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## Surgical Mid-Year **Sales Meeting** 2022

**9-13 May** #BrilliantMomentum

# Tech Services Meeting Agenda

**Alcon**  
SEE BRILLIANTLY

# REUNITE

**DAY 1** Monday 9 May 2022

11:30 am	Registration Open <i>Level 1 Foyer</i>
12:00 pm	Lunch <i>Level 1 Foyer</i>
1:00 pm	ANZ Reunited <i>Surfers &amp; Currumbin Room</i>
1:50 pm	APAC Update <i>Surfers &amp; Currumbin Room</i>
2:20 pm	Let's Talk with Karen <i>Surfers &amp; Currumbin Room</i>
3:05 pm	Afternoon Tea <i>Level 1 Foyer</i>
3:35 pm	The Week Ahead: Beginnings <i>Surfers &amp; Currumbin Room</i>
3:50 pm	Guest Speaker – Kate Mulvenan <i>Surfers &amp; Currumbin Room</i>
4:50 pm	Recap & Close <i>Surfers &amp; Currumbin Room</i>
6:30 pm	Re:Unite Dinner <i>Poolside, Level 5</i>

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# RECONNECT

**DAY 2** Tuesday 10 May 2022

9:00 am	Breakouts
9:00 am	Equipment Portfolio Strategy <i>Currumbin Room</i>
9:30 am	Centurion Strategy – Active Sentry / Infiniti Upgrade / Competitive Market <i>Currumbin Room</i>
10:30 am	Tech Services TBC <i>Kirra Room</i>
11:00 am	Morning Tea <i>Level 1 Foyer</i>
11:30 am	Breakouts
11:30 am	Einestein / Tableau / Reporting – KPI Progression <i>Kirra Room</i>
1:00 pm	Lunch <i>Level 1 Foyer</i>
1:30 pm	Team Building Activity <i>Offsite – Meet in Hotel Lobby</i>
6:45 pm	Re:Connect Dinner <i>Meet in Hotel Lobby – walking to The Island Hotel</i>

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# RECHARGE

**DAY 3** Wednesday 11 May 2022

7:00 am	Morning Yoga (optional – 45 min) <i>Level 5, Tennis Court</i>
9:00 am	Tech Services TBC <i>Kirra Room</i>
10:00 am	VERION Upgrades and Targets <i>Kirra Room</i>
11:00 am	Morning Tea <i>Level 1 Foyer</i>
11:30 am	Service Max Lightning Workshop – W.O.W. <i>Kirra Room</i>
1:00 pm	Lunch <i>Level 1 Foyer</i>
2:00 pm	Contracts – Status and Opportunities within Territory. New and Renewals <i>Kirra Room</i>
3:00 pm	Afternoon Tea <i>Level 1 Foyer</i>
3:30 pm	Contracts – Status and Opportunities within Territory. New and Renewals <i>Kirra Room</i>
4:00 pm	Tech Services TBC <i>Kirra Room</i>
6:00 pm	Re:Charge Dinner <i>Meet in Hotel Lobby – Transfer to Marina Mirage, The YOT</i>
9.45 pm	Return Transfer to Hotel

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# REFOCUS

**DAY 4** Thursday 12 May 2022

7:00 am	<b>Esplanade Walk (optional – 1 hour)</b> <i>Meet Walk Leader in Hotel Lobby</i>
9:00 am	<b>Digital Health Suite</b> <i>Kirra Room</i>
10:00 am	<b>VR/VS Updates</b> <i>Kirra Room</i>
11:00 am	<b>Morning Tea</b> <i>Level 1 Foyer</i>
11:30 am	<i>Kirra Room</i>
12:30 pm	<b>Verion Upgrade Proposals – Rieck Dalal</b> <i>Burleigh Room</i>
1:00 pm	<b>Lunch</b> <i>Level 1 Foyer</i>
2:00 pm	<b>Medical Device Bump Out</b> <i>Currumbin Room</i>
3:30 pm	<b>Afternoon Tea</b> <i>Level 1 Foyer</i>
4:00 pm	<b>Medical Device Bump Out</b> <i>Currumbin Room</i>
5:00 pm	<b>Re-Focus Canapes &amp; Drinks</b> <i>Level 1 Foyer</i>

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# READY SET GO

**DAY 5** Friday 13 May 2022

9:00 am	Clarity Characteristics of our Messaging <i>Surfers Room</i>
10:00 am	Recap of the Week <i>Surfers Room</i>
10:15 am	Morning Tea <i>Level 1 Foyer</i>
10:30 am	Meeting Close <i>Surfers Room</i>
11:30 pm	Lunch (Grab and Go) <i>Level 1 Foyer</i>
12:00 pm	1st Airport Transfers Depart
1:30 pm	2nd Airport Transfers Depart

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