### PARTNERSHIP OPPORTUNITIES

Sponsorship and Exhibition Packages



# Insight. Innovation. Inspiration

Australia's favourite learning and development conference is back for 2026, bringing you a global perspective on key issues, practical takeaways and a renewed sense of purpose.

## **About AITD**

### Who We Are

Established in 1971 as a notfor-profit association owned by members, the Australian Institute of Training and Development's original purpose was to raise the profile of workplace training as an industry in its own right and to create networking opportunities for individuals with an interest in the subject. Today, AITD offers a broad range of products, services and support to a diverse and passionate community of L&D practitioners located across the globe.

### Our Purpose

We believe in the value of continuous learning and professional development to build a thriving, adaptable workforce. Our mission is to equip learning and development professionals – across Australian and beyond – with the skills necessary to achieve this through professional development opportunities, networking and knowledge sharing.

### **Our Members**

Our membership base spans all industries and represents the full spectrum of roles across the learning and development profession, including: trainers, educators, consultants, coaches, chief learning officers, course coordinators, mentors, instructors, teachers, facilitators, academics, human resources and organisational development professionals, instructional designers, assessors, and undergraduate and graduate students.



### **AITD Conferences**

Why We Do This Work

The annual, 2 and a half day AITD conference has a reputation for delivering a varied and high-quality program featuring Australian and international L&D thought leaders. The agenda covers a broad range of topics – from tools and technologies to theory and best practice – ensuring all delegates walk away with tangible takeaways they can implement in their own workplaces.

Networking is a key element of the conference and delegates consistently rate the opportunity to make strong connections with the wider L&D community as one of the most important aspects of the conference experience.

In 2026, we are looking to return with a face-to-face conference with the most dynamic event to date. Drawing on past feedback, our focus for this event has been to provide an intimate and inclusive delegate experience while delivering an innovative and forward-thinking program which celebrates the best of learning and development.

# Why partner with AITD?

Network with delegates in an intimate and relaxed setting, opening opportunities for richer engagement and establishing strong relationships.

Expose your brand to thousands of potential clients via conference marketing collateral and Training &

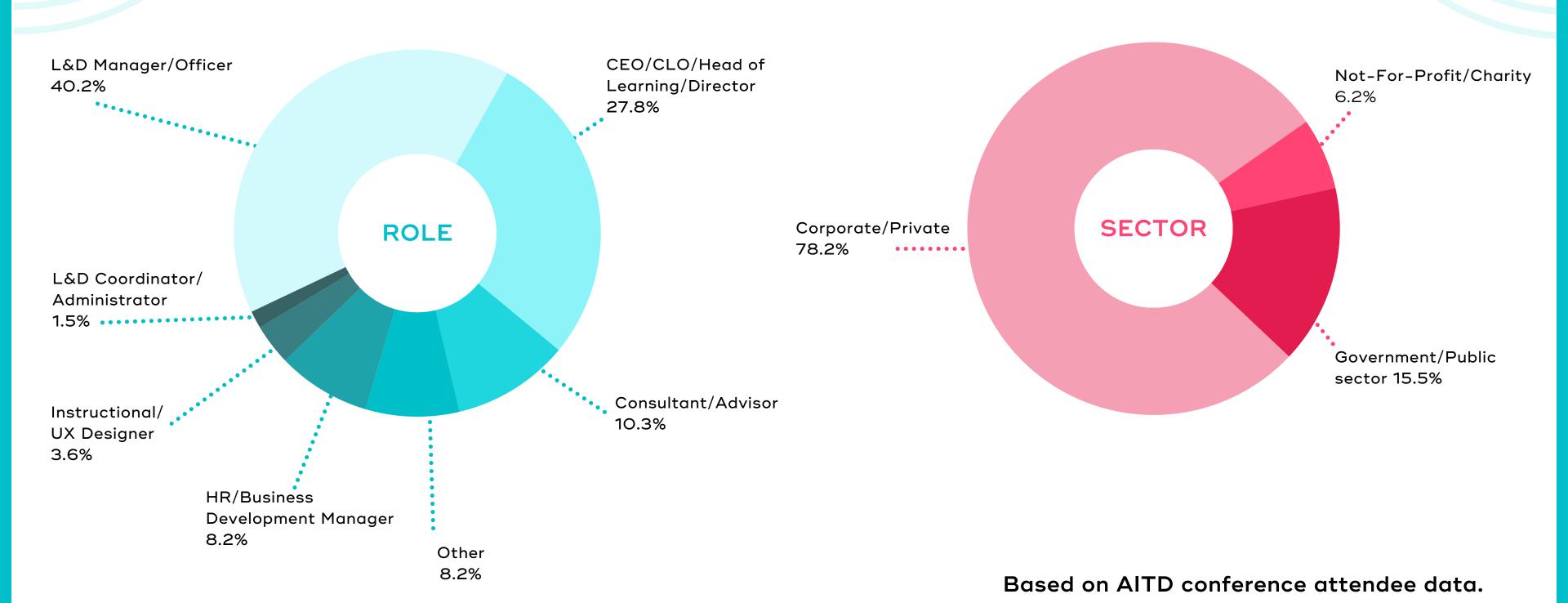
Development magazine.

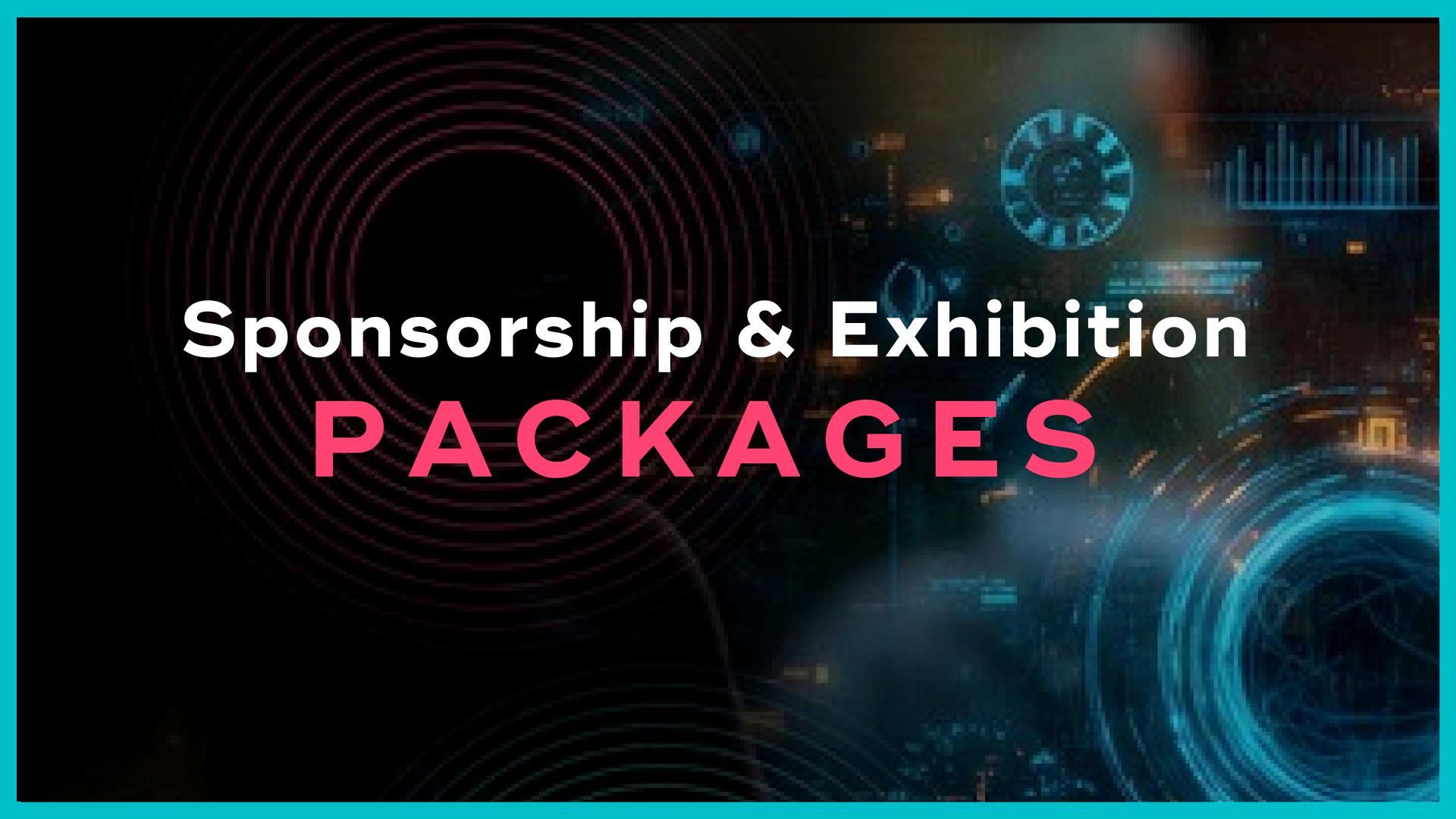
Align your brand with a reputable event and the association of choice for L&D professionals in Australia. Maximise promotional opportunities through customised conference merchandise and branding.

Showcase your strengths, solutions and services to a receptive and relevant audience, improving customer knowledge of your product.

AITD 2026 is the perfect platform to access senior training, L&D and HR decision makers across major industries in the private and public sector.

## Meet Our Delegates





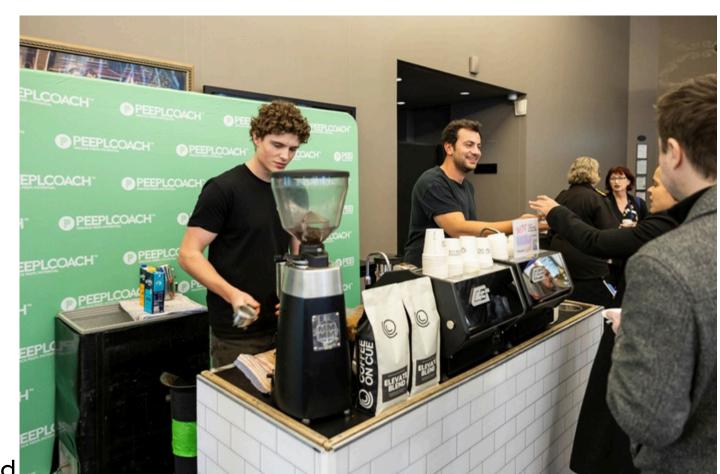
# Sponsor AITD 2026

Becoming an AITD 2026 sponsor means so much more than simply exhibiting at the conference.

Sponsoring AITD 2026 ensures continued exposure for your brand – before, during and after the conference. And not only will you reach conference attendees, your message will also be seen by our wider membership and community through our online and print channels.

Our sponsorship packages have been designed to maximise your opportunities to establish lasting and rewarding relationships with delegates from industries that matter to you. However, we know that not one size fits all so we are always happy to work with you to customise a package that works for you.

To ensure your brand and messaging cut through, we only offer a limited number of packages which means you're not fighting to get your voice heard – but it also means that once they're gone, they're gone!



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GOLD PARTNER
PACKAGE\*
\$14,900

SILVER TAILORED
PACKAGE\*\*
\$10,750
Incl. GST

BRONZE EXHIBITOR
PACKAGE
\$5,350
Incl. GST

Incl. GST

Inc

SPONSORSHIP RECOGNITION	EXCLUSIVE	3 AVAILABLE	MULTIPLE
Named and promoted as sponsor category selected	<b>√</b>	<b>√</b>	<b>√</b>
Branding on all digital communication and collateral distributed to delegates	<b>√</b>		
Acknowledgement by the Conference Convenors at the opening and closing of the Conference	<b>√</b>	<b>√</b>	<b>√</b>
Advertisement in the AITD Conference Handbook	full page	<b>√</b> half page	
Acknowledgement on a PowerPoint slide to be shown at the introduction to all plenary sessions	<b>√</b>		
Opportunity to address delegates	plenary		
Exclusive sponsorship of Conference name badge lanyard with logo prominently displayed	<b>√</b>		
Trade display space located in the Exhibition and Catering Hall	<b>√</b>	<b>√</b>	<b>√</b>
Distribution of promotional material during the Conference and in Delegate Satchels	<b>√</b>	<b>√</b>	<b>√</b>
Complimentary full registrations	x4	x2	x1
Excellence Awards Dinner Tickets	x4	x2	x1

## PACKAGE\* \$14,900

PACKAGE\*\*
\$10,750

PACKAGE \$5,350

**BRONZE EXHIBITOR** 

Incl. GST

AITD MARKETING OPPORTUNITIES	EXCLUSIVE	3 AVAILABLE	MULTIPLE
List of participating attendees (who provided consent)		<b>√</b>	<b>√</b>
Standalone EDM to delegates			
Branded homepage banner on aitd.com.au	<b>√</b>		

### GOLD AWARDS DINNER PACKAGE - \$10,000 (INCL. GST)

In 2026, the official AITD Excellence Awards Dinner will be held in conjunction with the Annual AITD Conference. This celebrated evening will be held at the Sofitel Brisbane Central on Thursday evening and is included in the conference's social program, uniting both conference delegates and the excellence awards community.

The evening promises to be an unforgettable occasion, celebrating outstanding achievements and excellence within the Training and Development Industry. Sponsoring this prestigious event offers your organisation a unique opportunity to connect with a broader audience of conference attendees and industry professionals and co-brand this exciting evening with AITD. A full list of entitlements can be sent on request.

#### **TAILORED PACKAGE SILVER\*\***

#### TAILORED PACKAGE

Opportunity for exclusive recognition through ONE of the following:

#### **DELEGATE BAG\*\***

A branding opportunity with longevity beyond the event. Co-brand your logo with AITD on a quality delegate bag which attendees will use time and time again.

#### WORKSHOP SPONSOR\*\*

Make an impression on delegates by sponsoring our workshop on day 1. With excited attendees' arrival and thoughtleaders hosting this session, this is sure to be a memorable event.

#### **BARISTA SPONSOR\*\***

Good coffee is always important!
Your organisation will be recognised as
the Barista sponsor providing freshly
brewed coffee to delegates on arrival and
at all break times throughout the
conference.

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### SUPPORTER SPONSORSHIP PACKAGES / SPSONSORSHIP ADD-ONS

\*Additional Cost (GST Incl.)

If you are looking for a point of difference, a way to stand out amongst other sponsors or wanting to create a tailored package to suite your budget needs, please consider the additional opportunities below:

CATERING SPONSOR OPPORTUNITIES \$1,750 each	Lunch OR Morning Tea OR Afternoon Tea Acknowledgement as a sponsor in all marketing collateral and inclusion of corporate logo on all Conference promotional material (digital and hardcopy), including brochures and website Space to display a self-standing banner (sponsor to provide
ADVERT IN CONFERENCE HANDBOOK \$1,000 - Full Page / \$500 - Half Page	Your organisation can be seen in the Meeting Handbook that is distributed to all delegates who attend. The advertisement and artwork to be designed by the sponsoring organisation with approval from the Organising Committee.
SATCHEL INSERT \$1,000	Your organisation's product sample, promotional item or brochure can be inserted into each delegate's satchel (size inserts will be decided in consultation with and approval of the Organising Committee)

