



AWARDS

Celebrating Excellence

AUTHORISED REPRESENTATIVE OF THE YEAR

PURPOSE

This award is open to any insurance broking individual who operates as an Authorised Representative of CBN. Nominees in this category must demonstrate strong performance, outstanding service to their clients, and growth and development of both themselves and the brokerage they work for between 1 July 2021 and 30 June 2022.

CRITERIA

Submissions must address the following:

Business Overview

- Please provide a brief history of your time in the insurance industry, including the reason why you started in the industry.

Business Management

- Outline how you manage your corporate responsibilities (i.e. compliance, debtor management, business growth etc.), and how you help your business to educate, upskill and manage its staff.
- Outline the support you provide your clients to ensure they receive quality services, and what measures you have undertaken to assess their satisfaction.

Education & Development

- Describe the values you bring to your organisation and how this translates into the community.
- Provide an overview of how you plan to continue to grow and develop yourself and the business. This could include obtaining higher insurance qualifications or other structured education programs, and/or ongoing learning and development activities.

NOMINATION PROCESS

To nominate for this award, please complete your submission online [here](#). Please ensure you refer to the criteria above in your response.

Nominations can be supplied by business representatives, individuals, or representatives of Community Broker Network.

AWARD

- CBN Trophy
- \$2,000 Bursary towards professional training and development
- One complimentary delegate registration to the 2023 CBN Conference