

## TRAFINZ 2018 CONFERENCE

**Caen Contee, Founding Team, VP Global Expansion** 

Mitchell Price, Director of Government Strategy, APAC

#### TABLE OF CONTENTS

Our Mission

Lime -S

on the Ground 'Down Under'

Putting Safety First

o₅ Education

Juicers

Data Sharing



We are founded on the simple idea that all communities deserve access to smart, affordable and eco-friendly mobility.

#### Lime Overview

# 1st

Tier VC Firms (Google, Uber, GIC)

# 467

Million USD investment

# 20m+

Rides Globally from mid 2017





### Smart mobility

Lime-S is a **electric scooter** which is part of our multimodel fleet dedicated to bringing smart, affordable and convenient transit to the **community**.

- Lime-S is environmentally friendly with a range of between 32-48 km
- Lime-S e-scooters, are more agile and have an increased uptake when compared to a traditional bike.



#### On October 15, we successfully launched 700 scooters in Christchurch and 1000 scooters in Auckland.



On the Ground 'Down Under'

### On the Ground 'Down Under'

- Hired more than 90 local people to support our operation
- Registered more than 100,000 enthusiastic riders who have completed over 300,000 trips
- Recorded a 'Juicer' collection rate of ~90% of the fleet every night for recharging and redistribution





#### We regard the safety of our communities as first priority.



#### Putting Safety First

### Putting Safety First

- Follow all traffic laws and regulations
- Wear a helmet and watch for obstructions
- Park responsibly and do not block entrance ramps or pedestrian walkways





#### Education

- In-app education on how & where to park
- Geo-fence existing parking areas in our app
- Reward or penalise riders for parking







#### Lime Juicers

Community members can earn money charging Lime scooters!





### Data Sharing

Helping NZ Transport with sharing data and transportation insights to help build smarter cities



