SA) is a non profit organisation and its members have no reasonable expectation of a surplus from the Seminar, we are not quoting you an ABN. Therefore, please do not withhold tax from the payment.

“

We are more than happy to work with you to create a package that will work for you and your organisation.

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SPONSORSHIP PACKAGES

PLATINUM SPONSOR

\$6,000

EXHIBITION

- 1 X Trade Table in registration foyer

REGISTRATION AND SOCIAL FUNCTION

- 10 X Complimentary Full Delegate Seminar Registrations

MARKETING AND PROMOTIONS

- Company logo featured in all seminar materials, including website, seminar handbook and seminar signage
- 2 satchel inserts supplied by sponsor by the advised deadlines, lightweight and no larger than A4 size
- Display of company free standing banner in seminar room (placement at organisers discretion)
- Formal acknowledgement of Platinum Sponsorship level during seminar
- Full list of delegates post-Seminar (subject to the permission of the delegates)
- Marketing e-blast with acknowledgment

BARISTA STATION SPONSOR

\$4,400

EXCLUSIVE OPPORTUNITY

REGISTRATION AND SOCIAL FUNCTION

- 4 X Complimentary Full Delegate Seminar Registrations

MARKETING AND PROMOTIONS

- Opportunity for sponsor to supply branded aprons, cups and napkins, etc. (sponsor to supply)
- Opportunity to display 1 sponsor provided pull up banner at the barista station
- Logo displayed on barista station signage
- Company logo featured in all seminar materials, including website, seminar handbook and seminar signage
- Full list of delegates post-Seminar (subject to the permission of the delegates)
- 1 satchel insert supplied by sponsor by the advised deadline, lightweight and no larger than A4 size



SPONSORSHIP PACKAGES

SEMINAR SUPPORTER	\$1,800
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EXHIBITION

- 1 X Trade Table in registration foyer

REGISTRATION AND SOCIAL FUNCTION

- 2 X Complimentary Full Delegate Seminar Registrations

MARKETING AND PROMOTIONS

- Company logo featured in all seminar materials, including website, seminar handbook and seminar signage
- 1 satchel insert supplied by sponsor by the advised deadline, lightweight and no larger than A4 size
- Display of company free standing banner in seminar room (placement at organisers discretion)

DELEGATE SACHEL SPONSOR	\$2,200
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EXCLUSIVE OPPORTUNITY

REGISTRATION AND SOCIAL FUNCTION

- 2 X Complimentary Full Delegate Seminar Registrations

MARKETING AND PROMOTIONS

- Company logo featured in all seminar materials, including website, seminar handbook and seminar signage
- Company name/logo printed on delegate satchels alongside 'BSOTF22' logo (subject to Committee approval)
- 1 satchel insert supplied by sponsor by the advised deadline, lightweight and no larger than A4 size
- Full list of delegates post-Seminar (subject to the permission of the delegates)

SEMINAR LUNCH SPONSOR	\$2,200
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EXCLUSIVE OPPORTUNITY

EXHIBITION

- 1 X Trade Table in registration foyer

REGISTRATION AND SOCIAL FUNCTION

- 2 X Complimentary Full Delegate Seminar Registration inclusive of lunch
- 2 X Extra Seminar Lunch Tickets

MARKETING AND PROMOTIONS

- Opportunity to display 4 sponsor provided pull up banners in the lunch venue
- Logo displayed on the seminar registration site
- Company logo featured in all seminar materials, including website, seminar handbook and seminar signage
- Full list of delegates post-Seminar (subject to the permission of the delegates)
- 1 satchel insert supplied by sponsor by the advised deadline, lightweight and no larger than A4 size

DELEGATE LANYARD AND NAME BADGE SPONSOR	\$2,000
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EXCLUSIVE OPPORTUNITY

REGISTRATION AND SOCIAL FUNCTION

- 2 X Complimentary Full Delegate Seminar Registrations

MARKETING AND PROMOTIONS

- Company logo featured in all seminar materials, including website, seminar handbook and seminar signage
- Company name/logo lanyards used for every delegate (Lanyards to be supplied by sponsor)
- Company logo used on every delegate name badge printed by Conference Organisers
- 1 satchel insert supplied by sponsor by the advised deadline, lightweight and no larger than A4 size
- Full list of delegates post-Seminar (subject to the permission of the delegates)

SPONSORSHIP PACKAGES

NETWORKING DRINKS SPONSOR

\$1,800

EXCLUSIVE OPPORTUNITY

EXHIBITION

- 1 X Trade Table in registration foyer

REGISTRATION AND SOCIAL FUNCTION

- 2 X Complimentary Full Delegate Seminar Registrations

MARKETING AND PROMOTIONS

- Company logo featured in all seminar materials, including website, seminar handbook, seminar signage
- Pull up banner displayed during Networking Drinks
- Company logo featured on signage on serving tables during drinks
- Full list of delegates post-Seminar (subject to the permission of the delegates)

CHARGING STATION

\$2,500

REGISTRATION AND SOCIAL FUNCTION

- 3 X Complimentary Full Delegate Seminar Registrations

MARKETING AND PROMOTIONS

- Company name and logo featured in all Seminar materials including website, Seminar signage, Seminar handbook, and session holding slides
- Counter Device Charging Unit inclusive
- One insert of company material in the delegate satchel
- Full List of delegates post-Seminar (subject to the permission of the delegate)

HYGIENE PARTNER

\$1,500

EXHIBITION

- 1 X Trade Table in registration foyer

REGISTRATION AND SOCIAL FUNCTION

- 2 X Complimentary Full Delegate Seminar Registrations

MARKETING AND PROMOTIONS

- Company name and logo featured in all Seminar materials, including website, registration brochure, Seminar handbook, session holding slides and sponsors' banner
- Hand Sanitiser provided for each delegate at sponsor's own expense, can be included in delegate satchel or on tables in plenary room
- Full list of delegates post-Seminar (subject to the permission of the delegates)

SESSION SPONSOR

\$1,250

REGISTRATION AND SOCIAL FUNCTION

- 1 x Complimentary Full Delegate Seminar Registrations

MARKETING AND PROMOTIONS

- Opportunity to Chair the session that is being sponsored
- Recognition as a Session Sponsor on audio visual display in main plenary room during the sponsored session
- Company logo featured in all seminar materials, including website, seminar handbook and seminar signage
- 1 satchel insert supplied by sponsor by the advised deadline, lightweight and no larger than A4 size
- Full list of delegates post-Seminar (subject to the permission of the delegates)

SPONSORSHIP PACKAGES

MORNING TEA SPONSOR

\$1,800

EXCLUSIVE OPPORTUNITY

EXHIBITION

- 1 X Trade Table in registration foyer

REGISTRATION AND SOCIAL FUNCTION

- 2 x Complimentary Full Delegate Seminar Registration

MARKETING AND PROMOTIONS

- Company logo featured in all seminar materials, including website, seminar handbook and seminar signage
- Company logo featured on signage on serving tables during morning tea
- 1 satchel insert supplied by sponsor by the advised deadline, lightweight and no larger than A4 size

SACHEL INSERT

\$750

MARKETING AND PROMOTIONS

- Company logo featured in all seminar materials, including website, seminar handbook and seminar signage
- 1 satchel insert supplied by sponsor by the advised deadline, lightweight and no larger than A4 size
- Full list of delegates post-Seminar (subject to the permission of the delegates)

AFTERNOON TEA SPONSOR

\$1,800

EXCLUSIVE OPPORTUNITY

EXHIBITION

- 1 X Trade Table in registration foyer

REGISTRATION AND SOCIAL FUNCTION

- 2 x Complimentary Full Delegate Seminar Registration

MARKETING AND PROMOTIONS

- Company logo featured in all seminar materials, including website, seminar handbook and seminar signage
- Company logo featured on signage on serving tables during morning tea
- 1 satchel insert supplied by sponsor by the advised deadline, lightweight and no larger than A4 size

PAD/PEN SPONSOR

\$500

ONE OPPORTUNITY OF EACH AVAILABLE

MARKETING AND PROMOTIONS

- 1 company notepad or pen (depending on sponsorship) for insertion in the 'BSOTF22' delegate satchel (to be supplied by the sponsor)
- Company logo featured in all seminar materials, including website, seminar handbook and seminar signage
- Full list of delegates post-Seminar (subject to the permission of the delegates)

SPONSORSHIP AND EXHIBITION CONTRACT TERMS AND CONDITIONS

These terms and conditions constitute a contract between you ('the Exhibitor/Sponsor') and the **Society of Labour Lawyers** (ABN: 60 209 214 762) and **All Occasions Group Pty Ltd** (ABN 44 109 863 514) ('the Seminar Organisers') in relation to the sponsorship and/or use of exhibition space at the Workers Compensation, Both Sides of the Fence Seminar at the Adelaide Oval ('the Venue') in Adelaide, South Australia on 18 November 2022 ('the Seminar'). By signing the application form you are indicating your acceptance of these terms and conditions.

Acceptance and Allocation

The Seminar Organisers, reserves the right to accept or reject any application at its absolute and unfettered discretion with the return of any deposit paid in the event of a rejection. Sponsorship and exhibition packages, which may be limited in number, will be generally allocated in the order of the receipt of application forms. Allocation of sponsorship packages and booths regardless of the preference indicated, and alteration of the floor plan is at the discretion of the Seminar Organiser, whose decision will be final.

Application and Payment

To confirm your acceptance of a sponsorship or exhibition package please complete the booking form at the back of this brochure and return to patti.sbrissa@aoevents.com and specify the package required. A confirmation letter will then be sent to you outlining the exhibitor or sponsorship details, along with a tax invoice due within 21 days. If payment is not received by this date, the package will be released for re-sale. As spaces are strictly limited, returning a Booking Form does not guarantee a place as a Sponsor/Exhibitor. You will be contacted with a confirmation letter to confirm your acceptance as a Sponsor/Exhibitor.

Cancellation Policy

Cancellations will be accepted in writing only. A cancellation notice received prior to 3 months from the seminar start date will be subject to a 50% cancellation fee. A cancellation notice received within 3 months of the seminar start date will be subject to a 100% cancellation fee.

Legal Responsibility

The Seminar Organisers and the Venue accept no responsibility for any act, omission or other default on the part of the Sponsor/Exhibitor during or in connection with the Seminar that results directly or indirectly in any loss, damage, personal injury or death. The Sponsor/Exhibitor agrees to indemnify the Seminar Organisers in respect of any claim and demands in respect thereof. The Sponsor/Exhibitor acknowledges that the Seminar Organisers are not responsible for any loss or damage to the Sponsors/Exhibitors property and that all Sponsors/Exhibitors material and equipment is the sole responsibility of the Sponsor/Exhibitor. The Organisers will not be liable for any indirect or consequential damages arising out of a breach of this Sponsor/Exhibitor contract. In the event that the Seminar or Exhibition is cancelled or delayed through no fault of the Seminar Organisers, including but not limited to fire, flood, labour disputes, natural disasters, acts of God, civil disorders, riots, insurrections, work stoppages, slowdowns or disputes, or other similar events then the Sponsor/Exhibitor shall not be entitled to any refund or any claim for any loss of damage.

Exhibitor Display Rules

- The Seminar Organisers shall determine the hours during which the Exhibition shall be conducted and the hours of access for Exhibitors, including any variations of access times as may be necessary.
- The allocated exhibition table must be staffed at all times during the exhibition and removal of any exhibition display must not commence until after the exhibition closes.
- All advertising material, such as banners, must be displayed within the designated area.
- Excessive noise that inconveniences other exhibitors or the seminar must be avoided.
- Exhibitors must not obstruct aisles and walkways.
- While Exhibitors are encouraged to pursue novel methods of attracting people with their stand, practices disadvantaging other exhibitors or detracting from the Exhibition are not permitted.

Detailed Requirements and Due Dates:

- The Seminar Organisers requirements regarding the artwork for logos and advertisements, specifications and delivery details for signage, arrangements for static display, delivery of satchel inserts or other arrangements will be sent to you at a later date with relevant due dates.
- Logos will be requested in both .jpg and .eps format, high resolution 300dpi. If logos in other formats are received, the Organisers are not responsible for the quality of the logos displayed in any of the promotional material.
- In the event that materials, information or artwork required by the Seminar Organisers are not received by the designated due date, their use for their intended purpose cannot be guaranteed the Organisers are not responsible for any losses sustained as a result.

Sponsorships

Nothing contained in the agreement will be deemed to constitute a joint venture or agency relationship between you and Seminar Organisers.

You must not do anything where you will, in any way, be represented that you are a partner of the Seminar Organisers.

Sponsorship and Exhibition Packages

Please refer to the Sponsorship packages in this Sponsorship & Exhibition Proposal document. Any variations to the description of each package must be as agreed in writing with the Seminar Organisers. Sponsorship and Exhibition entitlements will not commence until the Booking Form and payment is received by the Seminar Organisers.

Venue

The Sponsor/Exhibitor and the servants, agents, contractors and invitees of the Sponsor/Exhibitor are also to observe the rules, regulations and procedures as prescribed by the Venue.

SPONSOR APPLICATION FORM

CONTACT PERSON*

**All correspondence will be directed to this person.*

First Name

Surname

Organisation

Position

Address

Suburb

State

Country

Postcode

Office Number

Mobile Number

E-mail address

SEMINAR SPONSORSHIP PACKAGES (Please tick preference)

<input type="checkbox"/> Platinum Sponsor	\$6,000	<input type="checkbox"/> Hygiene Partner	\$1,500
<input type="checkbox"/> Barista Station Sponsor	\$4,400	<input type="checkbox"/> Charging Station	\$2,500
<input type="checkbox"/> Seminar Supporter	\$1,800	<input type="checkbox"/> Session Sponsor	\$1,250
<input type="checkbox"/> Seminar Lunch Sponsor	\$2,200	<input type="checkbox"/> Morning Tea Sponsor	\$1,800
<input type="checkbox"/> Delegate Satchel Sponsor	\$2,200	<input type="checkbox"/> Afternoon Tea Sponsor	\$1,800
<input type="checkbox"/> Networking Drinks Sponsor	\$1,800	<input type="checkbox"/> Satchel Insert	\$750
<input type="checkbox"/> Delegate Lanyard and Name Badge Sponsor	\$2,000	<input type="checkbox"/> Pad/Pen Sponsor	\$500

SPONSORSHIP AGREEMENT

I/We agree to the terms and conditions set out in this Seminar Sponsorship and Exhibition Prospectus

Signature

Date

PLEASE RETURN THIS FORM TO:

All Occasions Group
12 Stirling Street, Thebarton, SA 5031
E: patti.sbrissa@aomevents.com



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Adelaide Oval
War Memorial Dr, North Adelaide