



DESMI GROUP DESMI RO – CLEAN A/S ENVIRO-CARE PRESENTATION ADB 2021

Corporate overview





DESMI A/S – Group company At a glance

Established in 1834: 185+ years of experience & financial strength

Headquarters in Denmark and local offices in more than 20 countries

A group company with integrated businesses to manufacture & sell pumps, pump related systems and environmental clean-up solutions for five segments

As the global leader in marine & offshore pump & water surface pollution sector, the solution operates in more than 100 countries with +1000 employees

Production facility in China, Denmark, India and the US



2010





DESMI A/S: A group company with five reporting segments

Acting as one global company with focus on growth & synergies











Marine & Offshore

For more than 50 years we have supplied marine pumps to the world's fleet - from the largest container ships to the smallest fishing vessels.

Industry

The key factors in all areas of the process industry are reliability, productivity and performance of the production plant.

EnviRo-Clean

Our solutions for oil spill, Seaweed & marine debris are trusted in the industry. Whether the requirement is for offshore, shoreline, Arctic, Equatorial environment or in the busiest cities, we deliver proven solutions at best life cycle costs.

Defence & Fuel

Our Fuel handling solutions from DESMI Defence & Fuel are highly recognized by armed forces around the world, both Navy, Air Force and Military.

Utility

DESMI supplies energy efficient & reliable pump solutions to District Heating, Power & Waste-to-Energy Plants, District Cooling Plants & networks, Medium/Larger HVAC, Power Generation, Leisure Industry, Sprinkler Systems and Wastewater.

DESM

EnviRo – Clean Segment



DESMI ENVIRO – CLEAN

Segment companies

DESMI Ro-Clean A/S (HQ) DESMI Singapore Pte. Ltd. DESMI GmbH DESMI Ltd. **DESMI** Peru DESMI Africa Ltd. Tanzania **DESMI** Latinoamerica S.A. **DESMI** Korea DESMI Inc. DESMI Ro-Clean APAC DESMI S.A.R.L DESMI India LLP. DESMI Pumping Technology A/S (Br.)



Business Segment: Knowledge, Expertise & Operations





il World's most experienced Oil Spill Response equipment manufacturer with 40+ years of service to the industry



Known for expertise in unsurpassed containment and collection methods in oceans, seas, rivers & lakes to deflect and collect surface oil, marine debris & seaweed thereby reducing the impact of global challenge in the waterbodies



A modern and dynamic organization, which has constantly evolved to meet the needs of its customers and the changing business environment Green technologies and environmental consciousness products & systems that comply with global regulations



AMOUNT OF MARINE LITTER IS EQUAL TO THE SIZE OF RUSSIA?

Through the Gyre

By now, most of us are aware that there is a large patch of floating plastic in the middle of the Paulic Ocean. What you may not know is that it's not make us of plastic bags and empty bottles. It's made up of billions of they please of plastic, and it's basically invisible unless you're floating in it. While this might sound better, it's actually much was for the similarment—and to you.

Formation

Other see Sillion points of place properties are soft years, about to percent ends up in the occas. Security percent of flat eventually stake, but the other po percent is currited on the unitate by scenar distances. When plastic ends up in the varies of the Decific, most of the as sweps up ione current that fead to the Pacific Decific, most of the other Pacific Decific, most of the varies of the Decific Decific and the entromation of Nain akse enables agreent tracking garding from the wares not ware of Nain knows in taken free years.

Contents Nintry percent of the trach floating, in the world's octain is planter, in very square nulls of tracina, according to emer estimation. In other planter, and the state of planter, before System more of that planter course from four sources (unive thing)

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Photodegradation

The sun breaks down plastic into

unaller and smaller pieces, but can

never break it down entirely. Unlike

organic materials, which eventu-

ally biodegrade, the plastic breaks

into ever smaller pieces while will

Plastic Piece

(plastic water bottles) which reside near the scrau's surrace. Plastic wate enters the banded twees (Streamm) toolechain.

Location The garbage parch is located in the North Pacific Gree, one of five mater swithing contees of currents inthewnrid/Nacrans. The borders of the plastic surveye patch are difficult to determine because much of the plastic is in pieces too small to be seen by sorellines or planes.

> Estimates of the size range from about 250,000 square titles lan area roughly the size of texas) to 6 million square miles, which would mean that the garbage purch covery about 100 percent of the antire Pacific Ocean.

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Plastic Chemicals Plastic sea the water above information distancials, which are attracted to the plasma' oil tars. Many of these chemicals are know known as presistent organic pollutants, which never leave the environment or break down. Three chemicals

Addre (machaol), Chindrae (controlo) Delinini (mesociale) DDF (control of) Delinini (mesociale) walds product of action like initial anality and types Deaching). Endine (mesociale) formati (bear Edininicial) formati (bear Edination), and the solution), initial anality (bear and the Edination (bear and the solution), initial and the solution), initial anality (bear and the initial anality (bear and the initial anality) (bear anality

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impact Ocean life can misstelie the small pices of floating, plantic for implanktom. When they eatin, they also impact the themselves that the planes that showhed. These umganisms and small fish are consumed by larger fish, which also these the elementals, and which are then mine by project. Many of these prinomous phasis a due to al these prinomous phasis a due to al these prinomous phasis a due to al que in the second sched matter blick and



MOST WIDESPREAD POLLUTION PLAGUING OUR WATERS

OUR PLANET IS GETTING FILLED WITH MUNICIPAL SOLID WASTE & PLASTIC POLLUTION

Plastic waste harming world's oceans (cnn.com)









MOST WIDESPREAD POLLUTION PLAGUING OUR OCEANS, RIVERS & LAKES



Approx. 60% of the fishes have disappeared

Millions of people rely on rivers for drinking & washing



Citarum River, West Java, Indonesia

The Ganges, India



MARINE POLLUTION

Our societies that deserve to be Improved





Pollution from plastics – A threat to nature and society







McKinsey Researchers Result

Reducing plastic loads by 50 percent in the 10 topranked rivers, would reduce the total river-based load to the sea by 45 percent



POLLUTION IS NOT ONLY IN TOPMOST POLLUTING RIVERS

EACH BIG RIVER HAS HUNDREDS OF TRIBUTORIES – CONTRIBUTING NOT ONLY WATER BUT ALSO POLLUTION



DESMI Beginning with *The Ocean Clean-up*

- DESMI system in the North Sea in 2016







Our First Initiative in India With 30% waste reduction from Delhi in tributory to the 2nd most polluting river in the world

OUR SOLUTIONS CAN BE IMPLEMENTED IN SMALLER DRAINS & LARGEST RIVERS





OUR SOLUTIONS CAN BE IMPLEMENTED INDIVIDUALLY & ON CITY SCALE



WE HAVE THE TO THE MARINE TRASH PROBLEM





OUR AGENDA

CONTROLLING WASTE



OUR AGENDA

RECOVERING WASTE

<u>Cleaning Hussain Sagar Lake -</u> <u>An HMDA-led Initiative in</u> <u>Partnership with WRI India</u> <u>and DESMI - YouTube</u> automated floating solid waste clean-up system has been installed, as a **thouse project**, in an inlet drain of the Hussain Sagar Lake. This initiative ses the most critical wetland pollution issue using an environmentally-sound ogical solution.

> Approx. 15-20 tonnes (wet weight) of floating solid wastes have be intercepted and removed from the drain since its installation in Dec 2020

PICKETOPAN

HUSSAIN SAGAR

Floati Clean Syste

Plastic Waste in Indonesia

- Indonesia generates around 6.8 million tonnes of plastic waste per year
- The figure is growing **by 5% annually**
- Despite major commitments from government, industry and civil society, the flow of plastic waste into the country's water bodies is projected to grow by 30% between 2017 and 2025, from 620,000 tonnes per year to an estimated 780,000 tonnes per year.
- Around 72% of plastic pollution originates in rural regions and small- to medium-sized cities
- The mismanagement of plastic waste is a domestic challenge – one that requires substantial action and policy change from the local level to fuel momentum nationally.



Source: NPAP report



Where Indonesian's Plastic Waste Ends Up Today **Percentage of total** waste generated



Source: NPAP analysis

Indonesian National Plastic Action Plan Partnership

- Launched early 2019
- Ambition:
 - To cut its marine plastic leakage by **70 percent by 2025**
 - To be **plastic pollution-free by 2040**

• Delivering this 70% ocean leakage reduction scenario from 2017 to 2025 requires a total **capital investment of USD 5.1 billion** and an **operational funding budget of USD 1.1 billion/year in 2025**, in order to run an effective waste management and recycling system.



Source: NPAP report

DESMI EnviRo – Care



WHY DESMI?

DESMI has years of experience on the provision, design and production of floating booms for containment and deflection of different pollutants as oils, floating trash and organic elements such as seaweed



PIONEERS IN THE INDUSTRY

- Years of competence in safeguarding oceans & waterbodies from marine debris plastic pollution
- The first ever "Ocean Clean-up" conducted with DESMI solutions North Sea 2016
- Combating the ocean bound plastics as close to the source of pollution as possible – marine waste clean-up in the heart of busiest cities
- Environment- friendly technologies to collect & process plastic & organic rich waste and ensure the circular economy benefits for our customers
- End to End marine waste management solution
- Innovation of sustainable solutions with high quality products
- Highly experienced & dedicated staff
- Emphasis on waste management awareness, environment, health & safety by training & educating internal & external stakeholders





Efficient & Reliable products & services

Solutions for every need at the best life cycle costs

Trusted throughout the industry

- Manual to Automated products & systems
- Tailored made equipment to match local conditions
- Environment friendly technologies collection & processing
- Innovation of sustainable products with top quality
- Containerized modular solutions
- Interface expertise
- Free consultation
- Waste processing technologies complying modern regulations
- Service agreements
- Frame agreements
- High capacity & durable products
- World renowned booms





Our Projects in India Drain/ River Clean-Up Project in Delhi, Telangana & Haryana



Our Projects in India

Latest Hyderabad Project





WRT IN DIA —ross center



DESMI Sargasso Removal in Mexico Sargassum/ Floating Seaweed Beach & Near-Shore Clean-ups

• The DESMI seaweed solution has proven to be very efficient and unique, providing a reliable alternative for sargassum/floating seaweed management keeping sandy beaches free of sargassum and at the same time removing "free-of sand" Sargassum for further utilization as base for paper, medicine, fertilizer etc.

• The seaweed recovery skimmers are designed to operate in harsh weather as well. Remote clean-ups can also be achieved with such system operations. Most suitable for beach clean-up & near shore pollution.

EnviRo – Care UN Sustainable Development goals strategy

Curbing plastic pollution & impacting climate change agendas



customers to have resourceful yet simplified solutions for efficient & quality waste management





Contact us



Customer service is our core value

Life Cycle Support

We deliver the systems but stand beside our customers throughout





DO YOU WORK TO COMBAT POLLUTION IN WATERBODIES?

- MUNICIPALITY
- CONSULTANT TO A MUNICIPALITY
- TOURISUM AUTHORITY
- WATER/RIVER AUTHORITY
- ORGANIZATION SUPPORTING WATER CLEAN-UP AGENDAS





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