# MASTERINGSAP Connect Event Program 2024

November **11-12** 2024

## **Royal Pines Resort, Gold Coast**

Enterprise Asset Management | Supply Chain Management | Procurement

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## **All Communities**

## Thank you to the Advisory Committee for their expertise & guidance



## Natalie Gordon

Principal SAP Functional Analyst, Queensland Department of Education



Sam Dureau General Manager, Program Planning & Integration, Brisbane City Council



Chris Butler SAP Maintenance Systems Manager, GrainCorp Limited



**Jeff Buckett** Principal – Work Management, AGL Energy Ltd



**Phil Dunlea** Principal SAP Process, Technology Team, Aurizon



Karly Love Principal SAP Functional Analyst, Queensland Department of Education



**Todd Lindner** Distribution Project Manager, SA Power Networks



Rob Whitehead

Maintenance Process and Systems Lead – Generation, Origin



Hilton Hunter

Director Business Integration EAM - Defence ERP, Department of Defence Australia



**Colleen Moloney** Business Capability Manager, Sanitarium



Mark Lacey Commercial Manager, Glencore Coal Assets Australia



**Paul Hesford** Deputy CFO, Department of Transport and Main Roads



Arvind Choudhary Senior SAP Functional Analyst, SA



Jason Egan

Australian Business Unit - Digital Core Program Manager, Chevron Australia

## MASTERING SAP

## Thank you to the Advisory Committee for their expertise & guidance



Charlie Sleiman Data Governance Lead, Endeavour Energy

, Endeavour



**Dean Rennie** Manager Logistics Management Information Systems, New Zealand Defence Force



Kendall Nicholas Founder & CEO, KLN Advisory & Consulting



Nicole Cutler

Director Procurement Capability & Governance, TAFE NSW



#### John Dwyer

Global Product and Functional Architect, BTP, Rizing EAM - A Wipro Company



## Mastering SAP Connect Agenda

#### **Sunday 10 November**

From 2.00pm	Pre-registration
2.30pm - 4.30pm	Industry "Birds of a Feather" Sessions (BoFs)
From 6.00pm	Welcome Event

#### Monday 11 November

From 7.30am	Conference Registration
8.30am – 6.00pm	Conference Day One
6.00pm – 8.00pm	Networking Dinner

#### **Tuesday 12 November**

From 7.30am	Arrival Tea & Coffee
8.30am – 4.30pm	Conference Day Two

#### Industry "Birds of a Feather" Sessions (BoFs)

Our Industry "Birds of a Feather" Sessions (BoFs) are a must attend.

Birds of a Feather sessions are informal expert-facilitated gatherings of individuals within industry groups, who wish to discuss topics pertinent to that industry in a "unconferenced", crowd sourced, content-delivery-light, pre-planned way.

Running from 2.30pm – 4.30pm on Sunday 10th November, four industry groups will assemble (subject to change):

- Rail & Transport
  - Utilities
  - Defence & Public Sector
  - Mining & Resources

So, if you are coming to the conference please join us on Sunday afternoon. Whether you plan to listen, network or share some of your pressing challenges, come meet up with your people to start the conference experience.

## **Royal Pines Resort, Gold Coast**

The Mastering SAP has booked the whole resort for the Connect event attendees.

But event accommodation is limited & filling up fast

Book your hotel room at Royal Pines ASAP for the special Mastering SAP rate starting from \$290 per room + \$30 breakfast per person.

Book direct with the hotel here.









Program and speakers subject to change, please check the website for updates

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## Inspirational Keynote: Last Man Standing



Steven Bradbury Keynote Speaker

Steven Bradbury's unlikely victory at the 2002 Salt Lake City Winter Olympics became iconic when a finallap crash took out his four rivals, allowing him to win gold. Though seen as lucky, Bradbury's win was the result of understanding his limitations and the unpredictable nature of short track racing. He stayed on his blades when it mattered most, earning global admiration for his humility and honesty. Bradbury sees his victory not as a fluke but as a reward for a decade of hard work and perseverance.

The phrase 'Doing a Bradbury' entered Australian slang, symbolizing seizing opportunities when they arise. Bradbury believes success, whether in business or sport, relies on a strong support team. His gold medal was possible thanks to his team, including his coach, parents, and teammates, even though they weren't on the ice with him.

Bradbury emphasizes the importance of an efficient behind-the-scenes team and overcoming Australia's "tall poppy syndrome," where people hesitate to share their successes. Every organization succeeds or fails based on how its people, systems, and processes work together.

PEOPLE & SKILLS PLANNING & SCHEDULING



Program and speakers subject to change, please check the website for updates



## Connecting Your Vision to Reality – Today and Tomorrow



#### Ralf Vath

VP, Head of Product SAP Digital Supply Chain Cloud – Operate, SAP

Connecting every part of your organisation is crucial to unlocking new levels of success. Ralf Vath, Vice President, Head of Product SAP Digital Supply Chain Management at SAP will share practical strategies on how SAP solutions and business AI can play a part in bridging the gap between your company's vision and execution – today and in the future.

Ralf will outline how AI can revolutionise your business processes, and the ways emerging technologies like digital twins can boost connectivity across your supply chain and asset management.

Join us to learn how building stronger connections within your business can lead to growth, agility, and long-term success – and how your SAP technology stack can support those strategies.

Key Takeaways:

- Strategic Insights: Get a clear picture of SAP's strategic direction, key investment areas, and the latest industry trends.
- Integrated Operations: Discover how SAP is enhancing core ERP processes to better link strategic, tactical, and operational planning.
- The Role of AI: See how AI can make your business practices more efficient and effective.
- Digital Transformation: Understand how digital twins can improve information flow, interoperability, and traceability across your entire business.

ARTIFICIAL INTELLIGENCE	INDUSTRY 4.0 & INNOVATION
PREDICTIVE & SAP IAM	SAP S/4HANA

When Data Wins Championships: How Success in Sports Now Depends on Data and How You Can Learn the Business Lessons Hidden in Their Approach



Adir Shiffman Executive Chairman, Catapult Sports

When Argentina and France faced off in the World Cup final, they shared a common secret weapon: data and analytics technology from Melbourne-based Catapult Sports. Catapult has become one of the world's largest sports technology companies, with revenues exceeding \$100 million and growing rapidly. Over 3,000 teams in more than 100 countries, including the NFL, AFL, NRL, and English Premier League, rely on Catapult's software to keep players fit, maximize performance, and win championships.

This competitive edge is so significant that entire leagues often adopt Catapult's technology. Businesses are now learning from pro sports, using data analytics to drive success in their own fields. Identifying the right data and extracting actionable insights are crucial to winning, whether in sports or business.

- The central role of data in elite sports.
- How teams use different modalities to maximize performance (e.g., AFL).
- Integrating data streams for powerful insights.
- Discovering unexpected competitive advantages (e.g., NFL).
- Using data to create compelling narratives (e.g., NRL/Ch9).
- Fun and interesting discoveries and their impact on teams and athletes





## Practically Speaking: Real-world use of AI in Asset Intensive Organisations



Anya FitzGibbon

Head of Data Governance & Delivery, Endeavour Energy

Endeavour Energy are on a mission to accelerate Al use at scale and pace across the organisation. The Al Accelerator initiative is a catalyst for building data appreciation, drive data clean-up and instil a common understanding of data quality importance across the business. This program is making great strides and will share how the Al strategy, using Azure Open Al is positioning the business to take full advantage of Al.

Learn how AI opportunities have been identified across Endeavour Energy's asset lifecycle to streamline and breakdown siloed pockets of repetitive work. This session will share the "how" of the AI Accelerator Program, the AI playbook and design thinking approach that is driving tangible outcomes to optimise work scheduling, safety, and access design. You'll even see some awesome demos.

Key Takeaways:

- Why develop an AI Strategy when you're already using AI?
- How to uplift an organisation's AI Literacy
- The Why, How and What of an AI Accelerator model

CASE STUDY	ARTIFICIAL INTEL	LIGENCE	PREDICTIVE	& SAP IAM
MASTER DATA	SAP S/4HANA	PLANNIN	IG & SCHEDUI	
INDUSTRY 4.0	& INNOVATION	END USE	R SESSION	

## Norm + ChatGPT: Unleashing the Power of Co-Intelligence



Norm Poynter Independent Thought Leader

ChatGPT returns to the Gold Coast, ready to defend its title in the SAP EAM "Battle of Champions" against seasoned SAP expert Norm Poynter. The 2023 showdown was legendary as Chat, the fresh contender, went toe-to-toe with veteran Norm. Now, in 2024, Chat has become a game-changer, growing in intelligence and influence with each new challenge. Norm, however, relies on experience, problem-solving, and 25+ years of being in the trenches. But what if these fierce competitors joined forces?

In this live demo, witness the fusion of human expertise and cutting-edge AI as Norm and Chat showcase the future of SAP EAM.

Are these former rivals stronger together? You decide.

ARTIFICIAL INTELLIGENCE INDUSTRY 4.0 & INNOVATION





## The Value of an Integrated Demand Plan – for Asset Managers AND Product Managers



#### Hemant Biradar

Sr. Customer Advisory – Supply Chain, SAP Australia / New Zealand

Understanding future demand is crucial across all industries, enhancing supply chain planning and inventory optimization. SAP Integrated Business Planning (IBP) transcends the limitations of traditional ERP systems by integrating historical and forecast data to create a comprehensive demand plan.

This approach supports optimized inventory, purchasing, and resource planning, and refines ERP processes like Material Requirements Planning. Key benefits include reduced asset outages, improved purchasing decisions, lower transportation and warehousing costs, decreased working capital through inventory optimization, and enhanced data quality with Machine Learning.

#### Key Takeaways:

- Understand the value of planning and forecasting with Integrated Business Planning (IBP) compared to traditional ERP approaches
- See a demonstration of the latest capability, including standard integration to S/4HANA Asset Management
- Gain visibility of the latest strategy and roadmap

SAP S/4HANA	PLANNING	& SCHEDU	ILING	
REPORTING & A	NALYTICS	SAP IBP	ARTIFICIAL	INTELLIGENCE
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# Will AI help the MRO Supply Chain make significant gains in reducing RISK and COST?



Tim McLain

Chief Strategy Officer | MRO Materials Management, Lexin Solutions

Background: Al functionality and capability has not been well communicated as to how it will improve the MRO Supply Chain. This presentation will help to close the gap on what's here and what's coming!

Foreground: This presentation will focus on explaining and educating the audience on how AI is being used and could be used to help improve the MRO Supply Chain to reduce RISK and COST, up to the week of the presentation (because everything is moving QUICK)! All supply chains are desperate for quick, accurate, and consistent information with as much advance notice as possible, but when the data that drives your supply chain is changing regularly how do you remaining flexible without stocking too much of everything to meet the demand signal?! This is a key question.

Back to RISK and COST...it's a delicate balance! As industries move to electrification, spare parts will need to be changed as operations change, how well have you connected your supply chain to cope with the changes that are coming???

- · How is AI being used in MRO materials management
- How can/will AI be used to improve MRO Materials Management...based on what we know now.
- Discussing the WHY AI is needed and wanted to drive down RISK and COST, but HOW?!

ARTIFICIAL INTEI	LIGENCE	INDUSTRY 4.0 8	INNOVATION	MOBILITY
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REPORTING & AN	IALYTICS			



## **All Communities**



## Aligning Business Plans and SAP Roadmap as Part of Hydro Tasmania's Internal Customer Value Journey



Troy Goldner SAP Delivery Lead, Hydro Tasmania

Managing Hydro Tasmania's SAP ecosystem through a 12-month capital planning process has primarily focused on technology rather than delivering customer value. In February 2023, Hydro's IT Leadership team identified functional gaps using the CoBiT model and implemented Plan, Build, Run to support a new IT working structure. Feedback from a CIO Survey and Employee Engagement Surveys highlighted the need to uplift internal SAP capabilities.

In November 2023, a formal Centre of Expertise (CoE) assessment identified 44 recommendations. To support Hydro Tasmania's IT strategy, a three-year plan was developed, establishing an SAP Centre of Expertise. Listening to the business and maximizing SAP investment for an asset-intensive organization involved practical steps to ensure successful SAP delivery beyond IT teams.

Key Takeaways:

- Implementation of an SAP CoE to enhance end-user SAP capability.
- Lessons from cultural evolution, new ways of working, and developing a common language for business engagement.
- Aligning business plans with SAP roadmaps to deliver customer value and foster business enthusiasm for SAP, matching the passion of the SAP Delivery Team.

SAP S/4HANA	PEOPLE & SKILLS	CASE STUDY
END USER SES	SION	



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## MASTERING SAP Connect

## Enterprise Asset Management

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## Understanding the SAP Scheduling Portfolio Roadmap



#### Ryan Jones

Solution Owner for SAP Asset & Service Management, SAP

This presentation features an in-depth overview of SAP's latest features and future plans for scheduling solutions. Learn about the newest enhancements in maintenance and service scheduling and dispatch. We will also provide a comprehensive overview of the roadmap, addressing topics such as schedule management and the incorporation of AI to enhance end-user intelligence and optimize schedules.

Gain insights into how AI is currently being utilised in scheduling, upcoming developments, and how these advancements can streamline workflows and improve the quality maintenance and service schedules. Additionally, we will cover significant ENR topics in our roadmap, including crew management, GIS and map support, and mid-term tactical integrated maintenance demand and supply planning, all designed to enhance our scheduling portfolio

Key Takeaways:

- Attendees will gain a deep understanding of SAP's latest enhancements in maintenance and service scheduling and dispatch.
- Discover how AI is currently utilized in scheduling and what future developments are planned.
- Explore critical ENR topics in SAP's roadmap, such as crew management, GIS integration, and mid-term tactical integrated maintenance demand and supply planning.

PLANNING & SCHEDULING	ARTIFICIAL INTELLIGENCE
SAP S/4HANA INDUSTRY	4.0 & INNOVATION
PEOPLE & SKILLS	

## How Pembina Pipelines use Data to Improve Master Data Quality and Work Management Process



Gordon Sandercock

Senior Maintenance Management Specialist, Pembina Pipelines Corporation

Pembina Pipeline Corporation, a leading energy transportation and midstream provider, operates pipelines that transport hydrocarbon liquids and natural gas products in North America. It also manages gas gathering and processing facilities, along with oil and natural gas liquids infrastructure and logistics, requiring extensive maintenance across various asset classes.

Initially focused on extracting data to support improved decision-making, Pembina implemented SAP Plant Maintenance and ISO14224 standards 10 years ago to structure master data. The initial goal was broad data integration, which has since evolved to deepen asset data collection. This shift has reduced equipment failures, enhanced nameplate data capture, improved BOM creation, and optimized work schedules through better data management.

With the implementation of SAP Analytics Cloud two years ago, Pembina transitioned from standard SAP reports and Power BI to more advanced analytics, refining their master data standards and driving strategic decisions. This has transformed Pembina's culture from reactive to proactive, unlocking efficiencies. It continues to grow its data depth, further enhancing asset management.

- The importance of consistent master data standards across an organization.
- How consistent data drives efficiency in work management processes.
- Leading a proactive culture versus a reactive one from the start



## Implementation Lessons - From Highly Customised to SAP S/4HANA EAM at Pan Pac Forest



#### Lisa Jury

SAP Program / Project Manager, transitioned to ERP Application Manager, Pan Pac Forest Products

For 50 years, Pan Pac Forest Products Ltd (Pan Pac) has been growing, processing, and delivering quality radiata pine products to international markets, including Australia, Europe, India, the USA, China, and Southeast Asia. With a 100+ in-house team of engineering professionals and tradespeople across three manufacturing units, Pan Pac undertook a greenfield SAP S/4HANA implementation to replace a heavily customized, unsupported system.

The project faced a major setback when Cyclone Gabrielle struck in February 2023, severely impacting Pan Pac's Whirinaki site. This required a complex recovery plan alongside the ongoing implementation.

Asset maintenance is critical for Pan Pac, focusing on improving maintenance and failure capture at the plant and equipment level. This aimed to enhance failure analysis and preventive maintenance practices, maximizing manufacturing uptime and production output. Additionally, the system needed to support the highly regulated nature of the business, especially concerning high-risk chemicals and associated audits.

Key Takeaways:

- Tackling challenges with adopting new release functionality.
- Preparing and executing end-user support and change management for a complex module like Asset Maintenance.
- Insights into the challenges of standardised implementation and the lessons learned with end-user extensions available in Fiori.

PLANNING & SCHEE	OULING SAP S/4HANA
PEOPLE & SKILLS	END USER SESSION

## Where's the Proof? A Data Tradies Guide to Proof-of-Concept Projects



#### Anthony Cook

Asset Management Strategist, Enerven

What is the goal of a Proof-of-Concept project and is everyone trying to prove the same thing? Is it OK to have different objectives within a project team?

Proof of Concept (PoC) is a scalable process that can be used to implement major systems or changes in an organisation right down to an individual SME asking what if we do it this way? Regardless of the scale the basic principles are the same.

At the heart of every PoC it's the end users of the system, tools or processes that are critical to achieving an outcome and then translating that into a successful full-scale project. Alternatively, they will also protect your business from choosing the wrong path and a fullscale failure.

Running a PoC can be a bit like running a building site and I found myself utilising my "Data Tradie Approach" to integrate facets of a recent PoC project for work scheduling. We were selected as a pilot group but of course we still had to do our day jobs whilst undertaking:

- Requirements and discovery workshops
- Data acquisition and configuration
- User trials
- Outcomes review

Key Learnings

- How to link business requirements with user requirements
- Develop an effective testing program that produces measurable outcomes.
- What is the measure of success for a PoC?
- SAP integration and data simulation.
- Do processes drive the product or does the product drive the processes?

SAP S/4HANA PEOPLE & SKILLS END USER SESSION

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## SAP Dynamic Forms: A Powerful Digital Forms Engine Integrated with SAP ERP on BTP



#### Jon Wilson

Global Centre Of Excellence – Digital Supply Chain SAP, SAP

SAP has introduced a new digital forms capability, designed to support both simple and complex forms in asset management processes, eliminating the need for paper and non-interactive attachments. This capability was developed through collaboration with key customers in Australia and globally. Built on the SAP Business Technology Platform (BTP), it offers seamless integration with SAP ERP backends (S/4HANA and ECC) and extensibility for non-SAP backends, with both online and offline functionality.

This session will cover an overview of the SAP Dynamic Forms capability, its alignment with and extension of existing SAP S/4HANA Asset Management and SAP Service & Asset Manager capabilities, and a demonstration of how these forms are created and utilized.

Key Takeaways:

- What SAP Dynamic Forms are and how they support and add value to the SAP Asset Management process
- How form templates are created, and how easy it is to integrate business data (via pre-processing) and business logic
- How forms are consumed, both online and offline, and how post-processing ensures that data ends up where it needs to



## Using Mobility to Improve Work Management Efficiencies at Pembina Pipelines



Gordon Sandercock

Senior Maintenance Management Specialist, Pembina Pipelines Corporation

Pembina Pipelines have been working to improve the quality of asset data collected by their Operators and Technicians, along with improving data collection efficiencies. They have been determining a mobility approach for the organisation that will ensure data at site can be both inputted and available real time. This has required a culture change for end users as they are accustomed to accessing data and inputting data back at the office.

The new mobility approach is empowering Operators and Technicians to become more efficient with their daily work activities. Having access to data at their fingertips, and the ability to capture data electronically and in real time is reducing the amount of back-end work required by Operator and Technicians.

This session will share Pembina Pipeline's mobility journey and how they are navigating user adoption to support this journey. We will be providing real time results, such as devices tested (Ipads, Surfaces and Panasonic Toughbooks), end user experiences, findings and outcomes that help us navigate to being fully mobility deployed.

- Navigating user adoption and how Pembina Pipelines are making progress.
- How mobility is supporting work management process efficiency gains.
- How mobility data accuracy improvements have been reflected.

MOBILITY	PORTING & ANALYTICS	MASTER DATA
SAP S/4HANA	END USER SESSION	



## **Enterprise Asset Management**

## Connect

## How SAP Business AI and SAP Asset Performance Management Are Connecting Maintenance Strategy and Execution



#### Tim Jones

Customer Advisory - Asset Management, SAP Australia

SAP Asset Performance Management (APM) helps asset owners, managers, plant managers, reliability engineers, and maintenance technicians to define, implement, execute and monitor the optimal asset maintenance.

Time invested in Risk and Criticality Assessment, Failure Modes and Effects Analysis (FMEA) and Reliability Centered Maintenance (RCM) is rewarded in execution through streamlined problem identification, and rapid planning and response.

When fuelled by operational data from sensors, machines, and other operational systems, SAP Asset Performance Management uses SAP Business AI to analyse data and harvest real-time insights, detect anomalies, and enable advanced decision support.

In this session we will showcase the latest capabilities of the SAP Asset Performance Management solution, the value that it offers today, and how future capabilities, such as AI-enabled visual inspection will continue deliver more value in the future.

#### Key Takeaways

- How SAP Asset Performance Management is closing the loop between maintenance strategy and execution
- The role of SAP Business AI is supporting capabilities such as anomaly detection and visual inspection
- How other customers are using SAP Asset Performance Management, and the benefits they are seeing



## So, You Want to do SAP Asset Performance Management (APM) -Is your Master Data Ready?



Vicki Hlinovsky

Business Process Lead (EAM), Sunwater

Sunwater is conducting a Proof of Concept for Asset Performance Management (APM) to address a business need to store Criticality and Risk Assessments against their assets and link that through to Condition Assessment and Condition Monitoring data to provide overall monitoring of Asset Health.

After reading the 150+ page SAP APM Application Help Guide several times, it was clear that master data would need some attention - but where do you start? APM ingests data from Technical Objects, including Class and Characteristics, Indicators from Measuring Points and other external sources (eg. Pi Historian), Malfunction data on Notifications and the all important Catalog Profile and associated Catalog Codes.

This presentation will follow the APM data preparation journey at Sunwater from the first whiteboard session to current state and plans for the future.

MASTER DATA SAP S/4HANA PREDICTIVE & SAP IAM



## Deep Dive: Selecting the Ideal Scheduling and Optimisation Strategy for your Business



#### Ryan Jones

Solution Owner for SAP Asset & Service Management, SAP

This presentation will highlight SAP's strategy and solution portfolio for maximising efficiency in asset and service management scheduling. Attendees will gain insights into work center and person-centric scheduling and dispatch, as well as AI-driven automated scheduling and route optimisation for maintenance and service technicians.

The presentation will also feature an end-user case study showcasing the successful implementation of SAP's latest scheduling solutions and the value unlocked through the ability to design and deploy complex scheduling rules.

Additionally, the session will feature a hands-on demo, showcasing both SAP S/4HANA Asset Management for resource scheduling, and SAP Field Service Management.

Key Takeaways:

- A deep understanding of SAP's scheduling functionality strategy
- A look into actual implementations and benefits
- Better understanding of interoperability of SAP ERP / S/4HANA and SAP's scheduling solutions

PLANNING & SCHEDULING SAP S/4HANA

Back to Basics: Unlocking Your Current Work Management Functionality



Graham Johnston

Work Management/EAM Consultant, Assets & Corporate Technology, AGL Energy Limited

The introduction of SAP S/4HANA, Asset Management has been improved by implementing a Phase-Based Maintenance process using new Fiori apps. However some organisations have upgraded to SAP S/4HANA, but not Fiori, or not upgraded to the new Phase model. For this reason, we will revisit some of the basic functionality available in your current SAP system, with a particular focus on planning a Work Order. We'll discuss configuration options for Notifications to Work Orders, Material and Purchasing integration in a Work Order, Setting up Services correctly and Operation Work Centres and Planned hours.

The focus of this session is to demonstrate how to use what is available right now, in everyone's SAP system regardless of your SAP EAM maturity.

Key Takeaways:

- Understanding the different configuration options for Notifications to Work Orders
- Gaining a better understanding of Material & Purchasing integration in a Work Order
- Learning how service can be flexible if used correctly
- · Streamlining and reducing complexity for end users
- Utilising tools to make life easier for the end user and reaping the rewards

SAP S/4HANA END USER SESSION PEOPLE & SKILLS



## How Gold Fields Optimised Work Management using Fiori and Mobile Solutions



Belinda Muller

SAP EAM Specialist, Gold Fields

Gold Fields faced challenges in their work management processes, including inefficiencies in work order management, delays due to a lack of real-time data access, and communication breakdowns among maintenance teams. These issues reduced productivity, increased downtime, and raised operational costs, impacting overall efficiency and asset reliability.

To address these issues, Gold Fields implemented SAP EAM with Fiori and mobile apps for planners, schedulers, supervisors, and technicians. The focus was on user-friendly interfaces to enhance task visibility, streamline workflows, and improve decisionmaking accuracy. These apps integrated with existing systems, providing real-time data access and better communication tools for maintenance teams.

The implementation of the Work Management Fiori apps led to significant improvements. Enhanced task visibility and streamlined workflows improved coordination among maintenance teams. Real-time data access allowed for quicker, informed decisionmaking, reducing downtime and operational costs. This adoption transformed Gold Fields' work management practices, driving operational excellence and setting a new industry standard.

#### Key Takeaways:

- How Fiori apps streamline workflows and reduce inefficiencies in work management.
- The benefits of real-time data access in maintenance operations, enabling effective decision-making.
- Improved task visibility and communication tools lead to better team coordination, lowering operational costs and downtime.

MOBILITY PLANNING & SCHEDULING REPORTING & ANALYTICS

## Managing SAP S/4HANA Access for a High Contractor Maintenance Workforce at Origin



Helene Young

Maintenance Systems and Process Specialist – Generation, Origin

Origin Energy, operating Australia's largest coal-fired power station, recognized the need to give their large contractor workforce direct access to SAP. However, they needed a solution to manage this access securely. Origin implemented a custom solution in SAP S/4HANA that grants contractors access with enhancements and restrictions to ensure they can only view and manage their own commercial data.

The process begins when a contractor receives a Work Order, submits a quote, and after Origin's approval, executes the work. Upon completion, contractors submit timesheets, which are routed for approval. Once approved, the system automatically generates a Service Entry Sheet against a Framework order, leading to payment via RCTI.

Key Takeaways:

- How to provide contractors access to your ERP system while protecting commercial data.
- The benefits of enabling contractors with SAP access, including streamlined workflows.
- Insights into the complexities of implementing and maintaining secure contractor access to SAP.

SAP S/4HANA END USER SESSION



## Business Network for Asset Collaboration – Actors and Processes



#### Nik Lavrentiev

Head of ANZ Solution Consulting, SAP Australia / New Zealand



Adam Sivell Director SAP Business Network, SAP

SAP Business Network for Assets (BNAC) drives resiliency and transparency through collaborative asset definition and maintenance. Using the BNAC asset dependant and maintenance heavy Asset Operators have maximised uptime by accelerated commissioning, maintenance and performance turning.

By collaborating with Original Equipment Manufacturers (OEMs) and Service Providers, Asset Operators achieve optimal equipment effectiveness by enabling transparency on equipment failures and maintenance. OEM's and Service Providers are also benefiting but accessing asset and maintenance information in one platform resulting in improved productivity, enhanced service quality, increased customer satisfaction and reduction of costs.

In this session we will present the main functional elements of BNAC, discuss how the main players interact with the Network and showcase several process flows relating to various scenarios. The presentation will be interactive yet educational.

Key Takeaways:

- Why Business Network for Assets is the must have for asset intensive organisations, OEM's and service providers
- Benefits and valuable outcomes of collaborating via BNAC, including existing customer use cases
- Key process flows and interactions between trading partners

PREDICTIVE & SAP IAM	ARTI	FICIAL INTELLIGENC	E
INDUSTRY 4.0 & INNOVA	TION	SAP S/4HANA	

## Mobility Solutions, Not Silver Bullets



#### Shane Clark

Coordinator Maintenance Management Improvements, City of Gold Coast Pty Ltd

The Gold Coast, Australia's sixth largest city, is home to over 635,000 residents, with almost one-third born overseas. Known for its lifestyle, diversity, vibrant arts scene, and world-class tourism, the city attracts close to one million international visitors each year. As cohosts of the 2032 Olympics alongside Brisbane, the city is preparing for major responsibilities.

The Gold Coast City Council, Australia's second largest by population, oversees a diverse asset portfolio that includes water networks, roads and bridges, parks and open spaces, beaches and foreshores, buildings and sports precincts, cultural assets, flood mitigation and drainage, and fleet, plant, and equipment. As stewards of these assets, the council faces the challenge of providing efficient and cost-effective services to the community while managing external influences and budgetary constraints.

When the council's field mobility solution neared the end of its lifecycle, the city needed a replacement that not only maintained operations but also enhanced its Enterprise Asset Management (EAM) capabilities to help us better manage our maintenance and increase our Asset Management maturity. Implementing a mobility system has become easier with Rizing as our partner, streamlining the process and enhancing efficiency.

This presentation will guide you through the critical steps to ensure a smooth mobility solution rollout, sharing lessons learned and practical tips for postimplementation success.

In this session, you'll learn key takeaways from the project:

No Silver Bullet: Implementing a mobility solution without addressing underlying issues will only amplify existing problems. A new tool won't fix poor practices.
Validate User Requirements: It's crucial to ensure that user requirements align with organizational goals, not just individual needs.

• People over IT: IT projects are fundamentally about people, not technology. Success hinges on understanding and addressing the human element.

MOBILITY END USER SESSION



## Defining 'Good' in SAP Today: **Enabling Innovation Through** Integrated Technologies and a Novel Approach to Al in Asset Management



#### Achim Krüger

President EMEA, Enterprise Asset Management, Rizing a Wipro Company

SAP S/4HANA has been evolving for nearly a decade, with the 2022 and 2023 versions representing the most advanced and stable solutions to date - exactly where SAP envisions its customers. But what does "good" look like in these versions? How can you assess your progress, and, most importantly, are you fully leveraging your current system?

In this session, we'll explore the value that your SAP S/4HANA system already holds, using the principles of "fit-to-standard" and "clean core." We'll demonstrate how organisations are building on these foundations to unlock greater value through fully integrated, end-toend scenarios.

Expect a live demonstration of an advanced SAP S/4HANA system, where you'll see firsthand how this technology can increase business value. We'll also review real-world use cases that highlight how companies are solving complex business challenges through integration, automation, and Al. This will include:

- Rizing's collaboration on an automation program using SAP PPM and SAP PS for asset planning, estimation, and deployment, ranging from coarsegrain to fine-grain detail.
- Rizing products like 'Carbon' and 'Mercury' for integrating P6 Primavera and GIS solutions.
- Data and analytics solutions for maintenance budgeting and forecasting.
- Al-driven advancements in asset management.

This session will help you realise the full potential of your SAP S/4HANA investment and improve your business's efficiency and profitability.

Key Takeaways:

- A clear understanding of SAP S/4HANA's core capabilities and what's possible.
- Practical insights on how other organisations are solving business challenges.
- Actionable strategies to cut through the buzzwords and add real value to your organisation.
- Rizing's collaboration on an automation program using SAP PPM and SAP PS for asset planning, estimation, and deployment, ranging from coarsegrain to fine-grain detail.
- Rizing products like 'Carbon' and 'Mercury' for integrating P6 Primavera and GIS solutions.
- Data and analytics solutions for maintenance budgeting and forecasting.
- Al-driven advancements in asset management

INDUSTRY 4.0 & INNOVATION ARTIFICIAL INTELLIGENCE



## MASTERING SAP Connect

## Supply Chain Management & Procurement

November **11-12** 2024

## **Royal Pines Resort, Gold Coast**

Enterprise Asset Management | Supply Chain Management | Procurement **BOOK ONLINE** 

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## Mastering the Elements: Elevating Supply Chain Visibility and Efficiency with Collaboration



#### Adeola Abegunde

Technology Area Lead - Digital Procurement and Supply Chain, Vestas

Join us for an in-depth session on enhancing supply chain visibility and operational efficiency. Visibility is crucial as it significantly influences an organization's ability to manage disruptions and optimize performance. Cutting-edge technologies such as AI, blockchain, and advanced analytics are pivotal in achieving this, offering end-to-end transparency that supports proactive decision-making and boosts customer satisfaction through timely deliveries and precise information sharing.

In this session, we will explore a comprehensive case study from Vestas Wind Systems A/S, a leader in sustainable energy.

This session is tailored for business leaders, supply chain managers, and IT professionals eager to enhance their operational resilience and efficiency using advanced digital tools. Don't miss this chance to revolutionize your supply chain management and reach new heights of operational excellence.

#### Key Takeaways:

- Understand how to build a business case for supply chain visibility and develop a governance model to ensure alignment.
- Gain a deep understanding of how to utilize the latest technologies to boost collaboration with business partners, enhance visibility across the supply chain, respond effectively to disruptions, and promote sustainability.
- Learn strategies for scaling the onboarding of business partners.
- Extract valuable lessons from Vestas' experiences to refine your own initiatives.

MASTER DATA	SAP BUSI	NESS NETWORK	SAP S/4HANA
PLANNING & SCH	HEDULING	END USER SES	SION
ARTIFICIAL INTE	LLIGENCE	INDUSTRY 4.0 &	INNOVATION

## Strategic Readiness: Mastering Pre- and Post-Implementation for IBP Demand and Supply Planning Modules



Lizbeth Zuniga Founder and CEO, Acquire Beauty

There are misconceptions that you need to wait for a completed system design before initiating preparations for a go-live, when in reality, proactive planning is crucial. Initial preparations include master data migration, cleansing and creation, change management strategies, organizational structure adjustments, workflow optimization, defining key performance indicators (KPIs), and comprehensive user training. Preparedness post go live is just as critical and should include contingency planning (including excel-based solutions), and preserving institutional knowledge is crucial to mitigate turnover risks during system implementation. Additionally, providing internal support during the go-live phase is essential for addressing any issues, leveraging the expertise of individuals involved in the project.

- Every user will have different priorities but it's important for leadership to endorse and promote project decisions.
- Shifting the organizational mindset is important before implementing a new system.
- A system is only as effective as the quality of data it receives. Garbage in , garbage out.
- Data-related challenges can mask system flaws, making it difficult to gauge its functionality. Therefore, prioritizing data governance should be a top investment.





## Establishing BPM Capability to De-Risk and Accelerate Transformation



#### Audra Perkins

Group Head Of Business Process Efficiency, Asahi Beverages

Asahi Australia, after multiple acquisitions and inheriting legacy systems and processes, recognized the need for business process management to mitigate risks and expedite their transformation journey. The business embarked on a journey to establish a central business process management team. The vision was to enable this team to not only define how the business operates today but build the processes the business needs to confidently step into tomorrow.

A complete, centralised and well governed Business Process Management capability unlocks the power to transform.

Key Takeaways:

- Providing an end-to-end view of how your organisation should (or could) operate compared to how it actually does
- Supporting process standardisation across business units & functions
- Reducing single-point sensitivity
- Moving away from "generation-to-generation" process variation



## Breaking Barriers and Streamlining Success: Know how Fortescue Transitioned to MDO for Modernised Data Management



## Noel Kenny

Superintendent Inventory | Materials Management, Fortescue

Fortescue Metals Group had a complex and manual process for creation of Material Mater Data, that was time-consuming, and prone to potential for error.

This impacted operational efficiency and data integrity within their SAP S/4HANA system.

By leveraging Prospecta's MDO tool, Fortescue simplified this process, reducing it to two steps while automating critical functions such as plant extensions, split valuations, and the creation of related master data like Manufacturer Parts records, Production Versions, and Recursive BoMs.

In addition, MDO played a pivotal role in automating and governing inventory stock-holding requests, previously managed through a manual, Excel-based process.

Join this session to discover how Fortescue harnessed MDO to enhance operational efficiency, improve data quality, and drive better business outcomes.

Key Takeaways:

- Process Simplification: Learn how Fortescue reduced a complex material creation process to just two steps, significantly improving efficiency and accuracy.
- Automation Benefits: Explore how automating complex tasks, including inventory approval and related master data creation, can lead to more consistent and reliable data management.
- Enhanced Data Quality: Understand the impact of streamlined processes on improving material data quality and availability, leading to better decisionmaking and material data quality in SAP S/4HANA.

MASTER DATA	END USER SE

SAP S/4HANA

USER EXPERIENCE (UX)

## Practical Examples of AI in the Supply Chain – Turning the Hype Into Value



#### Steven Chittenden

Head Of DSC Industry Customer Advisory, SAP Australia / New Zealand

Unless you have been living under a rock you would have been bombarded by news on the topic of Artificial Intelligence (AI) in recent times, but the question is "What does this mean for the supply chain and how does it impact me?"

In this session we look at the emergence of Generative Al and show some practical examples of how SAP is using these tools to add value to supply chain processes.

Key Takeaways:

- What impact will Generative AI have on modern Supply Chains
- Practical examples of how SAP is embedding Al into supply chain processes – both today and into the future
- How SAP customers are getting value from AI

ARTIFICIAL INTELLIGENCE INDUSTRY 4.0 & INNOVATION

## Fiori – Single Touch Invoice Receiving (SAP MIGO / ML81N)



#### Jon Lewis

Procurement Operations Lead, AusNet Services

AusNet developed custom Fiori applications for Purchase Requisition creation (E-Buy), Req/PO Status reporting (Pur. Dashboard), invoice workflow PO Receiving, and PO Management/Change.

Problem Statement: Business users are incorrectly receipting workflowed invoices against Purchase Orders, causing rework for both business users and the P2P Team, and delaying invoice payments to suppliers.

Fiori Application Design Solution: AusNet upgraded the existing custom Fiori Application to improve the invoice workflow process. Each workflowed invoice is assessed based on SAP-configured rules to determine if it qualifies for the new "Single Touch" receiving format. If qualified, the Fiori App presents a "Single Touch" receiving button after the mandatory review of the supplier's invoice. The system auto-populates the required receipt quantities against the correct PO line. Business users can review or simply select the "Single Touch" button to complete the receipt, enabling the invoice to be scheduled for payment.

This Fiori app design enhancement will result in increased accuracy of invoice / PO line receiving, reduce re-work time to correct incorrect receipting and increase invoice payments made on time.

- Improved Fiori application "Ease of Use"
- Increase Invoice PO Receipt Accuracy
- Improved PO / invoice receiving efficiency
- Reduce amount of Re-Work (reversing and rereceipting)

USER EXPERIENCE (UX) END USER SESSION

PROCESS REDESIGN

### **Supply Chain Management & Procurement**

## Connect

## Improve Customer Service and Order to Deliver Efficiency Through Lean Management and Continuous Improvement Methodologies



#### Scott Githens Supply & Inventory Planning

Manager, Infrabuild

InfraBuild's internal processes previously fell short, and customer interactions lacked a structured, systemsupported approach. The company was caught in a loop of adjusting sales orders and promise dates, constantly reallocating resources, which led to unmet commitments and reworked production and delivery plans.

Logistics added another significant bottleneck. The high volume of shipments often exceeded the capacity transport companies could provide. Additionally, managing customer receivable capacities posed a challenge, with some customers unable to handle the delivery volumes they ordered.

Before initiating the project, InfraBuild proactively consulted customers to understand their core needs. The consensus was clear: customers prioritized predictability and reliability over speed of service.

This feedback led InfraBuild to focus on creating processes that ensured reliability, meeting customers' expectations effectively.

Key Takeaways:

- Redesign the Order to Deliver (O2D) process and update S4/HANA AATP logic and settings.
- Integrate warehousing and transport constraints into the O2D process and incorporate them into AATP logic.
- Leverage the latest product availability information from SAP to ensure customers receive what has been confirmed.

This case study is an ANZ Best Run SAP Digital Supply Chain 2024 finalist.



## Leveraging SAP to Make it Easy for People at TAFE NSW to Buy



#### **Nicole Cutler**

Director Procurement Capability & Governance, TAFE NSW



#### Giles Curtin

Executive Director, Procurement, TAFE NSW

TAFE NSW operates out of 155 different locations in New South Wales and delivers thousands of courses to its learners. Procurement's main customer is the teacher and Procurement's role is to support the teacher to buy the goods and services they need to be able to teach a classroom of students.

TAFE NSW spend approximately \$600m per year across Property, ICT and corporate goods and services but what makes us different is the breadth of categories that we have to source which covers every industry in NSW. One day we might be buying flight simulators for pilot courses, the next we're looking at hair and beauty products.

With such a wide variety of items to purchase on behalf of thousands of teachers it was critical that Procurement made buying easy and simple, ensuring not only compliance but value for money outcomes.

- The most obvious way to make things easy is to digitize the process and take away the thinking
- Don't overcomplicate the process with technology, simple is sophisticated
- Explore different technology solutions for different problems, but always maintain a streamlined and intuitive customer experience.

END USER SESSION	SAP CONCUR
PROCESS REDESIGN	SAP ARIBA

### **Supply Chain Management & Procurement**

## From Reactive to Proactive: MaxiTRANS Optimises Field Services with SAP FSM



Andrew Rosicka Group IT Manager, MaxiTRANS

MaxiTRANS, with over 75 years of experience, continues to advance its commitment to customers, employees, and the transport industry by delivering safer, more efficient transport solutions. As part of their IT transformation, they aimed to digitalise workshop jobs using SAP Field Service Management (FSM), recording job hours, synchronising with their S4 HANA system, and enabling technicians to manage service tasks on-site, including creating Service Orders from mobile devices for urgent repairs.

MaxiTRANS has implemented the full SAP Customer Experience (CX) suite, including Sales Cloud V2, Field Service Management (FSM), Emarsys, and Configure Price Quote (CPQ). Integrated with their SAP S4/HANA system, this suite provides a seamless experience for both customers and employees. It enhances customer interactions, streamlines service delivery, personalises marketing, and optimises sales processes, resulting in improved service quality and operational efficiency.

#### Key Takeaways:

- Proactive Management: SAP FSM improved service quality, reduced costs, and increased technician productivity by shifting from reactive to proactive management.
- Predictive Maintenance: Integration with SAP S4/HANA helped predict and prevent equipment issues, reducing disruptions and downtime.
- Enhanced Efficiency: Mobile tools empowered technicians with necessary information, leading to faster response times and higher customer satisfaction.

SAP S/4HANA	USER EXPI	ERIENCE (UX)	MASTER DATA
REPORTING & ANALYTICS PLANNING & SCHEDULING			
MOBILITY	TIFICIAL INT	ELLIGENCE	END USER SESSION
INDUSTRY 4.0 & INNOVATION PREDICTIVE & SAP IAM			

### Cat on a Hot Tin Roof: Achieving True Supply Chain Integration in a Fragmented World



Joseph Grobler

Business Coach - Supply Chain, Transform Value Consulting

How does the metaphor of a "cat on a hot tin roof" relate to supply chain management?

Despite the promise of integrated supply chain solutions, many organizations still develop siloed systems, constantly shifting like a cat on a hot tin roof—unable to fully commit to a unified direction. Is a truly integrated supply chain an elusive myth, or is it within our reach?

In today's environment, can we afford to rely on outdated paradigms, or do we need to rethink our approach to tackling supply chain challenges?

Supply chain integration is about more than just software. It requires functional alignment—ensuring every part of the end-to-end process moves in unison towards shared business objectives. This session delves into the five critical pillars of successful integration, demonstrating how to unlock sustained improvements and generate lasting value for your organization.

We'll address the common pain points in supply chain management, including forecast accuracy, alignment of production and sales, data integrity, inventory optimization, and effective MRP utilization, while weighing the benefits of standard SAP solutions versus Excel-based alternatives.

If you're involved in any supply chain function—whether transportation, distribution, or beyond—this session will unveil strategies to unlock opportunities you may not have considered before.

Key Takeaways:

- Understand the five pillars of supply chain integration success and how they drive sustainable improvement.
- Learn to overcome common challenges like forecast accuracy, production alignment, and master data confidence.
- Explore the strategic balance between using standard SAP functionalities and Excel for optimal reporting and decision-making.

SAP S/4HANA MASTER DATA REPORTING & ANALYTICS

## The Unexpected Impacts of an SAP IBP Implementation



#### Dave Booker

Strategy Program Manager And IBP Manager, Ego Pharmaceuticals



Carey Avil

SAP Applications Manager, Ego Pharmaceuticals

The challenge for Ego is a factor of its own success. Growing at an average of 13% CAGR every year means that what you used to do does not cut it anymore.

Ego have implemented a Cloud based SAP IBP, Demand and the Sales and Operations Modules. After overcoming challenges in the implementation, and the software has bedded in – what have been the unexpected impacts from implementing the tool.

While it has led to reduced bias, increased visibility, what has come out that wasn't in the benefits statement?

You will learn:

- You don't have to run a project the same way all the time
- Small to Mid-size companies can benefit from the power of IBP
- Visibility and Transparency is the key to opening up the true stories of how your business runs

Key Takeaways:

- 11 out 13 regions (up from 2) to be within bias tolerances
- 80+ Hours saved in manual work and increased data accuracy
- Enablement of IBP Process through visibility of reliable data

SAP IBP MASTER DATA END USER SESSION

# Improving Supplier and Partner collaboration with SAP Business Network



#### Adeola Abegunde

Technology Area Lead - Digital Procurement and Supply Chain, Vestas

A vast number of Vestas suppliers are regional/local market suppliers that develop their footprint as Vestas matures in new global markets.

Due to the high demand for sustainability and critical infrastructure, we have strong requirements for suppliers on quality and compliance, ensuring the delivery of quality products and services while minimizing waste.

Non-conformance was communicated via emails with limited transparency and traceability and are not easily tracked, resulting in project delays and financial impact.

Key Takeaways:

- Early visibility to product defects with improved collaboration and quicker resolution of quality issues
- Improved product traceability
- Efficient and compliant tracking and receiving of incoming goods and reduction manual workload for operations.
- Greater improvement in invoicing accuracies and increased productivity with Payable teams
- Centralised forecast information with tracking of changes

This is an SAP Innovation Awards 2024 winning case study.

SAP BUSINESS NETWORK	REPORTING & ANAL	YTICS
PEOPLE & SKILLS PLANN	NING & SCHEDULING	SAP S/4HANA
END USER SESSION		

## SAP EWM Utilising Optimisation Technologies – The TTI Group story



#### John Curran

Head of Projects, PMO and Continuous Improvement ANZ, Techtronic Industries Australia & New Zealand

With the construction of a new state of the art warehouse in New South Wales utilizing automation and process optimization technologies to improve efficiencies and cater to the growth in the business. TTI were looking to deliver a decentralized SAP Extended Warehouse Management (EWM) implementation.

TTI were implementing SAP EWM to resolve challenges with data inaccuracies and inefficient legacy processes. The design included robust cartonization planning, multiple interfaces with automation systems and background processes to monitor each step of the outbound activity.

As part of the project, PreBilt<sup>™</sup> was introduced to cater for mobile scanning, delivered on wearables and existing RF devices. This included industry leading features such as gamification and advanced communication functionality to improve the UX.

Hear how TTI worked with SAP supply chain specialists The Config Team to deliver a truly connected warehouse operation.

Key Takeaways:

- · Lessons learnt from an EWM project
- The importance of collaboration between entities involved
- Delivering a great end user experience

USER EXPER	RIENCE (UX)	END USER SESSION
SAP EWM	MOBILITY	

## Key to Supply Chain Agility and Resilience: Insights from SAPinsider Research



Mark Vigoroso Chief Content Officer, SAPinsider

As part of the global SAP end-user community with sister brand, SAPinsider, Mark Vigoroso, SAP Insider's Chief Content Officer, dives into the latest research and trends shaping the future of supply chain management. As global supply chain challenges become increasingly complex, this in-depth data analysis reveals how leading organisations are utilising visibility, analytics, and automation to enhance resilience and agility.

Drawing from SAP Insider's recent industry research, Mark will showcase data-driven insights that illuminate how companies are rethinking their technology portfolios to adapt to disruptions. The session will highlight how businesses are leveraging robust data management platforms, low-code/no-code automation tools, and advanced analytics to create a single source of truth for supply chain operations.

- Exclusive insights from SAP Insider's latest supply chain research
- Strategies for selecting the right data and automation tools to enhance visibility
- Best practices for building agile, resilient supply chains amid disruption

ARTIFICIAL INTEL	LIGENCE REPORTING & ANALYTICS
MASTER DATA	PREDICTIVE & SAP IAM
PLANNING & SCH	EDULING

## Journey towards Integrated Logistics excellence using SAP EWM & TM



#### Andrew Calder

Director Digital Services JANZ, Mondelez - ANZ & Japan

Mondelez International Inc. is a multinational confectionery, food, holding and beverage and snack food company with revenue of \$26 billion and presence in approximately 160 countries was looking for end to end integrated logistics solution for APJ region with the vision of warehouse and transportation optimization using SAP EWM and TM.

Journey started with implementing transportation management solution in 6 countries (India, Vietnam, Indonesia, Philippines, Japan & New Zealand) followed by implementation of SAP EWM at newly built Astra warehouse and integrating SAP TM with EWM.

Implementation of SAP TM for 5 countries and 65+ sites were achieved within 1 year timeframe resulting in addressing some of the complex and unique packaging scenarios, transportation optimization using route and load optimization of SAP TM optimizer to achieving > 85% Utilization of resources.

Key Takeaways:

- Warehouse Automation and transportation optimization
- Use cases of integration of warehouse and transportation
- Learnings from a large integrated transportation and warehousing program

SAP S/4HANA	END USER SESSION
SAP TM SAP E	EWM

### It's Not All About The Math – IBP: Collaboration Tool for a Digital Business



#### Paul Keating

Mgr Manufacturing & Finance Apps NZ, FletcherTech

As part of the Fletcher Building SAP digital transformation, the SAP Integrated Business Planning for Supply Chain platform is a cornerstone for improving the planning processes within Fletcher Insulation linking the gap between strategic and operational goals, enhancing collaboration and alignment between departments, and driving outcomes alongside the on-the-ground realities.

In this presentation, we delve into IBP's transformative role in the planning process of Fletcher Insulation, particularly its functionality that fostered synergy between key business teams. We explore IBP's ability to bridge strategic and tactical planning while acting as an early warning system for potential gaps, enabling timely corrective actions. Finally, we focus on gap remediation, outlining three principles for effective decision-making making and how the recently enhanced IBP analytics capability supports a successful S&OP process.

Key Takeaways:

- Learn how the business developed the ability to do scenario planning in real time
- Forecast accuracy improve resulting in reduced inventory levels
- Digitising S&OP pack for review in conjunction with real time analytics
- Establishment and importance of planning cadence

 SAP S/4HANA
 SAP IBP
 END USER SESSION

 PLANNING & SCHEDULING
 REPORTING & ANALYTICS

Program and speakers subject to change, please check the website for updates

## From Insight to Action: Leveraging Reporting and Analytics in Supply Chain for Effective Decision Making



Lizbeth Zuniga

Founder and CEO, Acquire Beauty

I will be conducting an interactive session on Key Performance Measures and their role in driving supply chain improvements. In this simulation, participants will explore how effective data analysis can help proactively find better solutions, reduce costs and shorten lead times. Throughout the exercise, participants will encounter various scenarios mimicking real-world challenges in demand, supply, and production planning. As they navigate these obstacles, teams will demonstrate their ability to adapt, interpret data and identify core issues they need to address. Following the simulation, we will analyse the strategies employed and discuss best practices for addressing common roadblocks in supply chain management.

Key Takeaways:

- Demand forecasting accuracy and its impact on inventory management and financial budgets
- Waterfall Analysis to understand demand evolution vs sales actuals
- Excess and Obsolete Inventory to identify
   overstocked products and financial impact
- Inventory Projection to assess if inventory can meet demand requirements and long term out of stocks
- Stock Health: Days of Supply and Inventory Turns
- Fill Rate: to track and optimize orders fulfilled on time
- Lead Times: to evaluate opportunity to improve reactivity
- Profit Margins: provide insight on where to reduce costs to improve profitability

USER EXPERIENCE (UX) SAP IBP REPORTING & ANALYTICS PLANNING & SCHEDULING SAP S/4HANA SAP ARIBA