

## Steadfast Professional Development Days

### Broker Best Practice 5: Regulation – Shaping the Future

Supporting you with all you need to know to be the best broker you can be this year & beyond

**March/April 2022**

**Agenda – Mackay, Brisbane, Perth, Adelaide, Melbourne, Launceston, Hobart, Albury, Canberra, Sydney**

**Presenters:** Glenn Schultz, Sheila Baker, Graham Cassidy, Nick Cook

8:30 am	<b>Arrival coffee and tea – Sponsor Expo</b>	30 mins
9:00 am	<b>Introduction &amp; agenda</b>	10 mins
9:10 am	<ul style="list-style-type: none"> <li>A look at the regulatory year just passed &amp; the year ahead – what should you have in place now?</li> <li>Working group activity</li> </ul>	25 mins
9:35 am	<ul style="list-style-type: none"> <li>New insurance broking and premium funding Codes of Practice – what you need to know in respect to the final draft of both codes</li> </ul>	20 mins
9:55 am	<ul style="list-style-type: none"> <li>Steadfast Positions – how do they support good broking?</li> <li>The voice of the customer</li> </ul>	25 mins
10:20 am	<b>Morning tea – Sponsor Expo</b>	40 mins
11:00 am	<ul style="list-style-type: none"> <li>The move is on – transition from General to Personal Advice</li> </ul>	25 mins
11:25 am	<ul style="list-style-type: none"> <li>Inquiry into broker remuneration – the future of commissions</li> <li>Working Group Activity</li> </ul>	25 mins
11:50 am	<ul style="list-style-type: none"> <li>Attracting &amp; Retaining talent – will the “big resignation” impact insurance broking?</li> </ul>	25 mins
12:15 pm	<ul style="list-style-type: none"> <li>Culture is key   The Insurance Brokers Code Compliance Committee Report</li> </ul>	25 mins
12:40 pm	<b>Lunch – Sponsor Expo</b>	65 mins
1:45 pm	<ul style="list-style-type: none"> <li>COVID BI Claims Update</li> </ul>	20 mins
2:05 pm	<ul style="list-style-type: none"> <li>Misrepresentation &amp; Duty of Disclosure</li> </ul>	20 mins
2:25 pm	<ul style="list-style-type: none"> <li>Open Forum &amp; Workgroup Activity</li> </ul>	20 mins
2:45 pm	<b>Key information to take away</b>	10 mins
2:55 – 3pm	<b>Wrap up &amp; close</b>	5 mins

#### CPD Rating

Total time (including breaks) = 6 hrs, 30 mins

CPD content = 255 mins - (4.25 hrs)

**CPD points = 4.25**