

## Enabling Seamless Xero Invoice Payments via Kina Bank IPG

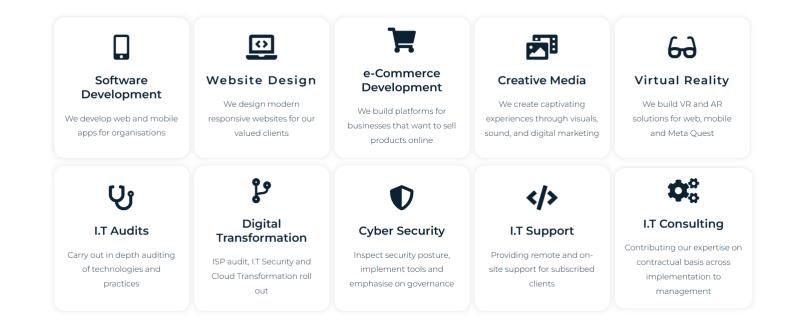
Innovation through Financial Integration

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### Introduction

### **About SNS Tech:**

- A technology company based in Port Moresby, Papua New Guinea, and Australia.
- Specializes in developing world-class technology solutions across various industries.
- Committed to innovation, collaboration, and driving positive change through technology.

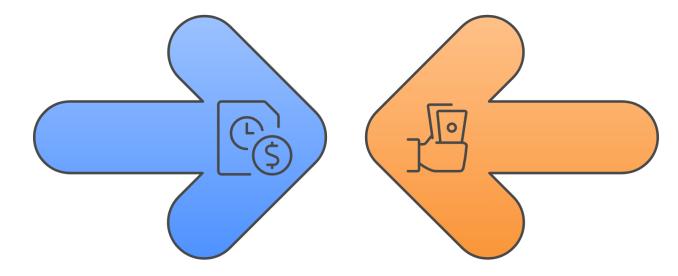


### **Problem Statement**

Limited Digital Payment Solutions

Slow Invoice Processing

Delays in invoice payments prolong financial transactions.



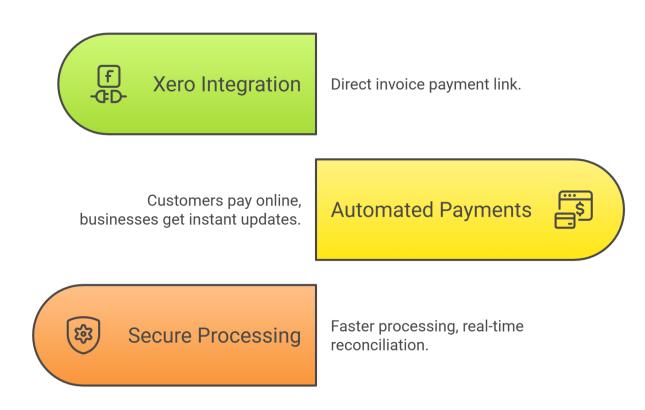
#### Limited Payment Options

The scarcity of digital payment methods restricts transaction flexibility.



# **Our Solution**

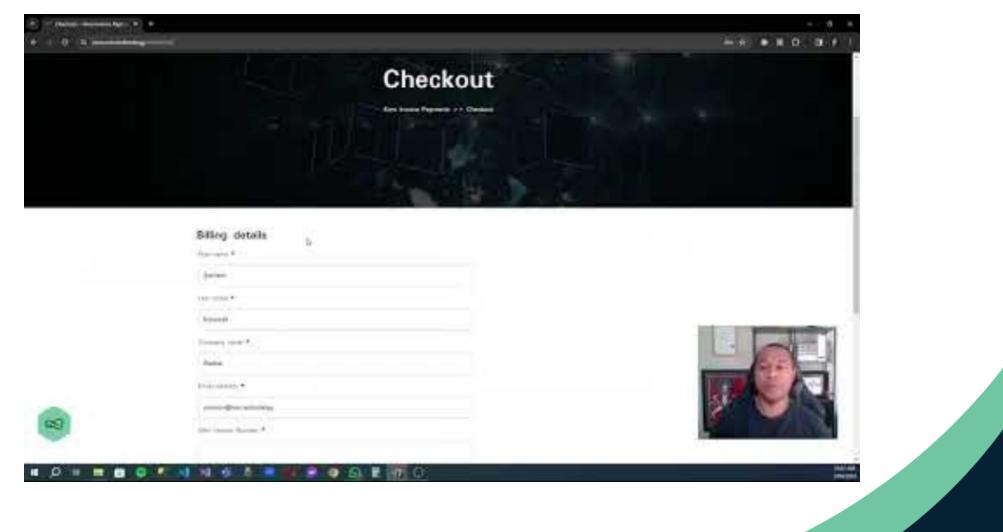
**Payment Integration Features** 



#### How It Works **Payment Processing Sequence Notification** Payment **Payment Invoice Sent** Accepted Initiated Sent Business sends Customer clicks 'Pay Notification of Payment is accepted invoice via Xero Now' via Kina Bank's via Visa or Payment is sent to IPG Mastercard accounts



## DEMO



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# **Key Benefits**

#### Card Payment Option

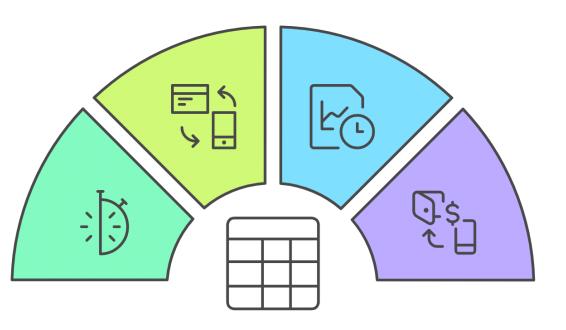
Allows customers to pay invoices using Visa or Mastercard.

#### Financial Transparency

Provides real-time updates for accurate financial insights.

#### **Faster Payments**

Reduces payment cycle time, enhancing business cash flow.

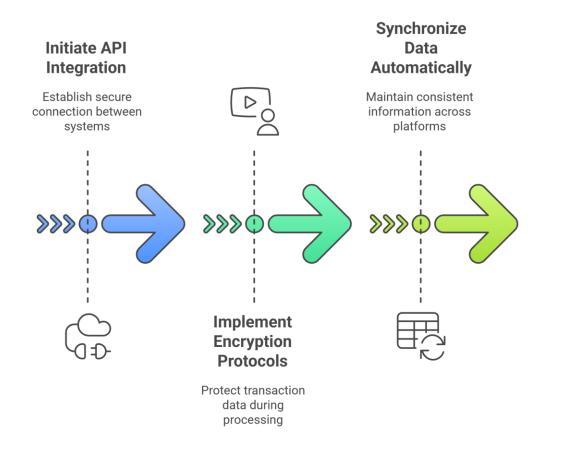


#### Seamless Experience

Simplifies the payment process for businesses and customers.

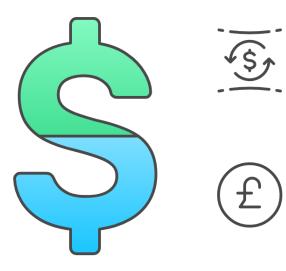
## **Technical Overview**

Xero --> Kina Bank IPG



# Adoption

#### **Current Use Cases**



#### **Monthly Payments**

Regular customers paying monthly for services

#### **Overseas Payments**

Customers in Australia paying for our services



## **Future Enhancements**

### Xero to Kina Bank IPG Plugin Development

- Development is at 80% and will be ready to use on the open market in April 2025
- Licensing Model (Pay-as-go)

### MYOB --> Kina Bank IPG:

• Replicating on what we have built for Xero, we will also do for MYOB customers.



### **THANK YOU!**

Innovation through Financial Integration

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