



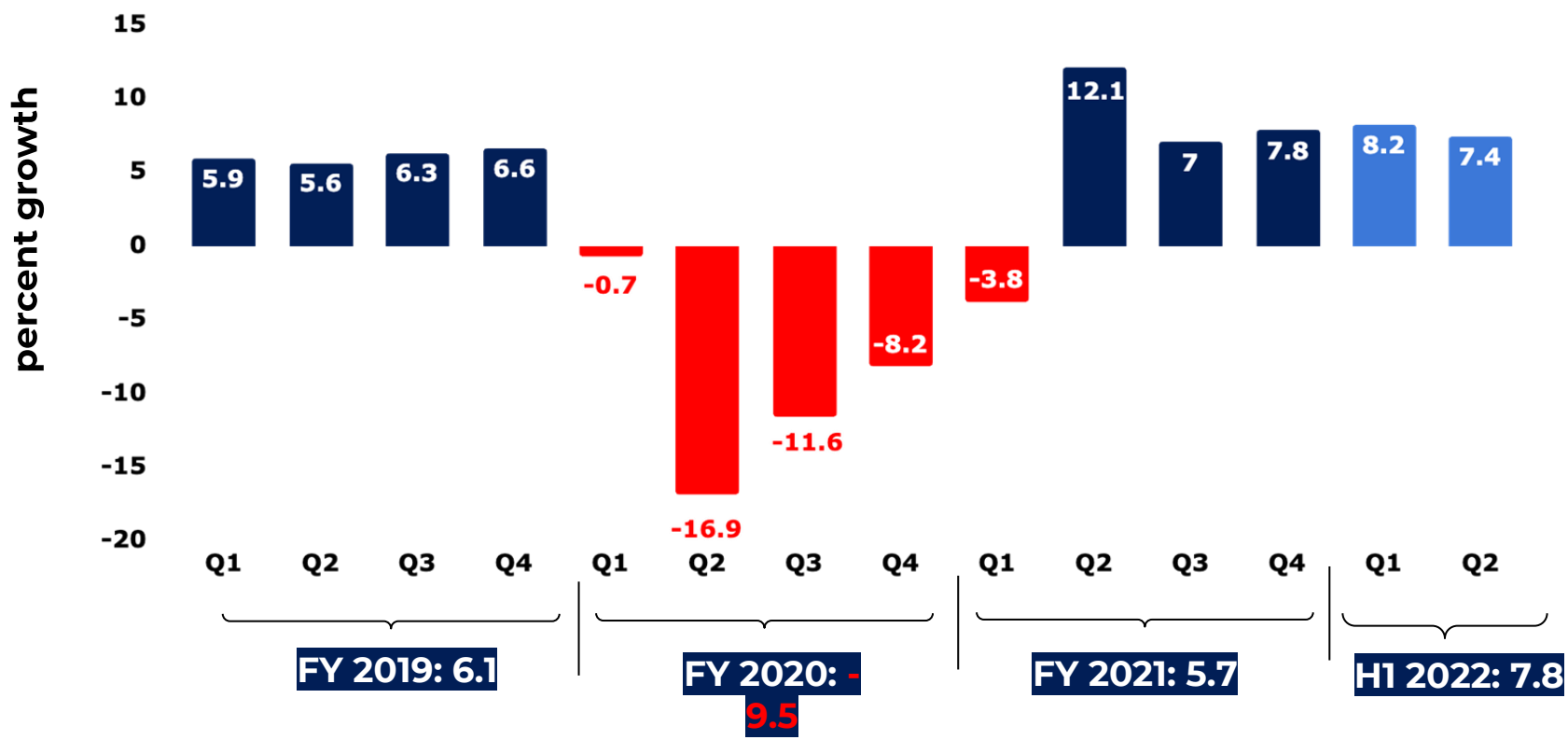
# Philippine Debt Management Strategies

Erwin D. Sta Ana  
Deputy Treasurer of the Philippines

October 2022

Philippines has re-emerged from the recession with 5.7% growth in 2021; Q2 2022 growth shows we're on a steady path to strong rebound

Quarterly YoY Growth, Q1 2016 – Q2 2022  
**Philippines' Real GDP growth rate (year-on-year)**



Data Source: PSA and BSP

# GDP recovery is mirrored by growth in revenue collections (1/2)

- January to July 2022 revenues posted a double-digit growth of **17 percent** compared to the same period in 2021

Particulars (in PHP Billion)	January to July			
	2022	2021	Difference	% Difference
<b>Revenues</b>	<b>2,036.1</b>	<b>1,746.4</b>	<b>289.5</b>	<b>16.6%</b>
Tax revenue	1,823.1	1,574.1	249.0	15.8%
BIR	1,329.9	1,202.6	127.3	10.6%
BOC	480.3	358.9	121.4	33.8%
Other offices	12.8	12.5	0.3	2.3%
<b>Non-tax revenues</b>	<b>213.1</b>	<b>172.4</b>	<b>40.7</b>	<b>23.6%</b>
BTr income	117.5	95.2	22.3	23.4%
Others	95.6	77.1	18.4	23.9%

Data Source: BTR

## GDP recovery is mirrored by growth in revenue collections (2/2)

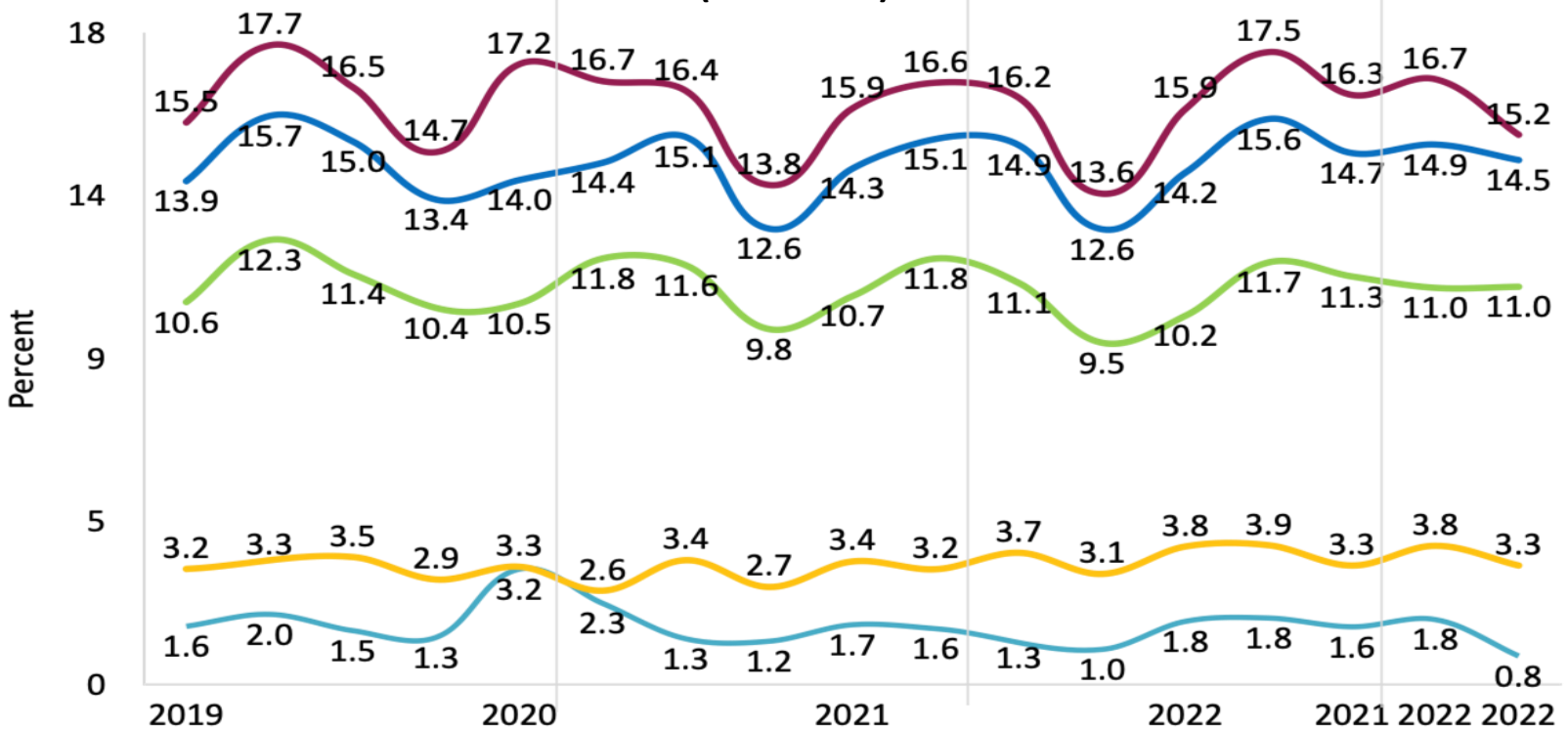
- January to July 2022 actual collections exceeded the DBCC-approved program by **6 percent**

Particulars (in PHP Billion)	January to July 2022			Full Year 2022 Program
	Actual	Program	% Difference	
<b>Revenues</b>	<b>2,036.1</b>	<b>1,923.4</b>	<b>5.9%</b>	<b>3,304.1</b>
Tax revenue	1,823.1	1,803.2	1.1%	3,139.6
BIR	1,329.9	1,366.7	-2.7%	2,392.6
BOC	480.3	421.4	14.0%	721.5
Other offices	12.8	15.1	-15.0%	25.5
<b>Non-tax revenues</b>	<b>213.1</b>	<b>120.1</b>	<b>77.4%</b>	<b>164.5</b>
BTr income	117.5	55.7	110.9%	59.4
Others	95.6	64.4	48.4%	101.1

Data Source: BTR

# We are on track to achieving revenue and tax effort targets

**NATIONAL GOVERNMENT REVENUE AND TAX COLLECTIONS**  
**as percent of GDP**  
**(2018=100)**



— Revenue — Tax revenue — BIR — BOC — Non-tax revenue

Note: Revenue and tax effort are computed using tax revenues and GDP at current 2018 prices.  
 Sources: Bureau of the Treasury and Philippine Statistics Authority

Fiscal deficit for the first seven months of 2022 is 9 percent lower than the same period in 2021 as revenues growth outpace expenditures

Particulars (in PHP Billion)	January to July			
	2022	2021	Difference	% Difference
<b>Revenues</b>	<b>2,036.1</b>	<b>1,746.4</b>	<b>289.7</b>	<b>16.6%</b>
Tax revenue	1,823.1	1,574.1	249.0	15.8%
Non-tax revenues	213.1	172.4	40.7	23.6%
<b>Expenditures</b>	<b>2,797.1</b>	<b>2,583.7</b>	<b>213.4</b>	<b>8.3%</b>
Interest Payments	309.3	267.6	41.7	15.6%
Others	2,487.8	2,316.1	171.7	7.4%
<b>Surplus / (Deficit)</b>	<b>(760.9)</b>	<b>(837.0)</b>	<b>76.1</b>	<b>-9.1%</b>

Data Source: BTR

Able to raise domestically-oriented financing with relative ease; next year's program will mirror 2022 in magnitude and funding split

NG Financing Program for FY2022-2023 and 1<sup>st</sup> Half 2022 Outcome  
(in Millions Pesos)

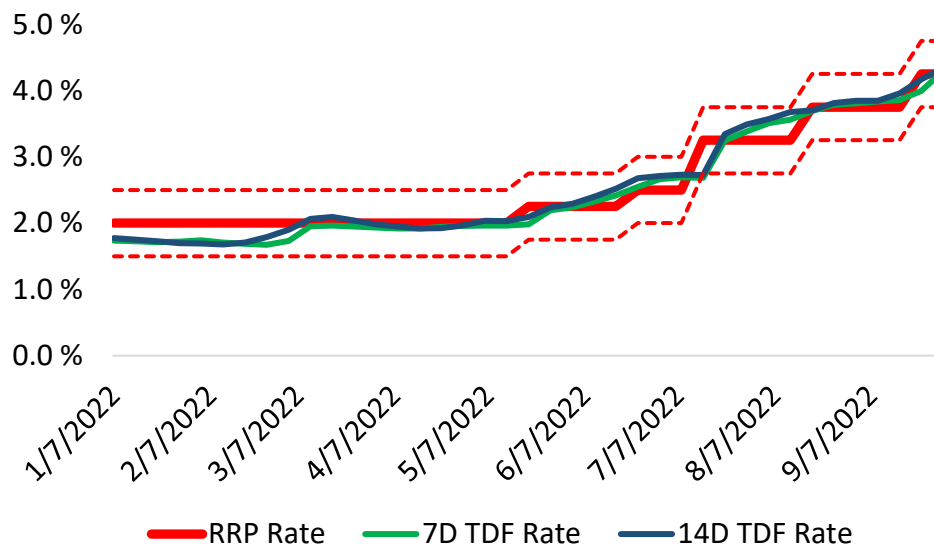
	2021 Actual	2022 Program	2023 Prog	Jan-Jul '22	% of 2022 Prog	Aug-Dec '22
<b>Fiscal Balance</b>	<b>(1,670,102)</b>	<b>(1,650,448)</b>	<b>(1,452,922)</b>	<b>(760,983)</b>	<b>46.1%</b>	<b>(889,465)</b>
<i>% of GDP</i>	-8.6%	-7.6%	-6.1%	--	--	
<b>Gross Financing</b>	<b>2,549,681</b>	<b>2,211,777</b>	<b>2,207,000</b>	<b>1,245,550</b>	<b>56.3%</b>	<b>966,227</b>
<b>Foreign</b>	<b>568,668</b>	<b>561,477</b>	<b>553,500</b>	<b>336,477</b>	<b>60.0%</b>	<b>225,000</b>
Project Loans	110,239	48,549	69,297	53,995	111.2%	(5,446)
Program Loans	166,102	200,928	219,203	136,604	68.0%	64,324
Global Bonds	292,327	312,000	265,000	145,878	46.8%	166,122
<b>Domestic</b>	<b>1,981,013</b>	<b>1,650,300</b>	<b>1,653,500</b>	<b>909,073</b>	<b>55.1%</b>	<b>741,227</b>
<b>Financing Mix</b>	<b>78:22</b>	<b>75:25</b>	<b>75:25</b>	<b>73:27</b>	<b>--</b>	<b>77:23</b>
<i>Foreign in USD</i>	<i>11,598</i>	<i>10,798</i>	<i>10,443</i>	<i>6,454</i>	<i>59.8% *</i>	<i>4,344</i>
<i>Project Loans <sup>1/</sup></i>	<i>2,233</i>	<i>934</i>	<i>1,307</i>	<i>1,029</i>	<i>110.2% *</i>	<i>(95)</i>
<i>Program Loans</i>	<i>3,365</i>	<i>3,864</i>	<i>4,136</i>	<i>2,623</i>	<i>67.9% *</i>	<i>1,241</i>
<i>Global Bonds</i>	<i>6,000</i>	<i>6,000</i>	<i>5,000</i>	<i>2,802</i>	<i>46.7% *</i>	<i>3,198</i>

1/ BTr estimates

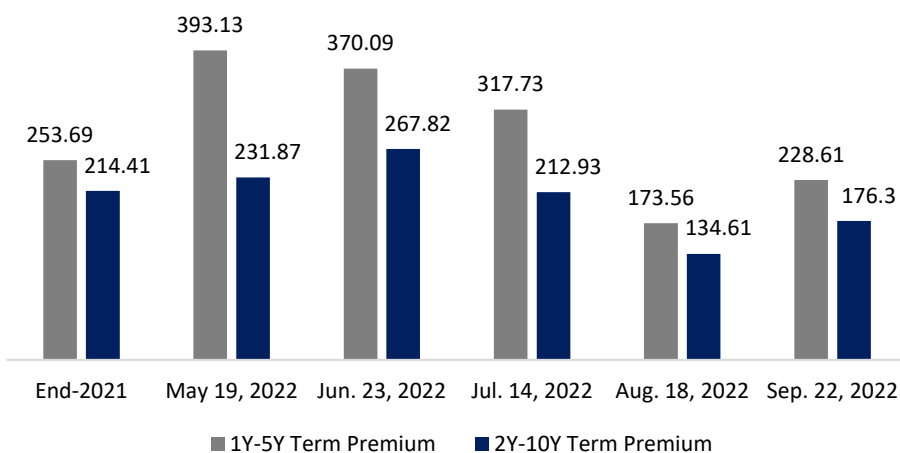
\* variance due to the difference in the assumed (52.0) and actual (various) USDPHP conversation rate

# Funding requirements are being met despite the rise in yields due to inflation and adjustments to Policy Rates

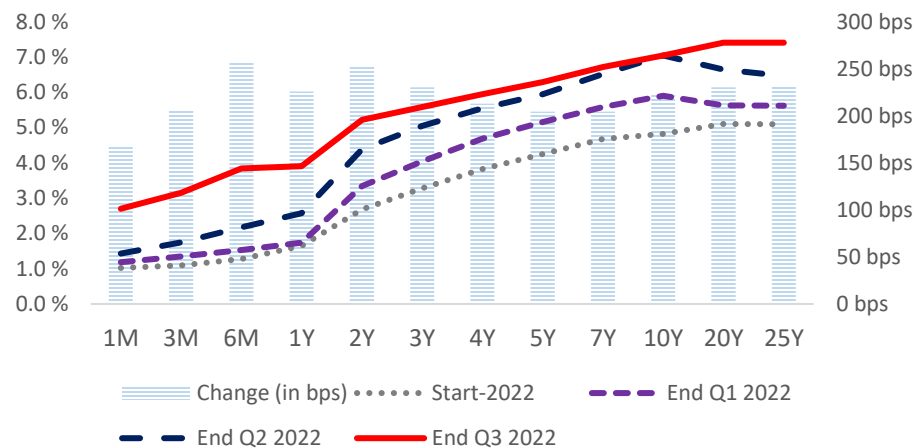
## BSP Key Rates (in %)



## Local Term Premium (in bps)

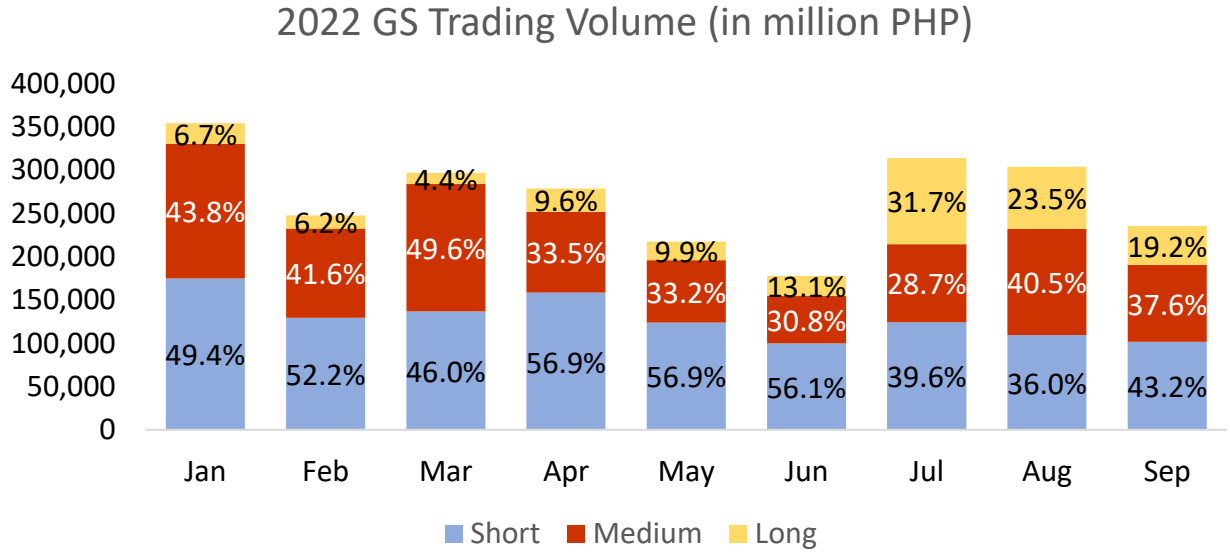
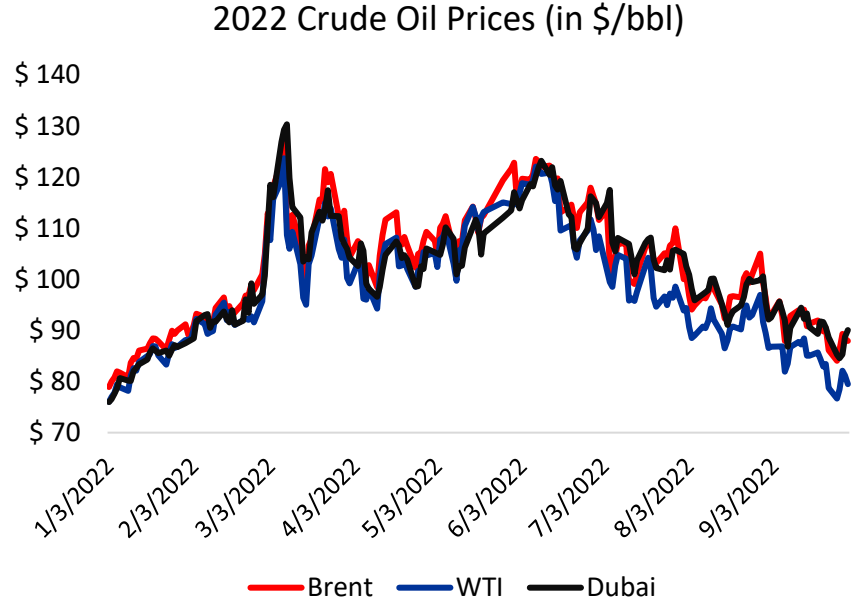
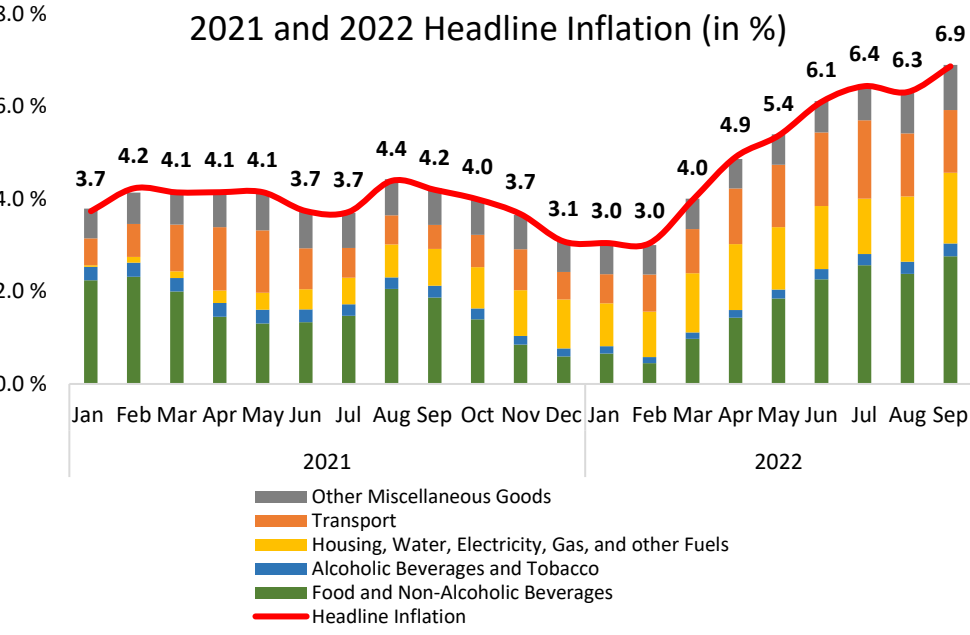


## Local Yield Curve (in %)



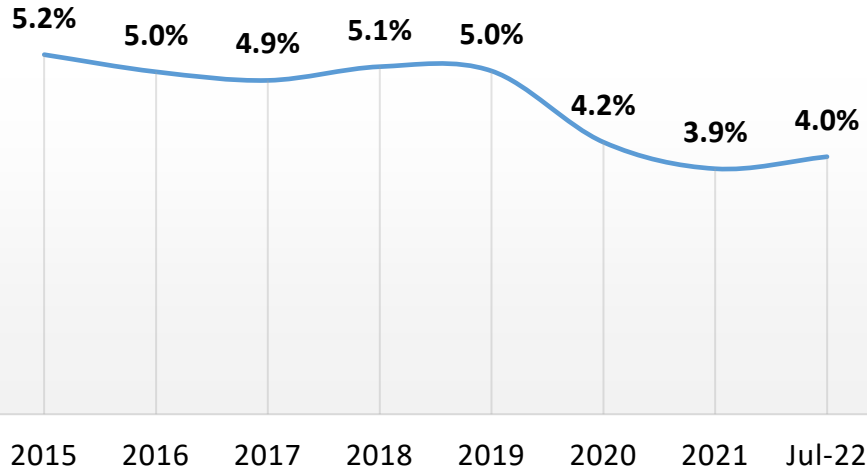


# Externally-driven inflation did not hamper strengthening appetite for government securities, even for longer maturities

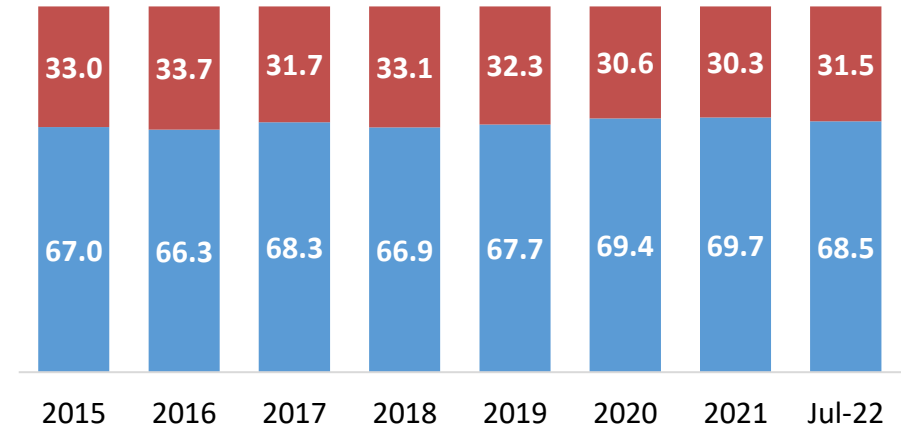


# Cost of debt remains manageable; debt structure remains resilient

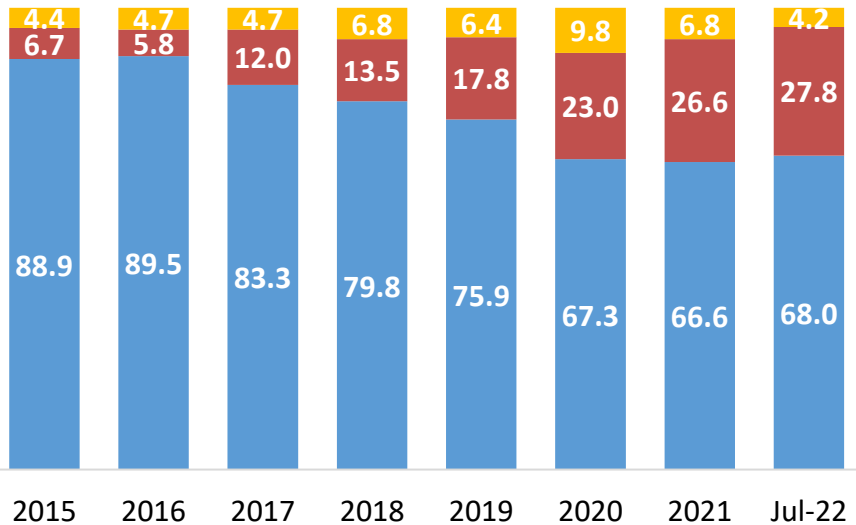
— Weighted Average Interest Rate (%)



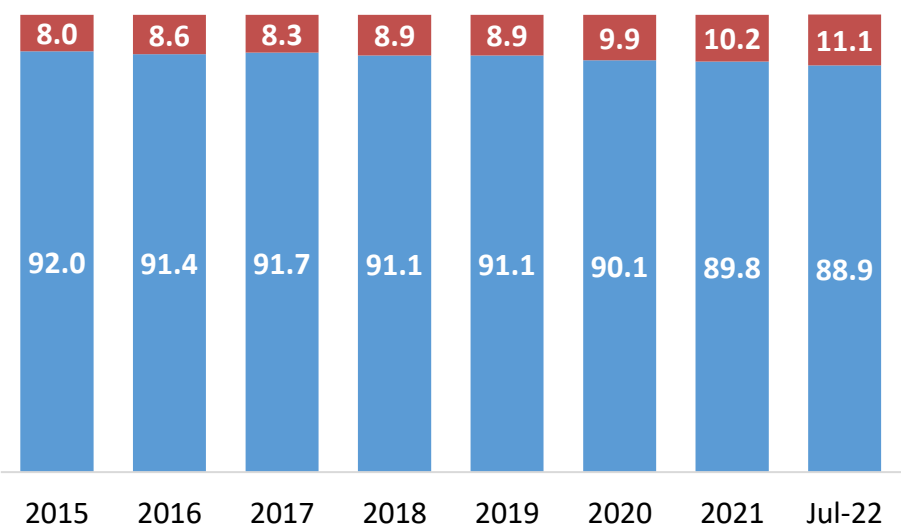
■ Domestic (PHP) ■ Foreign



■ Long-Term ■ Medium-Term ■ Short-Term



■ Fixed ■ Floating



# Macroeconomic Summary

- Economic recovery and Government Revenues are picking up
- However, imported inflation forcing BSP to hike rates
- Market Liquidity is still ample. But investors continue to be on the defensive due to US Fed rate hikes.

Medium-Term Fiscal Framework will serve as our blueprint to steer the economy back to its high-growth trajectory

Particulars	Target
Real GDP Growth	6.5 -7.5 percent in 2022 6.5-8.0 percent in 2023-2028
Poverty Rate	9.0 percent by 2028
Deficit-to-GDP Ratio	3.0 percent by 2028
Debt-to-GDP Ratio	60.0 percent by 2025
Infrastructure Spending-to-GDP Ratio	5.0-6.0 percent annually between 2023 to 2028
Gross Net Income Per Capita	At least USD 4,256.0 or attainment of upper-middle-income status

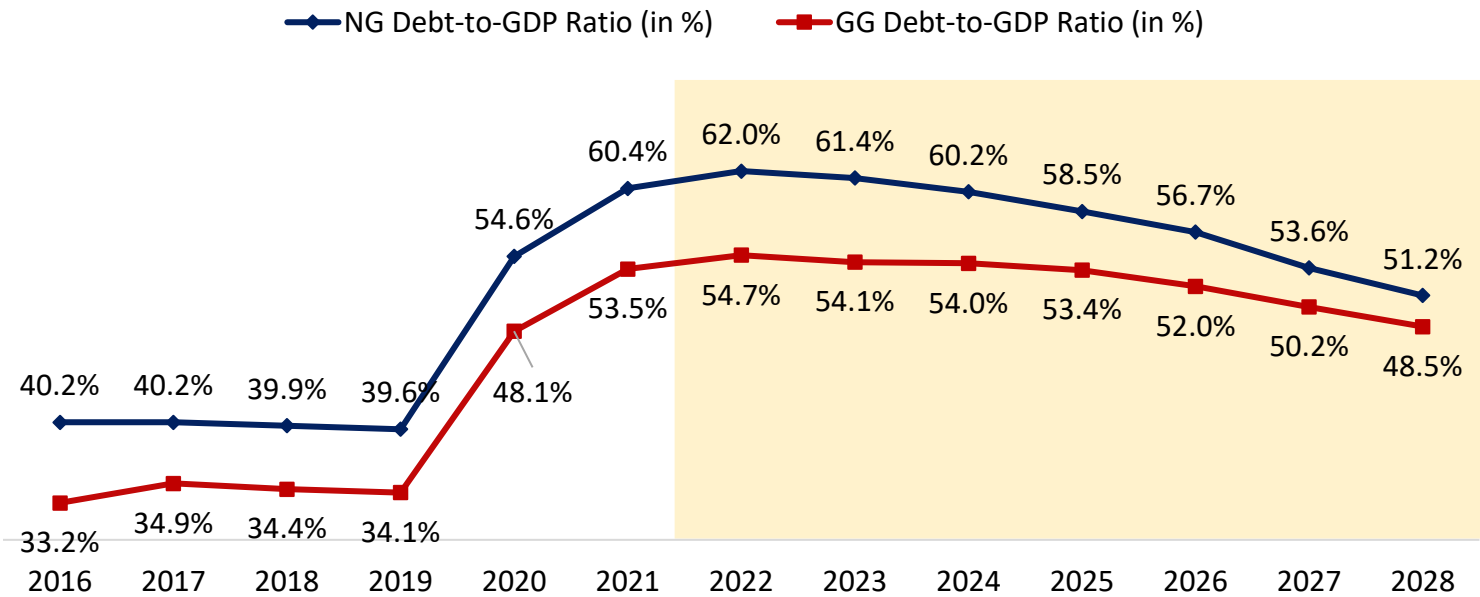
## Calibrated gradual withdrawal of fiscal support to enable public investments, foster strong recovery, and consolidate govt debt

Particulars (in PHP billion)	2021 Actual	2022	2023	2024	2025	2026	2027	2028
Revenues	3,005.5	3,304.1	3,632.9	4,062.6	4,576.8	5,155.3	5,821.4	6,589.0
% of GDP	15.5	15.2	15.3	15.6	16.0	16.5	17.0	17.6
Disbursements	4,675.6	4,954.6	5,085.8	5,402.0	5,759.7	6,249.6	6,916.0	7,711.7
% of GDP	24.1	22.9	21.4	20.7	20.2	20.0	20.2	20.6
Infrastructure (Disbursements)	1,123.6	1,199.5	1,180.2	1,297.2	1,423.0	1,644.1	1,945.5	2,327.0
% of GDP	5.8	5.5	5.0	5.0	5.0	5.3	5.7	6.2
Deficit	(1,670.1)	(1,650.5)	(1,452.9)	(1,339.4)	(1,182.8)	(1,094.3)	(1,094.6)	(1,122.7)
% of GDP	(8.6)	(7.6)	(6.1)	(5.1)	(4.1)	(3.5)	(3.2)	(3.0)
Gross Financing	2,550.0	2,212.0	2,207.0	2,418.0	2,075.0	2,167.0	2,273.0	2,277.0
Total NG Debt % of GDP	60.5	62.0	61.4	60.2	58.5	56.7	53.6	51.2

# Medium-term borrowing will continue heavy domestic bias; debt to gradually consolidate by 10 ppts from 2023 to 2028

Indicative MT Financing Program (in Millions Pesos), FY2022-2028

	2022 Revised	2023 Prog	2024 Prog	2025 Prog	2026 Prog	2027 Prog	2028 Prog
<b>Fiscal Balance</b>	<b>(1,650,448)</b>	<b>(1,452,922)</b>	<b>(1,339,365)</b>	<b>(1,182,811)</b>	<b>(1,094,334)</b>	<b>(1,094,636)</b>	<b>(1,122,491)</b>
<i>% of GDP</i>	-7.6%	-6.1%	-5.1%	-4.1%	-3.5%	-3.2%	-3.0%
<b>Gross Financing</b>	<b>2,211,777</b>	<b>2,207,000</b>	<b>2,418,000</b>	<b>2,075,000</b>	<b>2,167,000</b>	<b>2,273,000</b>	<b>2,277,000</b>
<b>Foreign</b>	<b>561,477</b>	<b>553,500</b>	<b>596,250</b>	<b>424,000</b>	<b>442,550</b>	<b>450,500</b>	<b>453,150</b>
<i>Foreign in USD</i>	10,798	10,443	11,250	8,000	8,350	8,500	8,550
<b>Domestic</b>	<b>1,650,300</b>	<b>1,653,500</b>	<b>1,821,750</b>	<b>1,651,000</b>	<b>1,724,450</b>	<b>1,822,500</b>	<b>1,823,850</b>
<b>Financing Mix</b>	<b>75:25</b>	<b>75:25</b>	<b>75:25</b>	<b>80:20</b>	<b>80:20</b>	<b>80:20</b>	<b>80:20</b>



Note: Consistent with Macroeconomic Assumptions of the 182<sup>nd</sup> DBCC (8 July 2022)

Sticking to what has worked for us in the past: domestic bias, diversification of external borrowing, and lengthening of maturities

**Bias for domestic financing (75%-80% domestic)**

- Avoid build up of external vulnerabilities
- Aid the development of local bond market

**Diversification of foreign bond issuances (USD, EUR, Samurai, Panda, etc.)**

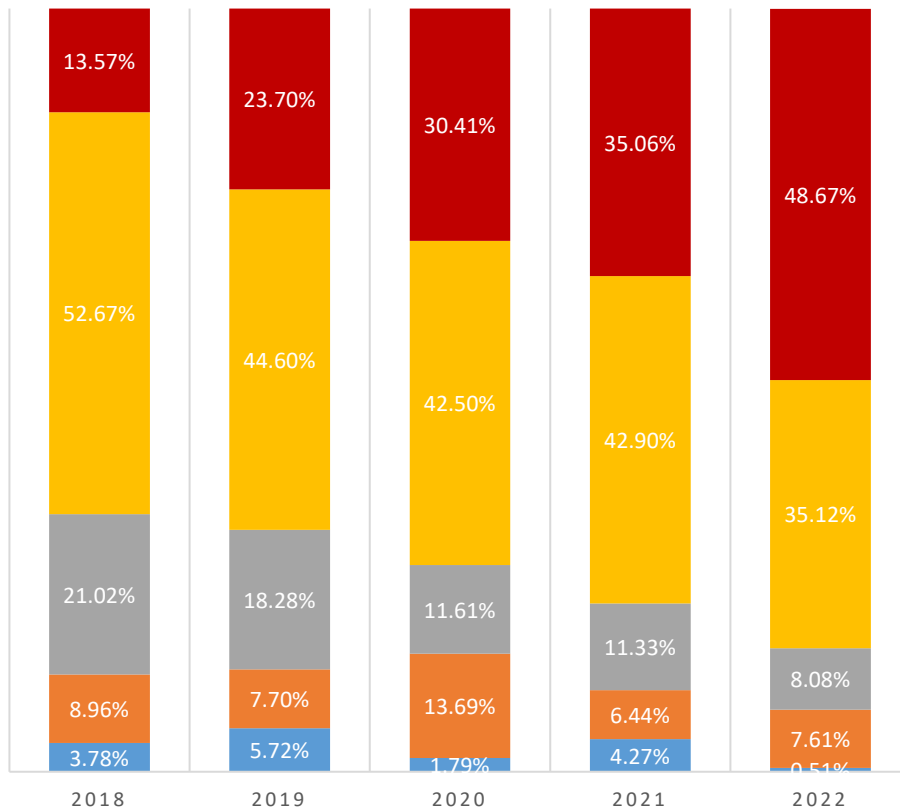
- Maintain relative scarcity of ROP sovereign bonds; avoids supply-related escalation in borrowing costs
- Enables ready access to multiple markets; provides option to take advantage of the most cost-efficient borrowing

**Maintain medium to long liability portfolio**

- Issuances to focus on medium to long securities to maintain average maturity target of 7 years to 10 years
- Weekly auction size and tenors are determined based on market demand
- Bias for medium to long tenors reduces refinancing risk

# Increased utilization of retail instruments in order to fund financing requirements

■ Project Loans    
 ■ Program Loans    
 ■ Commercial Bonds  
■ Treasury Bills/Bonds    
 ■ Retail Bond Issuances



- Shoring up of retail participation through financial literacy and use of technology
  - Regular conduct of Bond Investments 101 with retail investors (e.g., retirees, cooperatives, etc.)
  - Making placements easy and convenient even when abroad through digital ordering platforms (BTr website), overseas banking apps (Overseas Filipino Bank App), and other Distributed Ledger Technology (DLT) apps





Thank you.