



waste 2027

The industry's leading waste  
management conference

Opal Cove Resort  
Coffs Harbour  
4-6 MAY

# Making Progress Work

Solutions for Waste,  
Recycling and Circularity

Sponsorship & Exhibition Prospectus

[coffswasteconference.com.au](http://coffswasteconference.com.au)

## Introduction

Held annually in beautiful Coffs Harbour, the Coffs Waste Conference is widely recognised as the leading waste management event in Australia. With a strong reputation for quality and industry relevance, the conference continues to grow each year.

In 2026, the event attracted over 712 in-person delegates and more than 40 virtual attendees, along with 90 sponsors and exhibitors, and featured presentations from over 120 leading industry experts.

Looking ahead, Waste 2027 will once again bring together national and international thought leaders to share cutting-edge developments, innovative solutions, and practical strategies in solid waste management. The program is being carefully curated to reflect the latest trends, technologies, and policy directions shaping the future of the industry.

## The venue

Opal Cove Resort is situated on 14 hectares of beachfront, 7km north of the Coffs Harbour CBD.

The resort offers 4-star accommodation with ocean-view rooms and two to four-bedroom villas. Resort rooms include a hot buffet breakfast; optional for villa stays. Villas are cost-effective, featuring ensuite main bedrooms, full kitchen, laundry, and separate living, dining, and outdoor BBQ areas



## Getting there

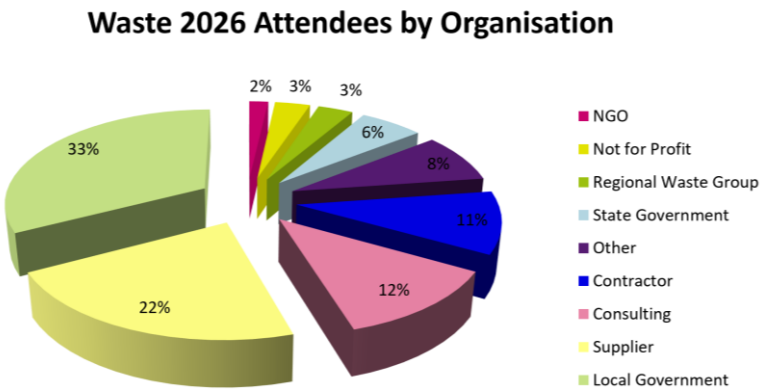
Coffs Harbour is approximately 6 hours drive (554 kms) north of Sydney and 5 hours (427 kms) south of Brisbane. Opal Cove Resort is located on the Pacific Highway less than 10 minutes drive north of Coffs Harbour’s town centre. Qantas, Virgin Australia and Rex Airlines all offer flights to Coffs Harbour with trains and coaches also servicing the area. Conference attendees arriving and departing by plane will be offered free scheduled airport transfers at the start and end of the conference.

## Who will be there?

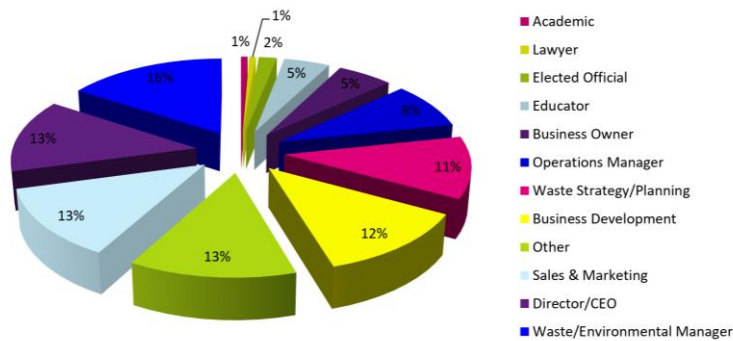
Delegates attending the conference represent all levels of government (predominantly local government), educators, contractors, suppliers, regional waste management group members, non government organisations and consultants.

The focus of their work is across the board within the waste industry and includes AWT technology, education and promotion, landfill, residential, recycling, organics, hazardous and medical, commercial and industrial and construction and demolition.

A breakdown of attendees at the 2026 Waste Conference is shown below:



**Waste 2026 Attendees by Employment Position Category**



## Sponsoring & exhibiting

Choosing to sponsor or exhibit at this conference will provide an excellent opportunity to promote your name and company over 3 days. Special features to increase interaction will be included in the conference program and our three social events will provide an added advantage of more time to network face to face with new and existing clients. Exhibitors will also have the option to showcase their larger products with our outdoor display.

Exhibition booths are constructed from high quality white Octanorm panels and include:

- Company fascia sign
- 2 spotlights
- 4 amp powerpoint
- Trestle table (1.8m x 0.6m) (optional) with cloth
- 2 chairs

Booth sizes:

- Extra large - 4m-5m wide x 2m deep x 2.5m high
- Large - 3m wide x 2m deep x 2.5m high
- Medium - 3m wide x 1m deep x 2.5m high
- Small - 2.5m wide x 1m deep x 2.5m high
- Extra small - 2m wide x 1m deep x 2.5m high
- Custom - there are a selection of custom booth options available also.

Exhibitors with corner or end booths can choose to have the side of their booth open to increase visibility or enclosed to provide more space for advertising.

You will be able to choose the position online based on availability at the time of booking. Your application must be submitted online, along with your public liability insurance certificate of currency, logo and company profile and full payment is required within 30 days of booking.

As an added advantage, areas will be set aside throughout the exhibition space for morning and afternoon tea to encourage delegates to visit all areas of the exhibition.



## Indoor exhibition floor plan



## WASTE 2027 CONFERENCE &amp; EXHIBITION

Opal Cove Resort | Coffs Harbour | 4 - 6 May 2027



## Outdoor exhibition layout

### OUTDOOR EXHIBITION LAYOUT – WASTE 2027



## Summary of sponsorship & exhibition opportunities

### Exhibition packages

Below is a list of all exhibition opportunities. All prices include GST.

| Booth type                                               | Investment            | Reference |
|----------------------------------------------------------|-----------------------|-----------|
| Major sponsorship – extra-large exhibition booth         | \$14,400              | p 10      |
| Gold sponsorship – large exhibition booth                | \$7,900               | p 11      |
| Silver sponsorship – custom booth #46                    | \$6,700               | p 14      |
| Silver sponsorship – large exhibition booth              | \$5,900               | p 12      |
| Coffee sponsorship – custom exhibition booth #4 & 65     | \$8,900               | p 19      |
| Fresh Juice sponsorship – custom exhibition booth #45    | \$7,800               | p 20      |
| Smoothie sponsorship – custom exhibition booth #51       | \$7,800               | p 21      |
| Custom curved exhibition booth #3 & 13                   | \$6,300               | p 22      |
| Custom round exhibition booth #43                        | \$5,900               | p 23      |
| Custom square exhibition booth #12                       | \$5,700               | p 22      |
| Medium exhibition booth                                  | \$4,800               | p 6       |
| Medium exhibition booth (Opals & Sandpiper/Kestral Room) | \$4,400               | p 6       |
| Small exhibition booth                                   | \$4,300               | p 6       |
| Small exhibition booth (Opals Room)                      | \$4,000               | p 6       |
| Extra small exhibition booth                             | \$3,900               | p 6       |
| Extra small exhibition booth (Sandpiper/Kestral Room)    | \$3,500               | p 6       |
| Free standing display                                    | \$3,300+              | p 8       |
| Outdoor display                                          | \$75 / m <sup>2</sup> | p 7       |

### Sponsorship packages

Below is a list of all sponsorship opportunities. All prices include GST.

| Sponsorship Package                       | Investment | Reference |
|-------------------------------------------|------------|-----------|
| Conference dinner                         | \$9,000    | p 15      |
| Marquee                                   | \$8,000    | p 24      |
| Conference welcome reception              | \$6,400    | p 17      |
| Mobile app                                | \$5,000    | p 24      |
| Conference & exhibition pocket guide      | \$5,000    | p 25      |
| Lanyard                                   | \$4,700    | p 25      |
| Conference finale buffet                  | \$4,600    | p 16      |
| Post welcome reception beverage           | \$2,900    | p 18      |
| Pen                                       | \$2,650    | p 26      |
| Notepad                                   | \$2,650    | p 26      |
| Reusable water bottle                     | \$2,650    | p 27      |
| Umbrella                                  | \$2,650    | p 27      |
| Morning / afternoon tea break (per break) | \$1,500    | p 28      |

### Other opportunities

|                                                       |         |      |
|-------------------------------------------------------|---------|------|
| Conference & exhibition pocket guide full page advert | \$1,000 | p 28 |
| Conference & exhibition pocket guide half page advert | \$800   | p 28 |
| Conference & exhibition pocket guide company listing  | \$600   | p 28 |
| Brochure display                                      | \$1,000 | p 29 |

For full details of the opportunities listed above please see the referenced page of the Waste 2027 Sponsorship & Exhibition Prospectus.

## Sponsorship & exhibition opportunities

For the benefit of all delegates, sponsors and exhibitors, diversity within the exhibition area is required. As such **a maximum of 2 opportunities can be booked by any individual company**. Should you be interested in booking more than 2 opportunities, please contact the organisers, as each situation will need to be assessed on an individual basis.

### Exhibition packages

Below are the opportunities to exhibit at the conference. Some sponsorship packages also include exhibition space. All prices include GST.

|                                                                      |         |
|----------------------------------------------------------------------|---------|
| Trade display booth – medium                                         | \$4,800 |
| Trade display booth - medium in Opals Room / Sandpiper Kestral Room  | \$4,400 |
| Trade display booth – small                                          | \$4,300 |
| Trade display booth - small in Opals Room                            | \$4,000 |
| Trade display booth - extra small in Opals Room / Exhibition Hallway | \$3,900 |
| Trade display booth – extra small in Sandpiper / Kestral Room        | \$3,500 |

#### Inclusions

- Medium (3m x 1m x 2m), small (2.5m x 1m x 2.5m) or extra small (2m x 1m x 2.5m) trade display booth for 3 days including lighting, signage, power, table, cloth and chairs
- Logo and hyperlink to your website on the 'current exhibitors' page of the conference website
- Social media mention highlighting your company as being an exhibitor at the conference.

#### Complimentary registrations

- One (1) sponsor/exhibitor registration (SER) including morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

#### Your company needs to provide

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



## Outdoor display - \$75/m<sup>2</sup> (inc GST)

The outdoor display will be situated at the front entry and adjacent grassed area (for larger displays\*\*) of Opal Cove Resort.

### Inclusions

- Opportunity for outdoor display\* at a cost of \$75/m<sup>2</sup> with a minimum of 10m<sup>2</sup>
- Logo and hyperlink to your website on the 'current exhibitors' page of the conference website
- 3 phase power may be available by arrangement (any extension leads needed and any associated costs will be the responsibility of the exhibitor)
- Product demonstrations to take place during the Welcome Reception (weather permitting) and then predominantly in conference break times

*\*Note, it is recommended that an outdoor display only be taken in conjunction with an indoor exhibition booth not as a standalone item. Companies will benefit from a presence indoors to attract delegates to their outdoor display*

*\*\*\*Any machinery on tracks will need to have wide rubber mats underneath to protect the grass. If wet weather, heavy machinery may be relocated to a different location (e.g. the car park)*

### Your company needs to provide

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



## Free standing display – from \$3,300 (inc GST)

### Inclusions

- One dedicated free standing display panel approximately 1m wide x 2.5m high or 1m wide x 2m high (dependent upon positioning) for the promotion of your company. Note that F14 & F15 are 2m wide and F16 is 3m wide.
- Professional printing of your artwork and logo on the panel - can be a half or full panel print (high resolution artwork 300dpi PDF file to be supplied by exhibitor)
- Logo and hyperlink to your website on the 'current exhibitors' page of the conference website
- Option to keep printed panel (transport and/or storage at exhibitors' own cost)\*
- Social media mention highlighting your company as being an exhibitor at the conference.

### Complimentary registrations

- One (1) sponsor/exhibitor registration (SER) including morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

*LCD screens, laptops and DVD players can be hired through the conference equipment supplier (RME) to complement your stand if required.*

\*Rme can also organise to package, store and transport your display panel should you wish to keep it. Please ask at time of booking for a quote on storage and transport costs.

\*\* The option for an additional table to accompany the free standing display is **dependent on where the display is situated**. A maximum of one (1) bar stool can be hired by the exhibitor in consultation with the conference organisers. **Exhibitors must contact the organisers before hiring additional equipment to ensure there is sufficient space.**

### Your company needs to provide

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



## Sponsorship packages

As a sponsor you will receive acknowledgements through logo placements, signage, web links, verbal recognition, social media and your company advert or profile in conference documentation. You may also enjoy all the benefits of exhibiting at the event (subject to sponsorship packages).

A range of sponsorship opportunities are available and can be specially tailored to suit your needs if required, simply contact us to discuss all options. Many of these opportunities include one or more complimentary registrations.

- [Major](#)
- [Gold](#)
- [Silver](#)
- [Silver Plus](#)
- [Silver \(Custom\)](#)
- [Conference Dinner](#)
- [Conference Finale Buffet](#)
- [Welcome Reception](#)
- [Post Welcome Reception Beverage](#)
- [Coffee](#)
- [Fresh Juice Bar](#)
- [Smoothie Corner](#)
- [Custom Curved Booth](#)
- [Custom Square Booth](#)
- [Custom Round Booth](#)
- [Marquee](#)
- [Mobile App](#)
- [Conference Pocket & Exhibition Guide](#)
- [Lanyard](#)
- [Pen](#)
- [Notepad](#)
- [Resuable Water Bottles](#)
- [Umbrella](#)
- [Morning / Afternoon Tea Break](#)
- [Advert in Conference Pocket & Exhibition Guide](#)
- [Listing in Conference Pocket & Exhibition Guide](#)
- [Brochure Display](#)

\*The conference and exhibition pocket guide will be produced in A6 full colour and will include the conference program and delegate list, as well as details on all sponsors and exhibitors at the conference. It will be made available at registration.

**All attendees MUST be registered** as either a conference delegate, sponsor or exhibitor or as an exhibition only attendee. The sponsor/exhibitor registration rate is specifically tailored to those staff you may have attending your stand and entitles them to morning tea, lunch and afternoon tea on day(s) registered. The

welcome reception, conference dinner and finale buffet are included if the exhibitor delegate registers with social events included.

## Compare - Major, Gold & Silver sponsorships

| Entitlement                                                                                                      | Major                                   | Gold                                    | Silver & Silver Plus        |
|------------------------------------------------------------------------------------------------------------------|-----------------------------------------|-----------------------------------------|-----------------------------|
| Logo placement in conference & exhibition pocket guide                                                           | Yes – cover                             | Yes – prominent                         | No                          |
| Logo with company ad in conference & exhibition pocket guide                                                     | Yes - Full page                         | Yes - ½ page                            | No                          |
| Logo with company listing in the conference & exhibition pocket guide                                            | Yes                                     | Yes                                     | Yes                         |
| Logo and hyperlink to your website on pages of the conference website                                            | Home page & Sponsors & Exhibitors pages | Home page & Sponsors & Exhibitors pages | Sponsors & Exhibitors pages |
| Logo on all conference signage                                                                                   | Yes                                     | No                                      | No                          |
| Logo displayed on main screens in conference room during breaks and at start and end of conference days          | Yes                                     | Yes                                     | No                          |
| Logo prominently positioned on the sponsors and exhibitors thank you display, located within the exhibition hall | Yes                                     | Yes                                     | Yes                         |
| Acknowledgement during the conference and conference dinner                                                      | Yes                                     | Yes                                     | No                          |
| Exhibition booth                                                                                                 | Priority position - extra large         | Priority position - large               | Priority position – large   |
| Complimentary registrations                                                                                      | Yes - 2 FCP                             | Yes - 1 FCP                             | Yes - 1 SER                 |

FCP (Full conference package) - includes 3 day attendance, conference presentations, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet.

SER (Sponsor/exhibitor registration) - includes 3 day attendance, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet.

## Sponsorship opportunities

Major sponsor - \$14,400 (inc GST) 3 only available

### Inclusions

- Logo on cover of conference & exhibition pocket guide
- Logo and full page company ad in conference & exhibition pocket guide
- Logo and company listing in conference & exhibition pocket guide
- Logo on the homepage of the conference website
- Logo and company profile on the 'current exhibitors' and 'current sponsors' pages of the conference website
- Logo on all conference signage (used in conference room and during social events)
- Logo displayed on main screens in conference room during breaks and at start and end of conference days
- Logo prominently positioned on the sponsors and exhibitors thank you display
- Acknowledgement of your company's contribution during the conference and conference dinner
- Priority position extra large trade exhibition booth in the main exhibition hall (approx 4m x 2m x 2.5m) for 3 days, including lighting, signage, power, table (1.8m x 0.6m), cloth and 2 chairs

### Complimentary registrations

Two (2) full conference package (FCP) registrations, including 3 day attendance, conference presentations, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

### Your company needs to provide

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Company ad in high resolution 300dpi PDF or TIF format, 93mm w x 132mm h
- Public liability insurance certificate of currency



## Gold sponsor - \$7,900 (inc GST) 3 only available

### Inclusions

- Logo prominently placed at the beginning of the conference & exhibition pocket guide
- Logo and half page company ad in conference & exhibition pocket guide
- Logo with company listing in the conference & exhibition pocket guide
- Logo on the homepage of the conference website
- Logo and company profile on the 'current exhibitors' and 'current sponsors' pages of the conference website
- Logo displayed on main screens in conference room during breaks and at start and end of conference days
- Logo prominently positioned on the sponsors and exhibitors thank you display
- Acknowledgement of your company's contribution during the conference and conference dinner
- Priority position large trade exhibition booth in the main exhibition hall (approx 3m x 2m x 2.5m) for 3 days, including lighting, signage, power, table (1.8m x 0.6m), cloth and 2 chairs

### Complimentary registrations

- One (1) full conference package (FCP) registration, including 3 day attendance, conference presentations, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

### Your company needs to provide

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Company ad in high resolution 300dpi PDF or TIF format, 93mm w x 132mm h
- Public liability insurance certificate of currency



## Silver sponsor - \$5,900 (inc GST) 14 only available

### Inclusions

- Logo and company listing in conference & exhibition pocket guide
- Logo and hyperlink to your website on 'current exhibitors' and 'current sponsors' pages of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display.
- Large trade exhibition booth in the main exhibition hall (approx 3m x 2m x 2.5m) for 3 days, including lighting, signage, power, table (1.8m x 0.6m), cloth and 2 chairs

### Complimentary registrations

- One (1) sponsor/exhibitor registration (SER) including 3 day attendance, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

### Your company needs to provide

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



## Silver plus sponsor - \$7,200 (inc GST) 2 only available

### *Inclusions*

- Logo and company listing in conference & exhibition pocket guide
- Logo and hyperlink to your website on 'current exhibitors' and 'current sponsors' pages of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display
- Priority position large trade exhibition booth in the main exhibition hall (approx 2.5m x 2m x 2.5m) for 3 days, including lighting, signage, power, table (1.8m x 0.6m), cloth and 2 chairs

### *Complimentary Registrations*

- One (1) sponsor/exhibitor registration (SER) including 3 day attendance, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

### *Your company needs to provide*

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



Silver sponsor (custom) - \$6,700 (inc GST) - 1 only available  
(includes custom sized booth in Opals Room - booth 46)

#### ***Inclusions***

- Logo and company listing in conference & exhibition pocket guide
- Logo and hyperlink to your website on 'current exhibitors' and 'current sponsors' pages of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display
- Custom sized 4m x 4m corner booth in the Opals Room for 3 days, including lighting, signage, power, table (1.8m x 0.6m), cloth and 2 chairs

#### ***Complimentary registrations***

- One (1) sponsor/exhibitor registration (SER) including 3 day attendance, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

#### ***Your company needs to provide***

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



## Conference dinner sponsor - \$9000 (inc GST) solo or \$4,500 (inc GST) shared

### Inclusions

- Logo and company listing in the conference & exhibition pocket guide
- Logo and hyperlink to your website on 'current sponsors' page of the conference website
- Logo on the menus provided at each table and dinner tickets (*conference organisers will develop the menu and tickets, the sponsor will be given the opportunity to approve the use of their logo*)
- Logo prominently positioned on the sponsors and exhibitors thank you display
- Option to supply promotional giveaways on tables, (*note these must be "waste wise" and are subject to the discretion of the conference organisers*)
- Option to supply up to four free standing banners (max 1m wide x 2m high) for display in prominent locations during dinner - **this is recommended**
- Option to provide promotional items, eg. t-shirt, hat or apron for the catering staff – **this is recommended** (approx 25) and/or stubby holders (or similar) for the delegates - **this is recommended** (approx 350)
- Option to have larger machinery on display at the entry to the dinner venue (if applicable). To be coordinated in advance with the conference organisers

### Complimentary Registrations

- One (1) sponsor/exhibitor registration (SER) including 3 day attendance, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet
- Registration of one (1) additional person to attend the conference dinner

### Your company needs to provide

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency

\*Social events are subject to availability at the time of registration. Numbers are limited.



## Conference finale buffet sponsor - \$4,600 (inc GST) 1 only available

### *Inclusions*

- Logo and company listing in the conference & exhibition pocket guide
- Logo and hyperlink to your website on 'current sponsors' page of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display
- Logo on signage provided at each table and food buffet
- Four (4) professionally printed banners to be displayed in the restaurant for the duration of the conference (sponsor to supply artwork) approximately 900mm wide x 2000mm high (artwork must be received 3 weeks prior to the conference for entitlement to be met)
- Option to provide promotional items, eg t-shirt, hat or apron for the catering staff (approx 10) and/or stubby holders (or similar) for the delegates (approx 200)
- Option to supply up to two free standing banners (max 1m wide x 2m high) for display in prominent locations during finale buffet - **this is recommended**

### *Complimentary Registrations*

- Registration of up to two (2) people to attend the finale buffet

\*Social events are subject to availability at the time of registration. Numbers are limited.

### *Your company needs to provide*

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



## Welcome reception sponsor - \$6,400 (inc GST) 1 only available

### Inclusions

- Logo and company listing in the conference & exhibition pocket guide
- Logo and hyperlink to your website on 'current sponsors' page of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display
- Logo on signs on all food and beverage platters during reception
- Option to supply promotional giveaways during reception (*note these must be "waste wise" and are subject to the discretion of the conference organisers*)
- Option to provide promotional items, eg t-shirt, hat or apron for the catering staff - **this is recommended** (approx 20) and/or stubby holders (or similar) for the delegates - **this is recommended** (approx 350-400)
- Option to supply up to four free standing banners or flags (max 1m wide x 2m high) for display in prominent locations during the welcome reception - **this is recommended**

### Complimentary Registrations

- One (1) sponsor/exhibitor registration (SER) including 3 day attendance morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet
- Registration of one (1) additional person to attend the welcome reception

### Your company needs to provide

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



## Post welcome reception beverage sponsor - \$2,900 (inc GST) 1 only available

### *Inclusions*

- Priority placement of your logo on 100 complimentary beverage vouchers available for redemption during the post welcome reception
- Sponsor to personally distribute the vouchers during the welcome reception enhancing networking opportunities
- Option to supply up to four free standing banners (max 1m wide x 2m high) for display in prominent locations in the designated area of the post welcome reception entertainment and bar – **this is recommended**
- Prominent placement of your logo as the 'beverage sponsor' on all promotional material referencing the post welcome reception entertainment
- Option to provide promotional items, eg t-shirt, hat or apron for the beverage staff – this is recommended (approx 4-6) and/or stubby holders (or similar) for the delegates (approx 200) – **this is recommended**
- Logo and hyperlink to your website on the 'current sponsors' page of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display

*The post welcome reception entertainment will begin / bar will open following the welcome reception and will take place in the Horizon's Bar at Opal Cove Resort.*

### *Your company needs to provide*

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



Coffee sponsor - \$8,900 (inc GST) 2 only available (includes custom sized trade exhibition space – either booth 4 in main exhibition hall or booth 65 in pre function foyer)

#### *Inclusions*

- Logo and company listing in conference & exhibition pocket guide
- Logo and hyperlink to your website on 'current exhibitors' and 'current sponsors' pages of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display
- Each booth will have 2 professional baristas to make and serve the coffee across 2 exhibition spaces over 3 days
- Option to supply shirts or t-shirts for the coffee staff - **this is recommended** (minimum of 6)
- Printing of your company branding on signage at the front and sides of the coffee counter (arranged by conference organisers). Sponsor to provide artwork (or logo). **Sponsor to choose which booth they will be sponsoring at time of booking, booth 4 or booth 65 (refer to indoor floor plan). Only one booth is allocated per sponsorship**
- Booth space is for 3 days and includes lighting and power.
- Option to display a floor standing banner (all banners need to be kept to a **maximum** of 1m high unless placed against a wall).

#### *Complimentary Registrations*

- One (1) sponsor/exhibitor registration (SER) including 3 day attendance, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

#### *Your company needs to provide*

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



**Fresh juice sponsor - \$7,800 (inc GST) 1 only available**  
(includes custom sized exhibition booth - booth 45)

***Inclusions***

- Logo and company listing in conference & exhibition pocket guide
- Logo and hyperlink to your website on the 'current exhibitors' and 'current sponsors' pages of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display
- Professional Juice staff to make and serve the freshly squeezed juice during conference session break times over 3 days
- Option to supply shirts or t-shirts for the juice staff - **this is recommended** (minimum 3)
- Option to provide input into the selection of Juice available (*in consultation with the conference organisers and the venue*)
- Custom sized 4m x 3m exhibition booth (position booth 45 on exhibition floor plan) for 3 days, including lighting, power, trestle table with cloth and 2 chairs
- One (1) professionally printed custom fascia signage panel for display at the top of the custom booth (sponsor to provide artwork)
- One (1) Premium Illuminating Bar with custom front panel branding (sponsor to provide artwork)

***Complimentary Registrations***

- One (1) sponsor/exhibitor registration (SER) including 3 day attendance, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

***Your company needs to provide***

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



Smoothie sponsor - \$7,800 (inc GST) 1 only available (includes custom sized exhibition booth - booth 51)

#### *Inclusions*

- Logo and company listing in conference & exhibition pocket guide
- Logo and hyperlink to your website on the 'current exhibitors' and 'current sponsors' pages of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display
- Professional Smoothie staff to make and serve freshly made smoothies during the conference session break times over 3 days
- Option to supply branded t-shirts for the Smoothie staff – this is recommended (minimum 3) - **this is recommended**
- Option to provide input into the selection of smoothies available (*in consultation with the conference organisers and the venue*)
- Custom sized exhibition booth (position booth 30 on exhibition floor plan) for 3 days, including lighting, power, small table (1m x 1m) with cloth and 2 chairs
- One (1) professionally printed custom fascia signage panel for display at the top of the custom booth (sponsor to provide artwork)
- One (1) Premium Illuminating Bar with custom front panel branding (sponsor to provide artwork)

#### *Complimentary Registrations*

- One (1) sponsor/exhibitor registration (SER) including 3 day attendance, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

#### *Your company needs to provide*

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



## Custom curved booth - \$6,300 (inc GST) 2 only available – booths 3 & 13

### *Inclusions*

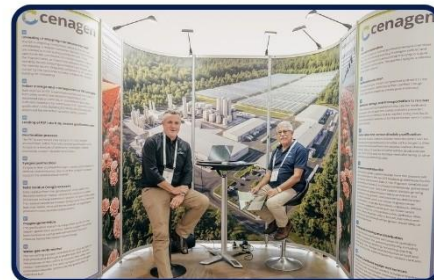
- Custom sized curved slimline exhibition booth (booths 3 and 13 on exhibition floor plan) for 3 days, including lighting, power, small table (1m x 1m) with cloth and 2 chairs
- 3 custom printed panels on curved booth (sponsor to provide artwork). Sponsor to cover the cost of printing on additional panels (additional printing is recommended - this booth is comprised of 7 panels in total).
- Logo and hyperlink to your website on 'current exhibitors' page of the conference website

### *Complimentary Registrations*

- One (1) sponsor/exhibitor registration (SER) including 3 day attendance, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

### *Your company needs to provide*

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



## Custom square booth - \$5,700 (inc GST) 1 only available - booth 12

### *Inclusions*

- Custom sized exhibition booth (booth 12 on exhibition floor plan) for 3 days, including lighting, power, small table (1m x 1m) with cloth and 2 chairs
- Four (4) professionally printed custom fascia signage panels for display at the top of the custom booth (sponsor to provide artwork)
- Option to utilise space available on railing around the custom booth
- Logo and hyperlink to your website on 'current exhibitors' page of the conference website

### *Complimentary Registrations*

- One (1) sponsor/exhibitor registration (SER) including 3 day attendance, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

### *Your company needs to provide*

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



## Custom round booth - \$5,900 (inc GST) 1 only available (booth 43)

The custom round booth is situated in the Opals Room. Surrounding the booth will be lounge seating offering the perfect location for delegates to arrange to meet a colleague or simply take the opportunity to relax in the lounge area and recharge.

### *Inclusions*

- Logo and company listing in conference & exhibition pocket guide
- Logo and hyperlink to your website on the 'current exhibitors' and 'current sponsors' pages of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display, located within the exhibition hall
- Custom designed circular booth (booth 43 on exhibition floor plan) for 3 days, including lighting, power
- 4 custom printed upper panels and 2 custom printed lower panels on circular booth (sponsor to provide artwork)

### *Complimentary Registrations*

- One (1) sponsor/exhibitor registration (SER) including 3 day attendance, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

### *Your company needs to provide*

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



**Marquee sponsor - \$8,000 (inc GST) 1 only available (includes custom marquee set up in outdoor exhibition area)**

***Inclusions***

- Naming rights to the marquee which will be printed on the program
- Option for your organisation to chair a session held within the marquee (to be coordinated in consultation with the conference organisers)
- Logo promoted on the exterior of the marquee (along with the Coffs Waste Conference Logo)
- Option to supply up to four free standing banners (max 1m wide x 2m high) for display in prominent locations inside the marquee and 2 flags which can be positioned outside the marquee
- Logo and company listing in conference & exhibition pocket guide
- Logo and hyperlink to your website on the 'current sponsors' page of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display

*\*The Marquee will be supplied by the conference organisers. Note this will be a different marquee to what has been supplied previously.*

***Complimentary Registrations***

- One (1) sponsor/exhibitor registration (SER) including 3 day attendance, morning and afternoon tea, lunch, welcome reception, conference dinner and finale buffet

***Your company needs to provide***

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency



**Mobile app sponsor - \$5,000 (inc GST) 1 only available**

***Inclusions***

- Priority placement of your company logo on the Waste 2027 Mobile App which is designed for use on mobile devices, smart phones, tablets, and latest desktop browsers and includes (but is not limited to) program, presenter, sponsor, exhibitor and delegate information
- Acknowledgement as the sponsor in the e-newsletter communication sent to all registered delegates announcing the release of the 2027 App (anticipated release date is approximately 3-4 weeks prior to the conference)
- Logo and company listing in conference & exhibition pocket guide
- Logo and hyperlink to your website on the 'current sponsors' page of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display
- Verbal acknowledgement of sponsorship at the beginning of the conference encouraging delegates to download the App for all up-to-date conference developments

*\*The Mobile App will be developed by the conference organisers and the sponsor will have the opportunity to approve the use of their logo.*

***Your company needs to provide***

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Public liability insurance certificate of currency

## Conference & exhibition pocket guide sponsor - \$5,000 (inc GST) 1 only available

### ***Inclusions***

- Logo on the front page of the conference & exhibition pocket guide
- Full page company advert on the back cover of the conference & exhibition pocket guide
- Logo displayed in the footer of every page of the conference & exhibition guide pocket (*conference organisers will develop the artwork, the sponsor will be given the opportunity to approve the use of their logo*)
- Logo and hyperlink to your website on the 'current sponsors' page of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display, located within the exhibition hall

*The A6 conference and exhibition pocket guide will include the conference program and delegate list, exhibitor floorplan and details on all sponsors and exhibitors at the conference. It will be made available to every delegate at registration.*

### ***Your company needs to provide***

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Company ad in high resolution 300dpi PDF or TIF format, 93mm w x 132mm h

## Lanyard sponsor - \$4,700 (inc GST) 1 only available

### ***Inclusions***

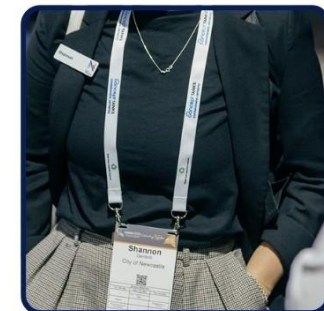
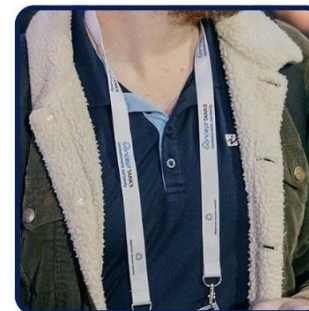
- Opportunity to supply lanyards\* with your company logo for provision to conference delegates upon registration (750 lanyards required)
- Priority placement of your company logo on the lanyards
- Logo and hyperlink to your website on the 'current sponsors' page of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display

*\*Lanyards must meet required specifications. Lanyards are subject to approval by the conference organisers. Alternatively, the conference organisers can supply and print the sponsors logo on the lanyards on behalf of the sponsor, the cost of such will be incurred by the sponsor.*

*Any unused or returned lanyards from the conference will be sent back to the sponsor for re-use.*

### ***Your company needs to provide***

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Branded lanyards (750)



## Pen sponsor - \$2,650 (inc GST) 1 only available

### ***Inclusions***

- Opportunity to supply pens with your company logo for provision to conference delegates in the central location for delegate collection (minimum 550) – *(note pens are subject to the discretion of the conference organisers)*
- Logo and hyperlink to your website on the 'current sponsors' page of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display, located within the exhibition hall

*\*The conference organisers can arrange supply of sponsor logo printed pens printed on behalf of the sponsor, the cost of such will be incurred by the sponsor.*

*\*The conference organisers will have these available throughout the exhibition area and at the registration desk for collection by the delegates. Any unused items will be returned to the sponsor.*

### ***Your company needs to provide***

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Branded pens (minimum 550)



## Notepad sponsor - \$2,650 (inc GST) 1 only available

### ***Inclusions***

Opportunity to supply notepads with your company logo for provision to conference delegates in the central location for delegate collection (minimum 450 notepads required) - *(note notepads are subject to the discretion of the conference organisers)*

- Logo and hyperlink to your website on the 'current sponsors' page of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display, located within the exhibition hall

*\*The conference organisers can arrange supply of sponsor logo printed notepads on behalf of the sponsor, the cost of such will be incurred by the sponsor.*

*\*The conference organisers will have these available throughout the exhibition area and at the registration desk for collection by the delegates. Any unused items will be returned to the sponsor.*

### ***Your company needs to provide***

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Branded notepads (minimum 450)



## Reusable water bottle sponsor - \$2,650 (inc GST) 1 only available

### ***Inclusions***

- Opportunity to supply water bottles with your company logo for provision to conference delegates in the central location for delegate collection (minimum 700 bottles required) - note water bottles are subject to the discretion of the conference organisers
- Logo and hyperlink to your website on the 'current sponsors' page of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display, located within the exhibition hall

*\*The conference organisers can arrange the supply of sponsor logo printed water bottles on behalf of the sponsor, the cost of such will be incurred by the sponsor.*

*\*The conference organisers will have these available throughout the exhibition area and at the registration desk and near water stations for collection by the delegates.*

*Any unused items will be returned to the sponsor.*

### ***Your company needs to provide***

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Branded water bottles (minimum 700)



## Umbrella sponsor - \$2,650 (inc GST) 1 only available

### ***Inclusions***

- Opportunity to supply golf umbrellas with your company logo for provision to conference delegates. These will be positioned in locations throughout the venue (main entries and exists) for delegates to collect and return through the 3 days (minimum 100 golf umbrellas required) - note umbrellas are subject to the discretion of the conference organisers
- Logo and hyperlink to your website on the 'current sponsors' page of the conference website
- Logo prominently positioned on the sponsors and exhibitors thank you display

*The conference organisers can arrange the supply of sponsor logo printed golf umbrellas on behalf of the sponsor, the cost of such will be incurred by the sponsor.*

*The conference organisers will have these available in multiple locations throughout the venue, predominantly at all entry and exists to the resort for collection by the delegates.*

*Delegates are welcome to keep the umbrellas at the conclusion of the event, however any unused or returned items can be collected by the sponsor at the conclusion of the event.*

### ***Your company needs to provide***

- Company logo in high resolution JPG and EPS format
- 50 word company profile
- Branded umbrellas bottles (minimum 200)

Morning/afternoon tea break sponsor - \$1,500 (inc GST) – 3 only available on a per day basis

***Inclusions***

- Opportunity to have your company logo on display on all catering stations throughout the venue
- Option to provide branded tablecloths for each catering station (sponsor to supply. Minimum 12 required)
- Logo printed on the program as the sponsor of the morning/afternoon tea
- Logo and hyperlink to your website on the 'current sponsors' page of the conference website
- Announcement of company name prior to all morning and afternoon tea breaks throughout the program on each day
- Display of poster/flyer on the wall behind morning/afternoon tea break stations (maximum A3 size). Artwork created by sponsor but must be approved by the organisers.

***Your company needs to provide***

- Company logo in high resolution JPG and EPS format
- Completed high resolution artwork as per design specifications



Conference & exhibition pocket guide advert - \$1,000 full page, \$800 half page (inc GST)

Include either a half page or a full page advert in the conference and exhibition pocket guide which will be distributed to all delegates. Adverts must be designed in accordance with the design specifications stipulated by the organisers and submitted by the due date. Advert bookings are not possible after 6 April 2027.

***Your company needs to provide***

- Company logo in high resolution JPG and EPS format
- Completed high resolution artwork as per design specifications

Conference & exhibition pocket guide company listing - \$600 (inc GST)

Include your logo and company listing within the 2027 Conference & Exhibition Pocket guide. The listing will include company name, phone number and website.

***Your company needs to provide***

- Company logo in high resolution JPG and EPS format

## Brochure display - \$1,000 (inc GST)

### Inclusions

- Opportunity to have your company brochures on display in a central location for delegate collection for the duration of the conference (these will be on display with other brochures and conference marketing materials)
- Sponsor to supply a maximum of 100 brochures and sponsor MUST be responsible for the collection and removal of any surplus supply at the conclusion of the conference
- Conference organisers will ensure the supply is continuously replenished throughout the duration of the conference

### Your company needs to provide

- Company brochure (maximum 100) delivered to the conference venue at least 2 days prior to the start of the event.



## Contact details

Impact Environmental Conferences

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Connie Button

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Amelia Flynn

Waste 2027 Conference Manager

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[amelia@impactenviro.com.au](mailto:amelia@impactenviro.com.au)



## Sponsorship & exhibition terms & conditions

### 1. Applications & payment

The conference organisers reserve the right to accept or reject any application for sponsorship/exhibition. Full payment required within 30 days of the date of invoice or prior to Friday 30<sup>th</sup> April (whichever comes first). **If full payment is not received by the due date, the conference organisers reserve the right to cancel your booking and re-sell your exhibition booth/sponsorship category.**

### 2. Exhibition booths

Exhibition booth positions will be allocated based on the order in which applications are received. The conference organisers reserve the right to change the Trade Exhibition Area Layout and/or the allocation of booth positions.

All exhibition materials such as furniture and signs must be kept within the exhibition booth or display space perimeter, unless approved by the conference organisers. **Subletting and/or sharing of exhibition space is not permitted unless prior approval is given by the conference organisers.**

If you need to organise any contractors to be onsite to assist in the setting up for your booth or display, it is essential you contact the conference organisers in advance and provide details so we can ensure the relevant insurance is held.

### 3. Cancellations

Cancellations by sponsors and exhibitors must be made in writing to the conference organisers. Cancellation fees are as follows:

- A cancellation fee of 50% of the total sponsorship amount will be charged for all cancellations between 9 March and 5 April 2027.
- A cancellation fee of 80% of the total sponsorship amount will be charged for all cancellations between 6 April and 19 April 2027.
- A cancellation fee of 100% of the total sponsorship amount will be charged for all cancellations after 20 April 2027.

Neither the conference organisers nor its employees, managers or agents shall have any liability to sponsors or exhibitors if the event is cancelled, postponed or relocated due to circumstances outside the organiser's control.

### 4. Liability

The conference organisers will take all reasonable precautions to ensure the exhibition area and belongings are kept safe (including employing external security to monitor the area), however the conference organisers shall take no responsibility for goods or materials, lost, damaged or stolen at, or in association with, the Waste 2027 Conference which may occur despite the conference organisers implementing these reasonable precautions. Sponsors and exhibitors are liable for any damage they cause to the venue or other exhibitors. **All exhibitors are required to hold their own public liability insurance, and the details must be provided at time of booking.**

The information contained in these Terms and Conditions, the Sponsorship and Exhibition Prospectus and the Confirmation email is correct at the time of publication. Impact Environmental Conferences, the Conference Organising Committee and the Host Organisations reserve the right to alter, remove or change any part of this document and the conference. None of the abovementioned parties will be held liable for any cost or damage arising from any action based on the information contained herein.