CALPMA+ALTA BUSINESS OF LAW SUMMIT SEPTEMBER 3-5 SYDNEY | ICC

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SUMMIT + ALTACON PROGRAM

TRAILBLAZING TOMORROW: PEOPLE, TECHNOLOGY AND LAW ON THE NEW FRONTIER



SUMMIT PRINCIPAL PARTNER





Dye & Durham

PRE-SUMMIT WORKSHOPS - WEDNESDAY 3 SEPTEMBER 2025

7.30 - 8.20am

"Kiwis at Summit" Delegate Breakfast (Separate registration required)

8.00am

REGISTRATION OPEN

Drop in early to print your name badge at one of the registration kiosks.

WORKSHOP 1

Building high-performance law firms: How to attract, retain and engage top talent

Trudy MacDonald, Managing Director, Founder and Speaker, TalentCode HR

In today's competitive legal landscape, attracting and retaining top talent while driving high performance is more challenging and more critical than ever. With remuneration, reward, and performance reviews consistently ranked as the top concerns for legal practice managers, this interactive and practical workshop is designed to help you future-proof your firm's people strategy.

Join award-winning leadership expert Trudy MacDonald for this dynamic, high-impact session tailored specifically for the legal sector. You'll explore the frameworks, tools, and conversations needed to build a high-performance law firm where people thrive and stay.

3.30am -2.00pm

(morning tea provided)

What You'll Gain:

- A clear roadmap for attracting and retaining top legal talent in a changing market
- Best-practice approaches to reward and recognition beyond salary
- Practical strategies to improve performance and accountability through effective review conversations
- Insights into what high-performing individuals truly want from their firm, and how to deliver it
- Templates and frameworks you can immediately implement to create a more engaged and aligned team

Getting Al enabled – How to get the most out of GenAl in your firm

WORKSHOP 2

Fiona McLay, Consultant, Mcay Legal Consulting

It's time to stop experimenting and start building. This interactive workshop will guide participants through the process of designing a realistic, actionable plan to implement GenAI in their firms.

Using The AI-Enabled Law Firm Roadmap, attendees will map out their own AI journey—from education and use case discovery to adoption and long-term support. Learn from the first wave of GenAI experimentation and avoid making the same mistakes.

During the session, participants will be guided through the procress of creating a clear blueprint for rolling out GenAl that aligns with their organisation's needs, resources, and risk appetite.

WORKSHOP 3

Leading legal organisations through technological change
Dr Felicity Bell, Senior Lecturer and Deputy Director, Centre for the
Future of the Legal Profession, UNSW
Vicki McNamara, Senior Research Associate, Centre for the Future of the

Legal Profession, UNSW

How do you strike the balance of leading and embracing the new, while also providing the reassurance that your people need?
Leadership has always been associated with dynamism and change, perhaps even more so today, yet legal organisations often struggle to

know when and how to drive that change.

The model of a single visionary leader has been supplanted by a more collaborative leadership style in the form of leaders whose skill is getting the best out of everyone and creating highly engaged and motivated workforces. We hear a lot in leadership about bringing everyone along on the journey. When it comes to implementing tech, this is more vital than ever, but also more challenging. Yet there is a lot of uncertainty surrounding technology in law, including a sense that developments are occurring too quickly for us to keep up with. At times like this we look to leadership to set parameters, reassure and guide us.

In this interactive workshop, we review current knowledge on leadership in law, but also what we know about leading technological change projects of all kinds. We look at what the research shows us about the most effective leadership styles in both of these contexts. We assist participants to reflect on their own leadership style, what they can build on, and where they should productively seek change. Participants will plan out their own leadership strategy either in relation to a specific project, or more generally in light of their current responsibilities.







BUSINESS OF LAW SUMMIT - DAY 1 WEDNESDAY 3 SEPTEMBER 2025

REGISTRATION OPEN 12.00pm Drop in early to print your name badge at one of the registration kiosks. **PYRMONT FOYER** Welcome to the Business of Law Summit | Stephen Van Dorp. ALPMA President and COO / CFO. SLF Lawvers **Welcome to Country** | Given by a representative of the The Gadigal People of the Eora Nation MC: Tessa van Duvn. CEO. Moores Summit Principal Partner Presentation | Dve & Durham Australia Most sessions in the **Pvrmont Fover** will be recorded for Summit On-Demand. Influence 2.0 - Mastering the Art of Opening Minds OPENING KEYNOTE Michael McQueen, Speaker, Change Strategist, Author, The Nexgen Group Nothing changes until minds do. While persuading others has always been challenging, it has never been more difficult. In this era of high turbulence and low trust, many traditional influence techniques are increasingly ineffective. We can easily fall into the trap of using 19th and 20th century tactics for trying to change 21 st century minds. This practical, thought-provoking keynote draws on the latest discoveries in neuroscience and behavioral psychology to explore: Why people are NOT actually AFRAID OF CHANGE - and the surprising truth about what really drives RESISTANCE in individuals and teams. How to spark the sort of CURIOSITY that leads to BOLD, GAME-CHANGING ideas. A COUNTERINTUITIVE and research-backed approach to DEFUSING DEFENSIVENESS. How to help others embrace NEW POSSIBILITIES and PERSPECTIVES while affirming their DIGNITY, AGENCY, and AUTONOMY. So, whether you're aiming to influence customer choices, team dynamics, or organizational culture, this keynote will give you the tools for powerful, lasting impact. 2.45pm **AFTERNOON TEA CONCURRENT SESSION 1.1 CONCURRENT SESSION 1.2 Platinum Partner Presentation Platinum Partner Presentation** New Frontiers for law firm management and leadership Measuring Al ROI in Legal Practice: Beyond the Hype - Panel Session Panellists: **Joel Barolsky, Principal, Edge International** Panellists to be confirmed Sumith Perera, Chief Operating Officer, Hall & Wilcox **Jonathan Gillard,** Managing Partner, Saunders Robinson Brown This panel will address the critical gap in measuring return on investment for Al implementation in Cathy Reynolds, Chief Operations Officer, McInnes Wilson legal practice. While many firms are adopting AI technologies, few have established frameworks to evaluate their effectiveness and financial impact. Panelists will share practical methodologies for measuring Al and/or automation ROI across different practice areas, discuss key performance indicators and provide case studies of successful AI implementations with demonstrable returns.





BUSINESS OF LAW SUMMIT - DAY 1 WEDNESDAY 3 SEPTEMBER 2025





CONCURRENT SESSION 2.1

Courageous conversations: The key to building high-performance legal teams **Trudy MacDonald.** Managing Director, Founder and Speaker, TalentCode HR

In the fast-evolving legal landscape, the ability to lead with confidence, navigate tough conversations, and drive accountability is a critical skill for leaders at all levels—whether you're a Managing Partner, Practice Manager, HR Leader, or Legal Operations Professional, This high-impact session will provide practical strategies for mastering difficult conversations, ensuring law firm leaders can address underperformance. drive cultural change, manage expectations with partners and staff, and build a workplace where transparency and accountability thrive. Trudy MacDonald will share her proven frameworks for tackling challenging discussions with clarity, empathy, and authority—empowering legal leaders to build highperformance cultures where people and business results thrive.

CONCURRENT SESSION 2.2

Balancing human ingenuity with technological innovation **Professor Michael Legg.** Centre for the Future of the Legal Profession, UNSW

With the advent of Generative AI (GenAI), lawyers are under renewed pressure to utilise it, and other legal technologies, for reasons of efficiency. Yet at the same time the profession is confronted by many unknowns, ranging from ensuring safe and ethical use, to the potential longer term impacts for learning and expertise.

We analyse the existing studies on GenAl and its influence on human performance in legal settings. such as recent studies of law students using GenAl, as well as research that has been conducted in other professional fields. We step through what these findings suggest for lawyers, including whether cognitive decline is a real risk for both law students and those in practice. We then turn to consider how a balanced approach can ensure lawyers can make the most of GenAl to augment their existing expertise while upholding their ethical obligations and values.

		Evening Welcome Fu	nctio

Enjoy drinks and can	apes whilst networking	g with colleagues and Exh	ibitors.

THE GALLERY

Explore the Exhibition space and make a start on the Exhibition Passport Competition.

ALTACON STAGE, THE GALLERY Welcome to ALPMA + ALTACON Business of Law Summit

Networking in a digital age Katrina Gowans. Director Legal Operations, IFM Investors

Today, networking is rarely "taught". Yet undoubtedly it remains imperative for those of us in the business of law to build and maintain networks for a variety of reasons including:

- What's going on in the profession and the industry (everyone has a take on Gen Al)
- Who to reach out to for help or that hard question when I get stuck
- What other roles and work is out there that I might consider one day as part of my career development.

And while the use of digital applications like LinkedIn has made connecting with someone on the other side of the world as simple as one click, in my session I will explain how it's the human touch that counts and the best way to remain competitive and connected.

ALPMA & SAL - Talking about Learning & Development

How it is needed in firms, how it is evolving using Al Advancements in L&D and what is possible: ALPMA Learning Portal and SAL Simulations

8.00pm

5.30pm

THE GALLERY







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7.30am 8.15am Breakfast hosted by Actionstep
(by invitation only)

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Actionstep

ALTACON STAGE. THE GALLERY

Welcome to ALTACON

PYRMONT FOYER

ALTA Principal Partner Presentation | InfoTrack

KEYNOTE

Navigating the Human-Al Partnership in Legal Practice: Beyond the Technology Trap

*Dr. Fiona Kerr, Founder, The Neurotech Institute

MC: Tessa van Duyn, CEO, Moores

Legal professionals today face a paradox: while AI promises unprecedented efficiency and capability, it also threatens to create new forms of professional paralysis. The abundance of legal tech solutions has led many firms into analysis paralysis, endlessly evaluating options while their competitors move forward. Meanwhile, the subtle erosion of fundamental legal skills—critical thinking, nuanced judgment, client relationship building—occurs as practitioners become increasingly dependent on AI tools for routine tasks.

The real challenge isn't choosing the right technology; it's architecting a practice where human expertise and artificial intelligence create genuine synergy rather than substitution. This requires moving beyond transactional problem-solving to cultivate the uniquely human capacities that Al cannot replicate: creative legal strategy, empathetic client counsel, and the ability to navigate ambiguous ethical terrain.

Successful firms are learning to have different conversations—not just about which tools to buy, but about how to measure value in a hybrid human-Al environment. They're asking: How do we preserve the apprenticeship model of legal learning while leveraging Al efficiency? How do we maintain our profession's intellectual rigor while embracing technological augmentation? And perhaps most critically, how do we ensure our people remain the irreplaceable center of legal practice, not merely the operators of sophisticated software?

This keynote will explore practical frameworks for making these decisions, fostering human creativity alongside Al capability, and building practices that are both technologically sophisticated and deeply human-centered.

Infotrack & Andrew McDuff, ALTA President
am

Permission to play: How creativity and curiosity can drive organisational change within legal teams

Mollie Tregillis, Founder, Mollusc/mollie Tregillis

session will leave you with practical tools and renewed confidence to work differently. Whether you're driving digital transformation or culture change, you'll discover how to lead

with curiosity, flexibility, and impact.

Change in legal environments is notoriously difficult. Risk-averse cultures, tight deadlines, and a focus on precedent often leave little room for creative thinking. This session explores how play, creativity, and low-risk experimentation can help legal teams overcome resistance, build stronger engagement, and lead change more effectively. Through real-world examples and a guick interactive exercise, you'll experience how creative approaches can foster trust, shift mindsets, and support innovation. without undermining credibility. You'll learn how small experiments and playful engagement strategies can make change feel safer, more collaborative, and more sustainable. Ideal for law firm leaders, inhouse teams, and legal innovators, this

ALPMA BUSINESS OF LAW SUMMIT SEPTEMBER 3-5 I SYDNEY I ICC

9.20am 10.00an









	PYRMONT FOYER				ALTACON STAGE, THE GALLERY
9.50am - 10.00am	Platinum Partner Presentation				
10.00am - 10.30am	ALPMA Award Winners Panel Session			10.00am - 10.30am	Rightsourcing technology for in-house legal / A strategic in-house approach to legal technology Tuna Kutsal, Head of Legal Operations Advisory, Herbert Smith Freehills
10.30				10.35am - 10.45am	Tech Talks
10.30am		MORNING TEA		10.45 - 10.55am	Tech Talks
	CONCURRENT SESSION 3.1	CONCURRENT SESSION 3.2	AML - CONCURRENT SESSION 3.3		ALTACON STAGE, THE GALLERY
11.00am - 12.00pm	From overwhelm to empowerment - The Strategic plan you need Mr Brent Szalay, Strategic Advisor and Founder, Leaders in Business Dr Marli Watt, Executive Mindset Coach, Leaders in Business Many legal practitioners and leaders find themselves caught in the daily grind, constantly firefighting one challenge after another instead of leading with purpose. Without a clear path forward, firms risk stagnation, inefficiency and burnout. The result? Leaders who feel stretched too thin, teams that lack alignment, and businesses struggling to grow sustainably. What's missing? A powerful, strategic plan that not only drives growth but also gives the business owner back control over their time. This session isn't just about business growth; it's about finally reclaiming time and steering a business in the direction you always envisioned. This interactive workshop delivers a practical, five-step framework for law firm transformation. Attendees will walk away with an actionable roadmap to move from overwhelm to feeling empowered —building a firm that thrives now and into the future.	Succeeding in an Al-enhanced world: Why being human is your competitive advantage Anna Glynn, Speaker, Author, Trainer and Coach on Sustainable High Performance Al has transformed the legal landscape, but your biggest competitive edge isn't technology - it's You. The most successful firms won't just adopt Al, they'll amplify their impact by focusing on what makes them human. This Keynote explores what it takes for legal professions to thrive in an Al- enhanced world, and how you can confidently lead this transformation in your firms. Key take-aways: • Why mindset - not technology - is the first barrier to Al progress, and how to shift it • How human strengths like EQ, empathy, ethical judgement and critical thinking, outperform Al in the areas that matter most in law • How to use Al to free up time for more meaningful, energising and high-impact work.	Navigating the New AML/CTF Maze: Governance, Compliance and Technology for Law Firms Adam Simms, Director, Acclivity Australia's AML/CTF regime is on the cusp of a seismic shift, with law firms set to fall squarely within its regulatory reach. This session unpacks what's coming and what it means. We'll explore the emerging obligations, the operational and ethical dilemmas they raise, and how firms can respond with integrity and foresight. From governance frameworks and risk assessments to client onboarding, suspicious matter reporting, and the spectre of tipping- off, the maze is complex but navigable. We'll also examine how legal practices can embrace technology without compromising privilege, and how compliance can be embedded without paralysing the business of law. Whether you're in leadership, risk, or practice management, this session offers practical guidance to prepare your firm now and position it as a credible, compliant, and trustworthy advisor in a new regulatory era. Ignorance will not be a defence; preparation is your best protection.	11.00am - 12.00pm	View from the cockpit: The art of piloting Naheed Sanusi, Senior Manager, Digital Change, Herbert Smith Freehills Amanda Fajerman, Head Of Digital Change, Herbert Smith Freehills Caroline Bedford, Analyst, Digital Change, Herbert Smith Freehills







	5 MINUTE ROOM CHANGE					
	CONCURRENT SESSION 4.1	CONCURRENT SESSION 4.2	AML - CONCURRENT SESSION 4.3		ALTACON STAGE, THE GALLERY	
	Negotiating the future you want: How to embrace discomfort and get outcomes that matter Glin Bayley, Director, The Value Negotiator	Al & the Human Touch: The Future of Client Experience in Law Carl White, Director, PWC New Law	Is your firm ready for AML? Practical guidance on what you need to do Kath Bowler, General Manager, and Keddie Waller, AML/CTF Project Manager, Holley Nethercote		Strengthening Cybersecurity, Risk Management, and Data-Driven Decision Making: A Considered Approach Madeleine Porter, Legal Industry Expert (APAC), iManage	
12.05pm - 1.00pm	Negotiation isn't just a skill - it's a mirror. In this powerful session, Glin Bayley reveals how the conversations we avoid often hold the keys to the future we want. Blending commercial insight with inner transformation, Glin introduces her signature VALUE framework to help you move beyond surface-level tactics and negotiate from alignment, not approval. You'll explore how discomfort can be a signpost for growth, how to navigate high-stakes conversations with clarity and confidence, and how to lead with values in moments that matter. For legal professionals ready to step into more meaningful influence - this session will shift how you see negotiation forever.			12.05pm - 1.00pm	In today's digital landscape, legal departments and firms must strike a balance between leveraging data for strategic decisions and ensuring robust cybersecurity to protect client confidentiality. Yet, managing this intersection of cybersecurity, risk, and data can be complex. This session will provide actionable strategies for navigating these challenges, including how to build a comprehensive risk management framework, comply with evolving privacy regulations, and protect data from both internal and external threats. Attendees will also gain insights into the current cybersecurity landscape and the importance of aligning legal teams around secure, datadriven decision-making.	
1.00pm		LUNCH		1.00pm	LUNCH	
				1.20pm	Tech Talks	
				1.30pm	Tech Talks	
				1.40pm	Tech Talks	
				1.50pm	Tech Talks	







	CONCURRENT SESSION 5.1	CONCURRENT SESSION 5.2	AML - CONCURRENT SESSION 5.3		ALTACON STAGE, THE GALLERY
2.00pm - 2.45pm	High performance for overwhelmed, burnt out and disengaged teams Amanda Goodfellow, Director, Agile Mind	The Two Numbers That will Transform Your Firm's Profit and Cashflow. Matt Schlyder, Director, FWO Chartered Accountants What if two simple numbers could unlock the full financial potential of your law firm? In this high-impact session, Matt Schlyder—known as "The Lawyers' Accountant"—will reveal the two most powerful metrics every SME law firm must master: Average Rate and Revenue Lockup Percentage. Drawing on real life results experienced by Law Firms across Australia, Matt will show how these two numbers drive both profitability and cash flow—and how most firms are leaving money on the table by not managing them effectively. This session is designed specifically for Practice Managers and Managing Partners who want to: Increase profit without increasing workload Improve cash flow without chasing debtors Build a firm that funds its own growth You'll learn: How to calculate and benchmark your firm's Average Rate and Revenue Lockup Percentage The hidden drivers behind these numbers—like file velocity, productivity, and billing systems Practical strategies to lift performance across your team without burnout How to design cash flow systems that serve your firm—not just your clients	Lesson from the frontline: Real life experiences of AML technology implementation Mark Greenslade, Director, Head Of Client Success And Training, Verlata Consulting Duncan Clark, Verlata Consulting, Spinika Rob Lynch, CRO, Spinika Jamie Lynch, Head of AML, Gilbert + Tobin	2.00pm - 2.45pm	Leveraging existing technology solutions for legal use cases Nam Truong, Head Of Technology + Product, Law Squared Nam Truong, head of Technology & Product at Law Squared, will guide legal teams on how to maximize the value of their existing technology ecosystems, particularly within Microsoft's suite of solutions. Through a case study, Nam will demonstrate how legal functions can adapt and enhance current tools to solve key challenges, providing practical frameworks and strategic insights. Learn when to use existing technology versus investing in new solutions, how to identify and enhance legal applications within their current tech stack, and best practices for embedding and sustaining legal technology. The session aims to empower inhouse legal teams, legal ops professionals, and technologists to optimize their technology investments and implement techenabled legal operations without costly, complex software changes.







	CONCURRENT SESSION 6.1	CONCURRENT SESSION 6.2	AML - CONCURRENT SESSION 6.3		ALTACON STAGE, THE GALLERY
2.50pm - 3.35pm	Career Killers; The Price of Misconduct Adair Donaldson, Director, Adair Donaldson Pty Ltd Many senior leaders in law firms don't consider the consequences of breaches of codes of conduct, bullying, casual racism, sexual harassment, and domestic violence can have on their businesses. It does not rate highly on their agenda and they delegate it to someone else to manage. They cross their fingers and hope for the best, risking financial and productivity losses along with a decline in staff morale and workplace culture. In this session you will gain an insight and a reminder into the impacts of workplace misconduct and what you can do as a business managers to proactively address these issues, not only to ensure you are complying with the law, but what we all can do as a business community to create lasting cultural change. The session will be engaging, thought provoking and entertaining. It is a chance for attendees to take time to reflect and learn from others' experiences through the power of storytelling.	The man who saved the world: The role of humans managing risk in automated systems David Bowles, Ethics Counsel, Queensland Law Society Anyone tasked with implementing Al and system automation in professional services needs to rely heavily on risk frameworks to ensure ethical obligations are followed and disasters are avoided. One of the primary tools in those frameworks is the "human in the loop" – a supervisory layer designed to spot errors and ensure that the inherent limitations of a machine's "thinking" is overcome. Unless great care is taken, the assurance that person can offer becomes illusory. Join David Bowles, QLS Ethics Counsel for an overview of the human element of Al risk management in Al deployment in general and law firms in particular. We will review both the emerging frameworks and the lessons of history to determine what parameters need to be in place to allow the human to do their job and protect the organization from automated error.	All your questions answered - AML preparation and rollout Q&A Panel facilitated by Milan Cooper, First AML Panelists inclue: Kath Bowler + TBC	2.50pm - 3.35pm	Writing a business case for tech implementation Speaker to be confirmed
2.25				3.40pm	Tech Talks
3.35pm	AFTERNOON TEA 3.		3.50pm	Tech Talks	









	PYRMONT THEATRE		ALTACON STAGE, THE GALLERY
	Thriving, Not Just Surviving: Building a Law Firm Where People Want to Stay Renee Branson, Founder Principal, RB Consulting and Timothy Corcoran, Founder Principal, Corcoran Consulting MC: Tessa van Duyn, CEO, Moores		Dragon's Overview of Day + 2025 Legal Tech Showcase with Australia's LawTech Hub
	Join legal industry experts Renee Branson and Tim Corcoran as they explore how firm culture, well-being, and profitability are deeply connected. In this dynamic session, you'll learn why burnout isn't just a people problem—it's a business problem. Through real-world case studies, humor, and data-driven insights, discover how to build a law firm where people thrive, clients stay, and the bottom line benefits.		Courtney Blackman, Head of Partnerships Lander & Rogers
4.10pm - 5.00pm			
		4.00pm - 5.00pm	
5.00pm - 5.05pm	Day 2 Wrap-Up MC: Tessa van Duyn, CEO, Moores		
	DAY 2 CLOSE		
7.00pm - 10.30pm	#BUCKLES AND BLING COCKTAIL FUNCTION > WatersEdge at Campbell Stores		





BUSINESS OF LAW SUMMIT - DAY 3 FRIDAY 5 SEPTEMBER 2025



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8.00am	REGISTRATION OPEN Drop in early to print your name badge at one of the registration kiosks.				
8.00am - 8.45am		Private Hosted Breakfast (by invitation only)			
	PYRMONT	FOYER		ALTACON STAGE, THE GALLERY	
9.05am - 9.15am	Platinum Partner MC: Tessa van Duy		9.00am - 9.30am	Session details TBC	
9.15am -	Does Attenborough snore in the tent? Secrets behind the world's best nature documentaries Dr. Chadden Hunter, Environmental Biologist and Award-winning Filmmaker Sir David Attenborough's right hand man, Dr. Chadden Hunter, takes us on a journey to the wildest corners of the planet in search of new frontiers in wildlife filmmaking.			Session details TBC	
10.15am			9.45am - 10.15am	Beyond the hype: the reality and unfiltered limitations of AI at lawfirms Elena Tsalanidis, Co Founder and COO, Deeligence	
		5 MINUTE ROOM CHANGE			
	CONCURRENT SESSION 7.1	CONCURRENT SESSION 7.2		ALTACON STAGE, THE GALLERY	
10.20am - 11.10am	Building sustainable & effective teams: Competitive attraction, retention and well-being strategies Panellist include: Zakary Nash, Director, Harperlloyd Recruitment Panel TBC ALPMA BUSINESS OF LAW	Embracing Al and technology: Simplifying marketing for legal practises Jenn Donovan, Founder, Social Media and Marketing Australia In a world where technology is evolving faster than ever, legal practices must adapt without losing their human touch. In this practical and engaging session, marketing strategist and former property law specialist Jenn Donovan will show you how to harness Al and technology to simplify your marketing, strengthen client relationships, and future-proof your firm. Designed for practice managers, lawyers, and legal marketers, this session will explore how to balance innovation with authenticity, ensuring your firm remains trusted and relevant. You'll learn how to save time using Al tools, build stronger client loyalty, and adopt practical strategies that won't overwhelm your team. Whether you're just beginning your tech journey or ready to enhance your current efforts, this session will give you the clarity and confidence to embrace Al while	10.20am - 11.10am	Forging legal teams of the future: Capabilities, tools, and mindsets for success Tuna Kutsal, Head of Legal Operations Advisory, Herbert Smith Freehills	

staying true to the values that set your practice apart.



BUSINESS OF LAW SUMMIT - DAY 3 FRIDAY 5 SEPTEMBER 2025





Tech Talks 11.10am MORNING TEA Tech Talks **CONCURRENT SESSION 8.2 ALTACON STAGE, THE GALLERY CONCURRENT SESSION 8.1** Transforming Legal Services with Technology: Delivering Client-Trailblazing Showdown: New Frontiers of the business of law **Technology as an Enabler: Empowering** Panellist include: **Legal Teams in the New Frontier** Centric Outcomes **Gene Turner,** Managing Director, LawHawk Panellists TBC David Atherton-Cooper, Dye & Durham As AI begins to outperform humans in many legal tasks, law firms are grappling with two critical challenges: This session explores how legal firms can • How to adapt business and pricing models when efficiency disrupts harness technology to balance efficiency with traditional work types and billable hours, and oversight, ensuring that AI augments rather • How to redefine roles for younger lawyers and support staff whose than replaces human expertise. With new hires expecting seamless digital experiences tasks are most automatable. and Partners requiring deep analytical This session moves beyond outdated metrics of success - hours worked insights, firms must align their technology stack to support both immediate operational or time saved - and introduces a transformative framework for legal needs and long-term strategic goals. By service delivery: Time Well Saved, Time Well Spent, and Time Well integrating data from trusted sources with Invested. firm-specific knowledge—such as precedents, workflows, and CRM insights—firms can empower Directors with a 360-degree view of performance, risk, and opportunity. This approach not only enhances decision-making but also helps firms anticipate and capitalise on future market shifts.



BUSINESS OF LAW SUMMIT - DAY 3 FRIDAY 5 SEPTEMBER 2025



ALTACON CLOSE

InfoTrack

	CONCURRENT SESSION 9.1	CONCURRENT SESSION 9.2		ALTACON STAGE, THE GALLERY
12.20pm - 1.00pm	From fax machines to TikTok: Managing the generational mash-up in law Lara Wentworth, Director/Co-founder, Coaching Advocates Pty Ltd Law firms are facing new people challenges as multiple generations, each with unique values, communication styles, and expectations, coexist in the workplace. Coaching Advocates' global research reveals that these generational shifts are impacting firms financially, operationally, and reputationally. What once worked in leadership and talent management is no longer enough. This interactive workshop is designed for HR leaders, law firm executives, and those responsible for developing legal talent. Participants will explore how generational mindsets shape workplace culture and discover practical strategies for leading across the generational divide. Through hands-on activities and real-world scenarios, attendees will reflect on their own leadership style, gain insight into managing generational dynamics, and identify simple actions to foster stronger, more adaptable teams. This session isn't about replacing the old with the new, it's about building bridges, embracing difference, and leading law firms into the future with clarity, confidence, and inclusivity.	Culture as the Catalyst: Transforming Your Firm for the Al Revolution (TBA) Priya Lele, Cofounder & Chair, She Breaks the Law As Al revolutionises legal practice, many firms are investing in cutting-edge technologies only to face implementation challenges rooted not in the technology itself, but in organisational culture. Drawing from real-world legal innovation experiences, using storytelling and injecting a bit of humour, this session drives home the message that 'Culture eats strategy (even Al strategy) for breakfast'. This session addresses how fundamental cultural attributes can either accelerate or inhibit technological adoption in law firms. It examines how to identify and influence the core cultural elements in your organisation, understand common barriers to Al adoption in law firms—from risk aversion and traditional billing models to hierarchical structures and lack of diversity. More importantly, it offers concrete strategies for overcoming these barriers through leadership commitment, cross-disciplinary collaboration, and client engagement. Attendees will gain insights into building innovation networks within their firms, designing incentive structures that reward innovation and forward-thinking approaches, and leveraging client perspectives to drive meaningful change. The session provides scalable approaches relevant to firms of all sizes, from small, medium-sized practices to the largest global law firms. This session demonstrates that while technology is essential, it's the foundational cultural elements that ultimately determine success in legal innovation. By focusing on cultural readiness alongside technological capability, firms of all sizes can navigate the Al revolution with confidence and creativity, turning potential disruption into sustainable competitive advantage.	12.20pm - 1.00pm	Session to be confirmed
1.00pm	LUNCH		1.00pm	Partner Prize Draws
	PYRMONT 1	THEATRE		ALTACON STAGE, THE GALLERY
2.00pm - 2.45pm	Future of Learning Singapore Academy of Law MC: <i>Tessa van Duyn, CEO, Moores</i>		1.40pm	Dragons Den, ALTACON and theWiLD Wrap up
2.45pm - 3.15pm	Wrap-	Up		

SUMMIT CLOSE