# Trends and Challenges in MSME Development in Developing Asia and the Pacific

Key Findings from Asia SME Monitor 2024

ASM 2024 Launch Seminar, Session 1 20 November 2024

Shigehiro Shinozaki

Senior Economist

Economic Research and Development Impact Department

Asian Development Bank

This presentation was prepared under the author's responsibility. The views expressed here do not necessarily reflect the views or policies of ADB, its Board of Directors, or the governments they represent. ADB does not guarantee the accuracy of the data included in this presentation and accepts no responsibility for any consequences of their use.

#### A New Data Structure

ASM 2020: Southeast Asia (10)

ASM 2021: South Asia (5)

ASM 2022: Central and West Asia (7)

ASM 2023: Pacific (3)

ASM 2024: All countries updates (24)

#### MSME Development

- 1- Scale of MSMEs
- 2- Employment by MSMEs
- 3- MSME Output
- 4- MSME Exports and Imports
- 5- Business Digitalization

#### Access to Finance

- 6- Bank Credit to MSMEs
- 7- Public Financing and Guarantees
- 8- Nonbank Financing
- 9- Capital Markets for MSMEs

### Policies and Regulations

- 10- MSME Development Policies
- 11- Financial Inclusion

Special Chapter (ASM 2024 Vol.2)

Trend and Challenges on Small Businesses in Timor-Leste: Key Findings from the Survey

ASM Smart Data Portal

Theme Chapter (ASM 2024 Vol.3)

Strengthening an Ecosystem of Vibrant MSMEs for Resilient Growth in Asia and the Pacific

# MSME Development

MSMEs to Total Enterprises and MSME Employees to Total Workforce, % per year

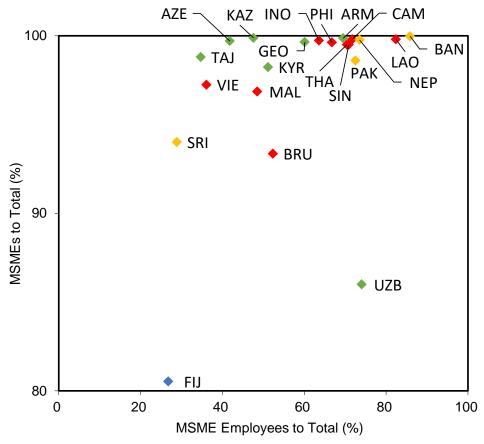
MSME Output to GDP and MSME Exports to Total Export Value, % per year

|                                  |      | Scale of MSMEs |      |      |      |      | Employ | ment by | MSMEs |      |
|----------------------------------|------|----------------|------|------|------|------|--------|---------|-------|------|
|                                  | 2019 | 2020           | 2021 | 2022 | 2023 | 2019 | 2020   | 2021    | 2022  | 2023 |
| Developing Asia                  | 99.0 | 99.1           | 99.3 | 99.3 | 98.7 | 64.5 | 61.9   | 65.0    | 61.1  | 64.6 |
| Caucasus and Central Asia        | 99.7 | 99.7           | 99.7 | 99.7 | 97.5 | 64.6 | 63.1   | 63.1    | 65.0  | 66.1 |
| Armenia                          | 99.8 | 99.8           | 99.9 | 99.9 |      | 69.8 | 68.7   | 69.6    | 69.5  |      |
| Azerbaijan                       | 99.6 | 99.7           | 99.7 | 99.7 |      | 43.7 | 42.1   | 41.7    | 41.8  |      |
| Georgia                          | 99.7 | 99.7           | 99.7 | 99.6 |      | 65.0 | 62.8   | 61.8    | 60.1  |      |
| Kazakhstan                       | 99.8 | 99.8           | 99.8 | 99.9 | 99.9 | 39.3 | 39.8   | 39.9    | 45.8  | 47.6 |
| Kyrgyz Republic                  | 98.2 | 98.3           | 98.2 | 98.1 | 98.2 | 53.0 | 52.6   | 49.3    | 47.1  | 51.2 |
| Tajikistan                       | 98.6 | 98.6           | 98.6 | 98.7 | 98.8 | 33.0 | 33.7   | 34.7    |       |      |
| Uzbekistan                       | 99.3 | 99.3           | 99.3 | 99.3 | 86.0 | 76.2 | 74.5   | 74.5    | 73.9  | 74.0 |
| South Asia                       | 94.0 | 98.6           |      | 99.8 | 99.8 | 71.8 | 73.5   | 72.5    |       |      |
| Bangladesh                       |      |                |      |      |      |      |        |         |       |      |
| India                            |      |                |      |      |      |      |        |         |       |      |
| Nepal                            |      |                |      | 99.8 | 99.8 |      | 73.5   |         |       |      |
| Pakistan                         |      | 98.6           |      |      |      | 72.4 |        | 72.5    |       |      |
| Sri Lanka                        | 94.0 |                |      |      |      | 28.9 |        |         |       |      |
| Southeast Asia                   | 98.9 | 99.2           | 99.2 | 99.0 | 99.0 | 58.3 | 60.6   | 60.4    | 59.3  | 63.9 |
| Brunei Darussalam                | 93.7 | 92.9           | 93.2 | 93.4 |      | 52.8 | 50.1   | 52.2    | 52.3  |      |
| Cambodia                         |      |                |      |      |      |      |        |         |       |      |
| Indonesia                        |      | 99.8           | 99.7 |      |      |      | 65.4   | 63.6    |       |      |
| Lao People's Democratic Republic |      | 99.8           |      |      |      |      |        |         |       |      |
| Malaysia                         | 97.3 | 97.2           | 97.4 | 98.0 | 96.9 | 48.4 | 48.0   | 47.8    | 48.2  | 48.5 |
| Philippines                      | 99.5 | 99.5           | 99.6 | 99.6 | 99.6 | 62.4 | 62.7   | 64.7    | 65.1  | 66.8 |
| Singapore                        | 99.5 | 99.6           | 99.6 | 99.5 | 99.5 | 71.5 | 70.8   | 70.6    | 71.0  | 70.9 |
| Thailand                         | 99.5 | 99.5           | 99.6 | 99.5 | 99.5 | 69.5 | 71.7   | 71.9    | 71.0  | 70.4 |
| Viet Nam                         | 97.4 | 97.4           | 97.4 | 97.2 |      | 37.5 | 36.3   | 36.1    | 36.1  |      |
| The Pacific                      | 85.0 | 87.6           | 86.1 | 96.6 | 96.5 | 20.2 | 28.3   | 26.8    |       |      |
| Fiji                             | 79.4 | 82.4           | 80.5 |      |      | 20.2 | 28.3   | 26.8    |       |      |
| Papua New Guinea                 |      |                |      |      |      |      |        |         |       |      |
| Samoa                            | 96.4 | 96.8           | 96.5 | 96.6 | 96.5 |      |        |         |       |      |

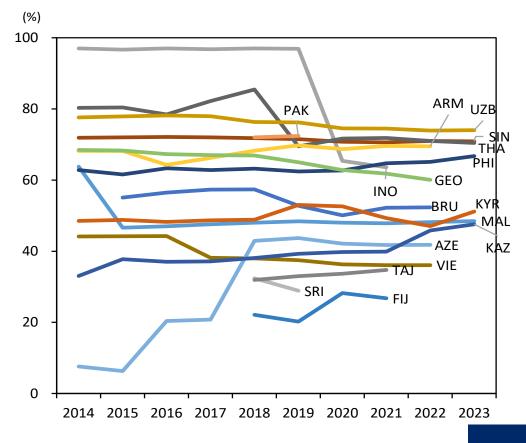
| •                                | '    |      |         |      |      |              |      |      |      |      |  |  |
|----------------------------------|------|------|---------|------|------|--------------|------|------|------|------|--|--|
| _                                |      | MSI  | ME Outp | ut   |      | MSME Exports |      |      |      |      |  |  |
|                                  | 2019 | 2020 | 2021    | 2022 | 2023 | 2019         | 2020 | 2021 | 2022 | 2023 |  |  |
| Developing Asia                  | 43.5 | 37.7 | 37.9    | 37.5 | 38.3 | 35.5         | 39.6 | 33.8 | 12.1 | 15.1 |  |  |
| Caucasus and Central Asia        | 39.3 | 40.1 | 39.9    | 39.6 | 42.1 | 34.0         | 32.5 | 31.8 | 38.4 | 30.7 |  |  |
| Armenia <sup>1</sup>             | 26.0 | 26.3 | 27.7    | 28.5 |      |              |      |      |      |      |  |  |
| Azerbaijan <sup>1</sup>          | 14.9 | 16.7 | 16.4    | 13.9 |      |              |      |      |      |      |  |  |
| Georgia <sup>1</sup>             | 59.3 | 60.8 | 52.8    | 50.5 |      | 50.7         | 54.7 | 51.3 | 48.3 | 32.3 |  |  |
| Kazakhstan <sup>1</sup>          | 31.7 | 32.8 | 33.5    | 35.1 | 36.5 |              |      |      |      |      |  |  |
| Kyrgyz Republic                  | 39.3 | 39.1 | 43.8    | 38.8 | 40.5 | 35.4         | 24.9 | 27.3 | 66.9 | 39.9 |  |  |
| Tajikistan                       | 59.5 | 58.4 | 59.4    | 60.0 | 61.7 |              |      |      |      |      |  |  |
| Uzbekistan                       | 55.3 | 54.8 | 54.1    | 51.8 | 51.2 | 27.0         | 20.5 | 20.0 | 21.6 | 28.5 |  |  |
| South Asia                       | 29.0 | 7.9  | 8.0     | 7.6  | 7.4  | 48.1         | 49.8 | 49.8 |      |      |  |  |
| Bangladesh <sup>2</sup>          | 9.2  | 8.8  | 8.9     | 8.5  | 8.3  |              |      |      |      |      |  |  |
| India                            | 30.3 |      |         |      |      | 48.1         | 49.8 | 49.8 |      |      |  |  |
| Nepal                            | 22.0 |      |         |      |      |              |      |      |      |      |  |  |
| Pakistan <sup>3</sup>            | 1.9  | 1.9  | 2.0     | 2.0  | 2.2  |              |      |      |      |      |  |  |
| Sri Lanka                        |      |      |         |      |      |              |      |      |      |      |  |  |
| Southeast Asia                   | 51.6 | 39.6 | 40.0    | 39.2 | 39.6 | 15.8         | 12.6 | 10.6 | 9.6  | 12.8 |  |  |
| Brunei Darussalam                | 6.7  | 7.7  | 7.1     | 5.9  |      |              |      |      |      |      |  |  |
| Cambodia                         |      |      |         |      |      |              |      |      |      |      |  |  |
| Indonesia                        | 60.5 |      |         |      |      | 15.7         |      |      |      |      |  |  |
| Lao People's Democratic Republic |      |      |         |      |      |              |      |      |      |      |  |  |
| Malaysia <sup>4</sup>            | 38.9 | 38.1 | 37.4    | 38.6 | 39.1 | 17.9         | 13.5 | 11.4 | 10.6 | 12.2 |  |  |
| Philippines                      |      |      |         |      |      |              |      |      |      |      |  |  |
| Singapore <sup>5</sup>           | 44.3 | 47.2 | 46.9    | 43.1 | 43.9 |              |      |      |      |      |  |  |
| Thailand                         | 35.1 | 34.2 | 34.5    | 35.1 | 35.2 | 13.3         | 11.7 | 12.0 | 10.7 | 13.4 |  |  |
| Viet Nam                         |      |      |         |      |      |              |      | 8.1  | 7.1  |      |  |  |
| The Pacific                      | 7.8  | 6.3  | 5.0     |      |      |              |      |      |      |      |  |  |
| Fiji <sup>1</sup>                | 7.8  | 6.3  | 5.0     |      |      |              |      |      |      |      |  |  |
| Papua New Guinea                 |      | •••  |         |      |      |              |      |      |      |      |  |  |
| Samoa                            |      |      |         |      |      |              |      |      |      |      |  |  |

MSMEs hold a large percentage of all enterprises in developing Asia. The number of jobs created varies by country; it remains limited overall and affected by global shocks and uncertainty.

#### A. Number of MSMEs and Employment, 2023



#### B. MSME Employees to Total, 2014–2023

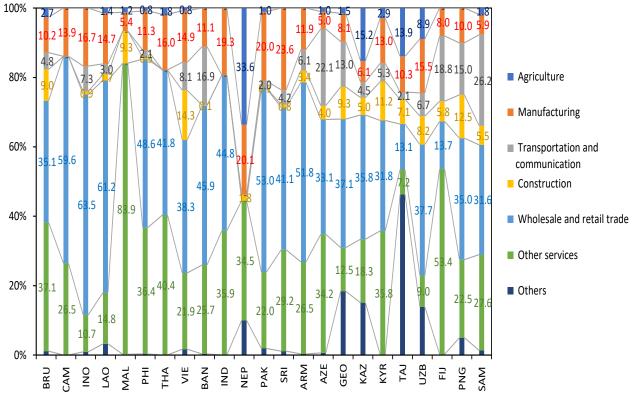


Notes: For Figure A, data refer to the latest available data until 2023 (end-of-year). For the share of MSMEs to total enterprises, data in 2023 for MAL, PHI, SIN, THA, NEP (fiscal year [FY] ended 15 July), KAZ, KYR, TAJ, and UZB; data in 2022 for BRU, VIE, ARM, AZE, and GEO; data in 2021 for INO and FIJ; data in 2020 for LAO and PAK; data in 2019 for SRI; data in 2014 for CAM; and data in 2013 for BAN. For the share of MSME employees to total workforce, data in 2023 for MAL, PHI, SIN, THA, KAZ, KYR, and UZB; data in 2022 for BRU, VIE, ARM, AZE, and GEO; data in 2021 for INO, PAK (FY ended 30 June), TAJ, and FIJ; data in 2020 for NEP (FY); data in 2019 for SRI; data in 2018 for LAO; data in 2014 for CAM; and data in 2013 for BAN. For Figure B, data after 2020 in INO refer to the National Labor Force Survey (Sakernas).

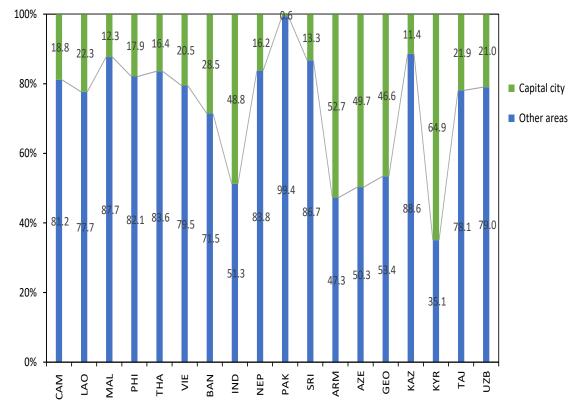


Roughly two-thirds of MSMEs are in services and employ around two-thirds of MSME workers in observed countries. A sound development of services-oriented MSMEs, especially in rural areas, will generate more jobs, expand output, and promote inclusive growth.

#### A. MSMEs by Sector



#### B. MSMEs by Region

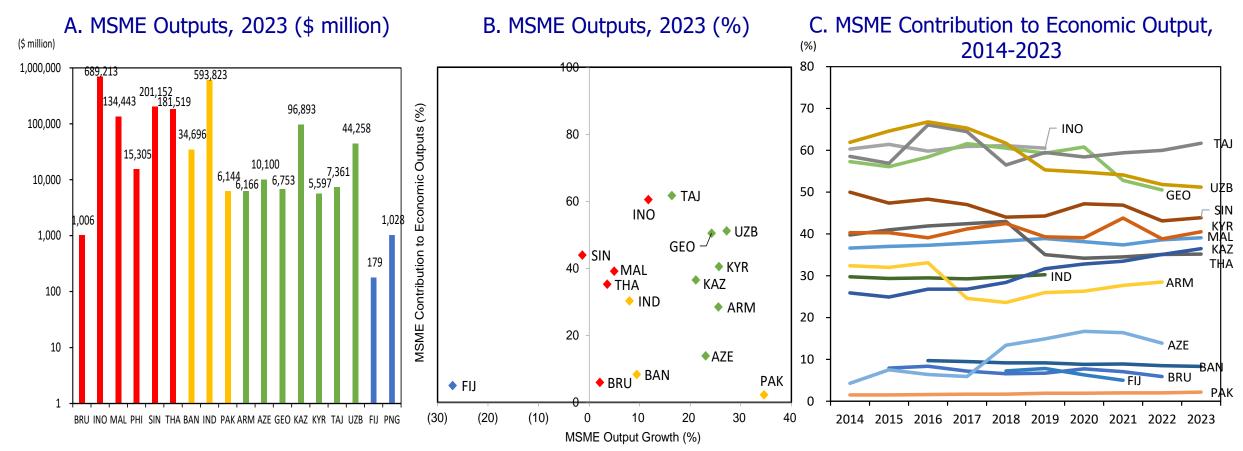


Note: Data refer to the latest available data until 2024. Data in 2024 for IND (fiscal year [FY] ended 31 March); data in 2023 for KAZ, KYR, MAL, NEP (FY ended 15 July), PHI, SAM, TAJ, THA, and UZB; data in 2022 for ARM, AZE, BRU, GEO, and VIE; data in 2021 for FIJ; data in 2020 for LAO; data in 2016 for INO and PNG; data in 2014 for CAM; data in 2013 for BAN and SRI; and data in 2005 for PAK.

Note: Data refer to the latest available data until 2023 (end-of-year). Data in 2023 for KAZ, KYR, MAL, NEP (fiscal year [FY] ended 15 July), PHI, TAJ, THA, and UZB; data in 2022 for ARM, AZE, GEO, and VIE; data in 2020 for LAO; data in 2018 for IND (FY); data in 2016 for PNG; data in 2014 for CAM; data in 2013 for BAN and SRI; and data in 2005 for PAK.



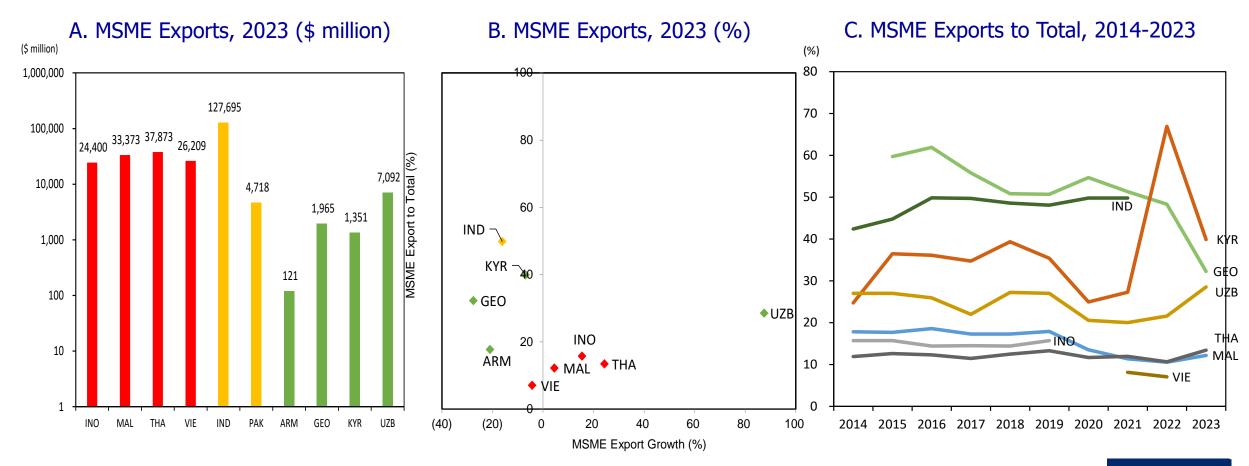
# MSME contributions to national economic output is around 40% across developing Asia, with the Caucasus and Central Asia and Southeast Asia contributing most.



Notes: Data based on gross domestic product (GDP) except for ARM, AZE, FIJ, GEO, and KAZ (MSME gross value added [GVA]) and SIN (nominal value added of small and medium-sized enterprises [SMEs]). For BAN, data based on real GDP of cottage and MSME manufacturers. For MAL, data based on real GDP. For PAK, GDP of small manufacturing sector only. Data refer to the latest available data until 2023 (end-of-year). Data in 2023 for BAN (fiscal year [FY] ended 30 June), KAZ, KYR, MAL, PAK, SIN, TAJ, THA, and UZB; data in 2022 for ARM, AZE, BRU, and GEO; data in 2021 for FIJ; data in 2019 for IND (FY ended 31 March), INO, and NEP (from the 2019 Nepal Rastra Bank Report); and data in 2016 for PNG (from SME Policy 2016). MSME output growth refers to annual growth from the previous year. For Figure A, exchange rates of local currency to US dollar refer to end-of-year currency rates from the International Monetary Fund's International Statistics for designated years. Source: ADB Asia SME Monitor 2024 database.



A small fraction of MSMEs participate in international trade or in global supply chains that allow capable small firms to expand business across borders and enhance their competitiveness.



Notes: Data refer to the latest available data until 2023 (end-of-year). Data in 2023 for GEO, KYR, MAL, THA, and UZB; data in 2022 for VIE; data in 2021 for IND (fiscal year [FY] ended 31 March); data in 2019 for INO; data in 2010 for PAK; and data in 2009 for ARM. MSME export growth refers to annual growth from the previous year. For Figure A, exchange rates of local currency to US dollar refer to end-of-year currency rates from the International Monetary Fund's International Financial Statistics for designated years.

Source: ADB Asia SME Monitor 2024 database.



## Access to Finance

# MSME Loans to Total Bank Loans and to GDP, and MSME Nonperforming Loans to Total MSME Loans, % per year

|                                  |      | MSME | Loans to | Total |      | MSME Loans to GDP |      |      |      |      | MSME NPLs |      |      |      |      |
|----------------------------------|------|------|----------|-------|------|-------------------|------|------|------|------|-----------|------|------|------|------|
| -                                | 2019 | 2020 | 2021     | 2022  | 2023 | 2019              | 2020 | 2021 | 2022 | 2023 | 2019      | 2020 | 2021 | 2022 | 2023 |
| Developing Asia                  | 20.6 | 17.3 | 17.4     | 17.3  | 17.7 | 16.4              | 13.7 | 10.5 | 10.1 | 10.3 | 7.3       | 8.7  | 8.8  | 7.3  | 5.5  |
| Caucasus and Central Asia        | 26.8 | 24.8 | 28.1     | 29.8  | 29.2 | 9.4               | 9.8  | 9.2  | 10.1 | 10.6 | 17.5      | 8.4  | 4.7  | 4.1  | 3.1  |
| Armenia                          | 28.4 | 30.2 | 31.6     | 30.9  | 31.0 | 14.8              | 19.1 | 16.8 | 14.2 | 15.3 | 3.6       | 5.3  | 2.1  | 1.5  | 1.8  |
| Azerbaijan                       | 25.0 | 24.3 | 26.7     | 29.0  | 27.5 | 4.5               | 4.6  | 4.8  | 4.2  | 5.2  | 21.5      | 12.0 | 6.8  | 5.6  | 3.7  |
| Georgia                          | 22.1 | 20.4 | 19.8     | 40.6  | 39.7 | 14.3              | 15.8 | 14.2 | 25.4 | 26.0 | 2.6       | 2.9  | 2.6  | 2.4  | 2.1  |
| Kazakhstan                       | 15.2 | 17.2 | 28.3     | 26.4  | 26.0 | 3.0               | 3.6  | 6.2  | 5.8  | 6.0  |           |      | 4.6  | 4.1  | 3.4  |
| Kyrgyz Republic                  | 77.8 | 78.7 | 76.8     | 71.9  | 66.7 | 18.4              | 21.3 | 19.3 | 16.0 | 15.4 |           |      |      |      |      |
| Tajikistan                       | 16.9 | 13.0 | 16.0     | 17.4  | 17.5 | 1.8               | 2.0  | 2.5  | 1.6  | 1.9  | 24.8      | 6.8  | 4.6  | 3.9  | 3.5  |
| Uzbekistan                       | 26.2 | 17.5 | 18.2     | 17.9  | 15.5 | 10.5              | 8.0  | 8.1  | 7.9  | 6.9  |           |      |      |      |      |
| South Asia                       | 17.5 | 15.9 | 16.4     | 15.8  | 17.3 | 8.4               | 8.4  | 7.6  | 7.4  | 7.8  | 9.3       | 9.8  | 10.6 | 8.7  | 5.7  |
| Bangladesh                       | 20.1 | 20.2 | 19.7     | 18.3  |      | 8.2               | 8.1  | 6.8  | 6.8  |      |           |      | 14.2 | 14.2 |      |
| India                            | 17.4 | 15.6 | 16.2     | 15.7  | 17.5 | 8.5               | 8.6  | 7.8  | 7.6  | 7.9  | 9.1       | 9.6  | 9.9  | 7.4  | 5.5  |
| Nepal                            |      |      |          |       | 7.9  |                   |      |      |      | 7.2  |           |      |      |      |      |
| Pakistan                         | 7.6  | 7.3  | 6.5      | 5.8   | 6.0  | 1.3               | 1.2  | 1.1  | 1.3  | 0.5  | 16.8      | 16.9 | 15.9 | 14.6 | 15.0 |
| Sri Lanka                        |      | 11.1 | 11.9     | 10.5  | 9.5  |                   | 4.7  | 5.1  | 3.4  | 2.7  |           |      |      |      |      |
| Southeast Asia                   | 22.1 | 17.8 | 17.3     | 17.3  | 17.0 | 21.5              | 18.6 | 14.1 | 13.1 | 13.1 | 4.4       | 7.8  | 5.8  | 5.6  | 5.5  |
| Brunei Darussalam                | 0.2  | 0.2  | 0.2      | 0.2   | 0.1  | 0.1               | 0.1  | 0.1  | 0.1  | 0.1  |           | 0.2  | 0.7  | 2.5  | 2.2  |
| Cambodia                         |      |      |          |       |      |                   |      |      |      |      |           |      |      |      |      |
| Indonesia                        | 19.7 | 19.9 | 21.2     | 21.0  | 20.6 | 7.0               | 7.0  | 7.2  | 6.9  | 7.0  | 3.6       | 4.0  | 3.8  | 3.4  | 3.7  |
| Lao People's Democratic Republic | 19.8 | 20.1 | 14.7     | 12.0  | 11.3 | 8.5               | 9.1  | 7.0  | 7.2  | 7.4  |           |      |      |      |      |
| Malaysia                         | 14.5 | 15.4 | 15.4     | 16.2  | 16.7 | 18.4              | 21.5 | 20.7 | 19.8 | 21.2 | 3.7       | 3.2  | 3.1  | 3.6  | 3.8  |
| Philippines                      | 6.1  | 4.9  | 4.6      | 4.3   | 4.1  | 3.2               | 2.7  | 2.4  | 2.2  | 2.1  | 5.5       | 9.9  | 11.2 | 9.3  | 10.3 |
| Singapore                        | 6.3  | 6.7  | 6.9      | 7.1   | 7.1  | 16.8              | 19.0 | 17.1 | 14.3 | 13.2 | 4.5       | 4.6  | 3.4  | 3.1  | 3.1  |
| Thailand                         | 30.9 | 21.6 | 21.5     | 21.1  | 20.1 | 30.3              |      |      |      |      | 4.7       | 7.7  | 7.5  | 7.5  | 7.4  |
| Viet Nam                         |      | 21.5 |          |       |      |                   | 28.9 |      |      |      |           | 11.3 |      |      |      |
| The Pacific                      | 20.4 | 23.3 | 23.1     | 33.1  | 23.8 | 7.8               | 9.1  | 8.8  | 8.7  | 6.7  |           |      |      |      |      |
| Fiji                             | 8.5  | 9.3  | 12.2     | 10.9  | 9.7  | 5.2               | 6.8  | 9.9  | 7.7  | 6.7  |           |      |      |      |      |
| Papua New Guinea                 | 15.2 | 19.7 | 21.2     | 35.2  |      | 3.8               | 5.0  | 4.8  | 7.1  |      |           |      |      |      |      |
| Samoa                            | 54.1 | 56.4 | 52.0     | 51.0  | 49.3 | 26.2              | 30.0 | 28.2 | 26.0 |      |           |      |      |      |      |

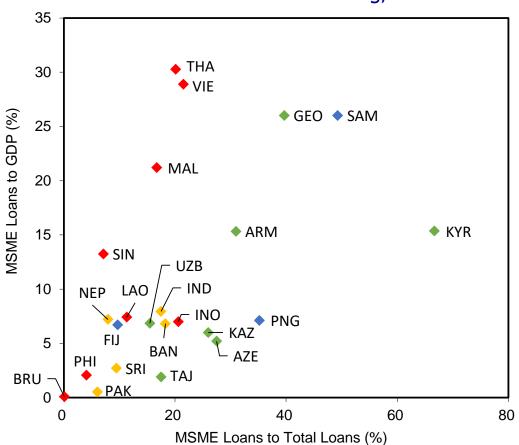
#### MSME Equity Markets

|                                | Market Capitalization, \$ million |        |        |        |        | Nu   | mber of | Listed Co | ompanie | s    |
|--------------------------------|-----------------------------------|--------|--------|--------|--------|------|---------|-----------|---------|------|
|                                | 2019                              | 2020   | 2021   | 2022   | 2023   | 2019 | 2020    | 2021      | 2022    | 2023 |
| Developing Asia                |                                   |        |        |        |        |      |         |           |         |      |
|                                |                                   |        |        |        |        |      |         |           |         |      |
| Caucasus and Central Asia      |                                   |        |        |        |        |      |         |           |         |      |
| Armenia - Platform C           |                                   | 233    | 332    | 437    | 432    |      |         |           |         |      |
| Kazakhstan - Alternative Board | 2,228                             | 1,103  | 1,223  | 901    | 941    | 48   | 44      | 89        | 41      | 39   |
| Tajikistan - SME Board         | 4.1                               | 3.5    | 3.6    | 4.5    | 4.2    | 1    | 2       | 3         | 2       | 2    |
|                                |                                   |        |        |        |        |      |         |           |         |      |
| South Asia                     |                                   |        |        |        |        |      |         |           |         |      |
| Bangladesh - SME Platform, CSE |                                   |        | 7.0    | 171    | 122    |      |         | 1         | 12      | 16   |
| Bangladesh - SME Platform, DSE |                                   |        | 42     | 161    | 231    |      |         | 7         | 14      | 18   |
| India - NSE Emerge             | 2,553                             | 2,090  | 2,930  | 5,856  | 7,185  | 291  | 321     | 334       | 367     | 430  |
| India - BSE SME Exchange       | 1,122                             | 767    | 1,285  | 2,715  | 6,470  | 206  | 214     | 236       | 289     | 405  |
| Pakistan - GEM                 |                                   |        | 11.4   | 17.2   | 8.8    |      |         | 2         | 3       | 3    |
| Sri Lanka - Empower Board      |                                   |        | 14.5   | 1.9    |        |      |         | 2         | 3       | 3    |
|                                |                                   |        |        |        |        |      |         |           |         |      |
| Southeast Asia                 |                                   |        |        |        |        |      |         |           |         |      |
| Indonesia - Acceleration Board |                                   | 75.7   | 226    | 300    | 527    |      | 5       | 15        | 25      | 41   |
| Malaysia - ACE                 | 4,604                             | 8,875  | 7,031  | 7,626  | 8,456  | 129  | 135     | 141       | 159     | 173  |
| Malaysia - LEAP                | 595                               | 785    | 1,121  | 1,222  | 1,380  | 28   | 34      | 44        | 47      | 48   |
| Philippines - SME Board        | 228                               | 1,216  | 590    | 543    | 451    | 5    | 7       | 7         | 10      | 10   |
| Singapore - Catalist           | 7,266                             | 8,314  | 8,671  | 6,890  | 5,721  | 216  | 217     | 217       | 212     | 205  |
| Thailand - mai                 | 7,136                             | 7,823  | 14,123 | 15,490 | 12,329 | 169  | 175     | 183       | 198     | 213  |
| Viet Nam - UPCoM               | 39,384                            | 43,262 | 61,286 | 40,538 | 44,315 | 872  | 910     | 892       | 856     | 863  |

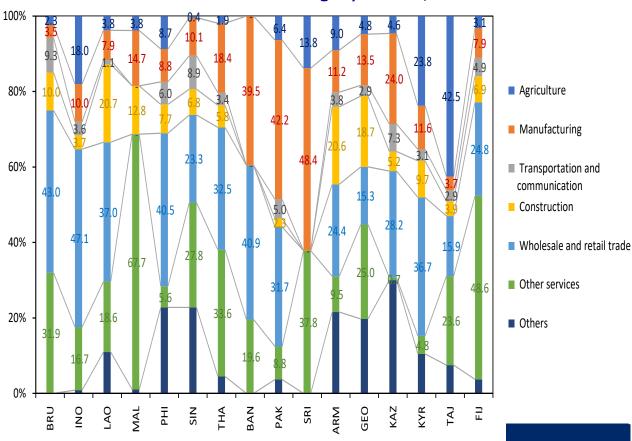


In developing Asia, MSMEs borrowed 17.7% of all bank loans in 2023 or equivalent to an average 10.3% of a country's GDP; the MSME bank credit market remains small.

#### A. MSME Loans Outstanding, 2023



#### B. MSME Loans Outstanding by Sector, 2023

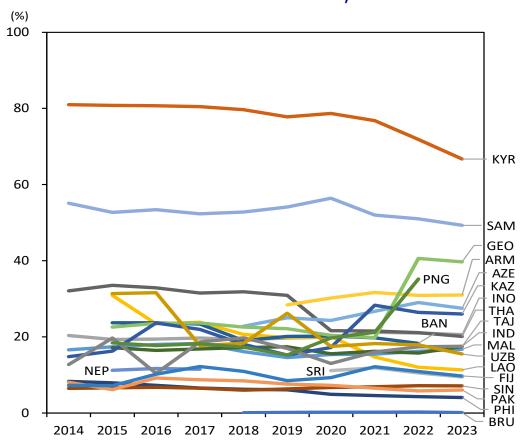


Notes: Data refer to the latest available data until 2023 (end-of-year). For the share of MSME loans to total bank loans portfolio, data in end-2023 except BAN (2022), PNG (2022), and VIE (2020). For the share of MSME loans to GDP, data in end-2023 except BAN (2022), PNG (2022), SAM (2022), THA (2019), and VIE (2020). For NEP, data based on fiscal year (FY) ended 15 July. For KYR, data based on business loans including MSME loans.

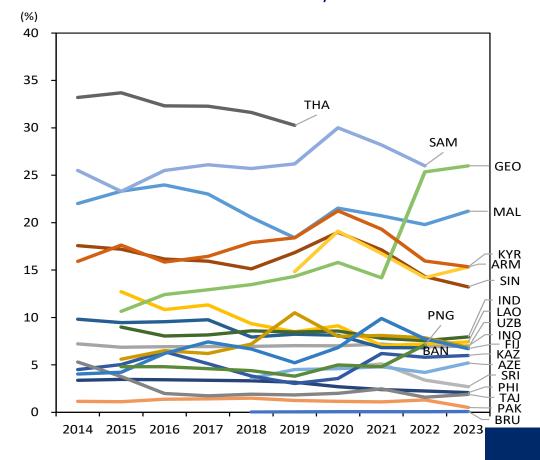


Despite the pandemic, MSME credit shares grew in the Caucasus and Central Asia during 2019–2023. In South Asia, these shares gradually fell. In Southeast Asia, the shares largely fell. In the Pacific, the shares were mixed, with their credit markets quite small.

#### A. MSME Loans to Total Loans, 2014-2023

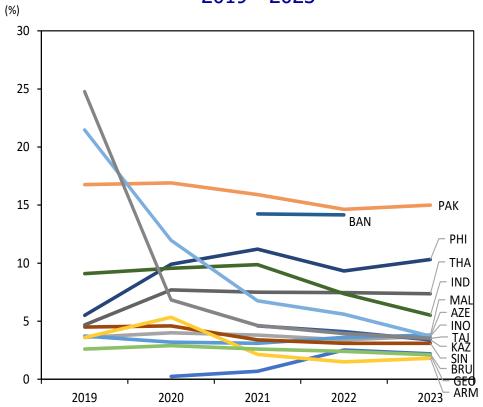


#### B. MSME Loans to GDP, 2014-2023

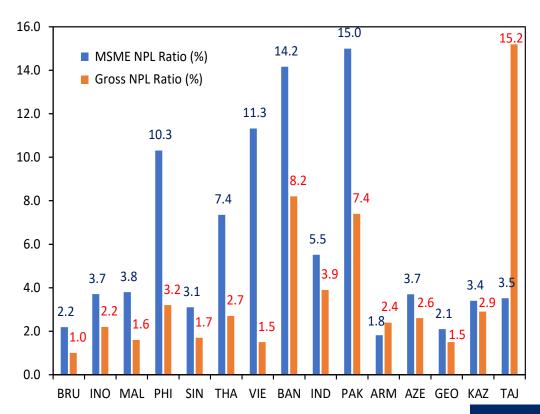


The share of NPLs to total MSME loans declined gradually through 2023 despite the pandemic, but remained high exceeding gross bank NPL ratio, except Armenia and Tajikistan.

# A. MSME NPLs to Total MSME Bank Loans, 2019 - 2023

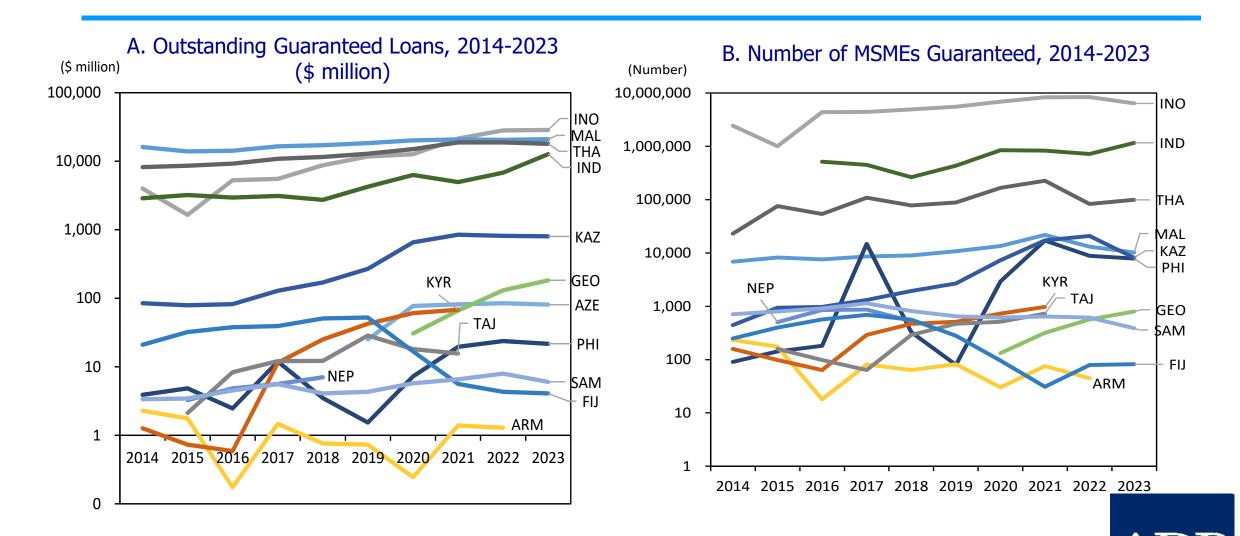


#### B. MSME NPLs and Gross NPLs, 2023

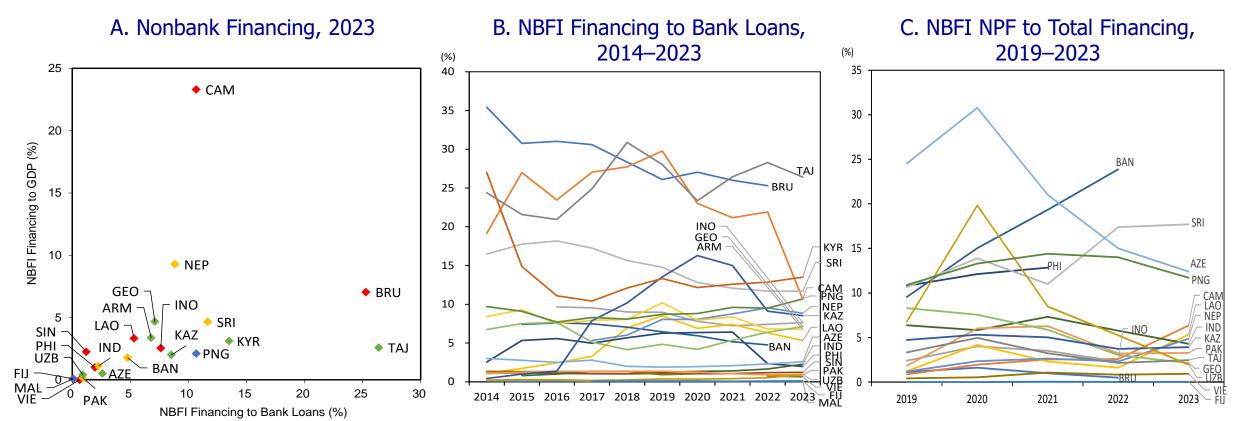




#### The credit guarantee market has grown gradually but remained small in developing Asia.



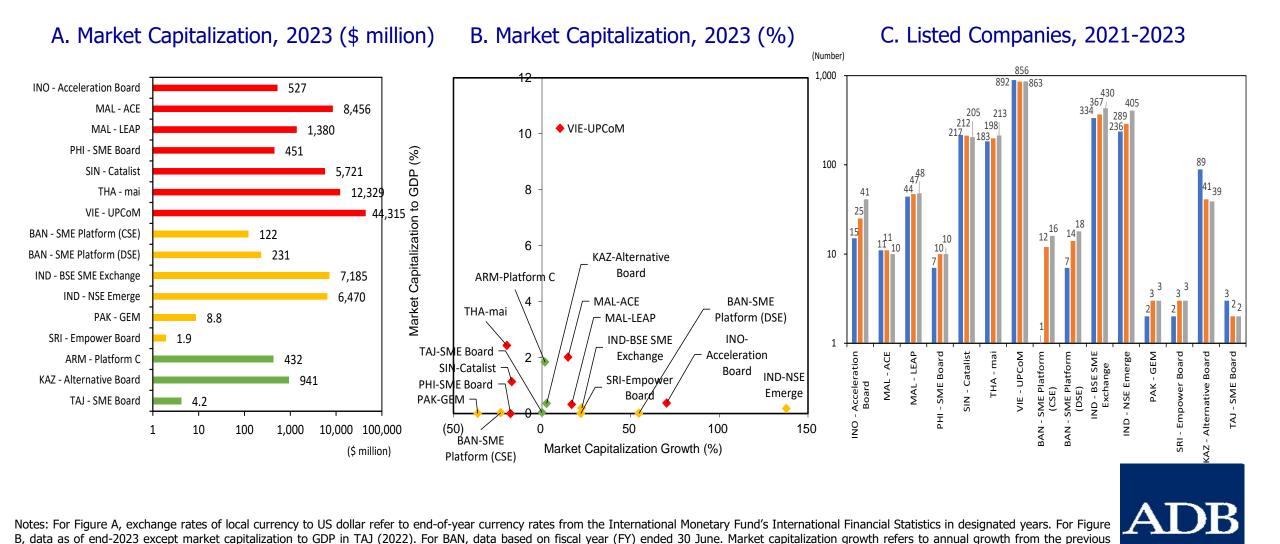
# The nonbank finance industry supplements bank lending, filling some MSME unmet financing demand. However, it is much smaller than bank lending, with higher nonperforming financing.



Notes: NBFI data vary by country: Armenia covers microfinance institutions and pawnshops; Azerbaijan (microfinance institutions and credit unions/cooperatives); Bangladesh (NBFIs regulated by Bangladesh Bank); Brunei Darussalam (finance companies and pawnshokers); Cambodia (microfinance institutions and leasing companies); Fiji (microfinance institutions); Georgia (microfinance institutions, credit unions/cooperatives, and pawnshops); India (NBFIs regulated by the Reserve Bank of India; MSME financing only); Indonesia (finance companies, microfinance institutions, and government pawnshops); Kazakhstan (microfinance institutions, credit unions/cooperatives, finance companies, and pawnshops); the Kyrgyz Republic (microfinance institutions, credit unions/cooperatives, finance companies); Lao PDR (microfinance institutions, pawnshops, and leasing companies); Malaysia (private equity, venture capital, factoring, and leasing companies); Nepal (microfinance institutions); Pakistan (microfinance institutions); Papua New Guinea (microfinance institutions, credit unions/cooperatives, and finance companies); the Philippines (credit unions/cooperatives, pawnshops, and nonstock savings and loans associations [NSSLAs]); Singapore (finance companies); Sri Lanka: (NBFIs regulated by the Central Bank of Sri Lanka); Tajikistan (microfinance institutions and nonbank credit institutions); Uzbekistan (microfinance institutions and pawnshops); Viet Nam (People's Credit Funds and microfinance institutions). Data refer to the latest available data until 2023 (end-of-year). For the share of NBFI financing to bank loans, data in 2022 for BAN, BRU, NEP, and TAJ, while data in 2023 for others. For NEP, data based on fiscal year (FY) ended 15 July.



Since 2017, many countries have been providing growth financing for innovative MSMEs as alternative financing to bank credit, such as Bangladesh, Indonesia, Kazakhstan, Pakistan, Sri Lanka, and Thailand.



14

year. For Figure C, blue bar for 2021, red bar for 2022, grey bar for 2023.

# Policies and Regulations

|                                      | Benchmark Regulation   | Focal Government Authority for MSMEs  | Key Policies and Regulations   |   |  |  |  |
|--------------------------------------|--|---|--|---|--|--|--|
|                                      | Deficilitate Regulation  | Total Government Authority for Molines  | MSME Development   | Financial Inclusion   |  |  |  |
| Developing Asia                      |  |   |  |   |  |  |  |
| Caucasus and Central Asia<br>Armenia | Law No.121 of 2000 on State Support for<br>Small and Medium Entrepreneurship   | Ministry of Economy   | Small and Medium Entrepreneurship<br>Development Strategy 2020–2024<br>(Government Decision No.1443 of 2020)   |   |  |  |  |
| Azerbaijan                           | Law on the Development of the Micro, Small and Medium Business (2 December 2022)   | Small and Medium Business Development<br>Agency (SMBDA), Ministry of Economy                            | Strategic Road Map for the Production of<br>Consumer Goods at the level of SMEs (SME<br>Roadmap)   |   |  |  |  |
| Georgia                              | the state support program for micro, small   | Ministry of Economy and and Sustainable<br>Development (MESD);     Enterprise Georgia, MESD             | SME Development Strategy of Georgia<br>2021–2025 and related Action Plans  | National Strategy of Financial Education 2016                                 |  |  |  |
| Kazakhstan                           | Kazakhstan dated 29 October 2015 No.375-V  | Ministry of National Economy;     DAMU JSC Entrepreneurship Development Fund                            | Development concept of small and medium-<br>sized enterprises until 2030<br>Development Strategy of the Damu Fund for<br>2024–2033   |   |  |  |  |
| Kyrgyz Republic                      | Law on State Support for Small Business, 2007  | Ministry of Economy and Commerce  | National Strategy "On the Development of the<br>Kyrgyz Republic for 2018–2040" (2018)  | Strategy for Improving Financial Inclusion for 2022–2026                      |  |  |  |
| Tajikistan                           | Law No.1107 on the Government Protection and Support of Entrepreneurship (2014)  | Ministry of Economic Development and Trade  | National Development Strategy of the<br>Republic of Tajikistan for 2030 (2016)   | National Strategy for Financial Inclusion for 2022–2026 (2022)                |  |  |  |
| Uzbekistan                           | Presidential Decree of 2023 "On measures to further improve the criteria for categorizing business entities, as well as tax policy and tax administration" | Ministry of Economy and Finance   | Development Strategy of New Uzbekistan for 2022–2026   | National Strategy for Increasing Financial Inclusion for 2021–2023            |  |  |  |
| South Asia<br>Bangladesh             | (No specific laws and regulations for MSMEs)   | Ministry of Industries  | SME Policy 2019 (September 2019)   | National Financial Inclusion Strategy of Bangladesh 2020–2024 (July 2019)     |  |  |  |
| India                                | Development (MSMED) Act 2006   | Ministry of Micro, Small, and Medium-Sized<br>Enterprises;     National Board for MSMEs                 | National Manufacturing Competitiveness<br>Programme (2005)     Scheme of Fund for Regeneration of<br>Traditional Industries (SFURTI) (2005–06)     Rajiv Gandhi Udyami Mitra Yojna (2008)     Public Procurement Policy for Goods and<br>Services Produced and Rendered by Micro<br>and Small Enterprises (2012) | National Strategy for Financial Inclusion 2019<br>2024                        |  |  |  |
| Nepal                                | Industrial Enterprises Act, 2020   | Nepal Planning Commission;     Ministry of Industries, Commerce and Supplies                            | 15th Five Year Plan 2019/20–2023/24  | Financial Inclusion Roadmap (2017–2022)                                       |  |  |  |
| Pakistan                             | (No specific laws and regulations for MSMEs)   | Ministry of Industries and Production;     Small and Medium Enterprise Development<br>Authority (SMEDA) | National SME Policy 2021     10-Year Cluster-Based Development Plan for the Growth of SME Sector (28 June 2024)  | ır  |  |  |  |
| Sri Lanka                            | Industrial Promotion Act, No.46 of 1990;<br>National Enterprise Development Authority<br>Act, No.17 of 2006  | Ministry of Industries;     National Enterprise Development Authority                                   | National Policy Framework for Small and<br>Medium Enterprise Development (2015)  | National Financial Inclusion Strategy for Sri<br>Lanka 2021–2024 (March 2021) |  |  |  |

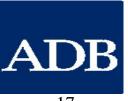
ADB

# Policies and Regulations

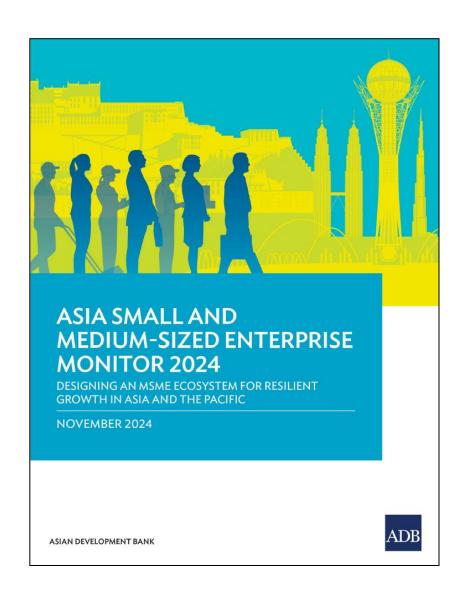
|  | Benchmark Regulation   |      | Focal Government Authority for MSMEs   |    | Key Policies and Regulations   |   |  |  |  |
|--|--|------|--|----|--|---|--|--|--|
|  | benchinark Regulation  |      | -ocal Government Authority for MoMES   |    | MSME Development   | Financial Inclusion   |  |  |  |
| <b>Southeast Asia</b><br>Brunei Darussalam | Darussalam Enterprise Order of 2016  | ı    | Ministry of Finance and Economy  |    | Economic Blueprint of Brunei Darussalam  | Financial Sector Blueprint 2016–2025  |  |  |  |
| Cambodia                                   | Law on Administration of Factory and<br>Handicraft;<br>Law on Toursim  |      | Ministry of Industry, Science, Technology and nnovation  |    | Small and Medium Enterprise Development<br>Policy and Five-year Implementation Plan<br>2020–2024   | National Financial Inclusion Strategy<br>2019–2025  |  |  |  |
| Indonesia                                  | Law No.20/2008 on Micro, Small and Mediumsized Enterprises   |      | Vinistry of Cooperatives and SMEs  |    | Creating Healthy, Strong, Resilient and<br>Independent Cooperatives and SMEs to<br>Contribute to the National Economy<br>(2015–2019 vison and mission)                 | National Strategy for Financial Inclusion (SNKI) (Presidential Regulation No.114 of 2020) |  |  |  |
| Lao People's Democratic Republic           | Decree No.42/PW2004 on the Promotion and<br>Development of Small and Medium-sized<br>Enterprises;<br>Law No.011/NA/2011 on Small and Medium<br>sized Enterprises Promotion;<br>Decree No. 25/GOL/2017 on Small and<br>Medium Enterprise Classification |      | Department of SME Promotion, Ministry of ndustry and Commerce  |    | Micro, Small and Medium Enterpries<br>Development Plan 2021–2025   | Lao PDR Financial Inclusion Roadmap<br>2018–2025  |  |  |  |
| Malaysia                                   | Corporation Malaysia Act 1995  | 2) 1 | Ministry of Entrepreneur and Cooperatives Development; National Entrepreneur and MSME Development Council; SME Corporation Malaysia (SME Corp. Malaysia) | 2) | National Entrepreneurship Policy 2030 (Dasa<br>Keusahawanan Nasional, DKN 2030)<br>MSME Strategic Plan 2030<br>SME Corp. Malaysia Business Strategic Plan<br>2022–2030 | r Second Financial Inclusion Framework<br>2023–2026                                       |  |  |  |
| Philippines                                | Magna Carta for Micro, Small, and Medium<br>Enterprises (1991), last amendment (2014)  | [    | Bureau of Small and Medium Enterprise<br>Development (BSMED), Department of Trade<br>and Industry  |    | Micro, Small and Medium Enterprise<br>Development Plan (2017–2022)   | National Strategy for Financial Inclusion<br>2022–2028                                    |  |  |  |
| Singapore                                  | Enterprise Singapore Board Act (2018)  | 1) [ | Ministry of Trade and Industry (MTI)   | 1) | MTI's Economic Strategy  |   |  |  |  |
|  |  | 2) E | Enterprise Singapore   | 2) | Enterprise Singapore's Strategic Plan  |   |  |  |  |
| Thailand                                   | SMEs Promotion Act B.E.2543 (2000), latest amendment in 2019   |      | Office of Small and Medium Enterprises<br>Promotion (OSMEP)  |    | SMEs Promotion Plan 2023–2027  | Financial Sector Master Plan Phase III<br>(2016–2020)                                     |  |  |  |
| Viet Nam                                   | and Madium sized Enterprises (SME Support  | •    | Vinistry of Planning and Investment (MPI)  Agency for Enterprise Development, MPI  |    | 9th Five-Year National Socio-Economic<br>Development Plan 2021–2025  | National Financial Inclusion Strategy to 202 (2020)                                       |  |  |  |
| The Pacific                                |  |      |  |    |  |   |  |  |  |
| Fiji                                       | Small and Micro Enterprises Development (Repeal) Act 2019 (December 2019)  |      | MSME Fiji, Ministry of Trade, Co-operatives,<br>Small and Medium Enterprises   |    | Micro, Small, and Medium Enterprise Fiji -<br>Policy Framework (June 2020)   | National Financial Inclusion Strategy 2022–2030   |  |  |  |
| Papua New Guinea                           | Small and Medium Enterprises Corporation<br>Act 2014   | 5    | Small and Medium Enterprise Corporation  |    | SME Policy 2016  | Third National Financial Inclusion Strategy 2023–2027 (April 2023)                        |  |  |  |
| Samoa                                      | (No specific laws and regulations for MSMEs)   | ١    | Ministry of Commerce, Industry, and Labour   |    | Micro, Small, and Medium Enterprises<br>Development Policy and Strategy 2020   | National Financial Inclusion Strategy for Samoa 2022/2023–2025/2026                       |  |  |  |

### To design an MSME ecosystem for resilient growth in Asia and the Pacific

- 1. **Focus on the sound development of services-oriented MSMEs** to generate more jobs and increase output.
- 2. **Promote business clustering** to expand MSME exports and incentivize local firms to pursue growth.
- Design a centralized policy framework on digitalizing MSMEs and provide related digital support.
- 4. **Build a gender responsive growth model** for MSME development.
- Create a base of green MSMEs using both appropriate non-financial support and innovative financing schemes.
- 6. **Encourage market-based financing for viable MSMEs** with balanced development of banking and nonbank finance industries.
- 7. **Develop statistically trackable MSME definitions.**



### For more details...



 Asia Small and Medium-Sized Enterprise Monitor 2024: Designing an MSME Ecosystem for Resilient Growth in Asia and the Pacific

#### Past editions:

Asia Small and Medium-Sized Enterprise **Monitor Series** 

https://www.adb.org/publications/series/asia-smallmedium-sized-enterprise-monitor



# Thank you for your attention.

For further questions:

Shigehiro Shinozaki

Senior Economist

Economic Research and Development Impact Department

Asian Development Bank

Email: sshinozaki@adb.org

