

WELCOME/CLOSING

PROCUREMENT DEMYSTIFIED



## ASIAN DEVELOPMENT BANK BUSINESS OPPORTUNITIES FAIR 2025 16-18 SEPTEMBER 2025 | ADB HEADQUARTERS, MANILA QUALITY · INNOVATION · IMPACT



TRAININGS

## DAY 2 - 17 SEPTEMBER 2025, WEDNESDAY

TIME	AUDITORIUM HALL 1	AUDITORIUM HALL 2	AUDITORIUM HALL 3	AUDITORIUM HALL 4	BRIEFING THEATER 2 M	AIN LOBBY
9:00 - 10:00 A.M.	APPOINTMENT DESK One-on-One Meetings with Procurement Specialists	Panel Discussio  How is quality an  EAs - BAN, CAM,	ks Director, PFP, PPFD  n with Executing Agencies: d sustainability viewed? IND, PARD  er Pedersen, Director,			SHOWCASING OF OPPORTUNITIES Booths Open
10:00 – 10:30 A.M.		COFFEE BREA	ΔK			
10:30 - 11:45 A.M.	SPOTLIGHT ON SECTORS Project Immersion Sessions: Focus on Quality					
		c/o Climate Change and Sustain Department Noelle O'Brien, Director, Clim MODERATOR: Kevin Moore, Di Procurement Division, PPFD	ar Economy  nable Development Sectors II Soma M Departm  Jamie K Private S  MODE	GOING DIGITAL Digital Sector  Department 2 Lisra, Senior Digital Specialist, Sectors ment 2  GOING DIGITAL Private Sector Operations  Cho, Results Management Specialist, Sector Operations Department  GOING DIGITAL Office of Markets Development and Public-Private Partnership  RATOR: Prasath Sanjeewa, Procurement alist, PPFD		Share your views
11:45 A.M 12:45 P.M.	LUNCH BREAK					
12:45 – 1:45 P.M.		PROCUREMENT	NNOVATION SESSIONS			
		Sustainable Procurement	Tendering: Understanding ADB's Considerations  occurrement Division, PPFD	SMART SYSTEMS, STRONGER PARTNERSHIPS: e-Government Procurement  OPENING REMARKS Galiya Ismakova, Director, Procurement	SAFEGUARDS SESSION: ADB's New Environmental and Social Framework: Key to Project Success  Beatrice Yulo Gomez, Director, Office of Safeguards	
		Dawa Choki, Procurement Sp Anita Kumari, Procurement C	Officer, PPFD	Division, PPFD  Mart Khaltarpurev, Principal Procurement Specialist, PPFD	Felix Oku, Principal Safeguards Specialis Office of Safeguards	rt,
		MODERATOR: Jenny Chu, Proc	curement Specialist, PPFD	Yangzom, Procurement Specialist, PPFD Genmaries S. Entredicho-Caong, Executive Director, PS-DBM, Phil-GEPS Saimoni Veramu, Head of Fiji Procurement Office (video) Representatives from TenderLink (video) MODERATOR: Eungkeol Kim, Senior Procurement Specialist, PPFD	Malika Shagazatova, Senior Social Development Specialist (Gender and Development)  MODERATOR: Stephane Bessadi, Senior Procurement Specialist, PPFD	

BREAK

IMMERSION SESSION

INNOVATIONS

IMPACT SESSION





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**AUDITORIUM HALL 1 AUDITORIUM HALL 2 AUDITORIUM HALL 3 AUDITORIUM HALL 4 BRIEFING THEATER 2** MAIN LOBBY TIME **(a)** 1:45 - 2:45 P.M. ₽ 8 8 Identifying Business Opportunities on ADB's Website Anticorruption, Integrity, and Complaints APPOINTMENT DESK SHOWCASING OF Julian Alexander Doczi, Procurement Specialist, PPFD Michael Sam, Head, Health and Safety, Noel Anderson, Integrity Specialist, OAI One-on-One Meetings with **OPPORTUNITIES** ACCIONA (H&S) **Procurement Specialists** Jung Min Han, Senior Integrity Specialist, **Booths Open** Sebastiano Mancuso, Network Manager, OAI ICA World PROCUREMENT-RELATED COMPLAINTS Sagar Gubbi, CEO, Ecoforge (cooperation Sarah Colacci, Principal Procurement for quality) Specialist, PPFD **Downer Group** (Recyclability) MODERATOR: Sarah Colacci, Principal MODERATOR: Doniyor Mukhammadaliyev, **Procurement Specialist, PPFD Procurement Specialist, PPFD** 2:45 - 3:00 P.M. BREAK 3:00 - 4:00 P.M. Career Opportunities with ADB (c/o BPMSD) **INTRODUCTION Steven Gillard, Head of Consulting** Paul Houston, Senior Human Resource Services Unit, PPFD Specialist, Budget, People, and Management Systems Department Mary Hazel Sanchez, Procurement Specialist, Share your views PPFD- CMS Cristina dela Peña, IT Trainer, Information Technology Department - CMS Demo Angie Ignacio, Change Manager, Change, Communications, and Digital Capability (C3), Information Technology Department - CMS Demo 4:00 - 4:15 P.M. BREAK 4:15 - 5:00 P.M. Opportunities for Civil Society, Academia, and Nongovernment Organizations Haidy Ear-Dupuy, Unit Head, NGOC Asghar Ali, Advisor, CSD and Head, Procurement and Contracts Admin Unit Steven Gillard, Head of Consulting Services Unit, PPFD concurrently Officer-In-Charge, OPEC Moderator: Emma Walters, Senior Social Development Nadia Abbas, Principal IT Procurement and Specialist, NGOC **Contracts Specialist, CSD** San Man Mu, Principal Procurement and **Contracts Specialist, CSD** MODERATOR: Ha Thu Le, Procurement and **Contracts Specialist, CSD** CLOSING PLENARY [AND AWARDS] PROCUREMENT: MOVING FORWARD CLOSING OF BOOTHS 5:00 - 5:45 P.M. Jeff Taylor, Deputy Director General and Chief Procurement Officer, PPFD MODERATOR: Galiya Ismakova, Director, Procurement Division, PPFD















