

# DIGI.RAISE 2025

MELBOURNE 20+21 MAY

Australia's only specialist digital fundraising conference

Principal partner



## PROGRAM

*All details are correct at time of printing but may be subject to change. All times are AEST.*

### DAY ONE: Tuesday 20 May 2025

|               |   |   |
|---------------|---|---|
| 08.00         | REGISTRATION & ARRIVAL TEA/COFFEE   |   |
| 09.00 – 10.00 | BALLROOM 3  |   |
|               | Digital benchmarking, KPIs and your burning questions answered<br>FI MCPHEE – Co-Founder & Head of Insights, The Benchmarking Project and Co-Founder & Managing Director – Revolutionise<br>MAISA LOPES GOMES – Head of Digital Fundraising – Cerebral Palsy Alliance<br>EDDIE O'LOUGHLIN – Senior Digital Marketing Manager – Médecins Sans Frontières Australia<br>SAMARA GENTLE – Senior Strategist – ntegrity |   |
| 10.00 – 10.30 | MORNING TEA   |   |
| 10.30 – 11.15 | BALLROOM 3  | BALLROOM 1  |
|               | Six steps to tripling tax appeal targets – an ActionAid Australia case study<br>SAARAH ABDEEN – Digital Fundraising Specialist – ActionAid Australia  | Top event trends and insights<br>Elevate Fundraising  |
| 11.20 – 12.05 | How to crack donor acquisition online<br>LIV FURNISS-ROE – Digital Consultant – Parachute Agency  | Our first peer-to-peer fundraising campaign: low budget, limited resources, high outcomes<br>LAUREN KARA-GEORGE – Partnerships Manager – Assistance Dogs Australia<br>EMILY HEUSTON – Marketing Manager – Assistance Dogs Australia |

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| 12.05 – 13.05 | LUNCH  |   |
| 13.05 – 13.55 | BALLROOM 3   |   |
|               | <p>How Vision Australia achieved a 24% increase in digital revenue</p> <p>IAN FINLAYSON – General Manager of Fundraising, Marketing &amp; Retail Operations – Vision Australia</p> <p>ROMENA MOK – Partner, Senior Client Success Manager – ntegrity</p> <p>OPHELIE LECHAT – Partner, Client Success and Squad Lead – ntegrity</p> |   |
| 14.00 – 14.45 | BALLROOM 3   | BALLROOM 1  |
|               | <p>From Pixels to Purpose: why gaming and streaming should be part of your fundraising strategy and how to develop your game plan</p> <p>CAMERON CORTAZZO – Director – Future Fundraising</p>  | <p>How Cancer Council Victoria used data-driven decision-making to boost digital fundraising by 25% in one year</p> <p>SARI PALTIEL – Digital Fundraising Manager – Cancer Council Victoria</p> |
| 14.45 – 15.15 | AFTERNOON TEA  |   |
| 15.15 – 16.00 | BALLROOM 3   | BALLROOM 1  |
|               | <p>Myths about digital fundraising for emergencies and how MSF busted them when they raised \$15M for Gaza</p> <p>EDDIE O'LOUGHLIN – Senior Digital Marketing Manager – Médecins Sans Frontières Australia</p>   | <p>Run before the sun: the anatomy of activation &amp; engagement</p> <p>JOHN SPRINGATE – Community Fundraising Coordinator – Harry Perkins Institute of Medical Research</p>                   |
| 16.05 – 16.50 | BALLROOM 3   |   |
|               | Digi.Raise Hackathon   |   |
| 16.50 – 17.50 | NETWORKING DRINKS  |   |

## DAY TWO: Wednesday 21 May 2025

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| 07.50 – 08.45 | BALLROOM 2   |   |
|               | <p><b>Wake up to growth: How always-on digital powers your fundraising</b></p> <p>OPHELIE LECHAT – Partner, Client Success and Squad Lead – <b>ntegrity</b></p> <p>AMY SCHUMANN – Growth Lead – <b>ntegrity</b></p> <p><small>sponsored by</small><br/><b>ntegrity</b></p>                 |   |
| 08:15         | REGISTRATION & ARRIVAL TEA/COFFEE  |   |
| 09.00 – 09.50 | BALLROOM 3   |   |
|               | <p><b>7 Digital mistakes we made so you don't have to</b></p> <p>EMILY DOUGAN – Digital Strategy Director – <b>Donor Republic</b></p> <p>ASHLEIGH YARDY – Digital Strategy Director – <b>Donor Republic</b></p> <p>MICHAEL WILSON – Digital Innovation Manager – <b>Donor Republic</b></p> |   |
| 09.50 – 10.40 | <p><b>Leveraging customer data for audience-centric fundraising with UNICEF Australia</b></p> <p>THOMAS DELAFOSSE – Head of Performance, Growth &amp; Insights – <b>UNICEF Australia</b></p>   |   |
| 10.40 – 11.10 | MORNING TEA  |   |
| 11.10 – 11.55 | BALLROOM 3   | BALLROOM 1  |
|               | <p><b>How to build a donation page in 30 minutes</b></p> <p>JESSICA MACPHERSON – Founder &amp; CEO – <b>Blaze Your Trail</b></p>   | <p><b>Giving days – top tips, growth opportunities and why we should consider a sector-wide approach</b></p> <p>EMILY SCOTT – CEO – <b>Rainbow Giving Australia</b></p> |
| 12.00- 12.45  | <p><b>From tragedy to triumph – how authentic storytelling enhances brand trust</b></p> <p>STEPHANIE CROSS – Communications Manager – <b>MND Victoria</b></p> <p>SARAH ROBINSON-HATCH – Digital Marketing and Communications Officer – <b>MND Victoria</b></p>                             | <p><b>Who makes up your event audience?</b></p> <p><b>Elevate Fundraising</b></p>   |

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| 12.45 – 13.45 | LUNCH  |   |
|               | BALLROOM 3   | BALLROOM 1  |
| 13.45 - 14.30 | <p>Using creative, dynamic creative optimisation and personalisation to grow acquisition – a WWF case study</p> <p>KIA TZOUNOS – Digital Marketing Campaigns Manager – WWF Australia</p>   | <p>How to invigorate an existing peer-to-peer campaign with a 'secondary' fundraising product</p> <p>ALEXANDRA RYAN – Head of Campaigns and Products – Leukaemia Foundation</p>   |
| 14.35 – 15.20 | <p>Using digital to supercharge your GIW program (and how the Malaghan did it)</p> <p>JEREMY BENNETT – Founder &amp; Chief Consultant – Bigfoot Fundraising<br/>JES BLAND – Individual Giving &amp; Digital Fundraising Manager – Malaghan Institute of Medical Research</p> | <p>On the day: what makes an exceptional event experience?</p> <p>PAIGE GIBBS – Chief Development Officer – Harry Perkins Institute of Medical Research<br/>ZEBEDEE STONE – Group Account Director – Donor Republic</p> |
| 15.25 – 16.10 | <p>The practical guide to the easiest boosts to fundraising from AI</p> <p>SEAN TRINER – Founder – Moceanic</p>  | <p>Infusing your peer-to-peer campaign with unassailable logic</p> <p>CLAYTON THOMAS – Creative Director – Marlin Communications</p>  |
| 16.10 – 16.15 | CONFERENCE CLOSE   | CONFERENCE CLOSE  |

PRINCIPAL PARTNER



ENGAGEMENT PARTNER



BREAKFAST BRIEFING PARTNER



WI-FI-PARTNER

