



TIME	AUDITORIUM HALL 1	AUDITORIUM HALL 2	AUDITORIUM HALL 3	AUDITORIUM HALL 4	PRIVATE DINING ROOMS (PDRS) 2-4	STAFF HUB	MAIN LOBBY
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WELCOME/CLOSING PROCUREMENT DEMYSTIFIED **IMPACT SESSION** BREAK IMMERSION SESSION INNOVATIONS TRAININGS



ASIAN DEVELOPMENT BANK
BUSINESS OPPORTUNITIES FAIR 2025
16-18 SEPTEMBER 2025 | ADB HEADQUARTERS, MANILA
QUALITY · INNOVATION · IMPACT


















DAY 1 - 16 SEPTEMBER 2025, TUESDAY

TIME	AUDITORIUM HALL 1	AUDITORIUM HALL 2	AUDITORIUM HALL 3	AUDITORIUM HALL 4	PRIVATE DINING ROOMS (PDRS) 2-4	STAFF HUB	MAIN LOBBY
2:30 – 2:40 P.M.	<div>BREAK</div>						<div> SHOWCASING OF OPPORTUNITIES Booths Open</div> <div>Share your views</div>
2:40 – 3:55 P.M.	<div> APPOINTMENT DESK One-on-One Meetings with Procurement Specialists</div>	<div>SPOTLIGHT ON SECTORS Project Immersion Sessions: Focus on Quality</div>		<div>CONNECTING PEOPLE Transport</div> <div>LEADING WITH PURPOSE Public Sector Management and Governance</div>			
3:55 – 4:10 P.M.		<div>Unurjargal Dalaikhuu, Transport Specialist, Sectors Department 1 (CW and EA) Ritu Mishra, Transport Specialist, Sectors Department 1 (Pacific) Sin Wai Chong, Transport Specialist, Sectors Department 1 (South Asia) Tomoaki Kawabata, Principal Transport Specialist, Sectors Department 1 (Southeast Asia) MODERATOR: Hiet Tran, Senior Procurement Specialist, PPFD</div>		<div>Laisiasa Tora, Principal Public Sector Specialist, Sectors Department 3 James Webb, Senior Public Sector Economist, Sectors Department 3 Muhammadi Boboev, Public Sector Specialist, Sectors Department 3 Alaysa Escandor, Public Management Officer, Sectors Department 3 Maria Joao P. Kaizeler,Principal Financial Management Specialist, PPFD MODERATOR: Mart Khaltarpurev, Principal Procurement Specialist, PPFD</div>			
4:10 – 5:25 P.M.		<div>COFFEE BREAK</div>		<div>BUILDING LIVEABLE CITIES Water and Urban Development</div> <div>EDUCATION. HEALTH. FUTURE. Human and Social Development</div>			
5:30 P.M.		<div>LAUNCH OF THE NEW COLLABORATIVE CONTRACT FOR O&M OF WATER</div> <div>Norio Saito, Senior Director, Water and Urban Development, Sectors Department 2 Allison Woodruff, Principal Water Security Specialist, Sectors Department 2 Stephane Bessadi, Senior Procurement Specialist, PPFD MODERATOR: Kevin Moore, Director, Procurement Division, PPFD</div>		<div>Laxmi Sharma, Unit Head, Project Admin, Sectors Department 2 Alain Morel, Principal Urban Development Specialist, Sectors Department 2 Maricar Reyes Barrogo, Senior Project Officer, Sectors Department 2 Kiyoshi Nakamitsu, Principal Urban Development Specialist, Sectors Department 2 Jaemin Nam, Senior Urban Development Specialist, Sectors Department 2 Jessie McComb, Senior Tourism Industry Specialist, Sectors Department 2 MODERATOR: Dharmesh Dawda, Senior Procurement Specialist, PPFD</div>		<div>Shamit Chakravarti, Director, Human and Social Development, Sectors Department 3 Ryotaro Hayashi, Senior Social Sector Economist, Sectors Department 3 Vasoontara S. Yiengprugsawan, Senior Universal Health Coverage Specialist (Service Delivery), Sectors Department 3 Xin Long, Principal Social Sector Specialist, Sectors Department 3 Alexo Esperato, Senior Health Specialist, Sectors Department 3 MODERATOR: Phillip Kalpaxis, Principal Procurement Specialist, PPFD</div>	
6:00 P.M.							
	<div>NETWORKING COCKTAILS Staff Hub</div> <div>Showcase of Participants’ LinkedIn Contest Videos Summary of the Day Opening of Networking Cocktails Aman Trana, Director General, PPFD</div>						
	 WELCOME/CLOSING	 PROCUREMENT DEMYSTIFIED	 IMPACT SESSION	 BREAK	 IMMERSION SESSION	 INNOVATIONS	 TRAININGS



DAY 2 - 17 SEPTEMBER 2025, WEDNESDAY

TIME	AUDITORIUM HALL 1	AUDITORIUM HALL 2	AUDITORIUM HALL 3	AUDITORIUM HALL 4	BRIEFING THEATER 2	MAIN LOBBY
9:00 – 10:00 A.M.	<div>APPOINTMENT DESK One-on-One Meetings with Procurement Specialists</div>	<div>Opening Remarks Galiya Ismakova, Director, PFP, PPFD Panel Discussion with Executing Agencies: How is quality and sustainability viewed? Brig. Gen (Retd) Md. Abdul Wohab, Project Director, DMRTDP (Lines-): Southern Route [PRF], Bangladesh Chea Chanrithy, Procurement Officer, Electricité Du Cambodge (EDC), Cambodia Apisai Ketenilagi, Chief Executive Officer, Fiji Roads Authority, Fiji MODERATOR: Galiya Ismakova, Director, Procurement Division, PPFD</div>				<div>SHOWCASING OF OPPORTUNITIES <i>Booths Open</i></div>
10:00 – 10:30 A.M.		<div>COFFEE BREAK</div>				
10:30 – 11:45 A.M.		<div>SPOTLIGHT ON SECTORS Project Immersion Sessions: Focus on Quality</div> <div><div><div>SUSTAINABLE GROWTH Climate Change and Sustainable Development Department (CCSD) Introduction to ADB's Climate Program Noelle O'Brien, Director, Climate Change, CCSD Low Carbon Transition Kate Hughes, Low Carbon Transition Lead, CCSD Private Sector Climate Transition William Battye, Senior Climate Change Specialist, CCSD Carbon Markets Takeshi Miyata, Senior Climate Change Specialist (Climate Action Catalyst Fund), CCSD Introducing ADB's Approach to Scaling-up Adaptation Arghya Sinha Roy, Director, Climate Change, CCSD Fiscal Resilience Initiative Nanki Kaur, Senior Climate Change Specialist, CCSD Investing in Coastal Resilience Alessio Giardino, Senior Climate Change Specialist (Coastal Adaptation), CCSD Investing in Environment Alvin Lopez Principal Operations Coordination Specialist (Environment), CCSD MODERATOR: Kevin Moore, Director, Procurement Division, PPFD</div><div><div>GOING DIGITAL Digital Sector Antonio Zaballos, Director, Digital Sector, Sectors Department 2 Soma Misra, Procurement Specialist, Sectors Department 2</div><div><div>PRIVATE SECTOR OPERATIONS Jamie Kho, Results Management Specialist, Private Sector Operations Department</div><div><div>OFFICE OF MARKETS DEVELOPMENT AND PUBLIC-PRIVATE PARTNERSHIP Rosemary Ong, Principal Markets Development Advisory Specialist, OMDP MODERATOR: Prasath Sanjeewa, Procurement Specialist, PPFD</div></div></div></div></div></div>				
11:45 A.M. – 12:45 P.M.	<div>LUNCH BREAK</div>					
12:45 – 1:45 P.M.		<div>PROCUREMENT INNOVATION SESSIONS</div> <div><div><div>SUSTAINABLE PROCUREMENT: Your Edge in Bidding and Tendering: Understanding ADB's Sustainable Procurement Considerations Jesper Pedersen, Director, Procurement Division, PPFD Dawa Choki, Procurement Specialist, PPFD Anita Kumari, Procurement Officer, PPFD Chitoshi Izumi, Procurement Specialist, PPFD MODERATOR: Jenny Chu, Procurement Specialist, PPFD</div><div><div>SMART SYSTEMS, STRONGER PARTNERSHIPS: e-Government Procurement Galiya Ismakova, Director, Procurement Division, PPFD Mart Khaltarpurev, Principal Procurement Specialist, PPFD Yangzom, Procurement Specialist, PPFD Soma Misra, Senior Digital Specialist, Sectors Department 2 Genmaries S. Entredicho-Caong, Executive Director, PS-DBM, Phil-GEPS Saimoni Veramu, Head of Fiji Procurement Office (video) MODERATOR: Eungkeol Kim, Senior Procurement Specialist, PPFD</div><div><div>SAFEGUARDS SESSION: ADB's New Environmental and Social Framework: Key to Project Success Beatrice Yulo Gomez, Director, Office of Safeguards Felix Oku, Principal Safeguards Specialist, Office of Safeguards</div><div><div>GENDER SESSION Malika Shagazatova, Senior Social Development Specialist (Gender and Development), CCSD MODERATOR: Stephane Bessadi, Senior Procurement Specialist, PPFD</div></div></div></div></div></div>				



WELCOME/CLOSING



PROCUREMENT DEMYSTIFIED



IMPACT SESSION



BREAK



IMMERSION SESSION
















INNOVATIONS



TRAININGS



DAY 2 - 17 SEPTEMBER 2025, WEDNESDAY

TIME	AUDITORIUM HALL 1	AUDITORIUM HALL 2	AUDITORIUM HALL 3	AUDITORIUM HALL 4	BRIEFING THEATER 2	MAIN LOBBY
1:45 – 2:45 P.M.	<div>APPOINTMENT DESK <i>One-on-One Meetings with Procurement Specialists</i></div>	<div>PROCUREMENT DEMYSTIFIED: <i>Identifying Business Opportunities on ADB's Website</i> Julian Alexander Doczi, Procurement Specialist, PPFD</div>	<div>PROCUREMENT DEMYSTIFIED: <i>Anticorruption, Integrity, and Complaints</i> Noel Anderson, Integrity Specialist, OAI Jung Min Han, Senior Integrity Specialist, OAI PROCUREMENT-RELATED COMPLAINTS Sarah Colacci, Principal Procurement Specialist, PPFD MODERATOR: Sarah Colacci, Principal Procurement Specialist, PPFD</div>	<div>KNOWLEDGE SHARING HEALTH AND SAFETY Michael Sam Lopez, Head, Health and Safety, ACCIONA COOPERATION FOR QUALITY Sebastiano Mancuso, Network Manager, ICA World Sagar Gubbi, CEO, Ecoforge DIGITAL TWIN WATER MODELING Michael Samuel, Founder, President, And CEO, Nobel Systems Dona Tajora, Business Development Manager, Nobel Systems Elaine C. Thomas Unit Head, FCAS and SIDS Climate Change And Sustainable Development department MODERATOR: Doniyor Mukhammadaliyev, Procurement Specialist, PPFD</div>	<div>SHOWCASING OF OPPORTUNITIES <i>Booths Open</i></div>	
2:45 – 3:00 P.M.						
3:00 – 4:00 P.M.						
		<div>BREAK</div>				
		<div>PROCUREMENT DEMYSTIFIED: <i>Consultants' Clinic</i> INTRODUCTION Steven Gillard, Head of Consulting Services Unit, PPFD CONSULTANT MANAGEMENT SYSTEM 2 (CMS2) Mary Hazel Sanchez, Procurement Specialist, PPFD CMS DEMO Cristina dela Peña, IT Trainer, Information Technology Department Angie Ignacio, Change Manager, Change, Communications, and Digital Capability (C3), Information Technology Department</div>	<div>WORK WITH US: <i>Career Opportunities with ADB (c/o BPMSD)</i> Paul Houston, Senior Human Resource Specialist, Budget, People, and Management Systems Department</div>			
4:00 – 4:15 P.M.						
4:15 – 5:00 P.M.						
		<div>BREAK</div>				
		<div>PROCUREMENT DEMYSTIFIED: <i>Opportunities for Civil Society, Academia, and Nongovernment Organizations</i> Haidy Ear-Dupuy, Unit Head, NGOC Steven Gillard, Head of Consulting Services Unit, PPFD MODERATOR: Emma Walters, Senior Social Development Specialist, NGOC</div>	<div>ADB'S INSTITUTIONAL PROCUREMENT OPPORTUNITIES Asghar Ali, Advisor, CSD and Head, Procurement and Contracts Admin Unit concurrently Officer-In-Charge, OPEC Nadia Abbas, Principal IT Procurement and Contracts Specialist, CSD San Man Mu, Principal Procurement and Contracts Specialist, CSD MODERATOR: Ha Thu Le, Procurement and Contracts Specialist, CSD</div>			
5:00 – 5:45 P.M.			<div>CLOSING PLENARY [AND AWARDS] PROCUREMENT: MOVING FORWARD Jeff Taylor, Deputy Director General and Chief Procurement Officer, PPFD MODERATOR: Galiya Ismakova, Director, Procurement Division, PPFD</div>		<div>CLOSING OF BOOTHS</div>	



WELCOME/CLOSING



PROCUREMENT DEMYSTIFIED



IMPACT SESSION



BREAK



IMMERSION SESSION






















INNOVATIONS



TRAININGS



DAY 3 - 18 SEPTEMBER 2025, THURSDAY | Post-BOF Sessions: Procurement Trainings/Workshops

TIME	AUDITORIUM HALL 1	AUDITORIUM HALL 2	AUDITORIUM HALL 3	AUDITORIUM HALL 4	BRIEFING THEATER 2
9:00 – 10:30 A.M.	<div>MAKING YOUR BEST [STRONGEST] PROPOSAL Understanding Bidding Documents to Prepare Competitive Bids 1ST GROUP Keiko Koiso, Principal Procurement Specialist, PPFD</div>	<div>MAKING YOUR BEST [STRONGEST] PROPOSAL Understanding Bidding Documents to Prepare Competitive Bids 2ND GROUP Hiet Tran, Senior Procurement Specialist, PPFD</div>	<div>INSIDE THE RFP: A Consultant's Guide to ADB Procurement Process 2ND GROUP Julian Doczi, Procurement Specialist, PPFD</div>	<div>ADB'S NEW SAFEGUARDS POLICY: Environmental and Social Framework (ESF) 1ST BATCH Darshani de Silva, Principal Safeguards Specialist (Environment), Office of Safeguards Felix Oku, Principal Safeguards Specialist, Office of Safeguards</div>	<div>INSIDE THE RFP: A Consultant's Guide to ADB Procurement Process 1ST GROUP Eduard Chil-Akopyan, Procurement Specialist, PPFD</div>
10:30 – 11:00 A.M.	<div>COFFEE BREAK</div>				
11:00 – 12:00 P.M.	<div>EVALUATING FOR EXCELLENCE Merit Point Criteria 1ST GROUP Prasath Sanjeewa, Procurement Specialist, PPFD</div>	<div>EVALUATING FOR EXCELLENCE Merit Point Criteria 2ND GROUP Dharmesh Dawda, Senior Procurement Specialist, PPFD</div>	<div>INSIDE THE RFP: A Consultant's Guide to ADB Procurement Process 2ND GROUP Julian Doczi, Procurement Specialist, PPFD</div>	<div>ADB'S NEW SAFEGUARDS POLICY: Environmental and Social Framework (ESF) 1ST BATCH Beatrice Yulo Gomez, Director, Office of Safeguards Felix Oku, Principal Safeguards Specialist, Office of Safeguards Darshani de Silva, Principal Safeguards Specialist (Environment), Office of Safeguards</div>	<div>INSIDE THE RFP: A Consultant's Guide to ADB Procurement Process 1ST GROUP Eduard Chil-Akopyan, Procurement Specialist, PPFD</div>
12:00 – 1:30 P.M.	<div>LUNCH BREAK</div>				
1:30 – 3:00 P.M.		<div>DISPUTE AVOIDANCE AND RESOLUTION: Leveraging Dispute Avoidance and Resolution for Enhanced Project Quality and Delivery Sina Veliloglu, Senior Procurement Specialist, PPFD Thierry Linares, Senior Managing Director, FTI Consulting</div>	<div>INSIDE THE RFP: A Consultant's Guide to ADB Procurement Process 3RD GROUP Eduard Chil-Akopyan, Procurement Specialist, PPFD</div>	<div>ADB'S NEW SAFEGUARDS POLICY: Environmental and Social Framework (ESF) 2ND BATCH Takako Morita, Principal Safeguards Specialist, Office of Safeguards (tbc) Darshani de Silva, Principal Safeguards Specialist (Environment), Office of Safeguards Felix Oku, Principal Safeguards Specialist, Office of Safeguards</div>	
3:00 – 3:30 P.M.	<div>COFFEE BREAK</div>				
3:30 – 4:30 P.M.			<div>INSIDE THE RFP: A Consultant's Guide to ADB Procurement Process 3RD GROUP Eduard Chil-Akopyan, Procurement Specialist, PPFD</div>	<div>ADB'S NEW SAFEGUARDS POLICY: Environmental and Social Framework (ESF) 2ND BATCH Beatrice Yulo Gomez, Director, Office of Safeguards Darshani de Silva, Principal Safeguards Specialist (Environment), Office of Safeguards Felix Oku, Principal Safeguards Specialist, Office of Safeguards Takako Morita, Principal Safeguards Specialist, Office of Safeguards</div>	
	<div>END</div>				